

USPS Preliminary Financial Information (Unaudited)

June 2013

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:										
Mail and Services Revenue*	\$5,342	\$4,825	\$5,039	10.7%	6.0%	\$50,117	\$49,182	\$49,440	1.9%	1.4%
Government Appropriations	9	11	11	-24.3%	-18.6%	68	\$95	77	-29.3%	-12.2%
Total Operating Revenue	\$5,351	\$4,836	\$5,050	10.7%	5.9%	\$50,185	\$49,277	\$49,517	1.8%	1.4%
Operating Expenses:										
Personnel Compensation and Benefits	\$3,832	\$3,832	\$4,164	0.0%	-8.0%	\$37,487	\$37,436	\$37,883	0.1%	-1.0%
Workers Compensation Caseload Expense	125	111	110	12.4%	13.3%	982	994	966	-1.3%	1.6%
Transportation	517	511	515	1.2%	0.5%	5,088	5,161	5,048	-1.4%	0.8%
Supplies and Services	186	211	179	-11.9%	4.0%	1,719	1,887	1,638	-8.9%	4.9%
Other Expenses**	665	554	545	20.1%	22.2%	5,150	5,029	5,069	2.4%	1.6%
Total Controllable Operating Expenses	\$5,325	\$5,219	\$5,513	2.0%	-3.4%	\$50,426	\$50,507	\$50,604	-0.2%	-0.4%
Controllable Operating Income (Loss)	\$26	(\$383)	(\$463)			(\$241)	(\$1,230)	(\$1,087)		
PSRHB Expenses	\$467	\$467	\$1,017	0.0%	-54.1%	\$4,200	\$4,200	\$9,150	0.0%	-54.1%
Workers Compensation (a)	(428)	(0)	58	NM	-841.1%	(697)	(0)	1,289	NM	-154.1%
Net Operating Income (Loss)	(\$13)	(\$850)	(\$1,538)			(\$3,744)	(\$5,430)	(\$11,526)		
Interest										
Interest Income	\$2	\$2	\$2	20.6%	10.3%	\$18	\$17	\$18	5.5%	-1.5%
Interest Expense	\$16	\$18	\$16	-11.1%	1.0%	\$144	\$152	\$141	-5.3%	1.8%
Net Income (Loss)	(\$27)	(\$866)	(\$1,552)			(\$3,870)	(\$5,565)	(\$11,649)		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Mail (excludes all Int'l)	11,564	10,748	11,897	7.6%	-2.8%	116,653	112,902	117,840	3.3%	-1.0%
Total Shipping & Package Services (Includes all Int'l)	343	342	334	0.4%	2.7%	3,513	3,503	3,388	0.3%	3.7%
Total Mail, Shipping & Package Services	11,907	11,090	12,231	7.4%	-2.6%	120,166	116,405	121,228	3.2%	-0.9%
Total Workhours (Millions)	88	87	92	0.7%	-4.6%	836	826	847	1.2%	-1.3%
Total Career Employees						494,310				
Total Non-Career Employees						123,027				

*June 2013 has one less weekday/delivery day compared to June 2012

**Numbers may not add due to rounding and/or adjustments. Percentages calculated using unrounded numbers.

a) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of existing cases.

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents preliminary financial information for the month of June 2013 required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (b) (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

June 2013

(Thousands)

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Mailing Services:						
<i>First Class (excludes all parcels and Int'l):</i>						
Volume***	5,360,529	5,482,465	-2.2%	50,491,827	52,596,945	-4.0%
Revenue	\$2,313,324	\$2,303,431	0.4%	\$21,586,716	\$22,081,239	-2.2%
<i>Standard Mail (excludes all parcels and Int'l):</i>						
Volume***	5,659,340	5,822,569	-2.8%	60,876,430	59,715,861	1.9%
Revenue	\$1,181,543	\$1,200,410	-1.6%	\$12,691,135	\$12,337,076	2.9%
<i>Periodicals:</i>						
Volume***	518,531	558,149	-7.1%	4,856,793	5,138,785	-5.5%
Revenue	\$130,634	\$138,456	-5.6%	\$1,260,350	\$1,313,333	-4.0%
<i>Package Services (excludes Standard Post & Commercial Parcel Post):</i>						
Volume***	31,495	37,277	-15.5%	404,509	425,466	-4.9%
Revenue	\$51,354	\$58,494	-12.2%	\$599,018	\$624,380	-4.1%
Total Mail (excludes all Int'l)						
Volume***	11,564,701	11,897,409	-2.8%	116,653,476	117,840,083	-1.0%
Revenue	\$4,114,381	\$3,899,262	5.5%	\$37,835,447	\$38,106,815	-0.7%
Total Shipping & Package Services (includes all Int'l)						
Volume***	342,707	333,834	2.7%	3,512,688	3,388,152	3.7%
Revenue	\$1,238,722	\$1,153,156	7.4%	\$12,367,950	\$11,428,121	8.2%
Total Mail, Shipping & Package Services						
Volume***	11,907,408	12,231,243	-2.6%	120,166,164	121,228,235	-0.9%
Revenue^	\$5,353,103	\$5,052,418	6.0%	\$50,203,397	\$49,534,936	1.3%

***Note: The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

^Revenue on this report includes investment and interest income.

(b) See Reclassification footnote on page 4 of this report.

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USPS Preliminary Expenses (Unaudited)

June 2013

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits*										
City Delivery	\$1,326	\$1,335	\$1,408	-0.7%	-5.8%	\$12,836	\$12,618	\$12,852	1.7%	-0.1%
Mail Processing	639	649	684	-1.6%	-6.6%	6,352	6,413	6,685	-1.0%	-5.0%
Customer Services and Retail	423	450	479	-6.1%	-11.7%	4,230	4,365	4,534	-3.1%	-6.7%
Rural Delivery	502	506	513	-0.8%	-2.1%	4,639	4,654	4,628	-0.3%	0.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	686	652	856	5.2%	-19.8%	6,878	6,940	7,131	-0.9%	-3.5%
Total Salaries & Benefits	\$3,576	\$3,592	\$3,940	-0.4%	-9.2%	\$34,935	\$34,990	\$35,830	-0.2%	-2.5%
Other Personnel Related Expenses										
Retiree Health Benefits Current Premiums	\$247	\$233	\$219	5.8%	12.5%	\$2,116	\$2,098	\$1,954	0.9%	8.3%
Worker's Compensation Caseload Expenses	125	111	110	12.4%	13.3%	982	994	966	-1.3%	1.6%
All Other Personnel Related Expenses (includes Retirement Incentive)*	10	6	5	53.5%	113.0%	435	348	99	24.8%	337.6%
Total Other Personnel Related Expenses	\$382	\$350	\$334	9.4%	14.5%	\$3,533	\$3,440	\$3,019	2.7%	17.0%
Controllable Personnel Compensation and Benefits	\$3,958	\$3,942	\$4,274	0.4%	-7.4%	\$38,468	\$38,430	\$38,849	0.1%	-1.0%
PSRHBFB Expenses	\$467	\$467	\$1,017	0.0%	-54.1%	\$4,200	\$4,200	\$9,150	0.0%	-54.1%
Workers' Compensation (a)	(428)	(0)	58	NM	-841.1%	(697)	(0)	1,289	NM	-154.1%
Total Personnel Compensation and Benefits	\$3,997	\$4,409	\$5,349	-9.4%	-25.3%	\$41,971	\$42,630	\$49,288	-1.5%	-14.8%
Non-Personnel Expenses:										
Transportation	\$517	\$511	\$515	1.2%	0.5%	\$5,088	\$5,161	\$5,048	-1.4%	0.8%
Supplies and Services	186	211	179	-11.9%	4.0%	1,719	1,887	1,638	-8.9%	4.9%
Depreciation and Amortization	159	160	167	-1.1%	-5.2%	1,437	1,492	1,579	-3.7%	-9.0%
Rent	79	81	81	-2.5%	-2.8%	748	778	767	-3.9%	-2.5%
Utilities and Heating Fuel	47	44	50	6.1%	-5.5%	439	430	444	2.0%	-1.1%
Vehicle Maintenance Service	83	84	79	-0.6%	5.6%	779	729	748	6.9%	4.1%
Information Technology	52	45	38	13.9%	37.3%	372	376	332	-1.2%	11.8%
Rural Carrier Equipment Maintenance Allowance	46	43	49	6.4%	-5.5%	416	460	431	-9.5%	-3.4%
Other**	199	98	81	104.3%	146.7%	960	764	768	25.6%	25.0%
Total Non-Personnel Expenses	\$1,368	\$1,277	\$1,239	7.2%	10.3%	\$11,958	\$12,077	\$11,755	-1.0%	1.7%
Total Operating Expenses	\$5,365	\$5,686	\$6,588	-5.7%	-18.6%	\$53,929	\$54,707	\$61,043	-1.4%	-11.7%
Interest Expense	16	18	16	-11.1%	1.0%	144	152	141	-5.3%	1.8%
Total Expenses	\$5,381	\$5,704	\$6,604	-5.7%	-18.5%	\$54,073	\$54,859	\$61,184	-1.4%	-11.6%

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USPS Preliminary Workhours (Unaudited)

June 2013

(Thousands)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Workhours*										
City Delivery	31,458	30,656	32,161	2.6%	-2.2%	295,726	288,894	293,552	2.4%	0.7%
Mail Processing	15,584	15,253	16,330	2.2%	-4.6%	155,101	151,709	159,958	2.2%	-3.0%
Customer Services	10,564	10,768	11,720	-1.9%	-9.9%	104,941	104,672	109,659	0.3%	-4.3%
Rural Delivery	14,358	14,452	14,994	-0.7%	-4.2%	131,935	131,439	133,323	0.4%	-1.0%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	15,553	15,816	16,519	-1.7%	-5.8%	148,235	149,441	150,667	-0.8%	-1.6%
Total Workhours	87,517	86,945	91,724	0.7%	-4.6%	835,938	826,155	847,159	1.2%	-1.3%

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(b) Page 2 Reclassification events:

Oct 1, 2011 (QT1 FY12): Commercial Parcels under First-Class Parcels (from market dominant both single piece and presort) moved to the competitive category under First-Class Package Service.

Jan 22, 2012 (QT2 FY12): Machinable and irregular parcels under Standard Mail Regular Parcels (from market dominant) moved to the competitive category under Parcel Select Lightweight.

Jan 27, 2013 (QT2 FY13): First-Class Mail International Packages (from market dominant) moved to the competitive category under First-Class Packages International Service.

Jan 27, 2013 (QT2 FY13): Parcel Post except Alaska Bypass (from market dominant) moved to the competitive category under Standard Post. Commercial Parcel Post was eliminated. However, mailers using commercial Parcel Post in the past can send their packages using nonpresorted Parcel Select without the usual restrictions.

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