

**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,700,628	2,971,151	(270,523)	(9.1)	5,927,426	6,538,313	(610,887)	(9.3)	181,444	202,479	(21,034)	(10.4)
Single-Piece Cards	89,586	101,262	(11,676)	(11.5)	311,130	352,949	(41,819)	(11.8)	1,989	2,255	(266)	(11.8)
Total Single-Piece Letters and Cards	2,790,214	3,072,412	(282,199)	(9.2)	6,238,556	6,891,262	(652,706)	(9.5)	183,433	204,734	(21,300)	(10.4)
Presort Letters	3,825,422	4,063,732	(238,309)	(5.9)	10,800,018	11,441,596	(641,578)	(5.6)	545,080	547,210	(2,130)	(0.4)
Presort Cards	143,407	170,391	(26,984)	(15.8)	665,906	796,217	(130,311)	(16.4)	5,435	6,497	(1,062)	(16.3)
Total Presort Letters and Cards	3,968,829	4,234,123	(265,293)	(6.3)	11,465,925	12,237,813	(771,888)	(6.3)	550,515	553,707	(3,191)	(0.6)
Flats	700,521	807,450	(106,929)	(13.2)	559,200	641,786	(82,586)	(12.9)	115,161	134,030	(18,869)	(14.1)
Parcels	290,098	277,460	12,638	4.6	146,426	141,261	5,166	3.7	48,858	46,670	2,188	4.7
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	150,745	157,217	(6,472)	(4.1)	65,824	74,588	(8,764)	(11.7)	12,272	12,903	(631)	(4.9)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	67,849	21,882	45,967	210.1	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
First-Class Mail Fees	39,726	41,733	(2,007)	(4.8)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	8,007,982	8,612,277	(604,296)	(7.0)	18,475,931	19,986,710	(1,510,779)	(7.6)	910,239	952,043	(41,804)	(4.4)
<b>Standard Mail:</b>												
High Density and Saturation Letters	203,307	189,966	13,341	7.0	1,484,095	1,376,672	107,423	7.8	48,900	59,000	(10,101)	(17.1)
High Density and Saturation Flats & Parcels	421,987	430,619	(8,632)	(2.0)	2,598,482	2,679,442	(80,960)	(3.0)	481,089	478,966	2,124	0.4
Carrier Route	500,629	499,149	1,480	0.3	2,104,259	2,111,448	(7,189)	(0.3)	456,631	447,159	9,472	2.1
Letters	2,309,159	2,244,615	64,544	2.9	12,096,561	11,726,219	370,342	3.2	645,992	722,996	(77,004)	(10.7)
Flats	612,998	640,979	(27,982)	(4.4)	1,646,779	1,715,997	(69,218)	(4.0)	417,883	439,926	(22,043)	(5.0)
Not Flat-Machinables and Parcels	150,868	149,429	1,440	1.0	177,850	168,345	9,504	5.6	78,065	73,488	4,577	6.2
Domestic Negotiated Serv. Agreement Mail	11,122	14,785	(3,663)	(24.8)	53,268	69,346	(16,078)	(23.2)	4,195	8,653	(4,458)	(51.5)
Inbound Intl. Negotiated Serv. Agreement Mail	72	107	(35)	(32.6)	130	223	(93)	(41.7)	23	29	(6)	(19.9)
Standard Mail Fees	21,797	25,185	(3,388)	(13.5)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,231,939	4,194,834	37,105	0.9	20,161,423	19,847,692	313,731	1.6	2,132,778	2,230,217	(97,440)	(4.4)
<b>Periodicals Mail:</b>												
In-County	16,298	17,071	(773)	(4.5)	161,241	166,652	(5,411)	(3.2)	43,175	45,564	(2,389)	(5.2)
Outside County	424,448	447,872	(23,423)	(5.2)	1,586,232	1,663,652	(77,421)	(4.7)	605,454	629,766	(24,311)	(3.9)
Periodicals Mail Fees	2,000	3,132	(1,131)	(36.1)	-	-	-	-	-	-	-	-
Total Periodicals Mail	442,747	468,074	(25,327)	(5.4)	1,747,473	1,830,305	(82,832)	(4.5)	648,629	675,329	(26,700)	(4.0)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	173,916	157,116	16,799	10.7	18,232	16,020	2,212	13.8	109,158	99,971	9,187	9.2
Inbound Intl. Surface Parcel Post (at UPU Rates)	7,594	962	6,632	689.3	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	18	93	(75)	(80.5)	9	43	(35)	(80.2)	18	89	(71)	(80.0)
Bound Printed Matter Flats	48,875	51,023	(2,148)	(4.2)	58,216	58,283	(68)	(0.1)	81,925	79,080	2,845	3.6
Bound Printed Matter Parcels	81,404	89,891	(8,487)	(9.4)	63,701	66,606	(2,905)	(4.4)	175,734	191,935	(16,201)	(8.4)
Media and Library Mail	81,372	94,246	(12,874)	(13.7)	27,016	31,516	(4,500)	(14.3)	61,556	71,535	(9,979)	(14.0)
Package Services Mail Fees	677	690	(13)	(1.9)	-	-	-	-	-	-	-	-
Total Package Services Mail	393,856	394,022	(166)	(0.0)	167,173	172,468	(5,295)	(3.1)	428,391	442,612	(14,220)	(3.2)





**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	15,225,110	15,716,013	(490,903)	(3.1)	41,006,817	42,289,361	(1,282,544)	(3.0)	4,931,533	5,043,352	(111,819)	(2.2)
Total All Services	710,734	755,151	(44,418)	(5.9)	512,261	872,535	(360,274)	(41.3)				
Total All Mail and Services	15,935,844	16,471,164	(535,320)	(3.3)								
Total All Other Revenue	304,820	231,962	72,857	31.4								
Total All Revenue	16,240,663	16,703,127	(462,463)	(2.8)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: MAILING AND SHIPPING SERVICES SECTIONS

**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	6,044,977	6,654,246	(609,270)	(9.2)	13,290,120	14,682,020	(1,391,900)	(9.5)	415,927	456,704	(40,777)	(8.9)
Single-Piece Cards	191,642	211,714	(20,072)	(9.5)	665,198	736,359	(71,161)	(9.7)	4,250	4,703	(453)	(9.6)
Total Single-Piece Letters and Cards	6,236,619	6,865,960	(629,341)	(9.2)	13,955,318	15,418,379	(1,463,060)	(9.5)	420,177	461,407	(41,230)	(8.9)
Presort Letters	7,603,952	7,953,903	(349,951)	(4.4)	21,484,556	22,429,858	(945,303)	(4.2)	1,100,088	1,000,506	99,582	10.0
Presort Cards	300,557	327,938	(27,381)	(8.3)	1,396,277	1,529,695	(133,417)	(8.7)	11,397	12,483	(1,086)	(8.7)
Total Presort Letters and Cards	7,904,509	8,281,841	(377,332)	(4.6)	22,880,833	23,959,553	(1,078,720)	(4.5)	1,111,485	1,012,989	98,496	9.7
Flats	1,446,827	1,652,420	(205,593)	(12.4)	1,160,866	1,313,422	(152,556)	(11.6)	238,827	273,807	(34,980)	(12.8)
Parcels	606,587	589,993	16,594	2.8	305,571	299,590	5,981	2.0	102,559	99,737	2,822	2.8
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	344,447	374,865	(30,418)	(8.1)	162,341	182,192	(19,852)	(10.9)	28,031	30,387	(2,356)	(7.8)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	156,823	73,528	83,294	113.3	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	74	5	69	1,421.0	44	11	33	314.3	16	1	16	2,679.0
First-Class Mail Fees	78,512	83,810	(5,298)	(6.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	16,774,398	17,922,423	(1,148,025)	(6.4)	38,464,972	41,173,146	(2,708,174)	(6.6)	1,901,095	1,878,328	22,767	1.2
<b>Standard Mail:</b>												
High Density and Saturation Letters	411,520	371,326	40,194	10.8	3,006,079	2,718,900	287,179	10.6	110,238	119,996	(9,758)	(8.1)
High Density and Saturation Flats & Parcels	940,759	935,330	5,429	0.6	5,682,883	5,706,121	(23,238)	(0.4)	1,071,685	1,054,837	16,848	1.6
Carrier Route	1,245,111	1,170,660	74,451	6.4	5,266,894	4,893,323	373,571	7.6	1,098,771	1,061,837	36,933	3.5
Letters	4,914,309	4,626,768	287,541	6.2	25,843,865	24,224,431	1,619,434	6.7	1,355,895	1,477,539	(121,644)	(8.2)
Flats	1,327,849	1,360,596	(32,747)	(2.4)	3,617,307	3,678,075	(60,769)	(1.7)	907,100	936,193	(29,093)	(3.1)
Not Flat-Machinables and Parcels	319,639	314,117	5,522	1.8	375,084	346,915	28,169	8.1	163,817	154,301	9,516	6.2
Domestic Negotiated Serv. Agreement Mail	27,495	31,018	(3,522)	(11.4)	125,612	147,039	(21,427)	(14.6)	13,701	17,205	(3,504)	(20.4)
Inbound Intl. Negotiated Serv. Agreement Mail	163	168	(5)	(3.0)	405	350	55	15.7	44	50	(6)	(11.9)
Standard Mail Fees	39,895	47,104	(7,209)	(15.3)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	9,226,740	8,857,087	369,653	4.2	43,918,128	41,715,153	2,202,975	5.3	4,721,249	4,821,958	(100,708)	(2.1)
<b>Periodicals Mail:</b>												
In-County	34,731	36,373	(1,642)	(4.5)	331,225	344,753	(13,527)	(3.9)	96,927	100,835	(3,908)	(3.9)
Outside County	883,783	916,752	(32,970)	(3.6)	3,261,996	3,356,122	(94,126)	(2.8)	1,289,716	1,301,779	(12,063)	(0.9)
Periodicals Mail Fees	4,297	6,871	(2,574)	(37.5)	-	-	-	-	-	-	-	-
Total Periodicals Mail	922,811	959,997	(37,186)	(3.9)	3,593,222	3,700,875	(107,653)	(2.9)	1,386,643	1,402,614	(15,971)	(1.1)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	374,580	330,861	43,719	13.2	38,311	32,794	5,517	16.8	235,383	212,444	22,939	10.8
Inbound Intl. Surface Parcel Post (at UPU Rates)	14,696	5,085	9,612	189.0	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	24	95	(72)	(75.2)	12	44	(32)	(72.6)	23	91	(69)	(75.3)
Bound Printed Matter Flats	103,532	102,870	662	0.6	128,582	122,245	6,337	5.2	186,120	169,690	16,430	9.7
Bound Printed Matter Parcels	167,227	176,001	(8,774)	(5.0)	132,565	132,037	528	0.4	365,422	379,431	(14,009)	(3.7)
Media and Library Mail	162,902	189,193	(26,291)	(13.9)	54,198	63,174	(8,976)	(14.2)	123,886	144,454	(20,569)	(14.2)
Package Services Mail Fees	1,614	1,453	161	11.1	-	-	-	-	-	-	-	-
Total Package Services Mail	824,575	805,558	19,016	2.4	353,667	350,294	3,374	1.0	910,835	906,112	4,722	0.5





**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Total Mailing and Shipping Services	32,423,948	33,080,831	(656,884)	(2.0)	87,364,089	87,939,767	(575,678)	(0.7)	10,770,699	10,735,666	35,033	0.3
Total All Mail	1,467,638	1,540,281	(72,644)	(4.7)	1,136,712	1,485,542	(348,830)	(23.5)				
Total All Services	33,891,585	34,621,113	(729,527)	(2.1)								
Total All Mail and Services	231,933	443,629	(211,696)	(47.7)								
Total All Other Revenue	34,123,519	35,064,742	(941,223)	(2.7)								
Total All Revenue												

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS SECTION)

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS SECTION)

- Report totals may not sum due to rounding.

**TABLE 2-A  
LETTER MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,700,628	2,971,151	(270,523)	(9.1)	5,927,426	6,538,313	(610,887)	(9.3)	181,444	202,479	(21,034)	(10.4)
Single-Piece Cards	89,586	101,262	(11,676)	(11.5)	311,130	352,949	(41,819)	(11.8)	1,989	2,255	(266)	(11.8)
Total Single-Piece Letters and Cards	2,790,214	3,072,412	(282,199)	(9.2)	6,238,556	6,891,262	(652,706)	(9.5)	183,433	204,734	(21,300)	(10.4)
Presort Letters	3,825,422	4,063,773	(238,351)	(5.9)	10,800,018	11,441,596	(641,578)	(5.6)	545,080	547,210	(2,130)	(0.4)
Presort Cards	143,407	170,391	(26,984)	(15.8)	665,906	796,217	(130,311)	(16.4)	5,435	6,497	(1,062)	(16.3)
Total Presort Letters and Cards	3,968,829	4,234,165	(265,335)	(6.3)	11,465,925	12,237,813	(771,888)	(6.3)	550,515	553,707	(3,191)	(0.6)
Flats	6,800	8,214	(1,414)	(17.2)	5,154	6,670	(1,516)	(22.7)	1,663	1,992	(329)	(16.5)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	6,765,843	7,314,791	(548,948)	(7.5)	17,709,635	19,135,746	(1,426,111)	(7.5)	735,612	760,433	(24,821)	(3.3)
<b>Standard Mail:</b>												
High Density and Saturation Letters	203,307	189,966	13,341	7.0	1,484,095	1,376,672	107,423	7.8	48,900	59,000	(10,101)	(17.1)
High Density and Saturation Flats & Parcels	1	18,906	(18,905)	(100.0)	7	127,991	(127,984)	(100.0)	0	6,585	(6,585)	(100.0)
Carrier Route	5,985	12,953	(6,967)	(53.8)	28,907	59,314	(30,407)	(51.3)	1,154	2,796	(1,642)	(58.7)
Letters	2,309,121	2,244,585	64,537	2.9	12,096,561	11,726,219	370,342	3.2	645,992	722,996	(77,004)	(10.7)
Flats	0	25	(25)	(100.0)	0	51	(51)	(100.0)	0	11	(11)	(100.0)
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	9,977	11,671	(1,694)	(14.5)	49,165	57,900	(8,735)	(15.1)	2,600	6,398	(3,798)	(59.4)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	2,528,392	2,478,105	50,287	2.0	13,658,735	13,348,148	310,588	2.3	698,647	797,787	(99,140)	(12.4)
<b>Periodicals Mail:</b>												
In-County	502	623	(121)	(19.5)	6,283	8,022	(1,739)	(21.7)	286	353	(66)	(18.8)
Outside County	2,866	3,452	(586)	(17.0)	13,081	15,267	(2,186)	(14.3)	1,021	1,383	(361)	(26.1)
Periodicals Mail Fees												
Total Periodicals Mail	3,368	4,075	(707)	(17.4)	19,364	23,289	(3,925)	(16.9)	1,308	1,735	(427)	(24.6)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees												
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**LETTER MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	7,416	15,154	(7,739)	(51.1)	1,464	3,010	(1,545)	(51.3)	106	236	(131)	(55.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	7,416	15,154	(7,739)	(51.1)	1,464	3,010	(1,545)	(51.3)	106	236	(131)	(55.4)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**LETTER MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	9,305,019	9,812,126	(507,107)	(5.2)	31,470,836	32,598,392	(1,127,556)	(3.5)	1,438,361	1,562,786	(124,425)	(8.0)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,305,019	9,812,126	(507,107)	(5.2)	31,470,836	32,598,392	(1,127,556)	(3.5)	1,438,361	1,562,786	(124,425)	(8.0)
Total All Other Revenue												
Total All Revenue	9,305,019	9,812,126	(507,107)	(5.2)								

**TABLE 2-A  
LETTER MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	6,044,977	6,654,246	(609,270)	(9.2)	13,290,120	14,682,020	(1,391,900)	(9.5)	415,927	456,704	(40,777)	(8.9)
Single-Piece Cards	191,642	211,714	(20,072)	(9.5)	665,198	736,359	(71,161)	(9.7)	4,250	4,703	(453)	(9.6)
Total Single-Piece Letters and Cards	6,236,619	6,865,960	(4,075,747)	(59.4)	13,955,318	15,418,379	(1,463,060)	(9.5)	420,177	461,407	(41,230)	(8.9)
Presort Letters	7,603,984	7,953,945	(349,961)	(4.4)	21,484,556	22,429,859	(945,303)	(4.2)	1,100,088	1,000,507	99,582	10.0
Presort Cards	300,557	327,938	(27,381)	(8.3)	1,396,277	1,529,695	(133,417)	(8.7)	11,397	12,483	(1,086)	(8.7)
Total Presort Letters and Cards	7,904,541	8,281,883	(377,342)	(4.6)	22,880,833	23,959,553	(1,078,720)	(4.5)	1,111,485	1,012,989	98,496	9.7
Flats	14,241	17,797	(3,557)	(20.0)	11,062	13,797	(2,735)	(19.8)	3,473	4,103	(629)	(15.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	14,155,401	15,165,641	(1,010,240)	(6.7)	36,847,213	39,391,729	(2,544,516)	(6.5)	1,535,135	1,478,499	56,636	3.8
<b>Standard Mail:</b>												
High Density and Saturation Letters	411,520	371,326	40,194	10.8	3,006,079	2,718,900	287,179	10.6	110,238	119,996	(9,758)	(8.1)
High Density and Saturation Flats & Parcels	16,767	34,101	(17,334)	(50.8)	114,503	235,126	(120,622)	(51.3)	5,082	11,095	(6,013)	(54.2)
Carrier Route	14,811	31,502	(16,691)	(53.0)	72,117	142,423	(70,306)	(49.4)	2,999	6,936	(3,937)	(56.8)
Letters	4,914,245	4,626,695	287,550	6.2	25,843,865	24,224,431	1,619,434	6.7	1,355,895	1,477,539	(121,644)	(8.2)
Flats	107	95	11	12.1	265	198	67	34.0	57	41	16	38.3
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	18,773	21,402	(2,630)	(12.3)	92,513	105,957	(13,444)	(12.7)	4,802	10,194	(5,392)	(52.9)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	5,376,222	5,085,121	291,101	5.7	29,129,342	27,427,034	1,702,308	6.2	1,479,073	1,625,802	(146,729)	(9.0)
<b>Periodicals Mail:</b>												
In-County	1,017	1,255	(237)	(18.9)	12,762	15,853	(3,091)	(19.5)	552	686	(134)	(19.6)
Outside County	5,820	6,860	(1,040)	(15.2)	26,396	29,844	(3,448)	(11.6)	2,110	2,705	(595)	(22.0)
Periodicals Mail Fees												
Total Periodicals Mail	6,837	8,114	(1,277)	(15.7)	39,158	45,697	(6,540)	(14.3)	2,662	3,391	(729)	(21.5)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees												
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**LETTER MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	17,887	44,121	(26,234)	(59.5)	3,572	8,968	(5,396)	(60.2)	280	672	(393)	(58.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	17,887	44,121	(26,234)	(59.5)	3,572	8,968	(5,396)	(60.2)	280	672	(393)	(58.4)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**LETTER MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	19,556,348	20,302,997	(746,649)	(3.7)	66,230,394	67,070,695	(840,301)	(1.3)	3,023,152	3,113,925	(90,773)	(2.9)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	19,556,348	20,302,997	(746,649)	(3.7)	66,230,394	67,070,695	(840,301)	(1.3)	3,023,152	3,113,925	(90,773)	(2.9)
Total All Other Revenue												
Total All Revenue	19,556,348	20,302,997	(746,649)	(3.7)								

**TABLE 2-B  
FLAT MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	(42)	42	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	(42)	42	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	693,721	799,236	(105,515)	(13.2)	554,046	635,116	(81,070)	(12.8)	113,497	132,037	(18,540)	(14.0)
Parcels	37,265	38,637	(1,372)	(3.5)	22,193	22,885	(692)	(3.0)	5,910	6,282	(372)	(5.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	730,986	837,831	(106,844)	(12.8)	576,239	658,001	(81,762)	(12.4)	119,407	138,319	(18,912)	(13.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	421,930	411,658	10,272	2.5	2,598,360	2,551,339	47,021	1.8	481,022	472,287	8,735	1.8
Carrier Route	494,621	486,177	8,444	1.7	2,075,316	2,052,102	23,214	1.1	455,460	444,353	11,108	2.5
Letters	37	30	7	23.1	0	0	0	0.0	0	0	0	0.0
Flats	612,715	640,555	(27,839)	(4.3)	1,646,160	1,715,073	(68,913)	(4.0)	417,852	439,871	(22,019)	(5.0)
Not Flat-Machinables and Parcels	0	1	(1)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Domestic Negotiated Serv. Agreement Mail	1,145	3,114	(1,969)	(63.2)	4,103	11,446	(7,343)	(64.2)	1,594	2,254	(660)	(29.3)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	1,530,449	1,541,535	(11,086)	(0.7)	6,323,938	6,329,961	(6,022)	(0.1)	1,355,928	1,358,765	(2,837)	(0.2)
<b>Periodicals Mail:</b>												
In-County	15,777	16,419	(642)	(3.9)	154,829	158,396	(3,567)	(2.3)	42,822	45,116	(2,294)	(5.1)
Outside County	420,619	443,517	(22,898)	(5.2)	1,571,743	1,647,067	(75,324)	(4.6)	602,555	626,655	(24,100)	(3.8)
Periodicals Mail Fees												
Total Periodicals Mail	436,395	459,936	(23,541)	(5.1)	1,726,571	1,805,463	(78,892)	(4.4)	645,377	671,772	(26,395)	(3.9)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	1,740	1,627	113	6.9	365	334	31	9.3	427	426	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	48,875	51,023	(2,148)	(4.2)	58,216	58,283	(68)	(0.1)	81,925	79,080	2,845	3.6
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	6,104	8,078	(1,974)	(24.4)	2,448	3,204	(756)	(23.6)	2,275	3,189	(915)	(28.7)
Package Services Mail Fees												
Total Package Services Mail	56,718	60,728	(4,010)	(6.6)	61,028	61,821	(793)	(1.3)	84,626	82,696	1,930	2.3



**FLAT MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	210,815	220,715	(9,899)	(4.5)	41,595	43,869	(2,274)	(5.2)	32,223	35,344	(3,121)	(8.8)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	210,815	220,715	(9,899)	(4.5)	41,595	43,869	(2,274)	(5.2)	32,223	35,344	(3,121)	(8.8)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 2-B  
FLAT MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	(32)	(42)	10	(23.7)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	(32)	(42)	10	(23.7)	0	0	0	0.0	0	0	0	0.0
Flats	1,432,586	1,634,623	(202,036)	(12.4)	1,149,804	1,299,625	(149,821)	(11.5)	235,354	269,704	(34,351)	(12.7)
Parcels	77,606	84,122	(6,515)	(7.7)	46,324	50,383	(4,059)	(8.1)	12,305	13,512	(1,207)	(8.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,510,160	1,718,702	(208,542)	(12.1)	1,196,128	1,350,008	(153,880)	(11.4)	247,658	283,216	(35,558)	(12.6)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	923,868	901,145	22,723	2.5	5,568,110	5,470,804	97,306	1.8	1,066,415	1,043,630	22,785	2.2
Carrier Route	1,230,146	1,139,075	91,071	8.0	5,194,558	4,750,786	443,772	9.3	1,095,671	1,054,844	40,827	3.9
Letters	64	74	(9)	(12.9)	0	0	0	0.0	0	0	0	0.0
Flats	1,327,307	1,359,898	(32,591)	(2.4)	3,616,089	3,676,560	(60,471)	(1.6)	906,996	936,081	(29,086)	(3.1)
Not Flat-Machinables and Parcels	0	108	(108)	(100.0)	0	22	(22)	(100.0)	0	20	(20)	(100.0)
Domestic Negotiated Serv. Agreement Mail	8,723	9,615	(893)	(9.3)	33,100	41,082	(7,982)	(19.4)	8,899	7,010	1,889	26.9
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	3,490,108	3,409,914	80,193	2.4	14,411,856	13,939,254	472,602	3.4	3,077,980	3,041,586	36,394	1.2
<b>Periodicals Mail:</b>												
In-County	33,672	35,062	(1,390)	(4.0)	318,199	328,469	(10,270)	(3.1)	96,232	99,961	(3,729)	(3.7)
Outside County	876,049	907,858	(31,810)	(3.5)	3,232,882	3,323,388	(90,506)	(2.7)	1,283,761	1,295,008	(11,247)	(0.9)
Periodicals Mail Fees												
Total Periodicals Mail	909,721	942,920	(33,200)	(3.5)	3,551,081	3,651,857	(100,775)	(2.8)	1,379,993	1,394,969	(14,976)	(1.1)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	3,400	3,059	341	11.1	696	628	68	10.8	874	810	64	7.9
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	103,532	102,870	662	0.6	128,582	122,245	6,337	5.2	186,120	169,690	16,430	9.7
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	13,549	16,289	(2,740)	(16.8)	5,401	6,482	(1,082)	(16.7)	5,233	6,465	(1,232)	(19.1)
Package Services Mail Fees												
Total Package Services Mail	120,482	122,219	(1,737)	(1.4)	134,679	129,356	5,323	4.1	192,227	176,965	15,263	8.6



**FLAT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	413,028	454,568	(41,540)	(9.1)	81,811	89,811	(8,000)	(8.9)	63,794	73,354	(9,560)	(13.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	413,028	454,568	(41,540)	(9.1)	81,811	89,811	(8,000)	(8.9)	63,794	73,354	(9,560)	(13.0)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**FLAT MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	6,443,499	6,648,324	(204,825)	(3.1)	19,395,861	19,181,712	214,149	1.1	4,965,974	4,974,829	(8,855)	(0.2)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,443,499	6,648,324	(204,825)	(3.1)	19,395,861	19,181,712	214,149	1.1	4,965,974	4,974,829	(8,855)	(0.2)
Total All Other Revenue												
Total All Revenue	6,443,499	6,648,324	(204,825)	(3.1)								

**TABLE 2-C  
PARCEL MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	252,833	238,823	14,010	5.9	124,233	118,376	5,857	4.9	42,948	40,389	2,559	6.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	252,833	238,823	14,010	5.9	124,233	118,376	5,857	4.9	42,948	40,389	2,559	6.3
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	56	55	1	1.8	115	112	4	3.2	68	94	(26)	(28.0)
Carrier Route	22	19	3	14.8	36	32	4	12.2	16	10	6	64.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	282	400	(117)	(29.4)	619	872	(253)	(29.0)	31	44	(13)	(30.1)
Not Flat-Machinables and Parcels	150,868	149,428	1,441	1.0	177,850	168,345	9,504	5.6	78,065	73,488	4,577	6.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	151,229	149,902	1,327	0.9	178,620	169,361	9,259	5.5	78,179	73,636	4,544	6.2
<b>Periodicals Mail:</b>												
In-County	19	28	(9)	(32.0)	130	234	(105)	(44.6)	66	95	(28)	(29.9)
Outside County	963	902	61	6.8	1,408	1,318	89	6.8	1,878	1,728	150	8.7
Periodicals Mail Fees												
Total Periodicals Mail	983	931	52	5.6	1,537	1,552	(15)	(1.0)	1,944	1,822	122	6.7
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	172,170	155,479	16,691	10.7	17,867	15,686	2,181	13.9	108,732	99,545	9,187	9.2
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	81,404	89,890	(8,486)	(9.4)	63,701	66,606	(2,905)	(4.4)	175,734	191,935	(16,201)	(8.4)
Media and Library Mail	75,257	86,133	(10,877)	(12.6)	24,568	28,312	(3,743)	(13.2)	59,281	68,346	(9,065)	(13.3)
Package Services Mail Fees												
Total Package Services Mail	328,830	331,502	(2,671)	(0.8)	106,136	110,604	(4,468)	(4.0)	343,747	359,826	(16,079)	(4.5)



**PARCEL MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,156,545	1,134,451	22,094	1.9	149,697	148,339	1,358	0.9	367,083	376,380	(9,296)	(2.5)
Parcel Select Mail:												
Total Parcel Select Mail	131,269	112,197	19,071	17.0	74,461	60,359	14,102	23.4	288,066	220,794	67,272	30.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	22,918	14,931	7,987	53.5	9,325	6,717	2,608	38.8	29,483	14,945	14,538	97.3
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,302,146	1,256,689	45,457	3.6	229,140	212,838	16,301	7.7	671,891	607,927	63,964	10.5
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**PARCEL MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change FY 2011 over FY 2010		Quarter 2		Change FY 2011 over FY 2010		Quarter 2		Change FY 2011 over FY 2010	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	2,036,020	1,977,847	58,174	2.9	653,130	627,085	26,045	4.2	1,172,588	1,119,563	53,025	4.7
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,036,020	1,977,847	58,174	2.9	653,130	627,085	26,045	4.2	1,172,588	1,119,563	53,025	4.7
Total All Other Revenue												
Total All Revenue	2,036,020	1,977,847	58,174	2.9								

**TABLE 2-C  
PARCEL MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	(0)	0	(100.0)	0	(1)	1	(100.0)	0	(0)	0	(100.0)
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	(0)	0	(100.0)	0	(1)	1	(100.0)	0	(0)	0	(100.0)
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	528,981	505,871	23,109	4.6	259,247	249,207	10,040	4.0	90,254	86,225	4,030	4.7
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	528,981	505,871	23,110	4.6	259,247	249,206	10,040	4.0	90,254	86,225	4,030	4.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	124	85	39	46.2	270	191	79	41.1	188	112	76	67.4
Carrier Route	154	83	71	84.9	219	114	105	91.6	102	58	44	76.1
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	435	602	(167)	(27.7)	953	1,318	(365)	(27.7)	47	70	(23)	(33.0)
Not Flat-Machinables and Parcels	319,639	314,009	5,630	1.8	375,084	346,892	28,192	8.1	163,817	154,280	9,536	6.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	320,352	314,779	5,573	1.8	376,526	348,516	28,010	8.0	164,152	154,520	9,632	6.2
<b>Periodicals Mail:</b>												
In-County	41	56	(15)	(26.4)	264	430	(166)	(38.6)	143	188	(45)	(23.8)
Outside County	1,914	2,034	(120)	(5.9)	2,718	2,890	(172)	(6.0)	3,845	4,066	(221)	(5.4)
Periodicals Mail Fees												
Total Periodicals Mail	1,955	2,091	(135)	(6.5)	2,983	3,321	(338)	(10.2)	3,988	4,254	(266)	(6.2)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	371,166	327,772	43,393	13.2	37,614	32,165	5,449	16.9	234,510	211,635	22,875	10.8
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	167,226	175,999	(8,773)	(5.0)	132,565	132,037	528	0.4	365,422	379,431	(14,009)	(3.7)
Media and Library Mail	149,321	172,837	(23,516)	(13.6)	48,797	56,691	(7,894)	(13.9)	118,653	137,990	(19,337)	(14.0)
Package Services Mail Fees												
Total Package Services Mail	687,713	676,609	11,104	1.6	218,976	220,894	(1,917)	(0.9)	718,585	729,056	(10,471)	(1.4)



**PARCEL MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	2,599,570	2,561,692	37,878	1.5	334,884	334,311	573	0.2	836,895	856,929	(20,034)	(2.3)
Parcel Select Mail:												
Total Parcel Select Mail	323,716	270,125	53,591	19.8	178,592	142,611	35,981	25.2	680,490	554,796	125,694	22.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	44,338	29,130	15,208	52.2	18,040	13,007	5,033	38.7	59,092	30,318	28,774	94.9
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	2,951,508	2,852,179	99,328	3.5	523,276	485,472	37,804	7.8	1,551,485	1,434,249	117,236	8.2
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**PARCEL MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	4,490,508	4,351,529	138,979	3.2	1,409,414	1,336,949	72,465	5.4	2,604,475	2,485,379	119,096	4.8
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,490,508	4,351,529	138,979	3.2	1,409,414	1,336,949	72,465	5.4	2,604,475	2,485,379	119,096	4.8
Total All Other Revenue												
Total All Revenue	4,490,508	4,351,529	138,979	3.2								

**TABLE 3-A  
STAMPED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,448,030	1,581,127	(133,097)	(8.4)	3,200,874	3,507,496	(306,623)	(8.7)	82,799	90,848	(8,049)	(8.9)
Single-Piece Cards	51,083	57,568	(6,485)	(11.3)	175,440	198,702	(23,262)	(11.7)	1,096	1,242	(145)	(11.7)
Total Single-Piece Letters and Cards	1,499,113	1,638,695	(139,583)	(8.5)	3,376,313	3,706,198	(329,885)	(8.9)	83,896	92,090	(8,195)	(8.9)
Presort Letters	45,954	46,900	(946)	(2.0)	125,393	127,774	(2,380)	(1.9)	4,992	4,774	218	4.6
Presort Cards	1,141	1,522	(381)	(25.0)	5,215	6,998	(1,783)	(25.5)	32	37	(5)	(12.7)
Total Presort Letters and Cards	47,095	48,422	(1,327)	(2.7)	130,609	134,772	(4,164)	(3.1)	5,024	4,811	213	4.4
Flats	76,239	86,436	(10,196)	(11.8)	55,866	63,863	(7,997)	(12.5)	10,965	12,517	(1,552)	(12.4)
Parcels	14,688	15,927	(1,239)	(7.8)	8,323	9,224	(901)	(9.8)	2,147	2,347	(200)	(8.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,637,135	1,789,480	(152,345)	(8.5)	3,571,111	3,914,058	(342,947)	(8.8)	102,032	111,765	(9,733)	(8.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	1,531	1,732	(200)	(11.6)	10,550	12,028	(1,478)	(12.3)	326	448	(121)	(27.1)
High Density and Saturation Flats & Parcels	32	33	(0)	(1.2)	176	217	(41)	(19.0)	13	11	2	17.2
Carrier Route	181	254	(73)	(28.6)	801	1,158	(357)	(30.8)	64	97	(33)	(33.5)
Letters	130,694	127,347	3,346	2.6	787,641	774,149	13,492	1.7	44,124	54,109	(9,984)	(18.5)
Flats	4,160	3,998	162	4.0	12,177	13,003	(825)	(6.3)	1,962	1,969	(8)	(0.4)
Not Flat-Machinables and Parcels	420	561	(141)	(25.2)	666	673	(8)	(1.1)	93	94	(1)	(1.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	137,018	133,925	3,093	2.3	812,009	801,227	10,782	1.3	46,583	56,728	(10,145)	(17.9)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	2,895	3,169	(273)	(8.6)	361	354	6	1.8	1,518	1,361	157	11.5
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	3	14	(11)	(79.7)	1	6	(5)	(79.1)	1	3	(2)	(64.2)
Bound Printed Matter Parcels	4	7	(3)	(49.1)	1	3	(2)	(54.3)	2	5	(2)	(54.0)
Media and Library Mail	1,434	1,838	(405)	(22.0)	507	636	(129)	(20.3)	805	1,149	(343)	(29.9)
Package Services Mail Fees												
Total Package Services Mail	4,335	5,028	(693)	(13.8)	870	999	(129)	(13.0)	2,327	2,518	(191)	(7.6)



**STAMPED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	32,861	35,149	(2,287)	(6.5)	5,592	6,050	(458)	(7.6)	7,001	7,737	(735)	(9.5)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	32,861	35,149	(2,287)	(6.5)	5,592	6,050	(458)	(7.6)	7,001	7,737	(735)	(9.5)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 3-A  
STAMPED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,466,719	3,857,944	(391,225)	(10.1)	7,681,547	8,601,815	(920,268)	(10.7)	210,741	233,199	(22,458)	(9.6)
Single-Piece Cards	111,789	121,667	(9,878)	(8.1)	384,772	419,861	(35,089)	(8.4)	2,405	2,624	(219)	(8.4)
Total Single-Piece Letters and Cards	3,578,508	3,979,611	(401,102)	(10.1)	8,066,319	9,021,676	(955,357)	(10.6)	213,146	235,824	(22,678)	(9.6)
Presort Letters	104,276	100,574	3,701	3.7	284,766	274,387	10,379	3.8	11,373	9,348	2,025	21.7
Presort Cards	2,444	3,123	(679)	(21.7)	11,184	14,397	(3,212)	(22.3)	68	79	(11)	(13.7)
Total Presort Letters and Cards	106,720	103,698	3,022	2.9	295,950	288,784	7,166	2.5	11,441	9,426	2,014	21.4
Flats	156,056	175,981	(19,925)	(11.3)	115,297	131,941	(16,644)	(12.6)	22,582	25,467	(2,885)	(11.3)
Parcels	31,581	34,966	(3,385)	(9.7)	17,947	20,329	(2,382)	(11.7)	4,576	5,083	(508)	(10.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	3,872,865	4,294,255	(421,390)	(9.8)	8,495,513	9,462,731	(967,218)	(10.2)	251,744	275,800	(24,056)	(8.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	3,365	4,290	(925)	(21.6)	26,847	33,212	(6,365)	(19.2)	865	1,187	(323)	(27.2)
High Density and Saturation Flats & Parcels	149	85	64	75.1	878	617	262	42.4	48	37	10	27.7
Carrier Route	452	800	(348)	(43.5)	2,029	3,645	(1,616)	(44.3)	177	256	(80)	(31.1)
Letters	285,672	278,807	6,865	2.5	1,772,714	1,718,111	54,603	3.2	97,130	115,050	(17,920)	(15.6)
Flats	9,121	9,049	72	0.8	27,665	28,704	(1,039)	(3.6)	4,660	4,803	(143)	(3.0)
Not Flat-Machinables and Parcels	776	893	(117)	(13.1)	1,140	1,115	26	2.3	149	152	(2)	(1.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	299,536	293,925	5,611	1.9	1,831,274	1,785,403	45,871	2.6	103,029	121,486	(18,457)	(15.2)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	6,204	5,672	532	9.4	760	651	109	16.7	3,413	2,621	792	30.2
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	3	18	(15)	(83.6)	1	8	(7)	(83.0)	1	4	(3)	(73.0)
Bound Printed Matter Parcels	6	18	(11)	(64.1)	2	7	(5)	(67.6)	4	12	(8)	(66.7)
Media and Library Mail	3,003	3,645	(642)	(17.6)	1,073	1,267	(194)	(15.3)	1,681	2,215	(534)	(24.1)
Package Services Mail Fees												
Total Package Services Mail	9,217	9,353	(136)	(1.5)	1,837	1,933	(97)	(5.0)	5,099	4,852	247	5.1



**STAMPED MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	69,101	77,977	(8,876)	(11.4)	11,594	13,484	(1,890)	(14.0)	15,510	17,267	(1,756)	(10.2)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	69,101	77,977	(8,876)	(11.4)	11,594	13,484	(1,890)	(14.0)	15,510	17,267	(1,756)	(10.2)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 3-B  
METERED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	61,496	94,971	(33,475)	(35.2)	134,154	207,169	(73,014)	(35.2)	4,435	6,928	(2,493)	(36.0)
Single-Piece Cards	1,680	3,507	(1,827)	(52.1)	5,964	12,196	(6,232)	(51.1)	37	76	(39)	(51.1)
Total Single-Piece Letters and Cards	63,176	98,478	(35,302)	(35.8)	140,119	219,365	(79,246)	(36.1)	4,472	7,005	(2,532)	(36.2)
Presort Letters	1,323,585	1,428,208	(104,623)	(7.3)	3,790,532	4,086,469	(295,937)	(7.2)	194,032	180,452	13,580	7.5
Presort Cards	1,309	1,155	153	13.3	5,990	5,242	748	14.3	59	63	(4)	(6.1)
Total Presort Letters and Cards	1,324,893	1,429,363	(104,470)	(7.3)	3,796,523	4,091,712	(295,189)	(7.2)	194,091	180,515	13,576	7.5
Flats	72,192	90,802	(18,610)	(20.5)	86,005	100,460	(14,455)	(14.4)	10,710	14,124	(3,413)	(24.2)
Parcels	4,280	5,473	(1,193)	(21.8)	2,273	2,884	(611)	(21.2)	737	945	(208)	(22.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,464,542	1,624,116	(159,575)	(9.8)	4,024,920	4,414,421	(389,501)	(8.8)	210,011	202,588	7,423	3.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	460	355	105	29.6	3,271	2,542	729	28.7	141	108	33	30.1
High Density and Saturation Flats & Parcels	7	9	(2)	(20.1)	44	47	(3)	(5.8)	3	9	(5)	(59.8)
Carrier Route	97	181	(84)	(46.4)	445	859	(414)	(48.2)	14	54	(40)	(73.7)
Letters	78,660	101,790	(23,130)	(22.7)	446,674	565,034	(118,360)	(20.9)	28,443	43,727	(15,284)	(35.0)
Flats	3,749	4,157	(408)	(9.8)	10,319	12,305	(1,986)	(16.1)	1,854	2,113	(259)	(12.2)
Not Flat-Machinables and Parcels	1,160	1,185	(24)	(2.0)	899	890	9	1.0	19	59	(41)	(68.7)
Domestic Negotiated Serv. Agreement Mail	3,775	3,663	112	3.0	18,096	17,991	106	0.6	729	845	(116)	(13.7)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	87,909	111,339	(23,431)	(21.0)	479,749	599,667	(119,919)	(20.0)	31,203	46,915	(15,712)	(33.5)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	3,231	3,162	69	2.2	380	398	(17)	(4.4)	1,687	1,693	(6)	(0.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	25	35	(10)	(27.7)	11	17	(6)	(33.1)	13	25	(12)	(49.1)
Bound Printed Matter Parcels	9	22	(14)	(61.1)	3	13	(11)	(79.4)	12	29	(17)	(58.2)
Media and Library Mail	1,449	2,054	(606)	(29.5)	517	727	(211)	(29.0)	1,012	1,507	(496)	(32.9)
Package Services Mail Fees												
Total Package Services Mail	4,713	5,273	(560)	(10.6)	911	1,155	(244)	(21.1)	2,723	3,254	(531)	(16.3)



**METERED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	21,024	30,545	(9,521)	(31.2)	3,060	4,546	(1,486)	(32.7)	5,826	9,112	(3,286)	(36.1)
Parcel Select Mail:												
Total Parcel Select Mail	2	5	(4)	(71.5)	0	1	(1)	(75.8)	1	2	(2)	(68.6)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	21,025	30,550	(9,525)	(31.2)	3,061	4,547	(1,487)	(32.7)	5,827	9,115	(3,288)	(36.1)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**METERED MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	1,578,189	1,771,279	(193,090)	(10.9)	4,508,640	5,019,790	(511,151)	(10.2)	249,764	261,872	(12,108)	(4.6)
Total All Services	9,546	12,957	(3,411)	(26.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,587,735	1,784,236	(196,502)	(11.0)	4,508,640	5,019,790	(511,151)	(10.2)	249,764	261,872	(12,108)	(4.6)
Total All Other Revenue												
Total All Revenue	1,587,735	1,784,236	(196,502)	(11.0)								

**TABLE 3-B  
METERED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	132,025	196,756	(64,730)	(32.9)	288,011	428,235	(140,224)	(32.7)	9,723	14,509	(4,787)	(33.0)
Single-Piece Cards	3,966	6,821	(2,855)	(41.9)	14,016	23,724	(9,708)	(40.9)	88	148	(61)	(40.9)
Total Single-Piece Letters and Cards	135,991	203,576	(67,586)	(33.2)	302,027	451,959	(149,932)	(33.2)	9,810	14,658	(4,847)	(33.1)
Presort Letters	2,615,617	2,824,515	(208,898)	(7.4)	7,493,746	8,069,900	(576,154)	(7.1)	380,967	299,556	81,411	27.2
Presort Cards	2,567	2,404	163	6.8	11,705	10,884	821	7.5	118	127	(9)	(7.0)
Total Presort Letters and Cards	2,618,184	2,826,919	(208,735)	(7.4)	7,505,451	8,080,784	(575,333)	(7.1)	381,085	299,683	81,402	27.2
Flats	144,834	182,576	(37,741)	(20.7)	171,876	199,900	(28,024)	(14.0)	21,346	28,268	(6,922)	(24.5)
Parcels	9,475	12,427	(2,952)	(23.8)	4,981	6,540	(1,560)	(23.8)	1,626	2,175	(549)	(25.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	2,908,485	3,225,498	(317,014)	(9.8)	7,984,335	8,739,183	(754,848)	(8.6)	413,868	344,784	69,084	20.0
<b>Standard Mail:</b>												
High Density and Saturation Letters	930	734	196	26.8	6,649	5,254	1,395	26.5	260	225	36	15.9
High Density and Saturation Flats & Parcels	9	12	(4)	(29.7)	56	71	(15)	(20.5)	4	10	(6)	(58.4)
Carrier Route	267	445	(178)	(40.0)	1,298	2,185	(886)	(40.6)	81	138	(58)	(41.8)
Letters	168,379	204,412	(36,033)	(17.6)	955,970	1,141,632	(185,662)	(16.3)	59,484	87,225	(27,741)	(31.8)
Flats	7,596	8,753	(1,157)	(13.2)	21,549	24,737	(3,188)	(12.9)	4,183	4,499	(316)	(7.0)
Not Flat-Machinables and Parcels	2,297	2,199	98	4.4	1,763	1,609	155	9.6	54	112	(58)	(52.1)
Domestic Negotiated Serv. Agreement Mail	6,845	7,042	(196)	(2.8)	33,049	34,584	(1,535)	(4.4)	1,287	1,441	(154)	(10.7)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	186,323	223,597	(37,274)	(16.7)	1,020,335	1,210,071	(189,736)	(15.7)	65,354	93,650	(28,297)	(30.2)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	7,390	7,318	72	1.0	816	882	(67)	(7.6)	4,369	4,124	245	5.9
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	35	92	(58)	(62.5)	16	45	(29)	(64.7)	19	49	(30)	(61.0)
Bound Printed Matter Parcels	25	102	(77)	(75.9)	8	43	(35)	(81.6)	27	137	(110)	(80.4)
Media and Library Mail	2,995	4,370	(1,375)	(31.5)	1,047	1,548	(501)	(32.4)	2,199	3,200	(1,001)	(31.3)
Package Services Mail Fees												
Total Package Services Mail	10,444	11,882	(1,438)	(12.1)	1,886	2,518	(632)	(25.1)	6,615	7,511	(896)	(11.9)



**METERED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	56,650	69,836	(13,186)	(18.9)	7,696	10,429	(2,733)	(26.2)	18,069	21,039	(2,970)	(14.1)
Parcel Select Mail:												
Total Parcel Select Mail	8	11	(3)	(29.9)	2	3	(1)	(34.1)	3	6	(2)	(42.8)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	56,658	69,848	(13,189)	(18.9)	7,698	10,432	(2,734)	(26.2)	18,072	21,045	(2,973)	(14.1)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 3-C**  
**IBI MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	965,344	1,034,540	(69,196)	(6.7)	2,097,157	2,248,219	(151,063)	(6.7)	71,997	77,367	(5,371)	(6.9)
Single-Piece Cards	23,841	25,887	(2,045)	(7.9)	83,019	90,635	(7,616)	(8.4)	519	566	(48)	(8.4)
Total Single-Piece Letters and Cards	989,185	1,060,426	(71,241)	(6.7)	2,180,175	2,338,854	(158,679)	(6.8)	72,516	77,934	(5,418)	(7.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	381,739	436,889	(55,150)	(12.6)	271,890	310,024	(38,135)	(12.3)	61,704	71,040	(9,336)	(13.1)
Parcels	152,685	131,644	21,041	16.0	76,711	66,506	10,205	15.3	25,666	22,318	3,348	15.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,523,609	1,628,959	(105,350)	(6.5)	2,528,776	2,715,385	(186,609)	(6.9)	159,885	171,292	(11,407)	(6.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	49,868	44,240	5,628	12.7	5,806	5,338	469	8.8	23,330	19,953	3,377	16.9
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	171	373	(202)	(54.1)	77	171	(93)	(54.7)	87	193	(106)	(54.9)
Bound Printed Matter Parcels	224	284	(60)	(21.2)	70	105	(35)	(33.4)	184	234	(50)	(21.5)
Media and Library Mail	41,685	45,162	(3,477)	(7.7)	14,136	15,262	(1,126)	(7.4)	28,380	31,076	(2,696)	(8.7)
Package Services Mail Fees												
Total Package Services Mail	91,948	90,059	1,889	2.1	20,090	20,876	(786)	(3.8)	51,981	51,457	524	1.0



**IBI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	682,827	630,416	52,411	8.3	102,037	96,506	5,531	5.7	186,546	173,779	12,767	7.3
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	682,827	630,416	52,411	8.3	102,037	96,506	5,531	5.7	186,546	173,779	12,767	7.3
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**IBI MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	2,298,383	2,349,434	(51,050)	(2.2)	2,650,903	2,832,766	(181,863)	(6.4)	398,412	396,527	1,885	0.5
Total All Services	161,554	180,672	(19,119)	(10.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,459,937	2,530,106	(70,169)	(2.8)	2,650,903	2,832,766	(181,863)	(6.4)	398,412	396,527	1,885	0.5
Total All Other Revenue												
Total All Revenue	2,459,937	2,530,106	(70,169)	(2.8)								

**TABLE 3-C**  
**IBI MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,994,504	2,123,615	(129,112)	(6.1)	4,332,106	4,609,080	(276,974)	(6.0)	150,517	160,346	(9,828)	(6.1)
Single-Piece Cards	49,682	53,808	(4,127)	(7.7)	172,170	187,485	(15,316)	(8.2)	1,076	1,172	(96)	(8.2)
Total Single-Piece Letters and Cards	2,044,185	2,177,424	(133,239)	(6.1)	4,504,275	4,796,565	(292,290)	(6.1)	151,593	161,517	(9,924)	(6.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	781,557	906,808	(125,252)	(13.8)	556,274	644,628	(88,353)	(13.7)	126,142	147,070	(20,928)	(14.2)
Parcels	313,337	276,933	36,404	13.1	156,981	139,603	17,378	12.4	52,926	47,094	5,831	12.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	3,139,079	3,361,166	(222,087)	(6.6)	5,217,531	5,580,796	(363,265)	(6.5)	330,661	355,682	(25,021)	(7.0)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	102,853	89,953	12,900	14.3	11,937	10,761	1,176	10.9	48,759	41,390	7,369	17.8
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	356	1,008	(652)	(64.7)	160	437	(277)	(63.3)	181	477	(297)	(62.2)
Bound Printed Matter Parcels	432	881	(449)	(51.0)	142	310	(168)	(54.2)	366	731	(365)	(49.9)
Media and Library Mail	83,525	88,425	(4,900)	(5.5)	28,326	29,964	(1,638)	(5.5)	57,027	60,322	(3,295)	(5.5)
Package Services Mail Fees												
Total Package Services Mail	187,166	180,267	6,899	3.8	40,566	41,473	(906)	(2.2)	106,333	102,920	3,413	3.3



**IBI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,440,031	1,351,583	88,448	6.5	215,862	208,051	7,811	3.8	394,649	374,011	20,638	5.5
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,440,031	1,351,583	88,448	6.5	215,862	208,051	7,811	3.8	394,649	374,011	20,638	5.5
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 3-D  
PVI MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	13,366	16,345	(2,979)	(18.2)	22,351	27,108	(4,757)	(17.5)	1,441	1,766	(325)	(18.4)
Single-Piece Cards	15	23	(8)	(36.5)	52	53	(1)	(2.0)	0	0	(0)	(2.0)
Total Single-Piece Letters and Cards	13,380	16,368	(2,988)	(18.3)	22,402	27,161	(4,758)	(17.5)	1,442	1,766	(325)	(18.4)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	48,954	56,553	(7,599)	(13.4)	32,237	37,109	(4,872)	(13.1)	8,105	9,403	(1,298)	(13.8)
Parcels	54,082	56,665	(2,584)	(4.6)	26,060	27,007	(947)	(3.5)	9,229	9,717	(487)	(5.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	116,416	129,586	(13,171)	(10.2)	80,699	91,277	(10,578)	(11.6)	18,776	20,886	(2,110)	(10.1)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	102,445	91,624	10,822	11.8	10,389	8,697	1,691	19.4	55,921	51,468	4,453	8.7
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	3	8	(5)	(64.6)	1	2	(1)	(54.3)	1	7	(6)	(85.2)
Bound Printed Matter Parcels	71	75	(4)	(5.3)	24	22	1	6.5	45	58	(13)	(22.8)
Media and Library Mail	24,021	27,919	(3,898)	(14.0)	7,522	8,984	(1,462)	(16.3)	19,344	21,213	(1,869)	(8.8)
Package Services Mail Fees												
Total Package Services Mail	126,540	119,626	6,915	5.8	17,936	17,706	230	1.3	75,310	72,746	2,564	3.5



**PVI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	466,180	498,307	(32,127)	(6.4)	56,848	62,659	(5,811)	(9.3)	139,057	153,906	(14,849)	(9.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	466,180	498,307	(32,127)	(6.4)	56,848	62,659	(5,811)	(9.3)	139,057	153,906	(14,849)	(9.6)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 3-D  
PVI MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	27,023	32,675	(5,653)	(17.3)	44,415	52,964	(8,549)	(16.1)	2,902	3,463	(562)	(16.2)
Single-Piece Cards	39	197	(157)	(80.0)	111	118	(7)	(5.7)	1	1	(0)	(5.7)
Total Single-Piece Letters and Cards	27,062	32,872	(5,810)	(17.7)	44,527	53,082	(8,556)	(16.1)	2,902	3,464	(562)	(16.2)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	94,925	108,898	(13,973)	(12.8)	62,562	71,096	(8,533)	(12.0)	15,631	18,048	(2,417)	(13.4)
Parcels	115,144	122,854	(7,710)	(6.3)	55,108	58,646	(3,539)	(6.0)	19,791	21,116	(1,326)	(6.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	237,131	264,624	(27,493)	(10.4)	162,197	182,824	(20,628)	(11.3)	38,324	42,628	(4,304)	(10.1)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	227,746	197,551	30,196	15.3	22,335	18,070	4,265	23.6	126,353	113,011	13,341	11.8
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	3	52	(49)	(94.4)	1	22	(21)	(94.8)	1	23	(22)	(95.5)
Bound Printed Matter Parcels	113	132	(19)	(14.4)	37	39	(2)	(5.1)	76	105	(29)	(27.3)
Media and Library Mail	46,185	56,072	(9,887)	(17.6)	14,441	17,854	(3,413)	(19.1)	37,403	43,548	(6,145)	(14.1)
Package Services Mail Fees												
Total Package Services Mail	274,047	253,807	20,241	8.0	36,815	35,985	830	2.3	163,833	156,687	7,146	4.6



**PVI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,084,421	1,174,427	(90,006)	(7.7)	129,638	145,017	(15,379)	(10.6)	334,049	375,890	(41,841)	(11.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,084,421	1,174,427	(90,006)	(7.7)	129,638	145,017	(15,379)	(10.6)	334,049	375,890	(41,841)	(11.1)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

PVI MAIL  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010	Percent	FY 2011	FY 2010	FY 2011 over FY 2010	Percent	FY 2011	FY 2010	FY 2011 over FY 2010	Percent
Total Mailing and Shipping Services												
Total All Mail	1,595,599	1,692,857	(97,258)	(5.7)	328,649	363,826	(35,177)	(9.7)	536,206	575,206	(39,000)	(6.8)
Total All Services	225,653	259,454	(33,801)	(13.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,821,252	1,952,311	(131,059)	(6.7)	328,649	363,826	(35,177)	(9.7)	536,206	575,206	(39,000)	(6.8)
Total All Other Revenue												
Total All Revenue	1,821,252	1,952,311	(131,059)	(6.7)								

**TABLE 3-E**  
**PERMIT IMPRINT MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	208,119	239,133	(31,013)	(13.0)	463,659	537,443	(73,783)	(13.7)	20,421	25,147	(4,727)	(18.8)
Single-Piece Cards	12,859	14,044	(1,186)	(8.4)	46,293	50,542	(4,249)	(8.4)	334	365	(31)	(8.5)
Total Single-Piece Letters and Cards	220,978	253,177	(32,199)	(12.7)	509,953	587,985	(78,032)	(13.3)	20,755	25,512	(4,757)	(18.6)
Presort Letters	2,455,884	2,588,624	(132,740)	(5.1)	6,884,093	7,227,353	(343,260)	(4.7)	346,056	361,984	(15,928)	(4.4)
Presort Cards	140,957	167,713	(26,756)	(16.0)	654,701	783,976	(129,275)	(16.5)	5,344	6,398	(1,053)	(16.5)
Total Presort Letters and Cards	2,596,841	2,756,337	(159,496)	(5.8)	7,538,793	8,011,329	(472,536)	(5.9)	351,400	368,381	(16,981)	(4.6)
Flats	119,663	135,061	(15,397)	(11.4)	112,046	129,136	(17,090)	(13.2)	23,390	26,659	(3,270)	(12.3)
Parcels	63,704	67,060	(3,356)	(5.0)	32,762	35,325	(2,563)	(7.3)	10,953	11,218	(265)	(2.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	3,001,187	3,211,635	(210,448)	(6.6)	8,193,554	8,763,775	(570,221)	(6.5)	406,497	431,771	(25,273)	(5.9)
<b>Standard Mail:</b>												
High Density and Saturation Letters	201,316	187,879	13,436	7.2	1,470,275	1,362,103	108,172	7.9	48,432	58,444	(10,012)	(17.1)
High Density and Saturation Flats & Parcels	421,948	430,578	(8,630)	(2.0)	2,598,262	2,679,178	(80,916)	(3.0)	481,073	478,946	2,127	0.4
Carrier Route	500,350	498,714	1,636	0.3	2,103,013	2,109,431	(6,419)	(0.3)	456,552	447,008	9,544	2.1
Letters	2,099,805	2,015,477	84,327	4.2	10,862,246	10,387,037	475,210	4.6	573,425	625,161	(51,736)	(8.3)
Flats	605,089	632,824	(27,736)	(4.4)	1,624,282	1,690,689	(66,407)	(3.9)	414,067	435,844	(21,777)	(5.0)
Not Flat-Machinables and Parcels	149,288	147,683	1,605	1.1	176,285	166,782	9,503	5.7	77,953	73,334	4,619	6.3
Domestic Negotiated Serv. Agreement Mail	7,348	11,122	(3,774)	(33.9)	35,172	51,355	(16,183)	(31.5)	3,466	7,808	(4,342)	(55.6)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	3,985,143	3,924,277	60,865	1.6	18,869,535	18,446,575	422,961	2.3	2,054,968	2,126,545	(71,577)	(3.4)
<b>Periodicals Mail:</b>												
In-County	16,298	17,071	(773)	(4.5)	161,241	166,652	(5,411)	(3.2)	43,175	45,564	(2,389)	(5.2)
Outside County	424,448	447,872	(23,423)	(5.2)	1,586,232	1,663,652	(77,421)	(4.7)	605,454	629,766	(24,311)	(3.9)
Periodicals Mail Fees												
Total Periodicals Mail	440,746	464,942	(24,196)	(5.2)	1,747,473	1,830,305	(82,832)	(4.5)	648,629	675,329	(26,700)	(4.0)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	14,413	14,036	377	2.7	1,137	1,111	26	2.3	26,147	25,067	1,080	4.3
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	48,646	50,544	(1,897)	(3.8)	58,112	58,064	48	0.1	81,805	78,821	2,984	3.8
Bound Printed Matter Parcels	80,354	89,113	(8,759)	(9.8)	63,344	66,298	(2,954)	(4.5)	174,753	191,208	(16,456)	(8.6)
Media and Library Mail	12,148	16,894	(4,746)	(28.1)	4,100	5,797	(1,697)	(29.3)	11,747	16,306	(4,560)	(28.0)
Package Services Mail Fees												
Total Package Services Mail	155,561	170,587	(15,026)	(8.8)	126,693	131,270	(4,577)	(3.5)	294,451	311,402	(16,951)	(5.4)



**PERMIT IMPRINT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	168,236	171,810	(3,574)	(2.1)	24,754	24,901	(146)	(0.6)	59,838	66,251	(6,413)	(9.7)
Parcel Select Mail:												
Total Parcel Select Mail	131,267	112,192	19,075	17.0	74,460	60,357	14,103	23.4	288,065	220,791	67,273	30.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	22,918	14,931	7,987	53.5	9,325	6,717	2,608	38.8	29,483	14,945	14,538	97.3
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	313,835	294,042	19,793	6.7	104,197	89,399	14,798	16.6	364,645	297,796	66,849	22.4
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**PERMIT IMPRINT MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010	Percent	FY 2011	FY 2010	FY 2011 over FY 2010	Percent	FY 2011	FY 2010	FY 2011 over FY 2010	Percent
Total Mailing and Shipping Services												
Total All Mail	7,896,472	8,065,483	(169,012)	(2.1)	29,041,615	29,261,512	(219,898)	(0.8)	3,769,898	3,843,611	(73,713)	(1.9)
Total All Services	67,840	64,398	3,442	5.3	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	7,964,311	8,129,881	(165,570)	(2.0)	29,041,615	29,261,512	(219,898)	(0.8)	3,769,898	3,843,611	(73,713)	(1.9)
Total All Other Revenue												
Total All Revenue	7,964,311	8,129,881	(165,570)	(2.0)								

**TABLE 3-E**  
**PERMIT IMPRINT MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	415,027	433,223	(18,196)	(4.2)	922,950	968,273	(45,323)	(4.7)	41,268	44,370	(3,102)	(7.0)
Single-Piece Cards	25,930	28,890	(2,960)	(10.2)	93,331	93,999	(668)	(0.7)	676	751	(75)	(9.9)
Total Single-Piece Letters and Cards	440,957	462,112	(21,155)	(4.6)	1,016,281	1,072,272	(55,991)	(5.2)	41,944	45,121	(3,176)	(7.0)
Presort Letters	4,884,059	5,028,813	(144,754)	(2.9)	13,706,044	14,085,571	(379,527)	(2.7)	707,748	691,603	16,146	2.3
Presort Cards	295,546	322,411	(26,865)	(8.3)	1,373,388	1,504,414	(131,026)	(8.7)	11,211	12,277	(1,067)	(8.7)
Total Presort Letters and Cards	5,179,605	5,351,224	(171,619)	(3.2)	15,079,432	15,589,985	(510,553)	(3.3)	718,959	703,880	15,079	2.1
Flats	265,826	274,639	(8,813)	(3.2)	252,620	263,357	(10,738)	(4.1)	52,533	54,382	(1,848)	(3.4)
Parcels	135,643	141,428	(5,784)	(4.1)	69,920	73,854	(3,934)	(5.3)	23,386	24,022	(636)	(2.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	6,022,031	6,229,404	(207,372)	(3.3)	16,418,253	16,999,469	(581,216)	(3.4)	836,823	827,404	9,419	1.1
<b>Standard Mail:</b>												
High Density and Saturation Letters	407,224	366,302	40,922	11.2	2,972,584	2,680,434	292,149	10.9	109,113	118,584	(9,471)	(8.0)
High Density and Saturation Flats & Parcels	940,601	935,233	5,368	0.6	5,681,948	5,705,433	(23,485)	(0.4)	1,071,633	1,054,790	16,843	1.6
Carrier Route	1,244,392	1,169,415	74,977	6.4	5,263,566	4,887,493	376,073	7.7	1,098,514	1,061,443	37,071	3.5
Letters	4,460,258	4,143,549	316,709	7.6	23,115,181	21,364,688	1,750,492	8.2	1,199,280	1,275,264	(75,984)	(6.0)
Flats	1,311,132	1,342,794	(31,662)	(2.4)	3,568,093	3,624,635	(56,542)	(1.6)	898,257	926,890	(28,634)	(3.1)
Not Flat-Machinables and Parcels	316,566	311,024	5,542	1.8	372,180	344,191	27,989	8.1	163,614	154,037	9,576	6.2
Domestic Negotiated Serv. Agreement Mail	20,650	23,976	(3,326)	(13.9)	92,563	112,455	(19,891)	(17.7)	12,413	15,763	(3,350)	(21.3)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	8,700,823	8,292,293	408,530	4.9	41,066,115	38,719,330	2,346,785	6.1	4,552,823	4,606,771	(53,948)	(1.2)
<b>Periodicals Mail:</b>												
In-County	34,731	36,373	(1,642)	(4.5)	331,225	344,753	(13,527)	(3.9)	96,927	100,835	(3,908)	(3.9)
Outside County	883,783	916,752	(32,970)	(3.6)	3,261,996	3,356,122	(94,126)	(2.8)	1,289,716	1,301,779	(12,063)	(0.9)
Periodicals Mail Fees												
Total Periodicals Mail	918,514	953,125	(34,612)	(3.6)	3,593,222	3,700,875	(107,653)	(2.9)	1,386,643	1,402,614	(15,971)	(1.1)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	28,489	28,457	32	0.1	2,200	2,156	44	2.1	51,528	50,310	1,217	2.4
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	103,100	101,617	1,483	1.5	128,386	121,696	6,690	5.5	185,894	169,077	16,817	9.9
Bound Printed Matter Parcels	165,470	173,926	(8,456)	(4.9)	131,962	131,263	698	0.5	363,840	377,490	(13,650)	(3.6)
Media and Library Mail	25,899	35,666	(9,766)	(27.4)	8,830	12,195	(3,365)	(27.6)	25,042	34,668	(9,627)	(27.8)
Package Services Mail Fees												
Total Package Services Mail	322,958	339,666	(16,708)	(4.9)	271,378	267,310	4,068	1.5	626,303	631,546	(5,243)	(0.8)



**PERMIT IMPRINT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	372,620	377,867	(5,247)	(1.4)	54,502	54,942	(441)	(0.8)	136,272	139,946	(3,674)	(2.6)
Parcel Select Mail:												
Total Parcel Select Mail	323,708	270,114	53,594	19.8	178,590	142,608	35,982	25.2	680,487	554,790	125,696	22.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	44,338	29,130	15,208	52.2	18,040	13,007	5,033	38.7	59,092	30,318	28,774	94.9
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	724,550	668,343	56,207	8.4	242,892	206,100	36,792	17.9	850,859	717,260	133,599	18.6
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**TABLE 3-F  
OTHER INDICIA MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	4,273	5,035	(762)	(15.1)	9,231	10,878	(1,647)	(15.1)	351	421	(70)	(16.6)
Single-Piece Cards	109	233	(124)	(53.3)	362	821	(459)	(55.9)	2	5	(3)	(55.9)
Total Single-Piece Letters and Cards	4,382	5,268	(887)	(16.8)	9,594	11,700	(2,106)	(18.0)	353	426	(73)	(17.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,734	1,710	24	1.4	1,156	1,193	(37)	(3.1)	287	287	(0)	(0.2)
Parcels	659	691	(32)	(4.6)	298	315	(17)	(5.4)	125	125	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	6,774	7,669	(895)	(11.7)	11,047	13,207	(2,160)	(16.4)	765	838	(73)	(8.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	1,057	875	182	20.8	159	122	37	30.1	556	430	126	29.3
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	26	49	(22)	(46.2)	13	23	(10)	(44.9)	18	31	(13)	(42.6)
Bound Printed Matter Parcels	743	389	355	91.2	259	165	94	57.2	739	402	337	83.8
Media and Library Mail	624	344	280	81.5	235	109	125	114.7	269	284	(15)	(5.3)
Package Services Mail Fees												
Total Package Services Mail	2,450	1,657	794	47.9	666	420	246	58.6	1,581	1,146	435	38.0



**OTHER INDICIA MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 FY 2011	Quarter 2 FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	3,648	4,094	(446)	(10.9)	465	556	(91)	(16.4)	1,144	1,176	(32)	(2.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	3,648	4,094	(446)	(10.9)	465	556	(91)	(16.4)	1,144	1,176	(32)	(2.7)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

OTHER INDICIA MAIL  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2011 (Jan. 1, 2011-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	12,873	13,420	(547)	(4.1)	115,106	125,875	(10,769)	(8.6)	41,012	42,996	(1,984)	(4.6)
Total All Services	1,040	1,704	(665)	(39.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	13,912	15,124	(1,212)	(8.0)	115,106	125,875	(10,769)	(8.6)	41,012	42,996	(1,984)	(4.6)
Total All Other Revenue												
Total All Revenue	13,912	15,124	(1,212)	(8.0)								

**TABLE 3-F  
OTHER INDICIA MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	9,679	10,034	(354)	(3.5)	21,092	21,653	(561)	(2.6)	776	817	(41)	(5.0)
Single-Piece Cards	236	332	(95)	(28.7)	798	1,171	(373)	(31.8)	5	7	(2)	(31.8)
Total Single-Piece Letters and Cards	9,916	10,365	(450)	(4.3)	21,890	22,824	(934)	(4.1)	781	824	(43)	(5.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	3,629	3,518	111	3.2	2,236	2,500	(264)	(10.6)	593	573	20	3.5
Parcels	1,407	1,385	22	1.6	635	617	18	2.8	254	245	9	3.7
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	14,952	15,269	(317)	(2.1)	24,760	25,941	(1,180)	(4.6)	1,628	1,643	(14)	(0.9)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	1,884	1,881	3	0.1	263	274	(11)	(4.1)	962	988	(26)	(2.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	36	82	(47)	(56.9)	17	38	(20)	(53.7)	24	59	(34)	(58.5)
Bound Printed Matter Parcels	1,181	941	240	25.5	413	374	40	10.6	1,109	956	153	16.0
Media and Library Mail	1,262	949	314	33.1	480	345	135	39.1	534	502	32	6.4
Package Services Mail Fees												
Total Package Services Mail	4,362	3,853	509	13.2	1,174	1,031	143	13.9	2,630	2,505	125	5.0



**OTHER INDICIA MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD FY 2011	Quarter 2 YTD FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 YTD FY 2011	Quarter 2 YTD FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent	Quarter 2 YTD FY 2011	Quarter 2 YTD FY 2010	Change FY 2011 over FY 2010 Amount	Change FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	7,662	8,691	(1,028)	(11.8)	975	1,166	(192)	(16.4)	2,420	2,803	(383)	(13.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	7,662	8,691	(1,028)	(11.8)	975	1,166	(192)	(16.4)	2,420	2,803	(383)	(13.7)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

OTHER INDICIA MAIL  
**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2011 (Oct. 1, 2010-Mar. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	26,976	27,812	(836)	(3.0)	285,921	275,874	10,047	3.6	91,695	92,687	(992)	(1.1)
Total All Services	2,103	3,385	(1,283)	(37.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	29,079	31,198	(2,119)	(6.8)	285,921	275,874	10,047	3.6	91,695	92,687	(992)	(1.1)
Total All Other Revenue												
Total All Revenue	29,079	31,198	(2,119)	(6.8)								

**TABLE 4**  
**PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR**  
**STAMP AND METER MAIL**  
**QUARTER 2 FY 2011**

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.8	50.6	80.5	93.6	97.2	98.5	99.1	99.3	99.5	99.6	99.7
Letters	1.8	51.4	81.5	94.2	97.6	98.7	99.2	99.4	99.6	99.7	99.7
Cards	1.6	70.1	88.7	95.4	97.5	98.3	98.8	99.1	99.3	99.4	99.5
Flats	2.2	38	70.8	88.5	95	97.3	98.3	98.8	99.2	99.4	99.5
Parcels/IPPS	2.8	14.2	54.2	79.4	90.4	94.9	97.1	98.2	98.8	99.2	99.4
All First-class Presort/Auto	2.4	22.1	61	87	95.6	98.2	99.2	99.6	99.8	99.9	99.9
Letters	2.4	22.2	61.3	87.2	95.8	98.3	99.3	99.6	99.8	99.9	99.9
Cards	2.2	33	68.7	88.8	92.4	97.2	97.9	99	99.9	100	100
Flats	2.8	15	47.9	76.3	90.6	95.5	97.7	98.9	99.4	99.6	99.7
Parcels/IPPS	2.4	23.8	66.5	85.9	93.5	97.7	98.4	99.1	99.1	99.8	99.8
All First-class Combined	2.1	36.5	70.9	90.3	96.5	98.4	99.2	99.5	99.6	99.8	99.8
Letters	2.1	36	70.8	90.5	96.6	98.5	99.2	99.5	99.7	99.8	99.8
Cards	1.6	69	88.1	95.2	97.3	98.3	98.8	99.1	99.3	99.4	99.5
Flats	2.3	33.2	66.1	86	94.1	96.9	98.2	98.9	99.2	99.5	99.6
Parcels/IPPS	2.8	14.3	54.2	79.4	90.4	94.9	97.1	98.2	98.8	99.2	99.4
All Package Services	4.5	8.1	22.3	38	57	73.4	84.5	90.1	94	95.8	96.8
Parcel Post	4.6	8.7	24.2	39	57.1	72	83.3	88.4	92.9	95	96
Bound Printed Matter	3.5	13.4	36.9	60.5	72.8	84.1	91.8	96.2	97.2	99.5	99.5
Media Mail	4.6	6.7	19.7	35.7	55.5	73.1	84.3	90.5	94.1	96	97
Library	3.5	20.4	40.4	55.6	71	84.3	92.3	95.3	97.3	98	98.7

**NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 5**  
**INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR**  
**STAMP AND METER MAIL**  
**QUARTER 2 FY 2011**

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.4	1.2	59.6	2.1
FIRST-CLASS PRESORT/AUTO	15.9	1.3	84.1	2.6
ALL FIRST-CLASS MAIL	30.9	1.2	69.1	2.3
PARCEL POST SINGLE PIECE	5.2	1.6	94.8	4.6
BOUND PRINTED MATTER	11.6	1.4	88.4	3.9
MEDIA MAIL	4.4	1.7	95.6	4.6
LIBRARY RATE	15.4	1.8	84.6	3.8

**NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 6  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
STAMPED MAIL  
QUARTER 2 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	97	96	93	97	81
EASTERN AREA	98	95	92	97	93
WESTERN AREA	98	96	92	98	96
PACIFIC AREA	97	95	93	97	96
SOUTHWEST AREA	98	95	93	98	94
GREAT LAKES	95	95	91	95	90
CAPITAL METRO	97	95	95	97	92
NATIONAL	97	95	93	97	93

**NOTE:** Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
METERED MAIL  
QUARTER 2 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	75	79	73	75	80
EASTERN AREA	78	80	80	78	80
WESTERN AREA	85	86	81	85	85
PACIFIC AREA	77	82	77	77	82
SOUTHWEST AREA	78	80	78	78	81
GREAT LAKES	74	80	77	74	79
CAPITAL METRO	77	78	81	77	78
NATIONAL	78	80	78	78	80

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 8  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
STAMPED AND METERED MAIL  
QUARTER 2 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	86	88	82	86	87
EASTERN AREA	89	88	86	88	90
WESTERN AREA	93	91	87	93	91
PACIFIC AREA	87	89	85	87	89
SOUTHWEST AREA	89	88	87	89	88
GREAT LAKES	86	88	84	86	86
CAPITAL METRO	87	87	88	86	89
NATIONAL	88	89	86	88	89

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 9  
FIRST-CLASS PRESORT SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
METERED MAIL  
QUARTER 2 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	74	81	71	73	83
EASTERN AREA	67	75	78	68	75
WESTERN AREA	81	82	77	81	78
PACIFIC AREA	70	82	61	70	82
SOUTHWEST AREA	85	83	79	85	83
GREAT LAKES	55	67	70	55	70
CAPITAL METRO	59	77	81	59	70
NATIONAL	72	78	75	72	78

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**