



June 9, 2009

Hon. Steven W. Williams, Secretary  
Postal Regulatory Commission  
901 New York Avenue, NW  
Suite 200  
Washington, DC 20268-0001

**RE: Docket No. MC2004-3**

Dear Mr. Williams:

In accordance with the Commission's Opinion and Recommended Decision in Docket No. MC2004-3, Rate and Service Changes to Implement Functionally Equivalent Negotiated Service Agreement with Bank One Corporation, enclosed is the Postal Service's Data Collection Report for Year Three of this agreement, which corresponds to the time period April 1, 2007 to March 31, 2008. Also attached are printouts of the Excel spreadsheets showing the analysis. Please note that this letter and the accompanying report are also being filed electronically

The agreement expired on April 1, 2008 (DMCS § 612.5), and this is therefore the final data collection report regarding the Bank One/Chase agreement.

Sincerely,

A handwritten signature in black ink that reads "Eric P. Koetting".

Eric P. Koetting  
Attorney

Attachments

**MC2004-3 Data Collection Report**  
**Chase NSA**  
**April 2007 – March 2008**

**Data Collection Plan Requirements:**

1. Volume of First-Class Mail solicitations by rate category in eligible Chase permit accounts.
2. Volume of First-Class Mail customer mail by rate category in eligible Chase permit accounts.
3. Amount of discounts paid to Chase for First-Class Mail by incremental volume block.
4. Volumes of First-Class Mail solicitations bearing the ACS endorsement that are physically returned to Chase.
5. Number of electronic address correction notices provided to Chase for forwarded solicitation mailpieces, including the number of notices processed by CFS units and separately for PARS (when fully operational).
6. Number of electronic address correction notices provided to Chase for solicitation mailpieces that would otherwise be physically returned, including the number of notices processed by CFS units and separately for PARS (when fully operational).
7. Monthly estimate of the amount of time spent on compliance activity and a description of the activities performed.
8. For each First Class solicitation mailing list run against NCOA, Chase will provide NCOA contractor reports that separately identify the number of address records checked and the number of corrections made.
9. For each Change of Address record that is used to forward a piece of Chase solicitation mail through ACS under the Agreement, the Postal Service will provide the date the record was created, its move effective date, whether it was for a family or individual move, and each date that the record was used to forward a mail piece. No other information from the record would be provided.
10. As part of each data collection plan report, the Postal Service will provide an evaluation of the impact on contribution. It will also provide an assessment of trends of Chase's First-Class Mail volume as compared to overall First-Class Mail volume.
11. Volume of Standard Mail solicitations by rate category in eligible Chase permit accounts.
12. A comparison of the estimated mailer-specific costs, volumes, and revenues with the actual mailer-specific costs, volumes, and revenues.

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**1. Volume of First-Class Mail solicitations by rate category in eligible Chase permits accounts.**

Nonautomated Presorted Letters	
First Ounce	287,581
Additional Ounces	-
Nonmachinable Pieces	-
Heavy Piece Deduction	-
<b>Total Nonautomated Presorted Letters</b>	<b>287,581</b>
Automation Presort Letters	
Letters	39,631,021
Mixed AADC Letters	1,752,088
AADC Letters	3,146,024
3-Digit Letters	18,223,052
5-Digit Letters	16,509,857
Additional Ounces	-
Heavy Piece Deduction	-
<b>Total Automation Presort Letters</b>	<b>39,631,021</b>
Automation Carrier Route Letters	
First Ounce	666,936
Additional Ounces	-
Heavy Piece Deduction	-
<b>Automation Carrier Route Letters</b>	<b>666,936</b>
<b>Total CHASE First-Class Presort Letters</b>	<b>40,585,538</b>

Source: PostalOne!

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**2. Volume of First-Class customer mail by rate category in eligible Chase permit accounts.**

Nonautomated Presorted Letters	
First Ounce	17,689,952
Additional Ounces	-
Nonmachinable Pieces	-
Heavy Piece Deduction	-
<b>Total Nonautomated Presorted Letters</b>	<b>17,689,952</b>
Automation Presort Letters	
Mixed AADC Letters	10,659,599
AADC Letters	19,946,802
3-Digit Letters	345,044,438
5-Digit Letters	575,883,343
Additional Ounces	-
Heavy Piece Deduction	-
<b>Total Automation Presort Letters</b>	<b>951,534,182</b>
Automation Carrier Route Letters	
First Ounce	3,398,159
Additional Ounces	-
Heavy Piece Deduction	-
<b>Automation Carrier Route Letters</b>	<b>3,398,159</b>
<b>Total First-Class Presort Letters</b>	<b>972,622,293</b>

Source: PostalOne!

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**3. Amount of discounts paid to Chase for First-Class Mail by incremental volume block.**

While the total volume of First-Class Mail entered by Chase during Year Three exceeded the threshold shown below, Chase hit the incentive cap during Year Two of the agreement. Therefore no discounts were either earned or paid in Year Three.

<b>Starting block</b>	<b>Ending block</b>	<b>Incentive</b>	<b>Incentives Earned</b>
<b>908,000,000</b>	<b>933,000,000</b>	<b>\$ 0.025</b>	<b>\$ -</b>
<b>933,000,000</b>	<b>958,000,000</b>	<b>\$ 0.030</b>	<b>\$ -</b>
<b>958,000,000</b>	<b>983,000,000</b>	<b>\$ 0.035</b>	<b>\$ -</b>
<b>983,000,000</b>	<b>1,018,000,000</b>	<b>\$ 0.040</b>	<b>\$ -</b>
<b>1,018,000,000</b>	<b>1,053,000,000</b>	<b>\$ 0.045</b>	<b>\$ -</b>
<b>1,053,000,000</b>	<b>&gt;</b>	<b>\$ 0.050</b>	<b>\$ -</b>
		<b>TOTAL</b>	<b>\$ 0.00</b>

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**3. Data Collection Requirement**

*Volumes of First-Class Mail solicitations bearing the ACS endorsement that are physically returned to Chase.*

The Postal Service does not know the number of First-Class solicitations with ACS endorsements that were physically returned to Chase in Year 3 of the NSA. The Postal Service relies on Chase to provide this information, and after Chase reached the discount ceiling for the NSA, it stopped collecting these data.

**MC2004-3 Data Collection Report**  
**Chase NSA**  
**April 2007 – March 2008**

**5. Data Collection Requirement**

*Number of electronic address correction notices provided to Chase for forwarded solicitation mail pieces, including the number of notices processed by CFS units and separately for PARS (when fully operational).*

<b>Time Period</b>	<b>Number of ACS Forwarding Notices</b>
April-07	212,390
May-07	162,693
June-07	133,721
July-07	104,935
August-07	75,333
September-07	106,501
October-07	112,192
November-07	121,350
December-07	98,673
January-08	9,325
February-08	10,081
March-08	10,525

**MC2004-3 Data Collection Report**  
**Chase NSA**  
**April 2007 – March 2008**

**6. Data Collection Requirement**

*Number of electronic address correction notices provided to Chase for solicitation mail pieces that would otherwise be physically returned, including the number of notices processed by CFS units and separately for PARS (when fully operational).*

<b>Time Period</b>	<b>Number of ACS UAA Notices</b>
April-07	179,391
May-07	66,955
June-07	130,699
July-07	99,417
August-07	79,712
September-07	162,839
October-07	305,269
November-07	229,610
December-07	211,522
January-08	16,614
February-08	7,275
March-08	8,257

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**7. Monthly estimate of the amount of time spent on compliance activity and a description of the activities performed.\***

<b>Department</b>	<b>Activity and Description</b>	<b>Work-hours</b>	<b>Time-Frame</b>
Pricing Strategy	<u>Volume Reconciliation</u> : Reconciling USPS permit volume counts with internal volume counts	2	Per month
Pricing Strategy	<u>NSA Data Collection Plan</u> : Ensuring compliance with the Data Collection Plan	80	Per year
Address Management	<u>ACS Support</u> : Providing ACS counts and support for ACS related issues	4	Per month
Finance	<u>RPW Reporting</u> : Ensuring that discounts are allocated properly in RPW reporting (one-time event)	1*	Per year
Finance	<u>Accounting Procedures</u> : Developing accounting controls and procedures for the refund process	2*	Per quarter
Finance	<u>Data Collection Report Preparation Assistance</u> : Coordinating data collection reports with inputs from rate case studies	65*	Per year
Legal	<u>Legal Advice</u> : Advising on compliance and preparation of the data collection plan	55	Per year
Pricing, Finance	<u>NSA and rate-cases</u> : Ensuring that NSA volumes and affects are accurately reported and accounted for in rate-case filings	215*	Per year

\* These work-hours represent the total time spent on all implemented NSAs.

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**8. Data Collection Requirement**

*For each First Class solicitation mailing list run against NCOA, Chase will provide NCOA contractor reports that separately identify the number of address records checked and the number of corrections made.*

Neither Chase nor the Postal Service can provide this information. After Chase reached the discount ceiling for the NSA, it stopped collecting these data.

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**9. Data Collection Requirement**

*For each Change of Address record that is used to forward a piece of Chase solicitation mail through ACS under the Agreement, the Postal Service will provide the date the record was created, its move effective date, whether it was for a family or individual move, and each date that the record was used to forward a mail piece. No other information from the record would be provided.*

The Postal Service is only able to provide information on the record related to type:

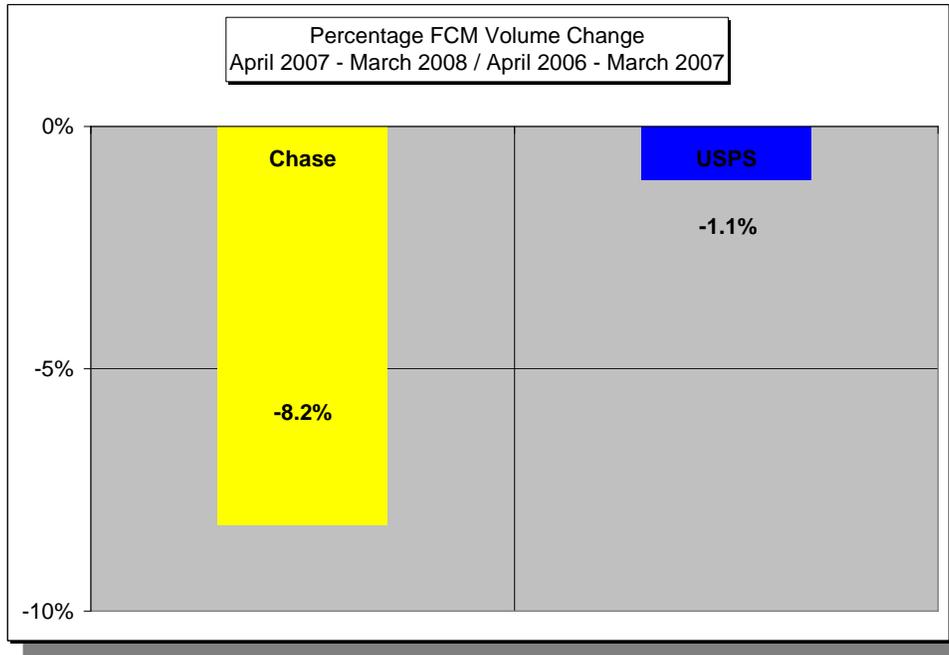
<b>Type of Change</b>	<b>Percentage</b>	<b>Records</b>
Family	49.49%	572,909
Individual	49.87%	577,325
Business	0.64%	7,485
<b>Total</b>	<b>100.00%</b>	<b>1,157,719</b>

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**10. As part of each data collection plan report, the Postal Service will provide an evaluation of the impact on contribution. It will also provide an assessment of trends of Chase's First-Class Mail volume as compared to overall First-Class Mail volume.**

No discounts were paid to Chase in Year 3 as a result of attaining the cap. Total USPS value totaled \$92 thousand in Year 3. This is due to net ACS Savings.

During April 2007 to March 2008, Chase First-Class Mail volume accounted for 2.04 percent of the total USPS First-Class Mail Volume (less single piece letters). Both USPS First-Class presort volume and Chase First-Class Mail NSA volumes declined during Year 3 of the agreement at -1.1 percent and -8.2 percent respectively. Chase First-Class NSA volume has declined during the last two years of the agreement.



Source: USPS Revenue, Pieces, and Weight (RPW) Report

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**11. Volume of Standard Mail solicitations by rate category in eligible Chase permit accounts.**

<b>Letter-size Mail Category</b>	
Mixed AADC Nonauto	953,831
AADC Nonauto	1,610,216
Mixed AADC Auto	5,079,097
AADC Auto	15,276,708
3-Digit Auto	315,712,159
5-Digit Auto	494,596,823
<b>Total</b>	<b>833,228,834</b>
<b>Letter-size Standard Mail ECR</b>	
Basic Nonauto Letters	5,462,894
Basic Auto Letters	-
High Density Letters	-
Saturation Letters	-
<b>Total ECR</b>	<b>5,462,894</b>
<b>Total Standard Mail Letters</b>	<b>838,691,728</b>

Source: PostalOne!

**MC2004-3 Data Collection Report  
Chase NSA  
April 2007 – March 2008**

**12. A comparison of the estimated mailer-specific costs, volumes, and revenues with the actual mailer-specific costs, volumes, and revenues.**

See Appendix A at pg 1.

**USPS Chase NSA April 2007 - March 2008**

**Appendix A: page 1**

USPS Value Calculation

		CHASE YEAR 3	
		(April 2007 - March 2008)	
		MC2004-3 Filing (Year 3)	Actual
(1)	<b>Total After Rates Volume</b>	670,135,000	1,013,207,831
(2)	<b>Threshold</b>	535,000,000	908,000,000
(3)	<b>Volume Above Threshold</b>	135,135,000	105,207,831
(4)	<b>Projected Before Rate Volume</b>	571,080,000	944,080,000
(5)	<b>Leakage Volume</b>	36,080,000	36,080,000
(6)	<b>Incremental Pieces</b>	99,055,000	69,127,831
(7)	<b>Standard Mail Volume SPLY</b>		1,935,704,869
(8)	<b>Standard Mail Volume Actual</b>		838,691,728
(9)	<b>Conversion Percentage</b>	100%	100%
(10)	<b>Statement Mail</b>	506,650,000	972,622,293
(11)	<b>Marketing Mail</b>	163,485,000	40,585,538
		670,135,000	1,013,207,831
<b>New FCM Mail Contribution</b>			
(12)	Increased Volume	99,055,000	0
(13)	CHASE FCM Revenue per Piece	\$0.292	\$0.322
(14)	CHASE FCM Cost per Piece	\$0.141	\$0.094
(15)	CHASE FCM Contribution per Piece	\$0.151	\$0.228
(16)	CHASE Standard Mail Contribution per Piece	\$0.083	\$0.074
(17)	CHASE Contribution	\$6,752,665	\$0
(18)	Discount on Incremental Volume	\$3,823,675	\$0
(19)	<b>New FCM Mail Contribution (net discounts)</b>	<b>\$2,928,990</b>	<b>\$0</b>
<b>Discount Leakage</b>			
(20)	Leakage Volume	36,080,000	36,080,000
(21)	<b>Total Discount Leakage</b>	<b>\$957,400</b>	<b>\$0</b>
<b>Return Cost Savings</b>			
(22)	Manual Letter Return Cost	\$0.600	\$0.353
(23)	Electronic Letter Return Cost	\$0.370	\$0.142
(24)	Letter Return Cost Savings	\$0.225	\$0.211
(25)	# of ACS Letter Returns	2,644,830	1,497,560
(26)	ACS Letter Savings	\$595,087	\$315,985
(28)	<b>ACS Savings</b>	<b>\$520,998</b>	<b>\$315,985</b>
<b>Forwarded CHASE Savings</b>			
(29)	Cost of Providing ACS notices for forwards	\$0.061	\$0.193
(30)	Number of ACS notices provided	0	1,157,719
(31)	<b>Total Forwarding Costs</b>	<b>\$0</b>	<b>\$223,810</b>
(32)	<b>Total USPS Value</b>	<b>\$2,492,588</b>	<b>\$92,175</b>
(1)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 2; for Actuals, PostalOne		
(2)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 6; for Actuals, see Data Report, Item 3		
(3)	(1) - (2)		
(4)	For MC2004-3 Filing, USPS-T-1 Appendix A, page 2; for Actuals, Filing Before Rates Volume plus the difference between the Filing Threshold and the Actual Threshold		
(5)	(4) - (2)		
(6)	(1) - (4)		
(7)	PostalOne		
(8)	PostalOne		
(9)	MC2004-3 Rate Filing		
(10)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 2; for Actuals, PostalOne		
(11)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 2; for Actuals, PostalOne		
(12)	Incremental Pieces = (6); for Actuals, no discounts this year, and thus no incremental volume from NSA		
(13)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 10; for Actuals, PostalOne		
(14)	For MC2004-3 Filing, USPS-T-1 Appendix A, page 10; for Actuals Chase Marketing Unit Cost tab (Page 3 of this		
(15)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 10; for Actuals (13) - (14)		
(16)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 10; for Actuals, Standard Contribution tab (Page 9)		
(17)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 11; for Actuals, (12) * ((16)-(15))		
(18)	For MC2004-3 Filing witness Plunkett Testimony USPS-T-1 Appendix A, page 11; for Actuals, see Data Report, Item 3		
(19)	(17) - (18)		
(20)	(5)		
(21)	Leakage Volume (5) * Price Incentives (as shown in USPS-T-1 Appendix A, page 6)		
(22)	MC2004-3 Filing; For Actuals, PARS08 ACSTabs PRC_v.xls, Tables 5.4, 5.5, & 5.9		
(23)	MC2004-3 Filing; For Actuals, PARS08 ACSTabs PRC_v.xls, Tables 5.4, 5.5, & 5.9		
(24)	(22) - (23)		
(25)	For MC2004-3 Filing, USPS-T-1 Appendix A, page 7; for Actuals CHASE and USPS reports (Page 7 of this Appendix)		
(26)	(24) * (25)		
(28)	(26)		
(29)	For Filing, Not applicable. For actuals, PARS08 ClassTabs PRC_v.xls, Tables 4.62 & 4.64		
(30)	USPS Memphis Records		
(31)	(29) * (30)		
(32)	(19) + (28) - (21) - (31)		

**USPS Chase NSA April 2007 - March 2008****Appendix A: page 2****Marketing Mail Revenue per Piece**

Chase Marketing Mail  
First-Class Mail By Rate Category  
April 2007 - March 2008 Presorted Letter Volumes

	(1)	(2)	(3)
	<b>Year 3</b>	<b>Average Revenue</b>	
	<b><u>Volume</u></b>	<b><u>per piece</u></b>	<b><u>Revenue</u></b>
<b>Nonautomated Presorted Letters</b>			
First Ounce	287,581	\$ 0.373	\$ 107,239
Additional Ounces	-	\$ 0.237	-
Nonmachinable Pieces	-	\$ 0.058	-
Heavy Piece Deduction	-	\$ 0.043	-
<b>Total Nonautomated Presorted Letters</b>	<b>287,581</b>		<b>\$ 107,239</b>
<b>Automation Presort Letters and Flats</b>			
<b>Letters</b>	<b>39,631,021</b>		
Mixed AADC Letters	1,752,088	\$ 0.355	\$ 621,466
AADC Letters	3,146,024	\$ 0.337	\$ 1,059,895
3-Digit Letters	18,223,052	\$ 0.330	\$ 6,015,429
5-Digit Letters	16,509,857	\$ 0.307	\$ 5,075,130
Additional Ounces	-	\$ 0.237	-
Heavy Piece Deduction	-	\$ 0.043	-
<b>Flats</b>	<b>-</b>		
Mixed ADC Flats	-	\$ 0.359	-
ADC Flats	-	\$ 0.351	-
3-Digit Flats	-	\$ 0.339	-
5-Digit Flats	-	\$ 0.318	-
Additional Ounces	-	\$ 0.237	-
Heavy Piece Deduction	-	\$ 0.043	-
Nonmachinable Pieces	-	\$ 0.058	-
<b>Total Automation Presort Letters and Flats</b>	<b>39,631,021</b>		<b>\$12,771,921</b>
<b>Automation Carrier Route Letters</b>			
First Ounce	666,936	\$ 0.290	\$ 193,411
Additional Ounces	-	\$ 0.237	-
Heavy Piece Deduction	-	\$ 0.043	-
<b>Automation Carrier Route Letters</b>	<b>666,936</b>		<b>\$ 193,411</b>
<b>Total CHASE First-Class Presort Letters</b>	<b>40,585,538</b>		<b>\$13,072,571</b>
	<b>Revenue per Piece</b>		<b>\$ 0.322</b>

CHASE FIRST-CLASS MAIL PRESORT MARKETING LETTERS/FLATS UNIT COST ESTIMATE:

CHASE Solicitation Return Percentage =	2.42%	(1) Adjusted for Actuals
CHASE Statement Return Percentage =	1.20%	(2)
Average Presort Letters Return Percentage =	1.79%	(3)
FY 2008 Customer Mail Volume =	972,622,293	(4) Adjusted for Actuals
FY 2008 Solicitation Mail Volume =	40,585,538	(5) Adjusted for Actuals
Manual Returns Unit Cost =	\$ 0.353	(6)
Electronic Returns Unit Cost =	\$ 0.142	(7)
Address Change Service (ACS) Success Rate =		(8) Adjusted for Actuals
Contingency Factor =	1.000	(9)

	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)	(23)
	FY 2007 NATIONWIDE MAIL MIX							CHASE MAIL MIX						
Rate Category	FY 2008 Mail Proc Unit Cost (Dollars)	FY 2008 Delivery Unit Cost (Dollars)	FY 2008 Other Unit Cost (Dollars)	FY 2008 Total Unit Cost (Dollars)	FY 2008 Mail Volume (Pieces)	FY 2008 Mail Volume (Percent)		FY 2008 Total Unit Cost (Dollars)	Year 3 Mail Volume (Pieces)	Year 3 Mail Volume (Percent)	Current Returns Adjustment Unit Cost (Dollars)	Current w/Rets Adj Total Unit Cost (Dollars)	After Rates Returns Adjustment Unit Cost (Dollars)	After Rates w/Rets Adj Total Unit Cost (Dollars)
<b>FIRST-CLASS MAIL LETTERS</b>														
Nonautomation Presort Letters	\$ 0.078	\$ 0.044	\$ 0.017	\$ 0.139	1,530,008,344	3.04%		\$ 0.139	287,581	0.71%				
<b>Automation Presort Letters</b>														
Automation Mixed AADC	\$ 0.084	\$ 0.045	\$ 0.017	\$ 0.146	2,980,110,056	5.92%		\$ 0.146	1,752,088	4.32%				
Automation AADC	\$ 0.065	\$ 0.042	\$ 0.017	\$ 0.124	2,388,754,900	4.74%		\$ 0.124	3,146,024	7.75%				
Automation 3-Digit	\$ 0.062	\$ 0.042	\$ 0.017	\$ 0.121	20,157,561,454	40.02%		\$ 0.121	18,223,052	44.90%				
Automation 5-Digit	\$ 0.004	\$ 0.040	\$ 0.017	\$ 0.061	21,323,292,062	42.33%		\$ 0.061	16,509,857	40.68%				
Automation Carrier Route	\$ 0.024	\$ 0.094	\$ 0.017	\$ 0.134	204,421,684	0.41%		\$ 0.134	666,936					
<b>Automation Presort Flats</b>														
Automation Mixed ADC	\$0.495	\$0.142	\$0.127	\$ 0.764	140,996,385	0.28%		\$ 0.764	-	0.00%				
Automation ADC	\$0.411	\$0.142	\$0.127	\$ 0.680	256,661,175	0.51%		\$ 0.680	-	0.00%				
Automation 3-Digit	\$0.350	\$0.142	\$0.127	\$ 0.620	717,627,498	1.42%		\$ 0.620	-	0.00%				
Automation 5-Digit	\$0.188	\$0.142	\$0.127	\$ 0.458	673,920,425	1.34%		\$ 0.458	-	0.00%				
<b>WEIGHTED AVERAGE / TOTAL</b>	<b>\$ 0.048</b>	<b>\$ 0.045</b>	<b>\$ 0.021</b>	<b>\$ 0.114</b>	<b>50,373,353,984</b>	<b>100.00%</b>		<b>\$ 0.096</b>	<b>40,585,538</b>	<b>98.36%</b>	<b>-\$ 0.002</b>	<b>\$ 0.094</b>	<b>-\$ 0.002</b>	<b>\$ 0.094</b>
								Total Unit Cost Estimates, Including Contingency =			\$ 0.094 Current (24)		\$ 0.094 After Rates (25)	

(1) Actual Return Rates  
 (2) Actual Return Rates  
 (3) USPS-LR-L-61  
 (4) Actual Volume  
 (5) Actual Volume  
 (6) PARS08 ACSTabs PRC\_v.xls, Tables 5.4, 5.5, & 5.9  
 (7) PARS08 ACSTabs PRC\_v.xls, Tables 5.4, 5.5, & 5.9  
 (8) Actual ACS Success Rate  
 (9) R2006-1  
 (10) Intentionally left blank  
 (11) USPS-FY08-27  
 (12) USPS-FY08-27  
 (13) USPS-FY08-27

(14) (11) + (12) + (13)  
 (15) USPS-LR-L-66  
 (16) (15) / [Sum (15)]  
 (17) Line Item (14), Total - Allocated by (19)  
 (18) Attachment A, Page 1  
 (19) (18) / [Sum (18)]  
 (20) (6) \* [ (4) \* [ (2) - (3) ] + (5) \* [ (1) - (3) ] ] / [ (4) + (5) ]  
 (21) Sum (17) + (20)  
 (22) [ (8) \* (7) + [ 1 - (8) ] \* (6) ] \* [ (5) \* [ (1) - (3) ] + (6) \* (4) \* [ (2) - (3) ] ] / [ (4) + (5) ] - (3) \* ((6) - (7)) \* (8) \* (5) / ((4) + (5))  
 (23) Sum (17) + (22)  
 (24) (21) \* (9)  
 (25) (23) \* (9)

**USPS Chase NSA April 2007 - March 2008****Appendix A: page 4****Statement Mail Revenue per Piece**

Chase Statement Mail  
First-Class Mail By Rate Category  
April 2007 - March 2008 Presorted Letter Volumes

	(1) <u>Year 3</u> <u>Volume</u>	(2) <u>Average Revenue</u> <u>per piece</u>	(3) <u>Revenue</u>
<b>Nonautomated Presorted Letters</b>			
First Ounce	17,689,952	\$ 0.373	\$ 6,596,583
Additional Ounces		\$ 0.237	-
Nonmachinable Pieces	-	\$ 0.058	-
Heavy Piece Deduction	-	\$ 0.043	-
<b>Total Nonautomated Presorted Letters</b>	<b>17,689,952</b>		<b>\$ 6,596,583</b>
<b>Automation Presort Letters and Flats</b>			
<b>Letters</b>	<b>951,534,182</b>		
Mixed AADC Letters	10,659,599	\$ 0.355	\$ 3,780,960
AADC Letters	19,946,802	\$ 0.337	\$ 6,720,078
3-Digit Letters	345,044,438	\$ 0.330	\$113,899,169
5-Digit Letters	575,883,343	\$ 0.307	\$177,026,540
Additional Ounces		\$ 0.237	-
Heavy Piece Deduction		\$ 0.043	-
<b>Flats</b>	<b>-</b>		
Mixed ADC Flats		\$ 0.359	-
ADC Flats		\$ 0.351	-
3-Digit Flats		\$ 0.339	-
5-Digit Flats		\$ 0.318	-
Additional Ounces		\$ 0.237	-
Heavy Piece Deduction		\$ 0.043	-
Nonmachinable Pieces		\$ 0.058	-
<b>Total Automation Presort Letters and Flats</b>	<b>951,534,182</b>		<b>\$301,426,746</b>
<b>Automation Carrier Route Letters</b>			
First Ounce	3,398,159	\$ 0.290	\$ 985,466
Additional Ounces		\$ 0.237	-
Heavy Piece Deduction	-	\$ 0.043	-
<b>Automation Carrier Route Letters</b>	<b>3,398,159</b>		<b>\$ 985,466</b>
<b>Total First-Class Presort Letters</b>	<b>972,622,293</b>		<b>\$309,008,795</b>
	<b>Revenue per Piece</b>		<b>\$ 0.318</b>



**USPS Chase NSA April 2007 - March 2008****Appendix A: page 6**

Chase UAA volumes

<b>Period</b>	<b>(1) First-Class Mail Marketing Volume</b>	<b>(2) Physical Returns</b>	<b>(3) Electronic Returns</b>	<b>(4) % of Electronic Returns</b>	<b>(5) Return Rate</b>
April 2007	8,195,818		179,391	100.00%	2.19%
May 2007	6,776,163		66,955	100.00%	0.99%
June 2007	4,434,047		130,699	100.00%	2.95%
July 2007	4,477,711		99,417	100.00%	2.22%
August 2007	4,388,324		79,712	100.00%	1.82%
September 2007	4,509,366		162,839	100.00%	3.61%
October 2007	4,503,751		305,269	100.00%	6.78%
November 2007	11,770,847		229,610	100.00%	1.95%
December 2007	7,854,217		211,522	100.00%	2.69%
January 2008	1,414,225		16,614	100.00%	1.17%
February 2008	2,092,019		7,275	100.00%	0.35%
March 2008	1,565,416		8,257	100.00%	0.53%
<b>Totals</b>	<b>61,981,904</b>	<b>0</b>	<b>1,497,560</b>	<b>100.00%</b>	<b>2.42%</b>

***Actual Monthly Volumes***

**USPS Chase NSA April 2007 - March 2008**

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ACS notices breakdown

<b>Period</b>	(1) <b>Forwarding</b>	(2) <b>Returns</b>	(3) <b>Total</b>	(4) <b>% Forwarding</b>	(5) <b>% Return</b>
April 2007	212,390	179,391	391,781	54.21%	45.79%
May 2007	162,693	66,955	229,648	70.84%	29.16%
June 2007	133,721	130,699	264,420	50.57%	49.43%
July 2007	104,935	99,417	204,352	51.35%	48.65%
August 2007	75,333	79,712	155,045	48.59%	51.41%
September 2007	106,501	162,839	269,340	39.54%	60.46%
October 2007	112,192	305,269	417,461	26.87%	73.13%
November 2007	121,350	229,610	350,960	34.58%	65.42%
December 2007	98,673	211,522	310,195	31.81%	68.19%
January 2008	9,325	16,614	25,939	35.95%	64.05%
February 2008	10,081	7,275	17,356	58.08%	41.92%
March 2008	10,525	8,257	18,782	56.04%	43.96%
<b>Totals</b>	<b>1,157,719</b>	<b>1,497,560</b>	<b>2,655,279</b>	<b>43.60%</b>	<b>56.40%</b>

**USPS Chase NSA April 2007 - March 2008**  
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<b>Period</b>	<b>Statement</b>	<b>Marketing</b>	<b>Total First-Class Mail</b>
April 2007	80,608,977	5,381,945	85,990,922
May 2007	84,284,031	4,962,961	89,246,992
June 2007	79,437,516	5,186,679	84,624,195
July 2007	80,623,431	4,702,343	85,325,774
August 2007	79,660,472	4,055,957	83,716,429
September 2007	79,024,997	2,706,082	81,731,079
October 2007	78,612,233	2,278,764	80,890,997
November 2007	82,220,085	5,430,686	87,650,771
December 2007	80,803,524	2,635,289	83,438,813
January 2008	86,215,072	1,008,220	87,223,292
February 2008	81,044,865	1,025,969	82,070,834
March 2008	80,087,090	1,210,643	81,297,733
<b>Totals</b>	<b>972,622,293</b>	<b>40,585,538</b>	<b>1,013,207,831</b>

## USPS Chase NSA April 2007 - March 2008

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Standard Mail unit contribut	Volume %	Volume	Rates	Revenue	Unit Cost	Contribution
<b>Standard Mail Regular Letters Net Revenue per piece</b>						
<b>Letter-size Mail Category</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>
Mixed AADC Nonauto	0.11%	953,831	\$ 0.250	\$ 238,003	\$ 0.112	
AADC Nonauto	0.19%	1,610,216	\$ 0.216	\$ 348,251	\$ 0.124	
Mixed AADC Auto	0.61%	5,079,097	\$ 0.237	\$ 1,203,753	\$ 0.142	
AADC Auto	1.82%	15,276,708	\$ 0.220	\$ 3,367,839	\$ 0.124	
3-Digit Auto	37.64%	315,712,159	\$ 0.198	\$ 62,417,050	\$ 0.122	
5-Digit Auto	58.97%	494,596,823	\$ 0.178	\$ 88,026,915	\$ 0.104	
<b>Total</b>		<b>833,228,834</b>		<b>\$155,601,811</b>		

### Letter-size Standard Mail ECR

Mail Category						
Basic Nonauto Letters	0.65%	5,462,894	\$ 0.167	\$ 911,484	\$ 0.225	
Basic Auto Letters	0.00%		\$ 0.155	-	\$ 0.098	
High Density Letters	0.00%		\$ 0.172	-	\$ 0.046	
Saturation Letters	0.00%		\$ 0.136	-	\$ 0.046	
<b>Total</b>		<b>5,462,894</b>		<b>\$ 911,484</b>		
<b>Weighted Average per piec</b>	<b>100.00%</b>	<b>838,691,728</b>	<b>\$ 0.187</b>		<b>\$ 0.112</b>	<b>\$ 0.074</b>

(1) Percentage of Rate Category volume to Total Standard Mail volume

(2) PostalOne

(3) PostalOne

(4) PostalOne

(5) Weighted average cost per piece using FY 2008 unit cost

(6) Average Revenue per piece minus weighted average cost per piece.