

USPS Financial Information (Unaudited)

September 2016

(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:					
Mail and Services Revenue*	\$5,616	\$5,670	\$5,594	-1.0%	0.4%
Government Appropriations	5	5	8	0.0%	-37.5%
Total Operating Revenue	\$5,621	\$5,675	\$5,602	-1.0%	0.3%
Operating Expenses:					
Personnel Compensation and Benefits**	\$4,288	\$4,227	\$4,160	1.4%	3.1%
Workers Compensation Cash (a)	114	116	126	-1.7%	-9.5%
Transportation	543	566	536	-4.1%	1.3%
Supplies and Services	271	303	283	-10.6%	-4.2%
Other Expenses**	574	568	412	1.1%	39.3%
Total Controllable Operating Expenses	\$5,790	\$5,780	\$5,517	0.2%	4.9%
Controllable Operating Income (Loss)	(\$169)	(\$105)	\$85		
PSRHBFB Expenses	\$483	\$483	\$475	0.0%	1.7%
FERS Supplemental (b)	27	20	241	35.0%	100.0%
Workers Compensation (c)	301	-	300	-100.0%	0.3%
Other Revenue Change in Accounting Estimate (d)	-	-	-	100.0%	100.0%
Net Operating Income (Loss)	(\$980)	(\$608)	(\$931)		
Interest Income	\$2	\$2	\$2	0.0%	0.0%
Interest Expense	\$18	\$21	\$15	-14.3%	20.0%
Net Income (Loss)	(\$996)	(\$627)	(\$944)		

Other Operating Statistics:					
Mail Volume: (Millions)					
Total Mail (excludes all Int'l)**	12,138	12,362	12,103	-1.8%	0.3%
Total Shipping & Package Services**	422	388	360	8.8%	17.2%
International Total**	69	79	51	-12.7%	35.3%
Total Mail, Shipping & Package Services**	12,629	12,829	12,514	-1.6%	0.9%
Total Workhours (Millions)	95	97	93	-2.1%	2.2%
Total Career Employees					
Total Non-Career Employees					

Year-to-Date					
Actual	Plan	SPLY	% Plan	% SPLY	
\$70,378	\$69,267	\$68,779	1.6%	2.3%	
59	54	149	9.3%	-60.4%	
\$70,437	\$69,321	\$68,928	1.6%	2.2%	
\$51,745	\$50,729	\$50,389	2.0%	2.7%	
1,468	1,444	1,453	1.7%	1.0%	
6,992	7,025	6,579	-0.5%	6.3%	
2,755	2,934	2,705	-6.1%	1.8%	
6,677	6,831	6,452	-2.3%	3.5%	
\$69,637	\$68,963	\$67,578	1.0%	3.0%	
\$800	\$358	\$1,350			
\$5,800	\$5,800	\$5,700	0.0%	1.8%	
248	241	241	2.9%	100.0%	
1,214	-	307	-100.0%	NMF	
(1,061)	-	-	100.0%	100.0%	
(\$5,401)	(\$5,683)	(\$4,898)			
\$32	\$23	\$23	39.1%	39.1%	
\$222	\$235	\$185	-5.5%	20.0%	
(\$5,591)	(\$5,895)	(\$5,060)			

147,801	145,177	148,612	1.8%	-0.5%
5,134	4,791	4,510	7.2%	13.8%
1,006	923	913	9.0%	10.2%
153,941	150,891	154,035	2.0%	-0.1%
1,158	1,149	1,128	0.8%	2.7%
508,908		491,863		3.5%
130,881		129,974		0.7%

*September 2016 has same number delivery and retail days as compared to September 2015.

**Numbers may not add due to rounding and/or adjustments. Percentages calculated using rounded numbers.

(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

(d) YTD amount represents revenue recognized for the current and prior years due to a one-time change in accounting estimate. For further information, please refer to the 10-Q filed August 8, 2016.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

USPS Financial Information (Unaudited)

September 2016

(Thousands)

Mailing Services:

First Class (excludes all parcels and Int'l):

Volume***

Revenue

Current Period		
Actual	SPLY	% SPLY
4,471,030	4,719,723	-5.3%
\$1,855,664	\$2,059,816	-9.9%

Year-to-Date		
Actual	SPLY	% SPLY
60,922,015	62,352,611	-2.3%
\$27,281,423	\$28,205,641	-3.3%

Standard Mail (excludes all parcels and Int'l):

Volume***

Revenue

7,216,880	6,893,878	4.7%
\$1,866,132	\$1,863,532	0.1%

80,885,166	80,029,852	1.1%
\$17,981,637	\$17,992,338	-0.1%

Periodicals:

Volume***

Revenue

432,850	475,318	-8.9%
\$127,176	\$135,717	-6.3%

5,544,092	5,838,175	-5.0%
\$1,506,696	\$1,589,304	-5.2%

Total Mail (Note 1)

Volume***

Revenue

12,137,938	12,102,934	0.3%
4,103,066	4,225,125	-2.9%

147,801,537	148,611,770	-0.5%
49,523,657	50,429,688	-1.8%

Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):

Volume***

Revenue

66,024	54,334	21.5%
82,938	75,241	10.2%

589,687	564,342	4.5%
794,284	806,040	-1.5%

Total Shipping & Package Services (Note 2)

Volume***

Revenue

421,799	360,017	17.2%
1,429,653	1,225,559	16.7%

5,133,605	4,510,381	13.8%
18,250,412	15,819,681	15.4%

International Total

Volume***

Revenue

69,732	50,716	37.5%
90,651	152,975	-40.7%

1,005,678	913,101	10.1%
2,695,356	2,701,812	-0.2%

Total Mail, Shipping & Package Services

Volume***

Revenue (Note 3) ^

12,629,469	12,513,667	0.9%
5,623,370	5,603,659	0.4%

153,940,820	154,035,252	-0.1%
70,469,425	\$68,951,181	2.2%

***The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

^YTD Revenue does not include the \$1.061 billion recognized revenue previously deferred for Forever Stamps as noted on page 1.

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USPS Expenses (Unaudited)
September 2016
(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits*:										
City Delivery	\$1,431	\$1,551	\$1,396	-7.7%	2.5%	\$17,452	\$17,346	\$17,026	0.6%	2.5%
Mail Processing	685	723	671	-5.3%	2.1%	8,443	8,342	8,386	1.2%	0.7%
Operations - Customer Service	519	549	503	-5.5%	3.2%	6,293	6,234	6,009	0.9%	4.7%
Rural Delivery	578	592	538	-2.4%	7.4%	6,955	6,964	6,673	-0.1%	4.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	776	526	769	47.5%	0.9%	9,184	8,478	9,062	8.3%	1.3%
Total Salaries & Benefits	\$3,989	\$3,941	\$3,877	1.2%	2.9%	\$48,327	\$47,364	\$47,156	2.0%	2.5%
Other Personnel Related Expenses:										
Retiree Health Benefits Current Premiums	\$280	\$276	\$264	1.4%	6.1%	\$3,305	\$3,250	\$3,111	1.7%	6.2%
Workers Compensation Cash (a)	114	116	126	-1.7%	-9.5%	1,468	1,444	1,453	1.7%	1.0%
All Other Personnel Related Expenses**	19	10	19	90.0%	0.0%	113	115	122	-1.7%	-7.4%
Total Other Personnel Related Expenses	\$413	\$402	\$409	2.7%	1.0%	\$4,886	\$4,809	\$4,686	1.6%	4.3%
Controllable Personnel Compensation and Benefits	\$4,402	\$4,343	\$4,286	1.4%	2.7%	\$53,213	\$52,173	\$51,842	2.0%	2.6%
PSRHBF Expenses	\$483	\$483	\$475	0.0%	1.7%	\$5,800	\$5,800	\$5,700	0.0%	1.8%
FERS Supplemental (b)	\$27	\$20	241	35.0%	100.0%	\$248	\$241	241	2.9%	100.0%
Workers' Compensation (c)	301	-	300	-100.0%	0.3%	1,214	-	307	-100.0%	295.4%
Total Personnel Compensation and Benefits	\$5,213	\$4,846	\$5,302	7.6%	-1.7%	\$60,475	\$58,214	\$58,090	3.9%	4.1%
Non-Personnel Expenses:										
Transportation	\$543	\$566	\$536	-4.1%	1.3%	\$6,992	\$7,025	\$6,579	-0.5%	6.3%
Supplies and Services	271	303	283	-10.6%	-4.2%	2,755	2,934	2,705	-6.1%	1.8%
Depreciation and Amortization	140	141	153	-0.7%	-8.5%	1,740	1,749	1,769	-0.5%	-1.6%
Rent	79	78	76	1.3%	3.9%	975	975	983	0.0%	-0.8%
Utilities and Heating Fuel	53	49	56	8.2%	-5.4%	585	605	630	-3.3%	-7.1%
Vehicle Maintenance Service	86	87	92	-1.1%	-6.5%	983	1,085	1,053	-9.4%	-6.6%
Information Technology	74	74	59	0.0%	25.4%	649	778	586	-16.6%	10.8%
Rural Carrier Equipment Maintenance Allowance	38	43	41	-11.6%	-7.3%	484	527	514	-8.2%	-5.8%
Other**	104	96	(65)	8.3%	-260.0%	1,261	1,112	917	13.4%	37.5%
Total Non-Personnel Expenses	\$1,388	\$1,437	\$1,231	-3.4%	12.8%	\$16,424	\$16,790	\$15,736	-2.2%	4.4%
Total Operating Expenses	\$6,601	\$6,283	\$6,533	5.1%	1.0%	\$76,899	\$75,004	\$73,826	2.5%	4.2%
Interest Expense	18	21	15	-14.3%	20.0%	222	235	185	-5.5%	20.0%
Total Expenses	\$6,619	\$6,304	\$6,548	5.0%	1.1%	\$77,121	\$75,239	\$74,011	2.5%	4.2%

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USPS Workhours (Unaudited)

September 2016

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	34,769	35,631	33,591	-2.4%	3.5%
Mail Processing	16,589	17,042	16,109	-2.7%	3.0%
Customer Services	13,117	13,187	12,751	-0.5%	2.9%
Rural Delivery	15,947	15,822	15,196	0.8%	4.9%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	14,668	15,412	14,927	-4.8%	-1.7%
Total Workhours	95,090	97,094	92,574	-2.1%	2.7%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	422,218	419,784	408,292	0.6%	3.4%
Mail Processing	205,689	203,264	201,869	1.2%	1.9%
Customer Services	161,087	158,563	149,653	1.6%	7.6%
Rural Delivery	191,806	190,017	184,726	0.9%	3.8%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	176,764	176,875	183,347	-0.1%	-3.6%
Total Workhours	1,157,564	1,148,503	1,127,887	0.8%	2.6%

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