FINANCE

UNITED STATES
POSTAL SERVICE

POSTAL RATE COMMISSION
JAN 20 1999
OFFICE OF THE CHIEF ADMIN. OFFICER

January 13, 1999

RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

Attached please find Postal Quarter I, FY '99 Revenue, Pieces and Weight Report. This report provides the official estimates of revenue, pieces and weight by class and sub-class of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. As an example mailing statement information is utilized to gather information on revenue, volume, and weight for First-Class presort, Periodicals, Standard (A) presort and Standard (B) permit imprint parcel post and bound printed matter. Sampling systems are used to estimate revenue, volume and weight for other line items.

Note that starting in Postal Quarter 1, FY '99, mailing statement information is used to estimate permit imprint parcel post. Postal Quarter 1, FY '98 has been recast to reflect this change.

Should you require any additional information relative to the attached report, please contact me at 202-268-2687.

R L Prescott

Richard L. Prescott
Manager
Revenue, Volume and Performance Measurement

Attachment

POSTAL RATE COMMISSION
DOCKETED
JAN 25 1999
OFFICE OF THE SECRETARY

475 L'ENFANT PLAZA SW
WASHINGTON DC 20260-5000

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1999 (Sep. 12, 1998–Dec. 4, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1998
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 1 1999	REVENUE Postal Quarter 1 1998	REVENUE Change 1999 over 1998 Amount	REVENUE Change 1999 over 1998 Percent	PIECES Postal Quarter 1 1999	PIECES Postal Quarter 1 1998	PIECES Change 1999 over 1998 Amount	PIECES Change 1999 over 1998 Percent	WEIGHT Postal Quarter 1 1999	WEIGHT Postal Quarter 1 1998	WEIGHT Change 1999 over 1998 Amount	WEIGHT Change 1999 over 1998 Percent
U.S. Postal Service Mail	–	–	–	–	98,345	88,979	9,366	10.5	25,362	21,930	3,432	15.7
Free Mail for the Blind and Handicapped	–	–	–	–	12,205	13,532	(1,328)	(9.8)	6,321	7,076	(755)	(10.7)
Total Domestic Mail	13,785,378	13,383,457	401,921	3.0	48,916,183	46,886,872	2,029,311	4.3	6,406,364	6,161,538	244,826	4.0
International Mail:												
Surface – Other Articles	11,757	13,496	(1,739)	(12.9)	6,547	6,666	(119)	(1.8)	6,596	7,680	(1,084)	(14.1)
– Parcel Post	15,423	16,438	(1,014)	(6.2)	640	627	14	2.2	6,523	6,801	(278)	(4.1)
– Periodicals	14,400	16,840	(2,439)	(14.5)	13,543	15,561	(2,018)	(13.0)	7,998	9,310	(1,311)	(14.1)
Total Surface Mail	41,581	46,774	(5,193)	(11.1)	20,730	22,854	(2,123)	(9.3)	21,118	23,791	(2,673)	(11.2)
Airmail – Letters and Cards	115,314	110,629	4,685	4.2	124,564	121,469	3,095	2.5	8,414	7,172	1,243	17.3
– Other Articles	44,151	47,110	(2,959)	(6.3)	9,939	10,371	(432)	(4.2)	6,964	7,317	(352)	(4.8)
– Parcel Post	33,623	32,049	1,574	4.9	1,182	1,037	145	14.0	7,878	7,456	422	5.7
Total Airmail	193,088	189,788	3,300	1.7	135,685	132,877	2,808	2.1	23,257	21,944	1,313	6.0
International Express Mail	29,228	35,716	(6,488)	(18.2)	1,107	1,468	(361)	(24.6)	2,675	3,745	(1,070)	(28.6)
International Surface Airlift Mail	24,319	33,294	(8,975)	(27.0)	36,023	45,759	(9,735)	(21.3)	7,415	11,079	(3,664)	(33.1)
International Priority Airmail	9,043	9,272	(229)	(2.5)	11,740	12,523	(782)	(6.2)	1,036	1,034	2	0.2
International Mail Subtotal	297,259	314,843	(17,584)	(5.6)	205,286	215,480	(10,194)	(4.7)	55,501	61,593	(6,092)	(9.9)
Foreign Postal Transactions	52,852	60,246	(7,394)	(12.3)	–	–	–	–	–	–	–	–
International Mail Fees	2,197	9,625	(7,428)	(77.2)	–	–	–	–	–	–	–	–
Total International Mail	352,309	384,714	(32,406)	(8.4)	205,286	215,480	(10,194)	(4.7)	55,501	61,593	(6,092)	(9.9)
Total All Mail	14,137,687	13,768,172	369,515	2.7	49,121,470	47,102,353	2,019,117	4.3	6,461,865	6,223,131	238,734	3.8
Special and Other Services:												
Registered	20,688	21,512	(824)	(3.8)	3,502	3,631	(129)	(3.6)				
Insurance	18,838	14,550	4,288	29.5	10,419	7,824	2,594	33.2				
Collect on Delivery	5,366	4,714	652	13.8	1,168	1,034	135	13.0				
Certified	88,209	94,979	(6,770)	(7.1)	63,591	68,968	(5,377)	(7.8)				
Return Receipts	61,334	60,713	621	1.0	55,628	55,194	435	0.8				
Special Delivery	1	0	1	–	1	0	1	–				
Money Orders	42,768	41,620	1,148	2.8	49,125	47,462	1,663	3.5				
Total Special Services	237,204	238,088	(884)	(0.4)	183,434	184,113	(679)	(0.4)				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	6,157	4,040	2,117	52.4								
Box Rents	142,213	136,798	5,415	4.0								
Total Special and Other Services	385,574	378,927	6,648	1.8								
Total Mail and Services	14,523,262	14,147,099	376,163	2.7								
Other Revenue	95,125	80,881	14,244	17.6								
Total Revenue	14,618,387	14,227,980	390,407	2.7								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 1, FY 1999 2/

Registered	2,936
Certified	71
Return Receipts	148
Special Delivery	0
Special Handling	3
Total	3,158

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FISCAL YEAR 1999 (Sep. 12, 1998–Dec. 4, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1998
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 1		Change 1999 over 1998		Postal Quarter 1		Change 1999 over 1998		Postal Quarter 1		Change 1999 over 1998	
	1999	1998	Amount	Percent	1999	1998	Amount	Percent	1999	1998	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, and IPPs	4,986,397	5,067,346	(80,949)	(1.6)	12,338,116	12,613,478	(275,362)	(2.2)	597,890	602,399	(4,509)	(0.7)
Nonautom. Presort Letters, Flats, & IPPs	353,470	364,502	(11,032)	(3.0)	1,060,211	1,099,472	(39,261)	(3.6)	43,769	45,111	(1,342)	(3.0)
Automation Presort Letters and Flats	2,197,328	2,021,707	175,621	8.7	8,438,896	7,771,939	666,957	8.6	314,949	289,401	25,548	8.8
Automation Carrier Route Presort Letters	73,685	73,689	(4)	(0.0)	306,645	310,052	(3,407)	(1.1)	11,185	11,330	(145)	(1.3)
Single-Piece Cards	146,843	159,698	(12,855)	(8.0)	714,120	777,290	(63,170)	(8.1)	4,466	4,860	(394)	(8.1)
Nonautomation Presort Cards	25,814	24,550	1,265	5.2	143,414	136,387	7,027	5.2	863	1,175	(313)	(26.6)
Automation Presort Cards	66,716	59,230	7,486	12.6	430,115	381,550	48,565	12.7	3,499	3,267	232	7.1
Automation Carrier Route Presort Cards	3,544	3,805	(261)	(6.9)	25,315	27,181	(1,866)	(6.9)	175	192	(17)	(8.8)
Domestic Mail Fees	31,834	34,819	(2,985)	(8.6)	–	–	–	–	–	–	–	–
Total First-Class Mail	7,885,633	7,809,346	76,286	1.0	23,456,831	23,117,348	339,483	1.5	976,795	957,734	19,061	2.0
Priority Mail	1,033,526	976,462	57,064	5.8	289,409	274,592	14,817	5.4	488,467	462,702	25,765	5.6
Domestic Mail Fees	244	217	27	12.6	–	–	–	–	–	–	–	–
Total Priority Mail	1,033,770	976,679	57,091	5.8	289,409	274,592	14,817	5.4	488,467	462,702	25,765	5.6
Express Mail	193,901	184,102	9,798	5.3	15,051	14,322	729	5.1	17,735	16,447	1,288	7.8
Mailgrams	414	424	(10)	(2.4)	1,107	1,001	106	10.6	–	–	–	–
Periodicals:												
In-County	18,395	18,959	(564)	(3.0)	207,046	216,937	(9,892)	(4.6)	61,185	62,434	(1,249)	(2.0)
Regular	389,541	388,096	1,445	0.4	1,638,711	1,637,006	1,706	0.1	872,229	860,596	11,633	1.4
Special Nonprofit	78,611	79,305	(694)	(0.9)	526,750	530,409	(3,659)	(0.7)	147,515	151,772	(4,257)	(2.8)
Classroom	3,061	2,855	206	7.2	13,268	12,922	345	2.7	8,646	8,693	(46)	(0.5)
Domestic Mail Fees	4,206	4,906	(700)	(14.3)	–	–	–	–	–	–	–	–
Total Periodical Mail	493,814	494,121	(307)	(0.1)	2,385,775	2,397,275	(11,500)	(0.5)	1,089,574	1,083,494	6,080	0.6
Standard Mail (A):												
Single-Piece	31,132	34,939	(3,807)	(10.9)	39,012	40,988	(1,976)	(4.8)	6,581	7,939	(1,358)	(17.1)
Regular – Nonautomation Presort	463,224	498,080	(34,857)	(7.0)	1,678,783	1,815,194	(136,411)	(7.5)	286,065	303,783	(17,719)	(5.8)
– Automation Presort	1,396,741	1,254,217	142,524	11.4	7,407,982	6,648,390	759,593	11.4	934,733	845,356	89,377	10.6
Enhanced Carrier Route	1,390,139	1,305,089	85,050	6.5	9,303,551	8,736,262	567,289	6.5	1,408,049	1,363,797	44,251	3.2
Nonprofit – Nonautomation Presort	124,831	124,370	461	0.4	941,460	955,624	(14,164)	(1.5)	61,269	62,705	(1,436)	(2.3)
– Automation Presort	200,158	171,695	28,463	16.6	2,040,148	1,787,073	253,075	14.2	137,531	121,043	16,489	13.6
Nonprofit Enhanced Carrier Route	83,385	58,708	24,677	42.0	983,285	736,453	246,832	33.5	62,811	51,932	10,879	20.9
Domestic Mail Fees	15,997	15,182	815	5.4	–	–	–	–	–	–	–	–
Total Standard Mail (A)	3,705,607	3,462,280	243,327	7.0	22,394,221	20,719,983	1,674,238	8.1	2,897,039	2,756,556	140,483	5.1
Standard Mail (B): 1/												
Parcel Post	278,781	254,365	24,417	9.6	94,886	86,642	8,244	9.5	551,458	500,675	50,784	10.1
Bound Printed Matter	100,194	104,051	(3,857)	(3.7)	112,836	116,691	(3,855)	(3.3)	268,160	262,212	5,948	2.3
Special Standard Mail	81,493	85,964	(4,471)	(5.2)	48,796	49,636	(840)	(1.7)	72,325	78,911	(6,586)	(8.3)
Library Mail	11,102	11,572	(470)	(4.1)	6,720	6,871	(151)	(2.2)	13,127	13,801	(675)	(4.9)
Domestic Mail Fees	670	554	116	20.9	–	–	–	–	–	–	–	–
Total Standard Mail (B)	472,240	456,505	15,735	3.4	263,238	259,840	3,398	1.3	905,070	855,599	49,471	5.8