

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

STATION AND BRANCH OPTIMIZATION AND
CONSOLIDATION INITIATIVE, 2009

Docket No. N2009-1

RESPONSE OF THE UNITED STATES POSTAL SERVICE
TO VALPAK INTERROGATORY VP/USPS-T1-19
REDIRECTED FROM WITNESS VANGORDER
(September 25, 2009)

The United States Postal Service hereby provides an institutional response to the following August 11, 2009 interrogatory of Valpak: VP/USPS-T1-19. The interrogatory has been redirected from witness VanGorder to the Postal Service for response.

The interrogatory is stated verbatim and followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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**RESPONSE OF THE UNITED STATES POSTAL SERVICE
TO INTERROGATORY OF VALPAK
REIDRECTED FROM WITNESS VANGORDER**

VP/USPS-T1-19.

- a. With respect to FY2008 or the last year for which data are available, for those mobile retail vans that serve designated routes, what was the average gross revenue from sale of retail postal products and services?
- b. Of the stations and branches listed in USPS Library Reference N2009-1/4, please provide comparable data for the average gross revenue for those three stations or branches that had the lowest revenue (N.B. the branches can be identified simply as 1 to 3, or A to C).
- c. Please refer to the attachment to the Postal Service's response to Commission Information Request No. 1, question 16. The heading of the final column in the table contained in that attachment indicates "Last Year Revenue Data," followed by a footnote number 1, which does not appear on that attachment.
 - i. Please confirm that those revenue data are for an entire fiscal year or, if you do not confirm, indicate the number of months for which the data are applicable.
 - ii. Please provide the missing footnote.

RESPONSE

- a. Revenue data are available only for 19 of the 24 vans that serve designated routes. For those 19, the August FY2009 Year-to-Date average gross Walk-in Revenue (WIR) is \$133,858.
- b. *Station A - August FY 2009 YTD WIR = \$14,681
*Station B – August FY 2009 YTD WIR = \$42,047
*Station C – August FY 2009 YTD WIR = \$49,248
*Average of Stations A, B, C – August FY 2009 YTD WIR = \$35,325
* Data excludes retail units at colleges or military bases.
- c. The footnote signal is inadvertent. No footnote is intended.