

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

Repositionable Notes Market Test)
) Docket No. MC2004-5
)
)

**DIRECT MARKETING ASSOCIATION
REPORT PURSUANT TO ORDER NO. 1420,
AND DESIGNATION OF WRITTEN CROSS-EXAMINATION**

The Direct Marketing Association (“the DMA”) herewith presents its report concerning the status of informal discovery conducted by the DMA and the Postal Service pursuant to Commission Order No. 1420, entered on September 30, 2004.

As envisioned by Order No. 1420, the DMA submitted to the Postal Service a series of questions addressed to USPS witness Holland, to USPS witness Kaneer and to the Postal Service.

The Postal Service has provided responses to these questions, drafts of which have been reviewed by DMA counsel, who understands that they will be filed with the Commission today in the same manner as responses to interrogatories.

The DMA hereby designates these questions and responses as written cross-examination:

DMA/USPS-T1-1 through DMA/USPS-T1-2;
DMA/USPS-T2-1 through DMA/USPS-T2-7;
DMA/USPS-1 through DMA/USPS-6;

Respectfully submitted,

Dana T. Ackerly II
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October 8, 2004