

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

EXPERIMENTAL PRIORITY MAIL FLAT-RATE  
Box, 2004

Docket No. MC2004-2

RESPONSE OF UNITED STATES POSTAL SERVICE  
WITNESS DANIEL J. BARRETT TO INTERROGATORIES OF  
DAVID B. POPKIN (DBP/USPS-T2-28-30)  
(August 13, 2004)

The United States Postal Service hereby files the response of witness Daniel J. Barrett to the following interrogatories of David B. Popkin: DBP/USPS-T2-28-30, filed on July 30, 2004.

Each interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.  
Chief Counsel, Ratemaking

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Richard T. Cooper

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RESPONSE OF POSTAL SERVICE WITNESS BARRETT  
TO DAVID B. POPKIN INTERROGATORIES

**DBP/USPS-T2-28** Please refer to your responses to OCA/USPS-T2-2 and DBP/USPS-T2-27.

- [a] Are there restrictions against mailers who are not "known" from entering mail WHICH IS **NOT** MILITARY MAIL SENT OVERSEAS at a postal retail counter within the United States?
- [b] If so, what are these restrictions and the regulatory source for them?
- [c] Must an individual who enters Priority Mail or single-piece rate Package Services DESTINED TO OTHER THAN AN OVERSEAS MILITARY ADDRESS at a retail counter within the United States show personal identification before the mailpiece will be accepted?
- [d] Please explain and provide the regulatory sources.
- [e] Does DMM Section E010.1.6 apply to the mailer of single-piece rate Priority Mail and single-piece rate Package Services mail which weighs under 16 ounces?
- [f] Does DMM Section E010.1.6 apply to the mailer of single-piece rate Priority Mail and single-piece rate Package Services mail which is mailed at a post office in the United States and destined to a domestic location within the United States?
- [g] If your response to either subpart e or f is affirmative, please explain and provide any regulatory source.
- [h] Please confirm, or explain if you are unable to do so, that the Summary for DMM Section E010 states, "E010 describes the standards and general restrictions for mailing military mail overseas."
- [i] What percentage of the total Priority Mail stream does Priority Mail sent to military addresses overseas represent?

**Response:**

[a] Yes. I am informed the Retail Associate would inquire of the sender whether the package contains liquid, fragile, perishable, or potentially hazardous materials. The Retail associate may refuse to accept any package deemed unsafe, regardless of whether the sender is "known". DMM D100 describes the standards for depositing First-Class Mail including Priority Mail. It also covers procedures to verify correct presort preparation, postage payment, and corrective action taken, if required.

[b] The regulatory source referenced is DMM Issue 58 Updated 8-5-04.

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[c] According to DMM D100.2.6, an individual who enters Priority Mail or single-piece rate Package Services “*may* (emphasis added) be required to provide identification before the mail is accepted by the USPS.”

[d] Per DMM D100.2.6, the Postal Service has the option to ask for identification; though I am informed it is not standard practice at this time. The same language appears in DMM E010.1.6, which outlines the standards and general restrictions specifically for mailing military mail overseas. D700 describes standards regarding deposit, as well as service objectives for Package Services including single piece Package Services, though I found no specific mention of asking customers for identification. The regulatory source is DMM Issue 58 Updated 8-5-04.

[e] DMM E010.1.6 applies to single-piece rate Priority Mail and single-piece rate Package Services weighing 16 ounces or more.

[f] No.

[g] N/A

[h] Confirmed

[i] I am unable to answer this question precisely, though it is my understanding that military mail sent overseas makes up a relatively small percentage of overall Priority Mail volume.

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**DBP/USPS-T2-29** Please refer to your response to DBP/USPS-T2-21. Please provide copies of both sides of both envelopes reduced in size to the extent necessary that the entire copy will be visible on the 8-1/2 by 11-inch filing. Please describe the colors that are utilized in all four copies.

**Response:** Please see attached. The colors used are PMS 485 Red and PMS 294 Blue.

**FLAT RATE ENVELOPE**  
2 LB. POSTAGE RATE REGARDLESS OF WEIGHT  
DOMESTIC USE ONLY  
FOR PICKUP CALL 1-800-222-1811

DOMESTIC USE ONLY  
2LB. PRIORITY MAIL  
POSTAGE REQUIRED

Full To Open

**FLAT RATE ENVELOPE**  
2 LB. POSTAGE RATE REGARDLESS OF WEIGHT  
DOMESTIC USE ONLY



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**MAIL**  
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# FLAT RATE



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## HOW TO USE:

**1. COMPLETE ADDRESS LABEL AREA**  
Type or print required return address and addressee information in customer block (white area) or on label (if provided).



**2. PAYMENT METHOD**  
Affix postage or meter strip to area indicated in upper right hand corner.



**3. ATTACH LABEL (if provided)**  
Remove label backing and adhere over customer address block area (white area).



The efficient FLAT RATE ENVELOPE...just pack all your correspondence and documents inside and pay only the 2 lb. Priority Mail postage rate.

We Deliver To You.

ID:EP14FD

ID:EP14FD

ID:EP14FD

485



294



50 100



50 100

FOR PICKUP CALL 1-800-222-1811

AFFIX PRIORI  
APPROPRIATE MAIL  
POSTAGE HERE

Pull To Open



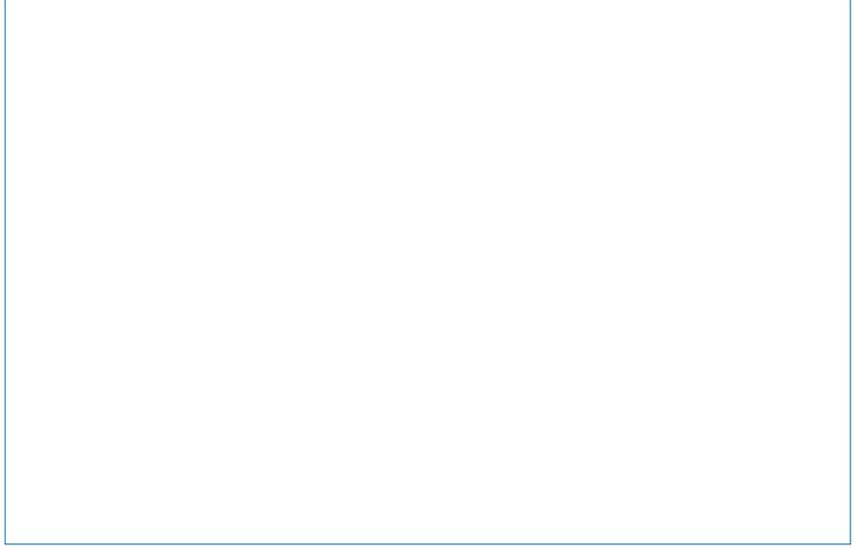
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**DBP/USPS-T2-30** Please refer to your response to DBP/USPS-T2-23. Your response did not provide the information requested in subparts c and d, namely, [a] Please provide your best estimate as to the percentage of the total that each of the sources will represent. [b] Please provide the information that the Postal Service will provide with each of these sources to allow the mailer to make an educated decision as to whether to choose a flat-rate box or a similar size non-flat-rate box.

**Response:**

[a] As noted in my response to DBP/USPS-T1-5[c], I have no basis for estimating the percentage of total usage by “unsophisticated” customers attributable to each of these channels.

[b] As noted in my response to DBP/USPS-T1-5[d], the Postal Service’s plan for messaging to the public has not been finalized. A draft communications plan will be provided in response to another interrogatory though the level of detail sought here has not been established.

## **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

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August 13, 2004