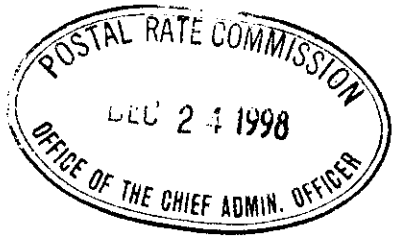
FINANCE

UNITED STATES
POSTAL SERVICE



December 11, 1998

RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Reports

Attached, please find REVISED Postal Quarter I - IV and Government Fiscal Year 1998 RPW reports.

These reports provide the official estimates of revenue, pieces and weight by class and sub-class of mail as well as fees by type of service.

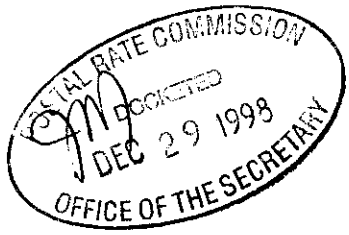
Numerous systems are utilized in the compilation of these estimates. As an example mailing statement information is utilized to gather information on revenue, volume, and weight for First-Class presort, Periodicals, Standard (A) presort and Standard (B) bound printed matter. Sampling systems are used to estimate revenue, volume and weight for other line items.

Should you require any additional information relative to the attached reports, please contact me at 202-268-2687.

R L Prescott

Richard L. Prescott
Manager
Revenue, Volume and Performance Measurement

Attachments



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WASHINGTON DC 20260-5000

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1998 (Sep. 13, 1997 - Dec. 5, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 1		Change 1998 over 1997		Postal Quarter 1		Change 1998 over 1997		Postal Quarter 1		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, and IPPs	5,018,145	4,988,507	29,638	0.6	12,491,003	12,680,931	(189,928)	(1.5)	596,548	577,043	19,505	3.4
Nonautom. Presort Letters, Flats, & IPPs	377,562	483,603	(106,041)	(21.9)	1,139,262	1,487,214	(347,952)	(23.4)	47,118	61,944	(14,826)	(23.9)
Automation Presort Letters and Flats	2,093,030	1,878,041	214,989	11.4	8,045,796	7,235,844	809,952	11.2	300,659	283,568	17,091	6.0
Automation Carrier Route Presort Letters	77,766	70,891	6,875	9.7	327,441	294,247	33,194	11.3	11,782	11,453	328	2.9
Single-Piece Cards	158,145	164,219	(6,075)	(3.7)	769,729	800,003	(30,273)	(3.8)	4,812	5,000	(188)	(3.8)
Nonautomation Presort Cards	24,286	26,243	(1,958)	(7.5)	134,921	145,796	(10,875)	(7.5)	1,075	1,063	12	1.1
Automation Presort Cards	60,029	57,084	2,946	5.2	386,581	368,213	18,369	5.0	3,309	2,914	395	13.6
Automation Carrier Route Presort Cards	3,812	4,464	(651)	(14.6)	27,230	31,884	(4,653)	(14.6)	192	264	(72)	(27.3)
Domestic Mail Fees	34,584	42,024	(7,440)	(17.7)	–	–	–	–	–	–	–	–
Total First-Class Mail	7,847,358	7,715,076	132,282	1.7	23,321,964	23,044,131	277,833	1.2	965,494	943,249	22,245	2.4
Priority Mail	967,009	849,698	117,310	13.8	271,932	237,154	34,778	14.7	458,226	406,436	51,789	12.7
Domestic Mail Fees	215	221	(6)	(2.8)	–	–	–	–	–	–	–	–
Total Priority Mail	967,223	849,919	117,304	13.8	271,932	237,154	34,778	14.7	458,226	406,436	51,789	12.7
Express Mail	184,102	167,792	16,310	9.7	14,322	13,096	1,226	9.4	16,447	14,943	1,504	10.1
Mailgrams	424	533	(109)	(20.4)	1,001	1,354	(353)	(26.1)	–	–	–	–
Periodicals:												
In-County	18,959	19,770	(812)	(4.1)	216,937	224,173	(7,235)	(3.2)	62,434	62,782	(348)	(0.6)
Regular	388,096	383,822	4,274	1.1	1,636,800	1,651,518	(14,718)	(0.9)	860,596	818,586	42,009	5.1
Special Nonprofit	79,305	79,765	(460)	(0.6)	530,409	537,398	(6,989)	(1.3)	151,772	149,881	1,890	1.3
Classroom	2,855	2,433	422	17.3	12,922	13,350	(428)	(3.2)	8,693	8,710	(17)	(0.2)
Domestic Mail Fees	4,887	4,645	242	5.2	–	–	–	–	–	–	–	–
Total Periodical Mail	494,101	490,435	3,666	0.7	2,397,069	2,426,439	(29,370)	(1.2)	1,083,494	1,039,960	43,534	4.2
Standard Mail (A):												
Single-Piece	34,599	36,488	(1,889)	(5.2)	40,589	42,995	(2,406)	(5.6)	7,862	8,214	(352)	(4.3)
Regular – Nonautomation Presort	500,116	588,209	(88,093)	(15.0)	1,823,137	2,199,902	(376,766)	(17.1)	304,484	329,576	(25,092)	(7.6)
– Automation Presort	1,261,215	1,077,175	184,039	17.1	6,689,295	5,710,314	978,981	17.1	847,355	733,685	113,670	15.5
Enhanced Carrier Route	1,307,463	1,190,145	117,318	9.9	8,753,839	8,079,816	674,023	8.3	1,364,321	1,206,611	157,710	13.1
Nonprofit – Nonautomation Presort	125,426	152,781	(27,355)	(17.9)	963,708	1,204,357	(240,649)	(20.0)	63,149	79,208	(16,059)	(20.3)
– Automation Presort	175,161	139,786	35,375	25.3	1,823,213	1,448,614	374,599	25.9	123,104	97,193	25,912	26.7
Nonprofit Enhanced Carrier Route	59,331	77,607	(18,276)	(23.5)	743,884	983,448	(239,563)	(24.4)	52,283	55,774	(3,491)	(6.3)
Domestic Mail Fees	15,150	16,245	(1,094)	(6.7)	–	–	–	–	–	–	–	–
Total Standard Mail (A)	3,478,460	3,278,435	200,025	6.1	20,837,666	19,669,447	1,168,219	5.9	2,762,559	2,510,261	252,298	10.1
Standard Mail (B):												
Parcel Post	212,531	185,733	26,797	14.4	69,959	58,842	11,117	18.9	347,078	297,761	49,317	16.6
Bound Printed Matter	103,936	127,404	(23,468)	(18.4)	116,615	142,615	(25,999)	(18.2)	262,038	319,271	(57,233)	(17.9)
Special Standard Mail	85,131	89,649	(4,519)	(5.0)	49,155	52,436	(3,282)	(6.3)	78,148	79,754	(1,606)	(2.0)
Library Mail	11,459	11,400	59	0.5	6,804	6,940	(136)	(2.0)	13,667	13,001	666	5.1
Domestic Mail Fees	550	621	(70)	(11.4)	–	–	–	–	–	–	–	–
Total Standard Mail (B)	413,607	414,807	(1,201)	(0.3)	242,533	260,833	(18,300)	(7.0)	700,931	709,787	(8,856)	(1.2)

RPW SUMMARY REPORT FOOTNOTES

1/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
2/ Domestic special delivery service is no longer available.
3/ Not included elsewhere on this table.

- Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1998 (Sep. 13, 1997–Dec. 5, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 1 1998	REVENUE Postal Quarter 1 1997	REVENUE Change 1998 over 1997 Amount	REVENUE Change 1998 over 1997 Percent	PIECES Postal Quarter 1 1998	PIECES Postal Quarter 1 1997	PIECES Change 1998 over 1997 Amount	PIECES Change 1998 over 1997 Percent	WEIGHT Postal Quarter 1 1998	WEIGHT Postal Quarter 1 1997	WEIGHT Change 1998 over 1997 Amount	WEIGHT Change 1998 over 1997 Percent
U.S. Postal Service Mail	–	–	–	–	88,115	81,270	6,845	8.4	21,735	20,728	1,007	4.9
Free Mail for the Blind and Handicapped	–	–	–	–	13,401	12,235	1,165	9.5	7,007	7,706	(699)	(9.1)
Total Domestic Mail	13,385,276	12,916,999	468,278	3.6	47,188,003	45,745,959	1,442,044	3.2	6,015,894	5,653,070	362,824	6.4
International Mail:												
Surface – Other Articles	13,496	16,381	(2,885)	(17.6)	6,666	7,305	(640)	(8.8)	7,680	9,340	(1,660)	(17.8)
– Parcel Post	16,421	15,564	857	5.5	626	572	54	9.4	6,794	6,497	297	4.6
– Periodicals	16,840	18,309	(1,469)	(8.0)	15,561	16,579	(1,018)	(6.1)	9,310	10,064	(755)	(7.5)
Total Surface Mail	46,756	50,253	(3,497)	(7.0)	22,853	24,456	(1,603)	(6.6)	23,784	25,902	(2,118)	(8.2)
Airmail – Letters and Cards	110,618	120,568	(9,949)	(8.3)	121,459	137,101	(15,642)	(11.4)	7,171	8,383	(1,212)	(14.5)
– Other Articles	47,100	43,957	3,143	7.2	10,369	10,542	(173)	(1.6)	7,315	7,147	168	2.4
– Parcel Post	32,005	36,853	(4,848)	(13.2)	1,036	1,127	(91)	(8.1)	7,445	8,219	(774)	(9.4)
Total Airmail	189,723	201,377	(11,654)	(5.8)	132,864	148,770	(15,906)	(10.7)	21,931	23,749	(1,818)	(7.7)
International Express Mail	35,716	35,859	(143)	(0.4)	1,468	1,485	(17)	(1.2)	3,745	3,735	10	0.3
International Surface Airlift Mail	33,294	32,682	612	1.9	45,759	42,846	2,913	6.8	11,079	10,977	102	0.9
International Priority Airmail	9,272	9,227	45	0.5	12,523	12,146	376	3.1	1,034	1,048	(14)	(1.3)
International Mail Subtotal	314,761	329,399	(14,638)	(4.4)	215,466	229,703	(14,237)	(6.2)	61,573	65,411	(3,838)	(5.9)
Foreign Postal Transactions	60,246	54,250	5,996	11.1	–	–	–	–	–	–	–	–
International Mail Fees	9,536	2,061	7,475	362.7	–	–	–	–	–	–	–	–
Total International Mail	384,543	385,709	(1,166)	(0.3)	215,466	229,703	(14,237)	(6.2)	61,573	65,411	(3,838)	(5.9)
Total All Mail	13,769,819	13,302,708	467,111	3.5	47,403,469	45,975,663	1,427,806	3.1	6,077,467	5,718,481	358,986	6.3
Special and Other Services:												
Registered	21,512	24,788	(3,276)	(13.2)	3,631	4,153	(522)	(12.6)				
Insurance	14,418	13,571	847	6.2	7,754	8,185	(432)	(5.3)				
Collect on Delivery	4,714	5,401	(686)	(12.7)	1,034	1,039	(6)	(0.5)				
Certified	94,054	80,022	14,032	17.5	68,297	70,532	(2,235)	(3.2)				
Return Receipts 1/	60,122	72,094	(11,972)	(16.6)	54,656	65,196	(10,539)	(16.2)				
Special Delivery 2/	0	192	(192)	(100.0)	0	19	(19)	(100.0)				
Money Orders	41,620	41,814	(194)	(0.5)	47,462	47,213	250	0.5				
Total Special Services	236,441	237,881	(1,440)	(0.6)	182,834	196,336	(13,502)	(6.9)				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	4,040	4,165	(124)	(3.0)								
Box Rents	136,798	132,974	3,824	2.9								
Total Special and Other Services	377,279	375,020	2,259	0.6								
Total Mail and Services	14,147,099	13,677,728	469,370	3.4								
Other Revenue	80,881	92,211	(11,330)	(12.3)								
Total Revenue	14,227,980	13,769,940	458,040	3.3								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 1, FY 1998 3/

Registered	3,085
Certified	268
Return Receipts	580
Special Delivery	0
Special Handling	2
Total	3,935

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1998 (Dec. 6, 1997 – Feb. 27, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2		Change 1998 over 1997		Postal Quarter 2		Change 1998 over 1997		Postal Quarter 2		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, and IPPs	5,224,861	5,196,365	28,496	0.5	13,235,498	13,560,841	(325,343)	(2.4)	613,594	585,053	28,541	4.9
Nonautom. Presort Letters, Flats, & IPPs	375,482	456,754	(81,272)	(17.8)	1,137,294	1,401,648	(264,354)	(18.9)	45,352	59,338	(13,986)	(23.6)
Automation Presort Letters and Flats	2,175,191	1,999,405	175,785	8.8	8,389,404	7,750,048	639,356	8.2	305,236	296,164	9,072	3.1
Automation Carrier Route Presort Letters	77,502	80,083	(2,581)	(3.2)	325,562	336,248	(10,686)	(3.2)	11,350	12,754	(1,404)	(11.0)
Single-Piece Cards	128,250	141,777	(13,527)	(9.5)	621,960	690,267	(68,307)	(9.9)	3,888	4,317	(429)	(9.9)
Nonautomation Presort Cards	24,063	25,114	(1,051)	(4.2)	133,682	139,586	(5,904)	(4.2)	1,010	1,022	(12)	(1.1)
Automation Presort Cards	73,253	61,984	11,269	18.2	472,433	399,812	72,621	18.2	4,329	3,386	943	27.8
Automation Carrier Route Presort Cards	6,623	6,574	49	0.7	47,304	46,413	891	1.9	429	422	7	1.6
Domestic Mail Fees	39,778	44,591	(4,812)	(10.8)	–	–	–	–	–	–	–	–
Total First-Class Mail	8,125,001	8,012,646	112,355	1.4	24,363,137	24,324,864	38,273	0.2	985,188	962,456	22,732	2.4
Priority Mail	1,038,683	901,376	137,307	15.2	281,939	245,152	36,787	15.0	518,048	444,159	73,889	16.6
Domestic Mail Fees	248	152	96	62.9	–	–	–	–	–	–	–	–
Total Priority Mail	1,038,931	901,528	137,403	15.2	281,939	245,152	36,787	15.0	518,048	444,159	73,889	16.6
Express Mail	204,392	186,815	17,578	9.4	15,567	14,377	1,191	8.3	19,834	17,347	2,487	14.3
Mailgrams	433	707	(274)	(38.8)	1,055	1,847	(792)	(42.9)	–	–	–	–
Periodicals:												
In-County	17,463	18,158	(695)	(3.8)	206,739	216,211	(9,472)	(4.4)	53,599	54,134	(535)	(1.0)
Regular	367,000	368,241	(1,241)	(0.3)	1,641,081	1,643,360	(2,280)	(0.1)	780,492	769,052	11,440	1.5
Special Nonprofit	71,014	74,323	(3,309)	(4.5)	477,267	512,169	(34,902)	(6.8)	127,214	133,601	(6,388)	(4.8)
Classroom	3,188	2,698	490	18.2	16,015	16,858	(843)	(5.0)	8,129	8,579	(450)	(5.2)
Domestic Mail Fees	4,847	4,873	(25)	(0.5)	–	–	–	–	–	–	–	–
Total Periodical Mail	463,512	468,293	(4,781)	(1.0)	2,341,101	2,388,599	(47,497)	(2.0)	969,435	965,366	4,068	0.4
Standard Mail (A):												
Single-Piece	22,931	30,428	(7,496)	(24.6)	24,149	34,059	(9,910)	(29.1)	5,476	7,115	(1,639)	(23.0)
Regular – Nonautomation Presort	429,670	489,491	(59,822)	(12.2)	1,538,852	1,786,162	(247,310)	(13.8)	270,239	287,719	(17,480)	(6.1)
– Automation Presort	1,137,131	1,001,687	135,444	13.5	6,070,379	5,351,963	718,416	13.4	740,297	656,388	83,909	12.8
Enhanced Carrier Route	1,049,282	973,417	75,865	7.8	7,277,127	6,831,947	445,180	6.5	1,023,051	944,077	78,975	8.4
Nonprofit – Nonautomation Presort	112,232	127,127	(14,895)	(11.7)	853,914	984,600	(130,686)	(13.3)	54,836	65,859	(11,023)	(16.7)
– Automation Presort	150,635	121,896	28,739	23.6	1,558,701	1,284,665	274,036	21.3	99,628	83,900	15,728	18.7
Nonprofit Enhanced Carrier Route	45,649	42,562	3,087	7.3	574,056	566,448	7,608	1.3	40,996	39,024	1,972	5.1
Domestic Mail Fees	25,402	26,311	(910)	(3.5)	–	–	–	–	–	–	–	–
Total Standard Mail (A)	2,972,932	2,812,919	160,012	5.7	17,897,178	16,839,845	1,057,334	6.3	2,234,523	2,084,081	150,442	7.2
Standard Mail (B):												
Parcel Post	211,786	186,619	25,166	13.5	67,531	57,978	9,553	16.5	351,187	308,762	42,424	13.7
Bound Printed Matter	105,877	86,265	19,613	22.7	121,255	98,296	22,959	23.4	319,571	255,936	63,636	24.9
Special Standard Mail	68,863	79,328	(10,464)	(13.2)	39,196	43,885	(4,689)	(10.7)	67,492	76,485	(8,994)	(11.8)
Library Mail	9,654	10,003	(349)	(3.5)	5,733	5,922	(189)	(3.2)	11,562	12,314	(752)	(6.1)
Domestic Mail Fees	546	524	22	4.1	–	–	–	–	–	–	–	–
Total Standard Mail (B)	396,726	362,739	33,987	9.4	233,716	206,081	27,634	13.4	749,812	653,497	96,314	14.7

RPW SUMMARY REPORT FOOTNOTES

1/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
2/ Domestic special delivery service is no longer available.
3/ Not included elsewhere on this table.

- Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1998 (Dec. 6, 1997–Feb. 27, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2		Change 1998 over 1997		Postal Quarter 2		Change 1998 over 1997		Postal Quarter 2		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
U.S. Postal Service Mail	–	–	–	–	83,383	87,952	(4,569)	(5.2)	23,989	23,406	583	2.5
Free Mail for the Blind and Handicapped	–	–	–	–	10,955	10,260	695	6.8	5,650	5,676	(26)	(0.5)
Total Domestic Mail	13,201,928	12,745,648	456,280	3.6	45,228,030	44,118,975	1,109,056	2.5	5,506,478	5,155,988	350,490	6.8
International Mail:												
Surface – Other Articles	12,574	15,067	(2,493)	(16.5)	6,374	6,417	(42)	(0.7)	7,125	8,552	(1,427)	(16.7)
– Parcel Post	13,154	11,623	1,530	13.2	542	454	88	19.3	5,401	5,210	190	3.7
– Periodicals	15,840	17,303	(1,463)	(8.5)	15,299	16,108	(809)	(5.0)	8,660	9,472	(812)	(8.6)
Total Surface Mail	41,568	43,993	(2,426)	(5.5)	22,215	22,979	(764)	(3.3)	21,186	23,235	(2,049)	(8.8)
Airmail – Letters and Cards	148,975	144,436	4,539	3.1	173,326	168,809	4,518	2.7	9,700	9,395	305	3.3
– Other Articles	52,399	52,119	281	0.5	12,142	11,337	805	7.1	8,295	8,098	197	2.4
– Parcel Post	30,696	35,350	(4,654)	(13.2)	1,058	1,205	(147)	(12.2)	7,938	8,495	(557)	(6.6)
Total Airmail	232,069	231,904	165	0.1	186,527	181,351	5,176	2.9	25,933	25,988	(55)	(0.2)
International Express Mail	32,727	34,869	(2,142)	(6.1)	1,254	1,408	(154)	(11.0)	3,180	3,250	(70)	(2.2)
International Surface Airlift Mail	29,190	22,544	6,646	29.5	44,630	35,343	9,287	26.3	9,494	7,153	2,342	32.7
International Priority Airmail	9,507	7,384	2,123	28.8	12,661	9,915	2,746	27.7	1,076	820	256	31.2
International Mail Subtotal	345,061	340,694	4,367	1.3	267,287	250,996	16,291	6.5	60,869	60,446	423	0.7
Foreign Postal Transactions	57,526	54,483	3,042	5.6	–	–	–	–	–	–	–	–
International Mail Fees	1,517	1,257	260	20.7	–	–	–	–	–	–	–	–
Total International Mail	404,104	396,435	7,669	1.9	267,287	250,996	16,291	6.5	60,869	60,446	423	0.7
Total All Mail	13,606,032	13,142,083	463,949	3.5	45,495,317	44,369,971	1,125,346	2.5	5,567,347	5,216,434	350,913	6.7
Special and Other Services:												
Registered	21,314	23,341	(2,028)	(8.7)	3,562	3,826	(264)	(6.9)				
Insurance	18,634	13,696	4,939	36.1	11,036	8,258	2,778	33.6				
Collect on Delivery	4,360	4,621	(261)	(5.6)	909	1,019	(109)	(10.7)				
Certified	76,226	65,245	10,981	16.8	55,011	59,244	(4,233)	(7.1)				
Return Receipts 1/	53,948	68,408	(14,460)	(21.1)	48,451	61,722	(13,271)	(21.5)				
Special Delivery 2/	0	488	(488)	(100.0)	0	49	(49)	(100.0)				
Money Orders	38,961	39,687	(726)	(1.8)	45,948	45,649	298	0.7				
Total Special Services	213,443	215,486	(2,043)	(0.9)	164,916	179,766	(14,849)	(8.3)				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	3,590	3,790	(200)	(5.3)								
Box Rents	136,798	132,974	3,824	2.9								
Total Special and Other Services	353,831	352,250	1,580	0.4								
Total Mail and Services	13,959,863	13,494,334	465,529	3.4								
Other Revenue	107,188	103,284	3,904	3.8								
Total Revenue	14,067,050	13,597,617	469,433	3.5								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 2, FY 1998 3/

Registered	4,270
Certified	145
Return Receipts	101
Special Delivery	0
Special Handling	0
Total	4,516

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1998 (Feb. 28, 1998–May 22, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 3		Change 1998 over 1997		Postal Quarter 3		Change 1998 over 1997		Postal Quarter 3		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
First–Class Mail:												
Single–Piece Letters, Flats, and IPPs	5,032,993	4,996,877	36,117	0.7	12,350,944	12,427,527	(76,584)	(0.6)	605,143	592,174	12,969	2.2
Nonautom. Presort Letters, Flats, & IPPs	361,600	425,572	(63,972)	(15.0)	1,085,516	1,291,996	(206,480)	(16.0)	44,985	55,522	(10,536)	(19.0)
Automation Presort Letters and Flats	2,196,904	2,044,655	152,249	7.4	8,372,487	7,828,300	544,187	7.0	316,639	305,909	10,730	3.5
Automation Carrier Route Presort Letters	72,241	72,309	(68)	(0.1)	300,717	301,525	(809)	(0.3)	10,935	11,617	(682)	(5.9)
Single–Piece Cards	139,144	144,746	(5,602)	(3.9)	674,578	704,684	(30,107)	(4.3)	4,218	4,409	(191)	(4.3)
Nonautomation Presort Cards	24,105	23,022	1,083	4.7	133,915	127,899	6,016	4.7	944	912	32	3.5
Automation Presort Cards	63,954	56,246	7,709	13.7	411,835	360,943	50,892	14.1	3,639	2,969	670	22.6
Automation Carrier Route Presort Cards	4,078	4,090	(12)	(0.3)	29,130	29,217	(87)	(0.3)	238	245	(7)	(2.9)
Domestic Mail Fees	33,342	34,471	(1,129)	(3.3)	–	–	–	–	–	–	–	–
Total First–Class Mail	7,928,362	7,801,987	126,374	1.6	23,359,121	23,072,092	287,029	1.2	986,741	973,756	12,985	1.3
Priority Mail	960,631	844,870	115,761	13.7	273,740	242,759	30,981	12.8	440,054	382,535	57,519	15.0
Domestic Mail Fees	205	219	(13)	(6.0)	–	–	–	–	–	–	–	–
Total Priority Mail	960,837	845,089	115,748	13.7	273,740	242,759	30,981	12.8	440,054	382,535	57,519	15.0
Express Mail	206,621	186,267	20,354	10.9	16,062	14,634	1,428	9.8	18,453	15,769	2,684	17.0
Mailgrams	369	312	57	18.4	980	957	23	2.4	–	–	–	–
Periodicals:												
In–County	19,386	19,123	263	1.4	224,188	219,449	4,738	2.2	63,782	59,842	3,940	6.6
Regular	401,163	395,797	5,367	1.4	1,737,865	1,744,687	(6,821)	(0.4)	874,779	846,700	28,079	3.3
Special Nonprofit	78,291	74,926	3,365	4.5	533,206	509,192	24,015	4.7	140,744	135,391	5,354	4.0
Classroom	3,405	2,372	1,032	43.5	16,162	14,240	1,922	13.5	9,098	7,759	1,339	17.3
Domestic Mail Fees	4,373	4,964	(591)	(11.9)	–	–	–	–	–	–	–	–
Total Periodical Mail	506,619	497,183	9,436	1.9	2,511,421	2,487,568	23,853	1.0	1,088,404	1,049,692	38,712	3.7
Standard Mail (A):												
Single–Piece	29,139	29,112	27	0.1	36,677	38,342	(1,664)	(4.3)	6,529	6,382	147	2.3
Regular – Nonautomation Presort	465,024	510,164	(45,140)	(8.8)	1,667,531	1,832,038	(164,507)	(9.0)	283,058	304,211	(21,152)	(7.0)
– Automation Presort	1,238,668	1,071,505	167,164	15.6	6,583,863	5,705,997	877,866	15.4	795,042	693,133	101,909	14.7
Enhanced Carrier Route	1,130,979	1,037,359	93,620	9.0	7,808,945	7,201,744	607,201	8.4	1,095,796	1,012,867	82,929	8.2
Nonprofit – Nonautomation Presort	114,469	126,866	(12,397)	(9.8)	879,940	998,810	(118,871)	(11.9)	54,010	60,941	(6,930)	(11.4)
– Automation Presort	156,370	128,821	27,549	21.4	1,610,976	1,354,039	256,937	19.0	105,157	87,786	17,371	19.8
Nonprofit Enhanced Carrier Route	47,381	43,201	4,180	9.7	596,209	578,626	17,583	3.0	41,035	37,591	3,444	9.2
Domestic Mail Fees	16,531	16,345	186	1.1	–	–	–	–	–	–	–	–
Total Standard Mail (A)	3,198,561	2,963,373	235,188	7.9	19,184,141	17,709,596	1,474,546	8.3	2,380,628	2,202,909	177,718	8.1
Standard Mail (B):												
Parcel Post	179,231	153,205	26,025	17.0	58,073	48,904	9,170	18.8	281,775	242,025	39,751	16.4
Bound Printed Matter	82,377	90,083	(7,706)	(8.6)	88,488	98,747	(10,259)	(10.4)	215,720	226,438	(10,718)	(4.7)
Special Standard Mail	75,624	83,760	(8,135)	(9.7)	43,739	49,465	(5,726)	(11.6)	70,405	72,225	(1,820)	(2.5)
Library Mail	10,842	10,694	148	1.4	6,732	6,688	44	0.7	12,311	11,241	1,069	9.5
Domestic Mail Fees	492	502	(10)	(2.0)	–	–	–	–	–	–	–	–
Total Standard Mail (B)	348,566	338,243	10,322	3.1	197,033	203,804	(6,772)	(3.3)	580,210	551,928	28,282	5.1

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1998 (Feb. 28, 1998 - May 22, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed - Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Quarter 3 FY 1997 ISAL and IPA RPW data are overstated. They contain activity from Quarter 2 FY 1997. This occurrence did not affect the Quarter 3 FY 1998 YTD summary report.
2/ Beginning Quarter 3 FY 1998, a General Ledger Account (GLA) reports the revenue associated with the estimated fluctuation of the exchange rate in the conversion of SDRs to the currency prior to settlement between the Postal Service and foreign countries for services rendered. A prior period adjustment credit of $36 million was posted to this account for Quarter 3 FY 1998.
3/ The increase in Quarter 3 FY 1998 International Mail Fees is primarily due to International Reply Coupons, which contained a prior period adjustment credit of $7.7 million.
4/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
5/ Domestic special delivery service is no longer available.
6/ Not included elsewhere on this table.

- Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1998 (Feb. 28, 1998 – May 22, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 3 1998	REVENUE Postal Quarter 3 1997	REVENUE Change 1998 over 1997 Amount	REVENUE Change 1998 over 1997 Percent	PIECES Postal Quarter 3 1998	PIECES Postal Quarter 3 1997	PIECES Change 1998 over 1997 Amount	PIECES Change 1998 over 1997 Percent	WEIGHT Postal Quarter 3 1998	WEIGHT Postal Quarter 3 1997	WEIGHT Change 1998 over 1997 Amount	WEIGHT Change 1998 over 1997 Percent
U.S. Postal Service Mail	–	–	–	–	93,727	91,581	2,146	2.3	21,537	19,270	2,267	11.8
Free Mail for the Blind and Handicapped	–	–	–	–	11,541	12,139	(598)	(4.9)	5,856	7,465	(1,609)	(21.6)
Total Domestic Mail	13,149,934	12,632,455	517,480	4.1	45,647,766	43,835,129	1,812,636	4.1	5,521,883	5,203,325	318,559	6.1
International Mail:												
Surface – Other Articles	13,361	14,980	(1,619)	(10.8)	6,219	6,295	(75)	(1.2)	7,584	9,004	(1,420)	(15.8)
– Parcel Post	11,697	10,782	915	8.5	513	409	104	25.5	4,820	4,553	268	5.9
– Periodicals	17,113	16,742	371	2.2	16,299	15,611	688	4.4	9,715	9,184	531	5.8
Total Surface Mail	42,171	42,504	(333)	(0.8)	23,031	22,314	717	3.2	22,120	22,740	(620)	(2.7)
Airmail – Letters and Cards	113,851	122,879	(9,028)	(7.3)	123,966	142,884	(18,918)	(13.2)	7,953	8,478	(525)	(6.2)
– Other Articles	45,798	45,411	386	0.9	10,920	11,423	(503)	(4.4)	7,193	7,245	(52)	(0.7)
– Parcel Post	28,242	26,962	1,280	4.7	937	906	31	3.4	6,489	6,276	214	3.4
Total Airmail	187,891	195,252	(7,361)	(3.8)	135,823	155,214	(19,391)	(12.5)	21,636	21,999	(363)	(1.7)
International Express Mail	30,969	34,289	(3,320)	(9.7)	1,226	1,456	(231)	(15.8)	2,704	2,866	(163)	(5.7)
International Surface Airlift Mail 1/	24,684	35,553	(10,869)	(30.6)	31,611	50,573	(18,963)	(37.5)	7,572	11,776	(4,203)	(35.7)
International Priority Airmail 1/	8,999	10,604	(1,606)	(15.1)	11,944	12,513	(568)	(4.5)	1,032	1,240	(208)	(16.8)
International Mail Subtotal	294,713	318,202	(23,489)	(7.4)	203,635	242,070	(38,435)	(15.9)	55,064	60,621	(5,557)	(9.2)
Foreign Postal Transactions 2/	101,091	53,566	47,525	88.7	–	–	–	–	–	–	–	–
International Mail Fees 3/	9,659	1,775	7,884	444.3	–	–	–	–	–	–	–	–
Total International Mail	405,463	373,543	31,920	8.5	203,635	242,070	(38,435)	(15.9)	55,064	60,621	(5,557)	(9.2)
Total All Mail	13,555,397	13,005,997	549,400	4.2	45,851,401	44,077,200	1,774,201	4.0	5,576,947	5,263,945	313,001	5.9
Special and Other Services:												
Registered	22,147	21,085	1,063	5.0	3,965	3,739	226	6.0				
Insurance	16,352	11,106	5,246	47.2	9,113	6,441	2,672	41.5				
Collect on Delivery	4,426	4,891	(465)	(9.5)	954	1,051	(97)	(9.2)				
Certified	101,122	77,731	23,391	30.1	73,062	69,070	3,992	5.8				
Return Receipts 4/	70,305	68,221	2,084	3.1	63,790	61,230	2,560	4.2				
Special Delivery 5/	1	521	(521)	(99.9)	0	52	(52)	(99.6)				
Money Orders	43,422	43,525	(103)	(0.2)	50,221	50,543	(322)	(0.6)				
Total Special Services	257,774	227,080	30,695	13.5	201,105	192,126	8,979	4.7				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	3,568	3,865	(298)	(7.7)								
Box Rents	141,599	132,974	8,625	6.5								
Total Special and Other Services	402,942	363,919	39,023	10.7								
Total Mail and Services	13,958,339	13,369,916	588,422	4.4								
Other Revenue	103,351	127,421	(24,070)	(18.9)								
Total Revenue	14,061,690	13,497,338	564,352	4.2								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 3, FY 1998 6/

Registered	3,065
Certified	294
Return Receipts	210
Special Delivery	0
Special Handling	1
Total	3,570

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1998 (May 23, 1998–Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 4		Change 1998 over 1997		Postal Quarter 4		Change 1998 over 1997		Postal Quarter 4		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, and IPPs	6,200,311	6,205,463	(5,152)	(0.1)	15,382,009	15,390,693	(8,685)	(0.1)	735,558	735,729	(171)	(0.0)
Nonautom. Presort Letters, Flats, & IPPs	446,486	494,354	(47,868)	(9.7)	1,347,046	1,508,944	(161,898)	(10.7)	55,282	63,985	(8,703)	(13.6)
Automation Presort Letters and Flats	2,802,099	2,614,219	187,880	7.2	10,793,417	10,075,775	717,642	7.1	401,997	390,092	11,906	3.1
Automation Carrier Route Presort Letters	91,916	92,512	(596)	(0.6)	383,224	387,633	(4,409)	(1.1)	13,963	14,462	(499)	(3.4)
Single-Piece Cards	180,548	169,367	11,181	6.6	873,394	824,386	49,008	5.9	5,461	5,155	305	5.9
Nonautomation Presort Cards	28,800	28,072	728	2.6	159,999	155,955	4,044	2.6	1,101	1,124	(23)	(2.0)
Automation Presort Cards	87,857	77,443	10,414	13.4	567,702	497,587	70,115	14.1	4,892	4,233	659	15.6
Automation Carrier Route Presort Cards	6,054	5,644	410	7.3	43,244	40,317	2,928	7.3	345	346	(1)	(0.3)
Domestic Mail Fees	40,309	43,971	(3,662)	(8.3)	–	–	–	–	–	–	–	–
Total First-Class Mail	9,884,382	9,731,046	153,336	1.6	29,550,035	28,881,291	668,744	2.3	1,218,598	1,215,126	3,473	0.3
Priority Mail	1,162,841	1,214,875	(52,034)	(4.3)	330,109	331,699	(1,591)	(0.5)	539,021	602,092	(63,071)	(10.5)
Domestic Mail Fees	260	315	(55)	(17.6)	–	–	–	–	–	–	–	–
Total Priority Mail	1,163,101	1,215,190	(52,089)	(4.3)	330,109	331,699	(1,591)	(0.5)	539,021	602,092	(63,071)	(10.5)
Express Mail	258,934	273,221	(14,287)	(5.2)	20,177	20,807	(629)	(3.0)	23,311	26,767	(3,456)	(12.9)
Mailgrams	445	513	(68)	(13.2)	1,244	1,247	(3)	(0.2)	–	–	–	–
Periodicals:												
In-County	23,265	23,606	(341)	(1.4)	272,353	282,192	(9,839)	(3.5)	73,829	74,973	(1,144)	(1.5)
Regular	481,779	482,022	(243)	(0.1)	2,138,001	2,164,416	(26,415)	(1.2)	1,054,457	1,021,406	33,051	3.2
Special Nonprofit	88,860	87,389	1,471	1.7	598,343	589,948	8,395	1.4	166,768	162,679	4,088	2.5
Classroom	2,855	2,674	181	6.8	15,583	17,941	(2,358)	(13.1)	6,371	7,639	(1,267)	(16.6)
Domestic Mail Fees	5,857	7,189	(1,332)	(18.5)	–	–	–	–	–	–	–	–
Total Periodical Mail	602,615	602,879	(264)	(0.0)	3,024,279	3,054,497	(30,218)	(1.0)	1,301,425	1,266,696	34,729	2.7
Standard Mail (A):												
Single-Piece	36,401	41,294	(4,893)	(11.8)	47,019	54,736	(7,717)	(14.1)	8,035	9,065	(1,030)	(11.4)
Regular – Nonautomation Presort	532,719	584,453	(51,734)	(8.9)	1,923,091	2,126,058	(202,967)	(9.5)	323,540	347,466	(23,927)	(6.9)
– Automation Presort	1,602,359	1,407,679	194,680	13.8	8,652,280	7,562,592	1,089,688	14.4	1,001,059	899,660	101,399	11.3
Enhanced Carrier Route	1,443,969	1,329,296	114,674	8.6	10,060,970	9,211,143	849,827	9.2	1,388,175	1,331,854	56,320	4.2
Nonprofit – Nonautomation Presort	135,937	142,013	(6,076)	(4.3)	1,033,822	1,101,371	(67,549)	(6.1)	68,672	72,500	(3,829)	(5.3)
– Automation Presort	193,112	168,113	25,000	14.9	1,965,239	1,751,779	213,460	12.2	136,034	120,783	15,251	12.6
Nonprofit Enhanced Carrier Route	60,317	58,954	1,363	2.3	746,032	769,710	(23,678)	(3.1)	60,551	59,859	693	1.2
Domestic Mail Fees	19,164	18,211	953	5.2	–	–	–	–	–	–	–	–
Total Standard Mail (A)	4,023,978	3,750,013	273,965	7.3	24,428,453	22,577,388	1,851,064	8.2	2,986,065	2,841,187	144,877	5.1
Standard Mail (B):												
Parcel Post	222,568	240,257	(17,689)	(7.4)	71,994	70,534	1,461	2.1	359,952	404,126	(44,174)	(10.9)
Bound Printed Matter	140,022	143,444	(3,422)	(2.4)	166,038	173,643	(7,605)	(4.4)	403,901	411,800	(7,899)	(1.9)
Special Standard Mail	97,033	103,581	(6,548)	(6.3)	56,745	57,311	(566)	(1.0)	88,810	103,991	(15,181)	(14.6)
Library Mail	13,200	13,116	84	0.6	8,089	7,532	557	7.4	15,080	16,608	(1,528)	(9.2)
Domestic Mail Fees	850	829	22	2.6	–	–	–	–	–	–	–	–
Total Standard Mail (B)	473,673	501,227	(27,554)	(5.5)	302,867	309,020	(6,153)	(2.0)	867,743	936,525	(68,782)	(7.3)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1998 (May 23, 1998-Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed -- Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Beginning Quarter 3 FY 1998, a General Ledger Account (GLA) reports the revenue associated with the estimated fluctuation of the exchange rate in the conversion of SDRs to the currency prior to settlement between the Postal Service and foreign countries for services rendered. A prior period adjustment debit of $24.4 million was posted to this account for Quarter 4 FY 1998.
2/ The decrease in Quarter 4 FY 1998 International Mail Fees is primarily due to International Reply Coupons, which contained a prior period adjustment debit of $7.3 million.
3/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
4/ Domestic special delivery service is no longer available.
5/ Not included elsewhere on this table.

-- Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1998 (May 23, 1998–Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 4 1998	REVENUE Postal Quarter 4 1997	REVENUE Change 1998 over 1997 Amount	REVENUE Change 1998 over 1997 Percent	PIECES Postal Quarter 4 1998	PIECES Postal Quarter 4 1997	PIECES Change 1998 over 1997 Amount	PIECES Change 1998 over 1997 Percent	WEIGHT Postal Quarter 4 1998	WEIGHT Postal Quarter 4 1997	WEIGHT Change 1998 over 1997 Amount	WEIGHT Change 1998 over 1997 Percent
U.S. Postal Service Mail	–	–	–	–	108,872	112,711	(3,839)	(3.4)	27,511	24,671	2,841	11.5
Free Mail for the Blind and Handicapped	–	–	–	–	16,448	17,940	(1,492)	(8.3)	8,310	9,626	(1,316)	(13.7)
Total Domestic Mail	16,407,129	16,074,089	333,040	2.1	57,782,483	55,306,599	2,475,884	4.5	6,971,984	6,922,689	49,295	0.7
International Mail:												
Surface – Other Articles	17,680	18,397	(717)	(3.9)	8,774	7,328	1,446	19.7	10,633	11,320	(686)	(6.1)
– Parcel Post	16,724	15,503	1,221	7.9	645	543	102	18.7	7,218	6,694	524	7.8
– Periodicals	18,880	21,370	(2,490)	(11.7)	17,916	19,657	(1,741)	(8.9)	10,515	11,860	(1,345)	(11.3)
Total Surface Mail	53,284	55,270	(1,986)	(3.6)	27,335	27,528	(193)	(0.7)	28,366	29,873	(1,507)	(5.0)
Airmail – Letters and Cards	138,261	145,544	(7,283)	(5.0)	155,863	168,064	(12,201)	(7.3)	9,293	9,959	(666)	(6.7)
– Other Articles	50,240	54,494	(4,254)	(7.8)	11,641	13,031	(1,390)	(10.7)	7,867	8,415	(548)	(6.5)
– Parcel Post	33,631	34,026	(395)	(1.2)	1,205	1,197	8	0.7	8,314	7,953	361	4.5
Total Airmail	222,132	234,064	(11,931)	(5.1)	168,709	182,291	(13,583)	(7.5)	25,473	26,327	(853)	(3.2)
International Express Mail	36,459	41,691	(5,233)	(12.6)	1,469	1,735	(266)	(15.3)	3,002	3,506	(504)	(14.4)
International Surface Airlift Mail	29,666	36,068	(6,403)	(17.8)	42,812	53,256	(10,444)	(19.6)	9,087	11,763	(2,676)	(22.8)
International Priority Airmail	11,350	11,542	(191)	(1.7)	15,564	15,664	(100)	(0.6)	1,285	1,288	(2)	(0.2)
International Mail Subtotal	352,891	378,636	(25,745)	(6.8)	255,888	280,474	(24,586)	(8.8)	67,213	72,756	(5,543)	(7.6)
Foreign Postal Transactions 1/	57,473	78,309	(20,836)	(26.6)	–	–	–	–	–	–	–	–
International Mail Fees 2/	(5,870)	2,875	(8,744)	(304.2)	–	–	–	–	–	–	–	–
Total International Mail	404,495	459,820	(55,325)	(12.0)	255,888	280,474	(24,586)	(8.8)	67,213	72,756	(5,543)	(7.6)
Total All Mail	16,811,623	16,533,909	277,715	1.7	58,038,372	55,587,073	2,451,298	4.4	7,039,197	6,995,445	43,752	0.6
Special and Other Services:												
Registered	24,411	26,787	(2,376)	(8.9)	4,124	4,659	(535)	(11.5)				
Insurance	21,276	21,473	(197)	(0.9)	11,797	10,594	1,203	11.4				
Collect on Delivery	4,672	6,865	(2,193)	(31.9)	1,022	1,559	(536)	(34.4)				
Certified	109,649	115,363	(5,714)	(5.0)	78,717	84,777	(6,060)	(7.1)				
Return Receipts 3/	73,803	80,930	(7,127)	(8.8)	66,883	72,650	(5,767)	(7.9)				
Special Delivery 4/	1	191	(190)	(99.6)	0	19	(19)	(98.3)				
Money Orders	54,281	56,281	(2,000)	(3.6)	63,759	63,542	217	0.3				
Total Special Services	288,093	307,890	(19,797)	(6.4)	226,302	237,800	(11,497)	(4.8)				
Outstanding MO Taken into Revenue	31,177	30,268	909	3.0								
Stamped Envelopes	6,021	5,052	969	19.2								
Box Rents	195,399	177,299	18,101	10.2								
Total Special and Other Services	520,690	520,509	181	0.0								
Total Mail and Services	17,332,314	17,054,417	277,896	1.6								
Other Revenue	191,703	175,109	16,594	9.5								
Total Revenue	17,524,016	17,229,526	294,490	1.7								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 4, FY 1998 5/

Registered	4,248
Certified	379
Return Receipts	300
Special Delivery	0
Special Handling	2
Total	4,929

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1998
GOVERNMENT FISCAL YEAR 1998 (Oct. 1, 1997–Sep. 30, 1998) COMPARED WITH GOVERNMENT FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Government Fiscal Year		Change 1998 over 1997		Government Fiscal Year		Change 1998 over 1997		Government Fiscal Year		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
First–Class Mail:												
Single–Piece Letters, Flats, and IPPs	21,609,781	21,486,056	123,725	0.6	53,781,254	54,240,238	(458,984)	(0.8)	2,566,399	2,504,814	61,585	2.5
Nonautom. Presort Letters, Flats, & IPPs	1,561,102	1,845,276	(284,174)	(15.4)	4,708,842	5,641,803	(932,961)	(16.5)	192,663	238,950	(46,287)	(19.4)
Automation Presort Letters and Flats	9,323,479	8,589,765	733,714	8.5	35,818,106	33,095,023	2,723,083	8.2	1,332,799	1,283,092	49,707	3.9
Automation Carrier Route Presort Letters	320,175	317,143	3,033	1.0	1,339,344	1,325,790	13,554	1.0	48,147	50,420	(2,273)	(4.5)
Single–Piece Cards	607,316	616,937	(9,620)	(1.6)	2,944,565	3,003,755	(59,190)	(2.0)	18,409	18,784	(375)	(2.0)
Nonautomation Presort Cards	101,763	102,068	(305)	(0.3)	565,351	567,111	(1,761)	(0.3)	4,120	4,102	18	0.4
Automation Presort Cards	289,288	254,554	34,734	13.6	1,865,916	1,637,845	228,071	13.9	16,404	13,637	2,767	20.3
Automation Carrier Route Presort Cards	20,923	20,849	74	0.4	149,449	148,377	1,073	0.7	1,229	1,284	(55)	(4.3)
Domestic Mail Fees	148,848	164,935	(16,087)	(9.8)	–	–	–	–	–	–	–	–
Total First–Class Mail	33,982,677	33,397,582	585,094	1.8	101,172,828	99,659,943	1,512,886	1.5	4,180,172	4,115,084	65,088	1.6
Priority Mail	4,148,707	3,856,010	292,697	7.6	1,163,831	1,068,181	95,650	9.0	1,962,176	1,860,608	101,567	5.5
Domestic Mail Fees	933	918	14	1.5	–	–	–	–	–	–	–	–
Total Priority Mail	4,149,640	3,856,929	292,711	7.6	1,163,831	1,068,181	95,650	9.0	1,962,176	1,860,608	101,567	5.5
Express Mail	854,530	824,698	29,832	3.6	66,244	63,633	2,611	4.1	77,739	76,348	1,391	1.8
Mailgrams	1,678	1,979	(302)	(15.2)	4,302	5,326	(1,024)	(19.2)	–	–	–	–
Periodicals:												
In–County	79,302	80,899	(1,597)	(2.0)	923,865	947,047	(23,182)	(2.4)	253,938	252,500	1,438	0.6
Regular	1,643,644	1,638,287	5,357	0.3	7,195,006	7,254,321	(59,315)	(0.8)	3,580,405	3,472,633	107,772	3.1
Special Nonprofit	317,027	316,148	879	0.3	2,136,927	2,147,170	(10,242)	(0.5)	585,102	580,832	4,270	0.7
Classroom	12,229	10,170	2,059	20.2	60,793	62,866	(2,073)	(3.3)	31,684	32,360	(676)	(2.1)
Domestic Mail Fees	20,010	21,993	(1,983)	(9.0)	–	–	–	–	–	–	–	–
Total Periodical Mail	2,072,212	2,067,497	4,715	0.2	10,316,591	10,411,403	(94,812)	(0.9)	4,451,129	4,338,326	112,803	2.6
Standard Mail (A):												
Single–Piece	122,722	137,290	(14,568)	(10.6)	148,890	171,188	(22,298)	(13.0)	27,775	30,727	(2,952)	(9.6)
Regular – Nonautomation Presort	1,930,801	2,169,390	(238,588)	(11.0)	6,960,087	7,922,041	(961,954)	(12.1)	1,183,843	1,271,354	(87,511)	(6.9)
– Automation Presort	5,291,870	4,607,457	684,414	14.9	28,297,181	24,605,695	3,691,486	15.0	3,408,423	3,009,115	399,308	13.3
Enhanced Carrier Route	4,952,630	4,552,271	400,359	8.8	34,110,504	31,504,820	2,605,684	8.3	4,873,782	4,516,459	357,323	7.9
Nonprofit – Nonautomation Presort	489,275	548,323	(59,049)	(10.8)	3,738,569	4,282,022	(543,452)	(12.7)	241,366	278,132	(36,766)	(13.2)
– Automation Presort	676,541	563,985	112,557	20.0	6,962,580	5,895,891	1,066,689	18.1	465,128	394,357	70,772	17.9
Nonprofit Enhanced Carrier Route	212,563	219,929	(7,366)	(3.3)	2,656,838	2,871,973	(215,135)	(7.5)	196,228	193,734	2,494	1.3
Domestic Mail Fees	76,822	77,325	(503)	(0.7)	–	–	–	–	–	–	–	–
Total Standard Mail (A)	13,753,224	12,875,969	877,255	6.8	82,874,650	77,253,631	5,621,019	7.3	10,396,546	9,693,878	702,668	7.2
Standard Mail (B):												
Parcel Post	823,567	771,206	52,360	6.8	266,479	236,928	29,551	12.5	1,334,333	1,264,004	70,329	5.6
Bound Printed Matter	427,386	451,886	(24,500)	(5.4)	488,134	521,726	(33,592)	(6.4)	1,197,710	1,237,431	(39,721)	(3.2)
Special Standard Mail	327,286	356,717	(29,432)	(8.3)	189,346	202,732	(13,386)	(6.6)	305,387	334,971	(29,585)	(8.8)
Library Mail	45,268	45,244	23	0.1	27,475	27,018	458	1.7	52,621	53,503	(882)	(1.6)
Domestic Mail Fees	2,487	2,497	(10)	(0.4)	–	–	–	–	–	–	–	–
Total Standard Mail (B)	1,625,993	1,627,551	(1,558)	(0.1)	971,434	988,403	(16,969)	(1.7)	2,890,050	2,889,909	141	0.0

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1998
GOVERNMENT FISCAL YEAR 1998 (Oct. 1, 1997–Sep. 30, 1998) COMPARED WITH GOVERNMENT FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Beginning Quarter 3 FY 1998, a General Ledger Account (GLA) reports the revenue associated with the estimated fluctuation of the exchange rate in the conversion of SDRs to the currency prior to settlement between the Postal Service and foreign countries for services rendered.
2/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
3/ Domestic special delivery service is no longer available.
4/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1998
GOVERNMENT FISCAL YEAR 1998 (Oct. 1, 1997–Sep. 30, 1998) COMPARED WITH GOVERNMENT FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Government Fiscal Year		Change 1998 over 1997		Government Fiscal Year		Change 1998 over 1997		Government Fiscal Year		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
U.S. Postal Service Mail	–	–	–	–	376,668	377,330	(662)	(0.2)	95,453	88,385	7,067	8.0
Free Mail for the Blind and Handicapped	–	–	–	–	52,680	53,301	(621)	(1.2)	26,940	30,627	(3,687)	(12.0)
Total Domestic Mail	56,439,953	54,652,205	1,787,748	3.3	196,999,228	189,881,151	7,118,078	3.7	24,080,205	23,093,165	987,039	4.3
International Mail:												
Surface – Other Articles	57,461	64,942	(7,481)	(11.5)	28,215	27,258	957	3.5	33,321	38,417	(5,096)	(13.3)
– Parcel Post	57,607	53,239	4,368	8.2	2,312	1,965	347	17.6	24,124	22,894	1,231	5.4
– Periodicals	68,615	73,864	(5,249)	(7.1)	65,082	68,153	(3,072)	(4.5)	38,170	40,660	(2,490)	(6.1)
Total Surface Mail	183,683	192,045	(8,362)	(4.4)	95,609	97,377	(1,768)	(1.8)	95,616	101,971	(6,355)	(6.2)
Airmail – Letters and Cards	513,507	536,021	(22,514)	(4.2)	577,283	620,213	(42,931)	(6.9)	34,290	36,371	(2,080)	(5.7)
– Other Articles	194,833	197,112	(2,279)	(1.2)	45,017	46,604	(1,587)	(3.4)	30,570	31,018	(448)	(1.4)
– Parcel Post	124,029	132,120	(8,091)	(6.1)	4,240	4,428	(188)	(4.3)	30,143	30,758	(615)	(2.0)
Total Airmail	832,369	865,253	(32,884)	(3.8)	626,540	671,246	(44,706)	(6.7)	95,004	98,147	(3,143)	(3.2)
International Express Mail	135,418	146,778	(11,360)	(7.7)	5,389	6,073	(683)	(11.3)	12,581	13,377	(796)	(6.0)
International Surface Airlift Mail	116,120	126,034	(9,914)	(7.9)	163,587	181,914	(18,327)	(10.1)	36,898	41,338	(4,440)	(10.7)
International Priority Airmail	39,219	38,747	473	1.2	52,843	50,300	2,543	5.1	4,441	4,390	50	1.1
International Mail Subtotal	1,306,810	1,368,857	(62,047)	(4.5)	943,968	1,006,909	(62,941)	(6.3)	244,539	259,223	(14,684)	(5.7)
Foreign Postal Transactions 1/	279,643	237,932	41,711	17.5	–	–	–	–	–	–	–	–
International Mail Fees	12,987	8,026	4,961	61.8	–	–	–	–	–	–	–	–
Total International Mail	1,599,440	1,614,814	(15,375)	(1.0)	943,968	1,006,909	(62,941)	(6.3)	244,539	259,223	(14,684)	(5.7)
Total All Mail	58,039,393	56,267,020	1,772,373	3.1	197,943,197	190,888,060	7,055,137	3.7	24,324,744	23,352,389	972,355	4.2
Special and Other Services:												
Registered	89,219	95,193	(5,974)	(6.3)	15,254	16,254	(1,000)	(6.2)				
Insurance	71,913	61,046	10,866	17.8	40,434	33,771	6,663	19.7				
Collect on Delivery	17,829	21,778	(3,949)	(18.1)	3,844	4,706	(862)	(18.3)				
Certified	382,241	342,850	39,391	11.5	275,770	284,504	(8,734)	(3.1)				
Return Receipts 2/	259,685	289,415	(29,730)	(10.3)	235,108	260,547	(25,440)	(9.8)				
Special Delivery 3/	1	1,387	(1,386)	(99.9)	1	139	(138)	(99.6)				
Money Orders	178,942	181,979	(3,037)	(1.7)	208,597	206,108	2,488	1.2				
Total Special Services	999,830	993,647	6,183	0.6	779,006	806,029	(27,023)	(3.4)				
Outstanding MO Taken into Revenue	31,177	30,268	909	3.0								
Stamped Envelopes	17,440	17,117	323	1.9								
Box Rents	617,434	577,620	39,814	6.9								
Total Special and Other Services	1,665,882	1,618,652	47,229	2.9								
Total Mail and Services	59,705,275	57,885,672	1,819,602	3.1								
Other Revenue	486,982	499,754	(12,772)	(2.6)								
Total Revenue	60,192,256	58,385,426	1,806,831	3.1								

Special Service Transactions
U.S. Postal Service Mail
Government Fiscal Year 1998 4/

Registered	14,700
Certified	1,103
Return Receipts	1,123
Special Delivery	0
Special Handling	4
Total	16,931

FINANCE

UNITED STATES
POSTAL SERVICE

POSTAL RATE COMMISSION
OCT 29 1998
OFFICE OF THE CHIEF ADMIN. OFFICER

October 9, 1998

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

Attached please find Postal Quarter 4, FY '98 Revenue, Pieces and Weight Report. This report provides the official estimates of revenue, pieces and weight by class and sub-class of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. As an example mailing statement information is utilized to gather information on revenue, volume, and weight for First, Periodicals, Standard (A) and Standard (B) permit imprint mail and bound printed matter. Sampling systems are used to estimate revenue, volume and weight for other line items.

Should you require any additional information relative to the attached reports, please contact me on extension 2687.

R L Prescott

Richard L. Prescott, Manager
Revenue, Volume and Performance Measurement

Attachments

POSTAL RATE COMMISSION
DOCKETED
OCT 29 1998
OFFICE OF THE SECRETARY

475 L'ENFANT PLAZA SW
WASHINGTON DC 20260-5000

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1998 (May 23, 1998–Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed -- Data in Thousands)

Service Category	REVENUE Postal Quarter 4 1998	REVENUE Postal Quarter 4 1997	REVENUE Change 1998 over 1997 Amount	REVENUE Change 1998 over 1997 Percent	PIECES Postal Quarter 4 1998	PIECES Postal Quarter 4 1997	PIECES Change 1998 over 1997 Amount	PIECES Change 1998 over 1997 Percent	WEIGHT Postal Quarter 4 1998	WEIGHT Postal Quarter 4 1997	WEIGHT Change 1998 over 1997 Amount	WEIGHT Change 1998 over 1997 Percent
U.S. Postal Service Mail	–	–	–	–	109,003	112,711	(3,709)	(3.3)	27,541	24,671	2,871	11.6
Free Mail for the Blind and Handicapped	–	–	–	–	16,468	17,940	(1,472)	(8.2)	8,320	9,626	(1,305)	(13.6)
Total Domestic Mail	16,421,870	16,074,089	347,782	2.2	57,820,319	55,306,599	2,513,720	4.5	6,969,691	6,922,689	47,002	0.7
International Mail:												
Surface – Other Articles	17,680	18,397	(717)	(3.9)	8,774	7,328	1,446	19.7	10,633	11,320	(686)	(6.1)
– Parcel Post	16,726	15,503	1,223	7.9	645	543	102	18.8	7,219	6,694	525	7.8
– Periodicals	18,880	21,370	(2,490)	(11.7)	17,916	19,657	(1,741)	(8.9)	10,515	11,860	(1,345)	(11.3)
Total Surface Mail	53,286	55,270	(1,985)	(3.6)	27,335	27,528	(193)	(0.7)	28,367	29,873	(1,507)	(5.0)
Airmail – Letters and Cards	138,263	145,544	(7,281)	(5.0)	155,864	168,064	(12,200)	(7.3)	9,293	9,959	(666)	(6.7)
– Other Articles	50,241	54,494	(4,253)	(7.8)	11,641	13,031	(1,390)	(10.7)	7,867	8,415	(548)	(6.5)
– Parcel Post	33,637	34,026	(389)	(1.1)	1,206	1,197	9	0.7	8,315	7,953	362	4.6
Total Airmail	222,141	234,064	(11,923)	(5.1)	168,711	182,291	(13,581)	(7.5)	25,475	26,327	(852)	(3.2)
International Express Mail	36,459	41,691	(5,233)	(12.6)	1,469	1,735	(266)	(15.3)	3,002	3,506	(504)	(14.4)
International Surface Airlift Mail	29,666	36,068	(6,403)	(17.8)	42,812	53,256	(10,444)	(19.6)	9,087	11,763	(2,676)	(22.8)
International Priority Airmail	11,350	11,542	(191)	(1.7)	15,564	15,664	(100)	(0.6)	1,285	1,288	(2)	(0.2)
International Mail Subtotal	352,902	378,636	(25,734)	(6.8)	255,890	280,474	(24,584)	(8.8)	67,215	72,756	(5,541)	(7.6)
Foreign Postal Transactions 1/	57,473	78,309	(20,836)	(26.6)	–	–	–	–	–	–	–	–
International Mail Fees 2/	(5,869)	2,875	(8,743)	(304.2)	–	–	–	–	–	–	–	–
Total International Mail	404,506	459,820	(55,314)	(12.0)	255,890	280,474	(24,584)	(8.8)	67,215	72,756	(5,541)	(7.6)
Total All Mail	16,826,376	16,533,909	292,468	1.8	58,076,209	55,587,073	2,489,136	4.5	7,036,907	6,995,445	41,461	0.6
Special and Other Services:												
Registered	24,411	26,787	(2,376)	(8.9)	4,124	4,659	(535)	(11.5)				
Insurance	21,301	21,473	(171)	(0.8)	11,811	10,594	1,217	11.5				
Collect on Delivery	4,672	6,865	(2,193)	(31.9)	1,022	1,559	(536)	(34.4)				
Certified	109,781	115,363	(5,582)	(4.8)	78,812	84,777	(5,965)	(7.0)				
Return Receipts 3/	73,892	80,930	(7,038)	(8.7)	66,963	72,650	(5,686)	(7.8)				
Special Delivery 4/	1	191	(190)	(99.6)	0	19	(19)	(98.3)				
Money Orders	54,281	56,281	(2,000)	(3.6)	63,759	63,542	217	0.3				
Total Special Services	288,340	307,890	(19,550)	(6.3)	226,492	237,800	(11,308)	(4.8)				
Outstanding MO Taken into Revenue	31,177	30,268	909	3.0								
Stamped Envelopes	6,021	5,052	969	19.2								
Box Rents	191,999	177,299	14,701	8.3								
Total Special and Other Services	517,537	520,509	(2,972)	(0.6)								
Total Mail and Services	17,343,914	17,054,417	289,496	1.7								
Other Revenue	191,703	175,109	16,594	9.5								
Total Revenue	17,535,616	17,229,526	306,090	1.8								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 4, FY 1998 5/

Registered	4,248
Certified	380
Return Receipts	301
Special Delivery	0
Special Handling	2
Total	4,930

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1998 (May 23, 1998–Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 4 1998	REVENUE Postal Quarter 4 1997	REVENUE Change 1998 over 1997 Amount	REVENUE Change 1998 over 1997 Percent	PIECES Postal Quarter 4 1998	PIECES Postal Quarter 4 1997	PIECES Change 1998 over 1997 Amount	PIECES Change 1998 over 1997 Percent	WEIGHT Postal Quarter 4 1998	WEIGHT Postal Quarter 4 1997	WEIGHT Change 1998 over 1997 Amount	WEIGHT Change 1998 over 1997 Percent
First–Class Mail:												
Single–Piece Letters, Flats, and IPPs	6,207,066	6,205,463	1,603	0.0	15,395,609	15,390,693	4,916	0.0	735,986	735,729	257	0.0
Nonautom. Presort Letters, Flats, & IPPs	448,332	494,354	(46,022)	(9.3)	1,353,024	1,508,944	(155,920)	(10.3)	55,445	63,985	(8,540)	(13.3)
Automation Presort Letters and Flats	2,805,584	2,614,219	191,365	7.3	10,806,880	10,075,775	731,105	7.3	402,190	390,092	12,099	3.1
Automation Carrier Route Presort Letters	92,134	92,512	(378)	(0.4)	384,173	387,633	(3,460)	(0.9)	13,987	14,462	(475)	(3.3)
Single–Piece Cards	180,800	169,367	11,432	6.8	874,616	824,386	50,230	6.1	5,469	5,155	314	6.1
Nonautomation Presort Cards	28,814	28,072	742	2.6	160,080	155,955	4,125	2.6	1,102	1,124	(22)	(2.0)
Automation Presort Cards	87,872	77,443	10,429	13.5	567,793	497,587	70,206	14.1	4,894	4,233	661	15.6
Automation Carrier Route Presort Cards	6,053	5,644	409	7.2	43,239	40,317	2,922	7.2	345	346	(1)	(0.3)
Domestic Mail Fees	40,345	43,971	(3,627)	(8.2)	–	–	–	–	–	–	–	–
Total First–Class Mail	9,897,001	9,731,046	165,955	1.7	29,585,414	28,881,291	704,123	2.4	1,219,418	1,215,126	4,293	0.4
Priority Mail	1,166,377	1,214,875	(48,498)	(4.0)	330,690	331,699	(1,009)	(0.3)	540,376	602,092	(61,716)	(10.3)
Domestic Mail Fees	260	315	(55)	(17.5)	–	–	–	–	–	–	–	–
Total Priority Mail	1,166,637	1,215,190	(48,553)	(4.0)	330,690	331,699	(1,009)	(0.3)	540,376	602,092	(61,716)	(10.3)
Express Mail	258,934	273,221	(14,287)	(5.2)	20,177	20,807	(629)	(3.0)	23,311	26,767	(3,456)	(12.9)
Mailgrams	445	513	(68)	(13.2)	1,244	1,247	(3)	(0.2)	–	–	–	–
Periodicals:												
In–County	23,265	23,606	(341)	(1.4)	272,353	282,192	(9,839)	(3.5)	73,829	74,973	(1,144)	(1.5)
Regular	481,136	482,022	(886)	(0.2)	2,135,754	2,164,416	(28,662)	(1.3)	1,051,384	1,021,406	29,978	2.9
Special Nonprofit	88,860	87,389	1,471	1.7	598,343	589,948	8,395	1.4	166,768	162,679	4,088	2.5
Classroom	2,855	2,674	181	6.8	15,583	17,941	(2,358)	(13.1)	6,371	7,639	(1,267)	(16.6)
Domestic Mail Fees	5,860	7,189	(1,329)	(18.5)	–	–	–	–	–	–	–	–
Total Periodical Mail	601,975	602,879	(904)	(0.2)	3,022,032	3,054,497	(32,464)	(1.1)	1,298,352	1,266,696	31,655	2.5
Standard Mail (A):												
Single–Piece	36,445	41,294	(4,849)	(11.7)	47,076	54,736	(7,660)	(14.0)	8,044	9,065	(1,021)	(11.3)
Regular – Nonautomation Presort	532,821	584,453	(51,633)	(8.8)	1,923,382	2,126,058	(202,676)	(9.5)	323,284	347,466	(24,182)	(7.0)
– Automation Presort	1,601,568	1,407,679	193,889	13.8	8,646,910	7,562,592	1,084,318	14.3	1,000,931	899,660	101,271	11.3
Enhanced Carrier Route	1,445,046	1,329,296	115,751	8.7	10,069,727	9,211,143	858,584	9.3	1,388,322	1,331,854	56,468	4.2
Nonprofit – Nonautomation Presort	135,939	142,013	(6,074)	(4.3)	1,033,843	1,101,371	(67,527)	(6.1)	68,673	72,500	(3,827)	(5.3)
– Automation Presort	193,116	168,113	25,004	14.9	1,965,278	1,751,779	213,500	12.2	136,036	120,783	15,253	12.6
Nonprofit Enhanced Carrier Route	60,317	58,954	1,363	2.3	746,033	769,710	(23,676)	(3.1)	60,551	59,859	693	1.2
Domestic Mail Fees	19,170	18,211	959	5.3	–	–	–	–	–	–	–	–
Total Standard Mail (A)	4,024,422	3,750,013	274,409	7.3	24,432,250	22,577,388	1,854,862	8.2	2,985,842	2,841,187	144,655	5.1
Standard Mail (B):												
Parcel Post	220,662	240,257	(19,595)	(8.2)	71,770	70,534	1,236	1.8	358,159	404,126	(45,967)	(11.4)
Bound Printed Matter	140,391	143,444	(3,053)	(2.1)	166,146	173,643	(7,497)	(4.3)	404,155	411,800	(7,645)	(1.9)
Special Standard Mail	97,336	103,581	(6,245)	(6.0)	57,025	57,311	(286)	(0.5)	89,119	103,991	(14,872)	(14.3)
Library Mail	13,216	13,116	100	0.8	8,099	7,532	567	7.5	15,099	16,608	(1,510)	(9.1)
Domestic Mail Fees	851	829	23	2.7	–	–	–	–	–	–	–	–
Total Standard Mail (B)	472,456	501,227	(28,771)	(5.7)	303,040	309,020	(5,980)	(1.9)	866,531	936,525	(69,994)	(7.5)

RPW SUMMARY REPORT FOOTNOTES

1/ Beginning Quarter 3 FY 1998, a General Ledger Account (GLA) reports the revenue associated with the estimated fluctuation of the exchange rate in the conversion of SDRs to the currency prior to settlement between the Postal Service and foreign countries for services rendered. A prior period adjustment debit of $24.4 million was posted to this account for Quarter 4 FY 1998.
2/ The decrease in Quarter 4 FY 1998 International Mail Fees is primarily due to International Reply Coupons, which contained a prior period adjustment debit of $7.3 million.
3/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
4/ Domestic special delivery service is no longer available.
5/ Not included elsewhere on this table.

Note: OMAS data were imputed for Quarter 4 FY 1998. The OMAS reporting cycle ends September 30.

– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 1998 (Sep. 13, 1997-Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 4 YTD		Change 1998 over 1997		Postal Quarter 4 YTD		Change 1998 over 1997		Postal Quarter 4 YTD		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
U.S. Postal Service Mail	–	–	–	–	374,206	373,514	693	0.2	94,799	88,075	6,724	7.6
Free Mail for the Blind and Handicapped	–	–	–	–	52,361	52,573	(212)	(0.4)	26,832	30,472	(3,640)	(11.9)
Total Domestic Mail	56,158,894	54,369,190	1,789,704	3.3	195,884,972	189,006,662	6,878,310	3.6	24,006,107	22,935,072	1,071,035	4.7
International Mail:												
Surface – Other Articles	57,110	64,825	(7,715)	(11.9)	28,034	27,344	689	2.5	33,023	38,216	(5,193)	(13.6)
– Parcel Post	57,997	53,472	4,525	8.5	2,326	1,978	347	17.6	24,234	22,954	1,280	5.6
– Periodicals	68,673	73,724	(5,051)	(6.9)	65,074	67,955	(2,881)	(4.2)	38,199	40,580	(2,381)	(5.9)
Total Surface Mail	183,780	192,021	(8,241)	(4.3)	95,434	97,278	(1,844)	(1.9)	95,456	101,750	(6,294)	(6.2)
Airmail – Letters and Cards	511,706	533,426	(21,719)	(4.1)	574,615	616,858	(42,243)	(6.8)	34,118	36,215	(2,098)	(5.8)
– Other Articles	195,538	195,981	(443)	(0.2)	45,072	46,333	(1,261)	(2.7)	30,670	30,905	(235)	(0.8)
– Parcel Post	124,579	133,190	(8,612)	(6.5)	4,236	4,435	(199)	(4.5)	30,188	30,942	(754)	(2.4)
Total Airmail	831,823	862,597	(30,774)	(3.6)	623,924	667,626	(43,702)	(6.5)	94,975	98,062	(3,087)	(3.1)
International Express Mail	135,870	146,708	(10,838)	(7.4)	5,416	6,084	(668)	(11.0)	12,630	13,358	(728)	(5.4)
International Surface Airlift Mail	116,999	126,848	(9,849)	(7.8)	164,686	182,017	(17,332)	(9.5)	37,308	41,668	(4,360)	(10.5)
International Priority Airmail	39,130	38,757	373	1.0	52,673	50,238	2,435	4.8	4,428	4,395	33	0.7
International Subtotal	1,307,602	1,366,931	(59,329)	(4.3)	942,133	1,003,244	(61,111)	(6.1)	244,797	259,233	(14,436)	(5.6)
Foreign Postal Transactions 1/	276,335	240,608	35,727	14.8	–	–	–	–	–	–	–	–
International Mail Fees	14,842	7,968	6,874	86.3	–	–	–	–	–	–	–	–
Total International Mail	1,598,779	1,615,507	(16,728)	(1.0)	942,133	1,003,244	(61,111)	(6.1)	244,797	259,233	(14,436)	(5.6)
Total All Mail	57,757,673	55,984,697	1,772,976	3.2	196,827,105	190,009,906	6,817,199	3.6	24,250,904	23,194,306	1,056,599	4.6
Special and Other Services:												
Registered	89,384	96,001	(6,617)	(6.9)	15,281	16,377	(1,096)	(6.7)				
Insurance	70,704	59,845	10,859	18.1	39,712	33,478	6,235	18.6				
Collect on Delivery	18,172	21,778	(3,606)	(16.6)	3,920	4,667	(748)	(16.0)				
Certified	381,156	338,362	42,794	12.6	275,163	283,623	(8,460)	(3.0)				
Return Receipts 2/	258,249	289,653	(31,404)	(10.8)	233,844	260,797	(26,953)	(10.3)				
Special Delivery 3/	1	1,392	(1,391)	(99.9)	1	140	(139)	(99.6)				
Money Orders	178,283	181,306	(3,023)	(1.7)	207,389	206,947	443	0.2				
Total Special Services	995,950	988,337	7,612	0.8	775,310	806,028	(30,718)	(3.8)				
Outstanding MO Taken into Revenue	31,177	30,268	909	3.0								
Stamped Envelopes	17,219	16,872	347	2.1								
Box Rents	607,195	576,221	30,974	5.4								
Total Special and Other Services	1,651,541	1,611,698	39,842	2.5								
Total Mail and Services	59,409,214	57,596,395	1,812,818	3.1								
Other Revenue	483,123	498,025	(14,902)	(3.0)								
Total Revenue	59,892,337	58,094,421	1,797,916	3.1								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 4 YTD, FY 1998 4/

Registered	14,669
Certified	1,087
Return Receipts	1,191
Special Delivery	0
Special Handling	4
Total	16,951

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 1998 (Sep. 13, 1997-Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 4 YTD		Change 1998 over 1997		Postal Quarter 4 YTD		Change 1998 over 1997		Postal Quarter 4 YTD		Change 1998 over 1997	
	1998	1997	Amount	Percent	1998	1997	Amount	Percent	1998	1997	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, and IPPs	21,482,117	21,387,211	94,905	0.4	53,470,841	54,059,992	(589,151)	(1.1)	2,551,153	2,489,999	61,154	2.5
Nonautom. Presort Letters, Flats, & IPPs	1,562,789	1,860,283	(297,494)	(16.0)	4,714,428	5,689,802	(975,374)	(17.1)	192,890	240,788	(47,899)	(19.9)
Automation Presort Letters and Flats	9,270,759	8,536,320	734,439	8.6	35,614,579	32,889,968	2,724,611	8.3	1,324,754	1,275,732	49,022	3.8
Automation Carrier Route Presort Letters	319,677	315,796	3,881	1.2	1,338,030	1,319,653	18,377	1.4	48,058	50,286	(2,227)	(4.4)
Single-Piece Cards	606,303	620,110	(13,807)	(2.2)	2,940,713	3,019,340	(78,627)	(2.6)	18,387	18,881	(494)	(2.6)
Nonautomation Presort Cards	101,302	102,451	(1,149)	(1.1)	562,788	569,237	(6,449)	(1.1)	4,129	4,120	9	0.2
Automation Presort Cards	285,149	252,756	32,392	12.8	1,838,900	1,626,556	212,344	13.1	16,172	13,501	2,671	19.8
Automation Carrier Route Presort Cards	20,569	20,772	(203)	(1.0)	146,922	147,830	(908)	(0.6)	1,204	1,278	(73)	(5.7)
Domestic Mail Fees	148,043	165,056	(17,013)	(10.3)	–	–	–	–	–	–	–	–
Total First-Class Mail	33,796,706	33,260,756	535,951	1.6	100,627,201	99,322,377	1,304,823	1.3	4,156,748	4,094,586	62,161	1.5
Priority Mail	4,132,927	3,810,819	322,107	8.5	1,158,263	1,056,764	101,499	9.6	1,957,149	1,835,223	121,926	6.6
Domestic Mail Fees	928	907	22	2.4	–	–	–	–	–	–	–	–
Total Priority Mail	4,133,855	3,811,726	322,129	8.5	1,158,263	1,056,764	101,499	9.6	1,957,149	1,835,223	121,926	6.6
Express Mail	854,050	814,095	39,955	4.9	66,129	62,914	3,215	5.1	78,046	74,826	3,220	4.3
Mailgrams	1,671	2,065	(394)	(19.1)	4,279	5,404	(1,125)	(20.8)	–	–	–	–
Periodicals:												
In-County	79,082	80,658	(1,576)	(2.0)	920,152	942,025	(21,874)	(2.3)	253,728	251,731	1,997	0.8
Regular	1,637,399	1,629,883	7,517	0.5	7,151,503	7,203,981	(52,477)	(0.7)	3,567,295	3,455,744	111,551	3.2
Special Nonprofit	317,458	316,403	1,054	0.3	2,139,154	2,148,707	(9,553)	(0.4)	586,491	581,552	4,939	0.8
Classroom	12,302	10,177	2,125	20.9	60,682	62,389	(1,707)	(2.7)	32,291	32,687	(395)	(1.2)
Domestic Mail Fees	19,966	21,670	(1,704)	(7.9)	–	–	–	–	–	–	–	–
Total Periodical Mail	2,066,207	2,058,791	7,417	0.4	10,271,491	10,357,102	(85,611)	(0.8)	4,439,806	4,321,714	118,092	2.7
Standard Mail (A):												
Single-Piece	123,105	137,321	(14,216)	(10.4)	148,479	170,133	(21,654)	(12.7)	27,910	30,776	(2,866)	(9.3)
Regular – Nonautomation Presort	1,928,188	2,172,318	(244,130)	(11.2)	6,954,079	7,944,161	(990,082)	(12.5)	1,181,692	1,268,972	(87,281)	(6.9)
– Automation Presort	5,238,596	4,558,046	680,550	14.9	27,990,119	24,330,866	3,659,253	15.0	3,383,845	2,982,866	400,979	13.4
Enhanced Carrier Route	4,932,900	4,530,216	402,683	8.9	33,910,499	31,324,650	2,585,849	8.3	4,871,632	4,495,409	376,223	8.4
Nonprofit – Nonautomation Presort	487,932	548,787	(60,855)	(11.1)	3,730,156	4,289,138	(558,982)	(13.0)	240,704	278,507	(37,803)	(13.6)
– Automation Presort	675,405	558,616	116,789	20.9	6,959,435	5,839,097	1,120,338	19.2	464,020	389,661	74,359	19.1
Nonprofit Enhanced Carrier Route	212,727	222,324	(9,597)	(4.3)	2,660,807	2,898,231	(237,425)	(8.2)	194,911	192,248	2,663	1.4
Domestic Mail Fees	76,252	77,112	(860)	(1.1)	–	–	–	–	–	–	–	–
Total Standard Mail (A)	13,675,105	12,804,741	870,364	6.8	82,353,574	76,796,276	5,557,298	7.2	10,364,713	9,638,438	726,275	7.5
Standard Mail (B):												
Parcel Post	824,180	765,816	58,364	7.6	267,324	236,258	31,066	13.1	1,338,158	1,252,674	85,484	6.8
Bound Printed Matter	432,578	447,196	(14,618)	(3.3)	493,675	513,301	(19,626)	(3.8)	1,192,075	1,213,444	(21,369)	(1.8)
Special Standard Mail	326,935	356,317	(29,383)	(8.2)	189,104	203,098	(13,993)	(6.9)	305,147	332,455	(27,308)	(8.2)
Library Mail	45,168	45,212	(45)	(0.1)	27,366	27,082	284	1.0	52,635	53,165	(530)	(1.0)
Domestic Mail Fees	2,438	2,475	(37)	(1.5)	–	–	–	–	–	–	–	–
Total Standard Mail (B)	1,631,299	1,617,017	14,283	0.9	977,469	979,738	(2,270)	(0.2)	2,888,014	2,851,737	36,277	1.3

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 1998 (Sep. 13, 1997-Sep. 11, 1998) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1997
(Agency and Franked Mail Distributed – Data in Thousands)

RPW SUMMARY REPORT FOOTNOTES

1/ Beginning Quarter 3 FY 1998, a General Ledger Account (GLA) reports the revenue associated with the estimated fluctuation of the exchange rate in the conversion of SDRs to the currency prior to settlement between the Postal Service and foreign counties for services rendered.
2/ Return receipts have been broken out from the registered, insurance, and certified special service categories. Same period last year data for registered, insurance, and certified have been adjusted to incorporate this change.
3/ Domestic special delivery service is no longer available.
4/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

UNITED STATES POSTAL SERVICE
475 L'ENFANT PLAZA SW
WASHINGTON DC 20260

RECEIVED
JUL 2 4 58 PM '97
POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

POSTAL RATE COMMISSION
JUL 0 2 1997
OFFICE OF THE CHIEF ADMIN. OFFICER

June 19, 1997

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

Attached is the Postal Quarter 3, FY 97 RPW Report. This report provides the official estimates of revenue, pieces, and weight by class and subclass of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. For example, accounting data, such as mailing statement information are utilized to gather information on revenue, volume, and weight for First, Periodicals, Standard (A), and Standard (B) permit imprint mail; sampling systems are used to estimate revenue, volume, and weight for stamped and metered mail.

If you require any additional information concerning the enclosed report, please contact me on extension 2687.

RL Prescott

Richard L. Prescott, Manager (A)
Revenue, Volume & Performance Measurement

Attachment

POSTAL RATE COMMISSION
DOCKETED
JUL 2 1997
OFFICE OF THE SECR

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1997 (Mar. 1, 1997 – May 23, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 3 1997	REVENUE Postal Quarter 3 1996	REVENUE Change 1997 over 1996 Amount	REVENUE Change 1997 over 1996 Percent	PIECES Postal Quarter 3 1997	PIECES Postal Quarter 3 1996	PIECES Change 1997 over 1996 Amount	PIECES Change 1997 over 1996 Percent	WEIGHT Postal Quarter 3 1997	WEIGHT Postal Quarter 3 1996	WEIGHT Change 1997 over 1996 Amount	WEIGHT Change 1997 over 1996 Percent
U.S. Postal Service Mail	–	–	–	–	91,800	82,871	8,929	10.8	19,309	18,120	1,189	6.6
Free Mail for the Blind and Handicapped	–	–	–	–	12,168	10,336	1,833	17.7	7,483	8,801	(1,318)	(15.0)
Total Domestic Mail	12,645,701	12,232,530	413,170	3.4	43,814,039	41,923,102	1,890,937	4.5	5,199,150	4,928,095	271,055	5.5
International Mail: 4/												
Surface – Other Articles	14,980	12,590	2,391	19.0	6,295	5,396	899	16.7	9,004	7,769	1,235	15.9
– Parcel Post 5/	10,785	15,012	(4,227)	(28.2)	409	369	40	10.8	4,554	4,527	27	0.6
– Periodicals	16,742	22,001	(5,259)	(23.9)	15,611	20,486	(4,875)	(23.8)	9,184	12,614	(3,430)	(27.2)
Total Surface Mail	42,508	49,603	(7,095)	(14.3)	22,315	26,251	(3,936)	(15.0)	22,742	24,910	(2,168)	(8.7)
Airmail – Letters and Cards	122,949	135,653	(12,704)	(9.4)	142,886	166,673	(23,787)	(14.3)	8,478	9,082	(604)	(6.6)
– Other Articles	45,412	39,687	5,724	14.4	11,424	10,223	1,200	11.7	7,245	6,078	1,167	19.2
– Parcel Post	26,970	26,305	666	2.5	907	1,031	(124)	(12.1)	6,278	6,571	(293)	(4.5)
Total Airmail	195,331	201,645	(6,314)	(3.1)	155,216	177,927	(22,711)	(12.8)	22,001	21,730	271	1.2
International Express Mail	34,289	35,794	(1,505)	(4.2)	1,456	1,563	(106)	(6.8)	2,866	3,144	(278)	(8.8)
International Surface Airlift Mail	23,759	21,109	2,650	12.6	32,497	27,650	4,848	17.5	7,835	7,030	805	11.4
International Priority Airmail	8,492	7,558	934	12.4	10,872	9,201	1,671	18.2	956	876	80	9.2
International Mail Subtotal	304,379	315,709	(11,330)	(3.6)	222,356	242,591	(20,235)	(8.3)	56,401	57,691	(1,290)	(2.2)
Foreign Postal Transactions	53,566	66,792	(13,226)	(19.8)	–	–	–	–	–	–	–	–
International Miscellaneous Fees	1,777	1,350	426	31.6	–	–	–	–	–	–	–	–
Total International Mail	359,722	383,851	(24,129)	(6.3)	222,356	242,591	(20,235)	(8.3)	56,401	57,691	(1,290)	(2.2)
Total All Mail	13,005,423	12,616,381	389,041	3.1	44,036,396	42,165,693	1,870,703	4.4	5,255,551	4,985,786	269,765	5.4
Special and Other Services:												
Registered	21,975	27,353	(5,378)	(19.7)	3,732	4,448	(717)	(16.1)				
Insurance	11,150	10,296	854	8.3	6,421	5,627	794	14.1				
Collect on Delivery	4,892	5,206	(314)	(6.0)	1,051	1,138	(87)	(7.6)				
Certified	145,590	138,638	6,952	5.0	70,244	66,643	3,602	5.4				
Special Delivery	522	653	(131)	(20.0)	53	65	(13)	(19.6)				
Money Orders	43,525	41,911	1,614	3.9	50,543	49,704	839	1.7				
Total Special Services	227,654	224,057	3,597	1.6	132,044	127,625	4,419	3.5				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	3,865	4,489	(624)	(13.9)								
Box Rents	132,974	133,095	(121)	(0.1)								
Total Special and Other Services	364,493	361,640	2,853	0.8								
Total Mail and Services	13,369,916	12,978,022	391,894	3.0								
Other Revenue	127,421	105,704	21,717	20.5								
Total Revenue	13,497,338	13,083,726	413,612	3.2								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 3, FY 1997 6/

Registered	2,835
Certified	434
Special Delivery	360
Special Handling	2
Total	3,632

1/ Mail classification reform significantly changed the First Class and Third Class (now Standard (A)) rate structures. The summary categories presented in this report have been modified to reflect these changes. Same period last year (SPLY) data have been summarized as closely as possible to conform to the new summary categories. SPLY data for the Automation and Nonautomation Presort categories were created by redefining the Presorted barcode rate portion of the "old" Presort summary total as Automation Presort and the Presorted nonbarcode rate portion as Nonautomation Presort.
2/ Beginning Quarter 1 FY 1997, First Class precanceled stamp and metered presort RPW data is prepared using a new methodology. FY 1996 RPW data were reestimated using the new methodology in order to provide same period last year comparisons.
3/ Beginning Quarter 1 FY 1997, bulk Standard (A) precanceled stamp and metered RPW data is prepared using a new methodology.
4/ Quarter 3 FY 1996 International surface mail and airmail data have been revised.
5/ Quarter 3 FY 1996 International surface parcel post revenue is overstated by approximately $6 million.
6/ Not included elsewhere on this table.
– Note: OMAS RPW data were unavailable for this report. OMAS data were imputed with data from Quarter 1 FY 1997.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1997 (Mar. 1, 1997–May 23, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 3		Change 1997 over 1996		Postal Quarter 3		Change 1997 over 1996		Postal Quarter 3		Change 1997 over 1996	
	1997	1996	Amount	Percent	1997	1996	Amount	Percent	1997	1996	Amount	Percent
First–Class Mail: 1/ 2/												
Single–Piece Letters, Flats, and IPPs	5,015,374	4,820,424	194,950	4.0	12,471,242	12,043,511	427,731	3.6	594,700	574,557	20,143	3.5
Nonautom. Presort Letters, Flats, & IPPs	426,800	842,880	(416,080)	(49.4)	1,289,801	2,732,502	(1,442,701)	(52.8)	51,952	113,668	(61,717)	(54.3)
Automation Presort Letters and Flats	2,031,047	1,531,130	499,917	32.7	7,772,088	5,735,364	2,036,724	35.5	287,861	226,786	61,075	26.9
Automation Carrier Route Presort Letters	75,128	211,433	(136,305)	(64.5)	313,286	781,271	(467,985)	(59.9)	11,009	31,532	(20,523)	(65.1)
Single–Piece Cards	145,128	138,248	6,880	5.0	706,547	674,116	32,431	4.8	4,416	4,264	152	3.6
Nonautomation Presort Cards	25,158	33,523	(8,365)	(25.0)	139,724	184,139	(44,415)	(24.1)	1,142	1,324	(182)	(13.7)
Automation Presort Cards	51,053	29,241	21,812	74.6	327,860	176,876	150,984	85.4	2,866	1,423	1,443	101.4
Automation Carrier Route Presort Cards	3,823	10,501	(6,678)	(63.6)	27,310	65,608	(38,298)	(58.4)	234	500	(266)	(53.2)
Domestic Mail Fees	34,634	31,666	2,967	9.4	–	–	–	–	–	–	–	–
Total First–Class Mail	7,808,145	7,649,046	159,099	2.1	23,047,858	22,393,387	654,471	2.9	954,179	954,055	125	0.0
Priority Mail	850,880	769,436	81,444	10.6	244,100	221,151	22,949	10.4	386,455	351,821	34,634	9.8
Domestic Mail Fees	219	147	72	49.3	–	–	–	–	–	–	–	–
Total Priority Mail	851,100	769,583	81,516	10.6	244,100	221,151	22,949	10.4	386,455	351,821	34,634	9.8
Express Mail	186,267	174,800	11,467	6.6	14,634	13,729	905	6.6	15,769	14,551	1,218	8.4
Mailgrams	312	435	(123)	(28.4)	957	1,144	(188)	(16.4)	–	–	–	–
Periodicals:												
In–County	19,123	17,621	1,503	8.5	219,449	196,602	22,848	11.6	59,842	63,047	(3,204)	(5.1)
Regular	395,785	373,401	22,385	6.0	1,744,647	1,637,079	107,568	6.6	845,315	773,698	71,617	9.3
Special Nonprofit	74,926	78,612	(3,686)	(4.7)	509,192	523,425	(14,234)	(2.7)	135,391	141,927	(6,536)	(4.6)
Classroom	2,372	2,384	(11)	(0.5)	14,240	14,711	(470)	(3.2)	7,759	8,119	(360)	(4.4)
Domestic Mail Fees	4,970	4,559	410	9.0	–	–	–	–	–	–	–	–
Total Periodical Mail	497,178	476,577	20,600	4.3	2,487,528	2,371,817	115,712	4.9	1,048,307	986,790	61,516	6.2
Standard Mail (A): 1/ 3/												
Single–Piece	29,209	36,527	(7,317)	(20.0)	38,459	39,754	(1,295)	(3.3)	6,407	8,547	(2,140)	(25.0)
Regular – Nonautomation Presort	510,242	756,053	(245,811)	(32.5)	1,832,234	3,257,603	(1,425,369)	(43.8)	305,505	454,140	(148,635)	(32.7)
– Automation Presort	1,071,815	711,165	360,650	50.7	5,707,192	3,720,586	1,986,606	53.4	695,392	496,097	199,296	40.2
Enhanced Carrier Route	1,037,901	997,906	39,995	4.0	7,201,424	6,801,389	400,036	5.9	1,018,506	923,432	95,074	10.3
Nonprofit – Nonautomation Presort	126,870	179,088	(52,218)	(29.2)	998,844	1,443,791	(444,947)	(30.8)	60,942	89,653	(28,711)	(32.0)
– Automation Presort	128,828	79,041	49,787	63.0	1,354,110	776,240	577,870	74.4	87,790	53,513	34,277	64.1
Nonprofit Enhanced Carrier Route	43,202	49,043	(5,842)	(11.9)	578,630	593,987	(15,356)	(2.6)	37,591	37,931	(340)	(0.9)
Domestic Mail Fees	16,398	27,470	(11,072)	(40.3)	–	–	–	–	–	–	–	–
Total Standard Mail (A)	2,964,465	2,836,293	128,172	4.5	17,710,894	16,633,350	1,077,543	6.5	2,212,132	2,063,312	148,820	7.2
Standard Mail (B):												
Parcel Post	154,101	147,269	6,832	4.6	49,114	45,943	3,170	6.9	244,610	228,386	16,224	7.1
Bound Printed Matter	88,642	88,991	(348)	(0.4)	98,498	96,502	1,996	2.1	226,779	221,569	5,210	2.4
Special Standard Mail	84,225	75,941	8,284	10.9	49,764	43,991	5,773	13.1	72,769	68,996	3,772	5.5
Library Mail	10,764	13,212	(2,448)	(18.5)	6,724	8,880	(2,156)	(24.3)	11,358	11,693	(336)	(2.9)
Domestic Mail Fees	503	382	120	31.5	–	–	–	–	–	–	–	–
Total Standard Mail (B)	338,235	325,796	12,439	3.8	204,099	195,317	8,783	4.5	555,515	530,645	24,871	4.7

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 1997 (Sep. 14, 1996-May 23, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed - Data in Thousands)

Service Category	REVENUE Postal Quarter 3 YTD 1997	REVENUE Postal Quarter 3 YTD 1996	REVENUE Change 1997 over 1996 Amount	REVENUE Change 1997 over 1996 Percent	PIECES Postal Quarter 3 YTD 1997	PIECES Postal Quarter 3 YTD 1996	PIECES Change 1997 over 1996 Amount	PIECES Change 1997 over 1996 Percent	WEIGHT Postal Quarter 3 YTD 1997	WEIGHT Postal Quarter 3 YTD 1996	WEIGHT Change 1997 over 1996 Amount	WEIGHT Change 1997 over 1996 Percent
U.S. Postal Service Mail	-	-	-	-	260,573	266,414	(5,841)	(2.2)	63,344	71,903	(8,559)	(11.9)
Free Mail for the Blind and Handicapped	-	-	-	-	34,652	32,081	2,572	8.0	20,860	18,293	2,566	14.0
Total Domestic Mail	38,318,566	37,324,721	993,846	2.7	133,529,023	128,696,930	4,832,093	3.8	15,966,778	15,352,401	614,377	4.0
International Mail: 5/												
Surface - Other Articles	45,028	36,755	8,273	22.5	19,070	15,241	3,829	25.1	26,245	22,071	4,174	18.9
- Parcel Post 6/	36,908	44,192	(7,284)	(16.5)	1,391	1,527	(137)	(8.9)	15,846	16,806	(959)	(5.7)
- Periodicals	52,323	63,205	(10,883)	(17.2)	48,266	58,923	(10,657)	(18.1)	26,345	36,641	(10,295)	(28.1)
Total Surface Mail	134,258	144,152	(9,894)	(6.9)	68,726	75,691	(6,965)	(9.2)	68,436	75,517	(7,081)	(9.4)
Airmail - Letters and Cards	385,941	429,218	(43,276)	(10.1)	447,396	540,489	(93,093)	(17.2)	26,142	28,588	(2,446)	(8.6)
- Other Articles	140,459	134,448	6,011	4.5	33,170	33,105	66	0.2	22,386	20,597	1,789	8.7
- Parcel Post	98,672	93,198	5,475	5.9	3,223	3,524	(300)	(8.5)	22,878	20,867	2,011	9.6
Total Airmail	625,072	656,863	(31,791)	(4.8)	483,790	577,117	(93,327)	(16.2)	71,406	70,052	1,354	1.9
International Express Mail	105,016	105,049	(33)	(0.0)	4,349	4,484	(135)	(3.0)	9,852	10,024	(172)	(1.7)
International Surface Airlift Mail	74,077	64,015	10,061	15.7	102,020	87,925	14,095	16.0	24,525	21,222	3,303	15.6
International Priority Airmail	25,685	23,725	1,960	8.3	33,924	28,475	5,449	19.1	2,895	2,805	91	3.2
International Subtotal	964,108	993,804	(29,696)	(3.0)	692,809	773,691	(80,883)	(10.5)	177,115	179,621	(2,506)	(1.4)
Foreign Postal Transactions	162,299	199,142	(36,843)	(18.5)	-	-	-	-	-	-	-	-
International Miscellaneous Fees	5,095	2,878	2,217	77.0	-	-	-	-	-	-	-	-
Total International Mail	1,131,502	1,195,824	(64,322)	(5.4)	692,809	773,691	(80,883)	(10.5)	177,115	179,621	(2,506)	(1.4)
Total All Mail	39,450,068	38,520,545	929,523	2.4	134,221,831	129,470,621	4,751,210	3.7	16,143,893	15,532,022	611,871	3.9
Special and Other Services:												
Registered	71,647	77,081	(5,434)	(7.1)	11,604	12,508	(904)	(7.2)				
Insurance	38,815	35,251	3,564	10.1	22,695	20,491	2,204	10.8				
Collect on Delivery	14,913	15,222	(308)	(2.0)	3,109	3,438	(329)	(9.6)				
Certified	429,566	379,351	50,215	13.2	201,954	183,675	18,279	10.0				
Special Delivery	1,201	3,904	(2,703)	(69.2)	139	394	(254)	(64.6)				
Money Orders	125,025	124,333	693	0.6	143,127	139,088	4,039	2.9				
Total Special Services	681,167	635,141	46,026	7.2	382,628	359,593	23,035	6.4				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes	11,820	12,387	(567)	(4.6)								
Box Rents	398,922	385,168	13,755	3.6								
Total Special and Other Services	1,091,910	1,032,696	59,214	5.7								
Total Mail and Services	40,541,978	39,553,241	988,737	2.5								
Other Revenue	322,916	345,086	(22,169)	(6.4)								
Total Revenue	40,864,894	39,898,327	966,568	2.4								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 3 YTD, FY 1997 7/

Registered	8,386
Certified	1,060
Special Delivery	440
Special Handling	36
Total	9,922

1/ Mail classification reform significantly changed the First Class and Third Class (now Standard (A)) rate structures. The summary categories presented in this report have been modified to reflect these changes. Same period last year (SPLY) data have been summarized as closely as possible to conform to the new summary categories. SPLY data for the Automation and Nonautomation Presort categories were created by redefining the Presorted barcode rate portion of the "old" Presort summary total as Automation Presort and the Presorted nonbarcode rate portion as Nonautomation Presort.
2/ Beginning Quarter 1 FY 1997, First Class precanceled stamp and metered presort RPW data is prepared using a new methodology. FY 1996 RPW data were reestimated using the new methodology in order to provide same period last year comparisons.
3/ Beginning Quarter 1 FY 1997, bulk Standard (A) precanceled stamp and metered RPW data is prepared using a new methodology.
4/ Original Quarter 1 FY 1997 bulk Standard (A) RPW data were revised to incorporate the methodological change outlined in footnote 3.
5/ Quarter 3 FY 1996 International surface mail and airmail data have been revised.
6/ Quarter 3 FY 1996 year-to-date International surface parcel post revenue is overstated by approximately $6 million.
7/ Not included elsewhere on this table.
- Quarter 2 and 3 FY 1997 OMAS data were unavailable for this report. OMAS data were imputed with data from Quarter 1 FY 1997.
- Totals may not sum due to rounding.

FINANCE

UNITED STATES POSTAL SERVICE

POSTAL RATE COMMISSION
MAR 2 6 1997
OFFICE OF THE CHIEF ADMIN. OFFICER

March 21, 1997

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

Attached is the Postal Quarter 2, FY 97 RPW Report. This report provides the official estimates of revenue, pieces, and weight by class and subclass of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. For example, accounting data, such as mailing statement information are utilized to gather information on revenue, volume, and weight for First, Periodicals, Standard (A), and Standard (B) permit imprint mail; sampling systems are used to estimate revenue, volume, and weight for stamped and metered mail.

If you require any additional information concerning the enclosed report, please contact me on extension 2687.

Richard L. Prescott

Richard L. Prescott, Manager (A)
Revenue, Volume & Performance Measurement

Attachment

POSTAL RATE COMMISSION
DOCKETED
MAR 2 6 1997
OFFICE OF THE SECRETARY

475 L'ENFANT PLAZA SW
WASHINGTON DC 20260-5000

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2 FISCAL YEAR 1997 (Dec. 7, 1996–Feb. 28, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996

(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2		Change 1997 over 1996		Postal Quarter 2		Change 1997 over 1996		Postal Quarter 2		Change 1997 over 1996	
	1997	1996	Amount	Percent	1997	1996	Amount	Percent	1997	1996	Amount	Percent
First–Class Mail: 1/ 2/												
Single–Piece Letters, Flats, and IPPs	5,186,065	5,096,162	89,903	1.8	13,524,103	13,301,372	222,731	1.7	583,545	568,982	14,564	2.6
Nonautom. Presort Letters, Flats, & IPPs	453,706	862,905	(409,198)	(47.4)	1,389,262	2,838,268	(1,449,006)	(51.1)	53,412	113,893	(60,481)	(53.1)
Automation Presort Letters and Flats	2,000,127	1,507,297	492,831	32.7	7,730,205	5,670,856	2,059,348	36.3	276,403	215,654	60,749	28.2
Automation Carrier Route Presort Letters	75,955	215,465	(139,510)	(64.7)	318,169	815,164	(496,995)	(61.0)	11,234	31,468	(20,233)	(64.3)
Single–Piece Cards	140,043	131,450	8,594	6.5	681,622	640,470	41,152	6.4	4,260	4,047	214	5.3
Nonautomation Presort Cards	28,632	35,214	(6,582)	(18.7)	159,095	193,479	(34,383)	(17.8)	1,262	1,458	(197)	(13.5)
Automation Presort Cards	56,484	34,123	22,361	65.5	364,348	206,537	157,812	76.4	3,241	1,810	1,431	79.1
Automation Carrier Route Presort Cards	5,240	18,649	(13,409)	(71.9)	37,426	116,536	(79,110)	(67.9)	334	961	(627)	(65.2)
Domestic Mail Fees	45,378	49,813	(4,435)	(8.9)	–	–	–	–	–	–	–	–
Total First–Class Mail	7,991,632	7,951,078	40,554	0.5	24,204,230	23,782,682	421,548	1.8	933,691	938,271	(4,580)	(0.5)
Priority Mail	908,236	779,330	128,906	16.5	246,239	212,417	33,823	15.9	448,289	389,924	58,365	15.0
Domestic Mail Fees	153	355	(202)	(57.0)	–	–	–	–	–	–	–	–
Total Priority Mail	908,389	779,685	128,704	16.5	246,239	212,417	33,823	15.9	448,289	389,924	58,365	15.0
Express Mail	186,815	175,930	10,885	6.2	14,377	13,516	860	6.4	17,347	16,347	1,000	6.1
Mailgrams	707	397	310	78.0	1,847	1,264	582	46.1	–	–	–	–
Periodicals:												
In–County	18,158	16,298	1,860	11.4	216,211	191,561	24,651	12.9	54,134	55,354	(1,220)	(2.2)
Regular	368,358	367,271	1,087	0.3	1,643,863	1,646,559	(2,696)	(0.2)	769,231	746,870	22,362	3.0
Special Nonprofit	74,323	77,026	(2,703)	(3.5)	512,169	520,585	(8,416)	(1.6)	133,601	135,746	(2,145)	(1.6)
Classroom	2,698	2,683	14	0.5	16,858	17,521	(663)	(3.8)	8,579	8,228	351	4.3
Domestic Mail Fees	4,867	4,110	757	18.4	–	–	–	–	–	–	–	–
Total Periodical Mail	468,404	467,389	1,015	0.2	2,389,101	2,376,226	12,875	0.5	965,545	946,197	19,348	2.0
Standard (A) Mail: 1/												
Single–Piece	30,412	27,284	3,127	11.5	33,966	27,760	6,206	22.4	7,121	6,441	679	10.5
Regular – Nonautomation Presort	487,440	678,532	(191,093)	(28.2)	1,779,793	2,909,263	(1,129,470)	(38.8)	288,044	418,236	(130,192)	(31.1)
– Automation Presort	1,001,364	705,019	296,345	42.0	5,354,438	3,716,492	1,637,946	44.1	657,821	495,069	162,752	32.9
Enhanced Carrier Route	964,239	939,994	24,245	2.6	6,770,850	6,408,068	362,781	5.7	945,032	870,845	74,187	8.5
Nonprofit – Nonautomation Presort	127,124	169,686	(42,562)	(25.1)	984,575	1,356,869	(372,294)	(27.4)	65,857	89,086	(23,228)	(26.1)
– Automation Presort	121,890	72,615	49,275	67.9	1,284,607	709,663	574,943	81.0	83,897	48,186	35,711	74.1
Nonprofit Enhanced Carrier Route	42,561	52,556	(9,995)	(19.0)	566,442	634,537	(68,095)	(10.7)	39,024	39,628	(604)	(1.5)
Domestic Mail Fees	26,457	28,028	(1,571)	(5.6)	–	–	–	–	–	–	–	–
Total Standard (A) Mail	2,801,486	2,673,714	127,772	4.8	16,774,670	15,762,653	1,012,017	6.4	2,086,796	1,967,492	119,304	6.1
Standard (B) Mail:												
Parcel Post	208,032	175,014	33,018	18.9	57,756	52,300	5,456	10.4	308,295	286,052	22,243	7.8
Bound Printed Matter	86,725	101,398	(14,672)	(14.5)	98,493	114,067	(15,574)	(13.7)	258,083	302,242	(44,159)	(14.6)
Special Standard Mail	79,248	77,330	1,918	2.5	44,094	43,739	354	0.8	76,344	74,799	1,545	2.1
Library Mail	10,053	11,025	(972)	(8.8)	5,925	7,012	(1,087)	(15.5)	12,433	11,282	1,151	10.2
Domestic Mail Fees	523	451	72	15.9	–	–	–	–	–	–	–	–
Total Standard (B) Mail	384,581	365,218	19,364	5.3	206,268	217,119	(10,851)	(5.0)	655,155	674,375	(19,220)	(2.9)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1997 (Dec. 7, 1996–Feb. 28, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 2 1997	REVENUE Postal Quarter 2 1996	REVENUE Change 1997 over 1996 Amount	REVENUE Change 1997 over 1996 Percent	PIECES Postal Quarter 2 1997	PIECES Postal Quarter 2 1996	PIECES Change 1997 over 1996 Amount	PIECES Change 1997 over 1996 Percent	WEIGHT Postal Quarter 2 1997	WEIGHT Postal Quarter 2 1996	WEIGHT Change 1997 over 1996 Amount	WEIGHT Change 1997 over 1996 Percent
U.S. Postal Service Mail	–	–	–	–	87,422	80,088	7,335	9.2	23,290	24,372	(1,082)	(4.4)
Free Mail for the Blind and Handicapped	–	–	–	–	10,236	6,922	3,314	47.9	5,663	3,825	1,838	48.0
Total Domestic Mail	12,742,013	12,413,410	328,603	2.6	43,934,391	42,452,887	1,481,504	3.5	5,135,776	4,960,803	174,974	3.5
International Mail:												
Surface – Other Articles	15,065	12,213	2,853	23.4	6,416	4,913	1,503	30.6	8,552	7,331	1,221	16.6
– Parcel Post	11,621	11,557	64	0.6	454	443	11	2.5	5,209	4,829	380	7.9
– Periodicals	17,303	20,456	(3,153)	(15.4)	16,108	19,458	(3,350)	(17.2)	9,472	12,172	(2,700)	(22.2)
Total Surface Mail	43,989	44,225	(237)	(0.5)	22,978	24,814	(1,835)	(7.4)	23,233	24,332	(1,100)	(4.5)
Airmail – Letters and Cards	144,407	169,233	(24,826)	(14.7)	168,780	217,035	(48,254)	(22.2)	9,393	10,973	(1,580)	(14.4)
– Other Articles	52,104	44,007	8,097	18.4	11,335	10,727	608	5.7	8,096	6,704	1,392	20.8
– Parcel Post	35,339	36,769	(1,430)	(3.9)	1,205	1,328	(123)	(9.2)	8,493	7,537	955	12.7
Total Airmail	231,851	250,009	(18,158)	(7.3)	181,320	229,089	(47,770)	(20.9)	25,981	25,214	767	3.0
International Express Mail	34,869	34,142	727	2.1	1,408	1,440	(32)	(2.2)	3,250	3,168	82	2.6
International Surface Airlift Mail	24,803	19,098	5,705	29.9	35,632	27,246	8,386	30.8	8,173	6,309	1,864	29.5
International Priority Airmail	8,868	7,283	1,585	21.8	12,105	9,235	2,870	31.1	989	837	152	18.2
International Mail Subtotal	344,379	354,758	(10,378)	(2.9)	253,443	291,824	(38,381)	(13.2)	61,627	59,860	1,767	3.0
Foreign Postal Transactions	54,483	61,949	(7,465)	(12.1)	–	–	–	–	–	–	–	–
International Miscellaneous Fees	1,256	572	684	119.6	–	–	–	–	–	–	–	–
Total International Mail	400,119	417,278	(17,159)	(4.1)	253,443	291,824	(38,381)	(13.2)	61,627	59,860	1,767	3.0
Total All Mail	13,142,132	12,830,688	311,444	2.4	44,187,834	42,744,711	1,443,123	3.4	5,197,403	5,020,663	176,740	3.5
Special and Other Services:												
Registered	23,735	27,995	(4,260)	(15.2)	3,726	4,550	(824)	(18.1)				
Insurance	13,892	12,316	1,576	12.8	8,098	7,564	534	7.1				
Collect on Delivery	4,621	4,880	(259)	(5.3)	1,019	1,131	(112)	(9.9)				
Certified	133,016	118,466	14,550	12.3	60,280	57,635	2,645	4.6				
Special Delivery	487	1,719	(1,232)	(71.7)	49	171	(122)	(71.5)				
Money Orders	39,687	40,590	(904)	(2.2)	44,707	43,236	1,471	3.4				
Total Special Services	215,437	205,966	9,471	4.6	117,878	114,286	3,592	3.1				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	3,790	4,419	(629)	(14.2)								
Box Rents	132,974	126,037	6,938	5.5								
Total Special and Other Services	352,201	336,422	15,780	4.7								
Total Mail and Services	13,494,334	13,167,110	327,223	2.5								
Other Revenue	103,284	118,954	(15,670)	(13.2)								
Total Revenue	13,597,617	13,286,064	311,553	2.3								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 2, FY 1997 3/

Registered	2,544
Certified	261
Special Delivery	38
Special Handling	5
Total	2,848

1/ Mail classification reform significantly changed the First Class and Third Class (now Standard (A)) rate structures. The summary categories presented in this report have been modified to reflect these changes. Same period last year (SPLY) data have been summarized as closely as possible to conform to the new summary categories. SPLY data for the Automation and Nonautomation Presort categories were created by redefining the Presorted barcode rate portion of the "old" Presort summary total as Automation Presort and the Presorted nonbarcode rate portion as Nonautomation Presort.

2/ Beginning Quarter 1 FY 1997, First Class precanceled stamp and metered presort RPW data is prepared using a new methodology. FY 1996 RPW data were reestimated using the new methodology in order to provide same period last year comparisons.

3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2 YEAR-TO-DATE
FISCAL YEAR 1997 (Sep. 14, 1996-Feb. 28, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed - Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2 YTD		Change 1997 over 1996		Postal Quarter 2 YTD		Change 1997 over 1996		Postal Quarter 2 YTD		Change 1997 over 1996	
	1997	1996	Amount	Percent	1997	1996	Amount	Percent	1997	1996	Amount	Percent
First-Class Mail: 1/ 2/												
Single-Piece Letters, Flats, and IPPs	10,179,372	10,054,008	125,364	1.2	26,217,260	26,173,772	43,488	0.2	1,161,141	1,122,052	39,089	3.5
Nonautom. Presort Letters, Flats, & IPPs	937,220	1,724,776	(787,556)	(45.7)	2,874,202	5,672,784	(2,798,582)	(49.3)	110,241	229,574	(119,334)	(52.0)
Automation Presort Letters and Flats	3,882,537	2,960,678	921,858	31.1	14,976,398	11,129,925	3,846,473	34.6	542,742	430,381	112,361	26.1
Automation Carrier Route Presort Letters	149,123	420,435	(271,313)	(64.5)	622,276	1,583,141	(960,865)	(60.7)	22,152	62,041	(39,889)	(64.3)
Single-Piece Cards	304,423	285,562	18,860	6.6	1,482,402	1,387,873	94,529	6.8	9,265	8,794	472	5.4
Nonautomation Presort Cards	57,996	69,354	(11,357)	(16.4)	322,186	381,200	(59,013)	(15.5)	2,416	2,804	(388)	(13.8)
Automation Presort Cards	111,870	61,326	50,544	82.4	721,105	371,152	349,953	94.3	6,246	3,116	3,130	100.4
Automation Carrier Route Presort Cards	9,318	32,239	(22,920)	(71.1)	66,560	201,452	(134,892)	(67.0)	577	1,608	(1,031)	(64.1)
Domestic Mail Fees	87,431	89,561	(2,129)	(2.4)	-	-	-	-	-	-	-	-
Total First-Class Mail	15,719,290	15,697,939	21,351	0.1	47,282,390	46,901,299	381,091	0.8	1,854,781	1,860,371	(5,590)	(0.3)
Priority Mail	1,758,734	1,531,366	227,368	14.8	483,619	421,499	62,120	14.7	855,100	753,417	101,683	13.5
Domestic Mail Fees	374	545	(171)	(31.4)	-	-	-	-	-	-	-	-
Total Priority Mail	1,759,108	1,531,911	227,197	14.8	483,619	421,499	62,120	14.7	855,100	753,417	101,683	13.5
Express Mail	354,607	333,902	20,705	6.2	27,473	25,879	1,594	6.2	32,290	30,075	2,215	7.4
Mailgrams	1,240	616	624	101.3	3,201	1,841	1,360	73.9	-	-	-	-
Periodicals:												
In-County	37,932	35,187	2,745	7.8	440,422	403,216	37,206	9.2	116,926	125,493	(8,566)	(6.8)
Regular	752,237	742,767	9,470	1.3	3,295,664	3,232,194	63,470	2.0	1,587,957	1,539,067	48,890	3.2
Special Nonprofit	154,097	161,127	(7,030)	(4.4)	1,049,658	1,077,871	(28,214)	(2.6)	283,508	294,522	(11,014)	(3.7)
Classroom	5,131	5,030	101	2.0	30,210	30,685	(475)	(1.5)	17,291	16,197	1,094	6.8
Domestic Mail Fees	9,514	10,880	(1,366)	(12.6)	-	-	-	-	-	-	-	-
Total Periodical Mail	958,910	954,991	3,920	0.4	4,815,953	4,743,967	71,987	1.5	2,005,682	1,975,279	30,403	1.5
Standard (A) Mail: 1/												
Single-Piece	66,935	57,330	9,605	16.8	77,003	63,393	13,610	21.5	15,343	12,773	2,570	20.1
Regular - Nonautomation Presort	1,112,090	1,484,553	(372,463)	(25.1)	4,120,896	6,417,007	(2,296,111)	(35.8)	621,223	892,026	(270,803)	(30.4)
- Automation Presort	2,068,551	1,476,215	592,336	40.1	11,052,217	7,653,782	3,398,436	44.4	1,380,930	1,070,427	310,503	29.0
Enhanced Carrier Route	2,118,364	2,096,130	22,234	1.1	14,587,534	13,929,144	658,390	4.7	2,117,747	2,016,617	101,130	5.0
Nonprofit - Nonautomation Presort	300,841	374,137	(73,295)	(19.6)	2,346,181	2,988,260	(642,079)	(21.5)	153,156	202,708	(49,552)	(24.4)
- Automation Presort	248,863	154,286	94,577	61.3	2,600,866	1,518,889	1,081,977	71.2	174,354	105,864	68,490	64.7
Nonprofit Enhanced Carrier Route	121,765	119,713	2,051	1.7	1,553,746	1,450,151	103,595	7.1	94,953	93,782	1,171	1.2
Domestic Mail Fees	42,705	46,666	(3,961)	(8.5)	-	-	-	-	-	-	-	-
Total Standard (A) Mail	6,080,114	5,809,030	271,084	4.7	36,338,444	34,020,625	2,317,819	6.8	4,557,705	4,394,197	163,508	3.7
Standard (B) Mail:												
Parcel Post	393,940	364,655	29,285	8.0	116,654	110,583	6,072	5.5	606,318	579,871	26,447	4.6
Bound Printed Matter	214,144	210,963	3,181	1.5	241,097	235,891	5,206	2.2	577,439	583,745	(6,305)	(1.1)
Special Standard Mail	168,980	164,452	4,528	2.8	96,578	92,780	3,798	4.1	156,172	159,651	(3,479)	(2.2)
Library Mail	21,464	22,683	(1,220)	(5.4)	12,872	14,178	(1,306)	(9.2)	25,447	24,426	1,020	4.2
Domestic Mail Fees	1,144	1,049	96	9.1	-	-	-	-	-	-	-	-
Total Standard (B) Mail	799,672	763,802	35,870	4.7	467,201	453,431	13,770	3.0	1,365,376	1,347,693	17,683	1.3

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2 YEAR-TO-DATE FISCAL YEAR 1997 (Sep. 14, 1996-Feb. 28, 1997) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 2 YTD 1997	REVENUE Postal Quarter 2 YTD 1996	REVENUE Change 1997 over 1996 Amount	REVENUE Change 1997 over 1996 Percent	PIECES Postal Quarter 2 YTD 1997	PIECES Postal Quarter 2 YTD 1996	PIECES Change 1997 over 1996 Amount	PIECES Change 1997 over 1996 Percent	WEIGHT Postal Quarter 2 YTD 1997	WEIGHT Postal Quarter 2 YTD 1996	WEIGHT Change 1997 over 1996 Amount	WEIGHT Change 1997 over 1996 Percent
U.S. Postal Service Mail	–	–	–	–	168,767	183,542	(14,775)	(8.0)	44,034	53,783	(9,749)	(18.1)
Free Mail for the Blind and Handicapped	–	–	–	–	22,483	21,745	738	3.4	13,376	9,492	3,884	40.9
Total Domestic Mail	25,672,941	25,092,190	580,751	2.3	89,609,531	86,773,828	2,835,703	3.3	10,728,344	10,424,306	304,038	2.9
International Mail:												
Surface – Other Articles	30,048	24,165	5,882	24.3	12,775	9,845	2,930	29.8	17,241	14,302	2,939	20.5
– Parcel Post	26,122	29,179	(3,057)	(10.5)	982	1,158	(176)	(15.2)	11,292	12,279	(986)	(8.0)
– Periodicals	35,516	41,205	(5,689)	(13.8)	32,614	38,437	(5,823)	(15.1)	19,473	24,026	(4,553)	(19.0)
Total Surface Mail	91,686	94,549	(2,864)	(3.0)	46,371	49,440	(3,069)	(6.2)	48,006	50,607	(2,601)	(5.1)
Airmail – Letters and Cards	262,993	293,565	(30,572)	(10.4)	304,511	373,817	(69,306)	(18.5)	17,664	19,506	(1,843)	(9.4)
– Other Articles	95,047	94,760	286	0.3	21,747	22,881	(1,135)	(5.0)	15,141	14,520	622	4.3
– Parcel Post	71,701	66,893	4,808	7.2	2,317	2,493	(176)	(7.1)	16,600	14,296	2,304	16.1
Total Airmail	429,741	455,218	(25,477)	(5.6)	328,574	399,191	(70,617)	(17.7)	49,405	48,322	1,083	2.2
International Express Mail	70,727	69,255	1,472	2.1	2,893	2,921	(28)	(1.0)	6,985	6,880	105	1.5
International Surface Airlift Mail	50,317	42,906	7,411	17.3	69,523	60,275	9,247	15.3	16,690	14,192	2,498	17.6
International Priority Airmail	17,193	16,167	1,026	6.3	23,051	19,273	3,778	19.6	1,939	1,929	11	0.5
International Subtotal	659,663	678,095	(18,432)	(2.7)	470,411	531,101	(60,689)	(11.4)	123,026	121,930	1,096	0.9
Foreign Postal Transactions	108,733	132,350	(23,617)	(17.8)	–	–	–	–	–	–	–	–
International Miscellaneous Fees	3,318	1,528	1,790	117.2	–	–	–	–	–	–	–	–
Total International Mail	771,714	811,973	(40,259)	(5.0)	470,411	531,101	(60,689)	(11.4)	123,026	121,930	1,096	0.9
Total All Mail	26,444,655	25,904,163	540,492	2.1	90,079,942	87,304,928	2,775,014	3.2	10,851,370	10,546,236	305,134	2.9
Special and Other Services:												
Registered	49,672	49,728	(56)	(0.1)	7,872	8,060	(187)	(2.3)				
Insurance	27,664	24,955	2,709	10.9	16,274	14,864	1,410	9.5				
Collect on Delivery	10,021	10,015	6	0.1	2,058	2,300	(242)	(10.5)				
Certified	283,967	240,713	43,253	18.0	131,705	117,032	14,674	12.5				
Special Delivery	679	3,251	(2,572)	(79.1)	68	328	(261)	(79.3)				
Money Orders	81,501	82,422	(922)	(1.1)	92,584	89,384	3,200	3.6				
Total Special Services	453,503	411,084	42,419	10.3	250,561	231,968	18,593	8.0				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	7,955	7,898	57	0.7								
Box Rents	265,948	252,073	13,875	5.5								
Total Special and Other Services	727,406	671,056	56,351	8.4								
Total Mail and Services	27,172,062	26,575,219	596,843	2.2								
Other Revenue	195,495	239,382	(43,887)	(18.3)								
Total Revenue	27,367,557	26,814,601	552,956	2.1								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 2 YTD, FY 1997 3/

Registered	5,551
Certified	626
Special Delivery	80
Special Handling	34
Total	6,290

1/ Mail classification reform significantly changed the First Class and Third Class (now Standard (A)) rate structures. The summary categories presented in this report have been modified to reflect these changes. Same period last year (SPLY) data have been summarized as closely as possible to conform to the new summary categories. SPLY data for the Automation and Nonautomation Presort categories were created by redefining the Presorted barcode rate portion of the "old" Presort summary total as Automation Presort and the Presorted nonbarcode rate portion as Nonautomation Presort.
2/ Beginning Quarter 1 FY 1997, First Class precanceled stamp and metered presort RPW data is prepared using a new methodology. FY 1996 RPW data were reestimated using the new methodology in order to provide same period last year comparisons.
3/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

UNITED STATES
POSTAL SERVICE

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

POSTAL RATE COMMISSION
JUN 18 1997
OFFICE OF THE CHIEF ADMIN. OFFICER

June 18, 1997

Margaret P. Crenshaw
Secretary
Postal Rate Commission
1330 H Street, NW Suite 300
Washington, DC 20268-0001

Dear Ms. Crenshaw:

The Postal Service has made two enhancements in the Revenue, Pieces and Weight (RPW) reporting system. These changes involve an expanded use of readily available mailing statement data obtained from automated bulk mail acceptance offices (PERMIT system), as processed by the Bulk RPW system (previously called the Noncountable subsystem).

Beginning with the PQ 1 FY 97 RPW report (published January 16, 1997), the RPW reporting system treats PERMIT system First Class non-single piece, precanceled stamp and metered data as an ongoing census. In order to provide a consistent basis for analysis, the Postal Quarter and Government Fiscal Year data for 1996 have been revised using this methodology and are being reflected in the FY 97 reports

Beginning with the PQ 2 FY 97 RPW report (published March 21, 1997), RPW reporting system estimates of Standard Mail (A) regular-rate and nonprofit-rate, metered and stamped mail are based on PERMIT system data and are treated as an ongoing census. In order to provide a consistent basis for analysis, the Postal Service has revised PQ 1 FY 97 using the new methodology. Although not completed in time for the PQ 2 FY 97 year-to-date RPW report, these revisions are now available for use in the PQ 3 FY 97 year-to-date report.

POSTAL RATE COMMISSION
DOCKETED
JUN 1 [illegible] 1997
OFFICE OF THE SECRETARY

475 L'Enfant Plaza SW
Washington DC 20260

I have enclosed revised FY 96 Postal Quarter and Government Fiscal Year RPW reports, as well as the revised PQ 1 FY 97 report, which reflect the above-described enhancements.

Sincerely,

Daniel J. Foucheaux, Jr.

Daniel J. Foucheaux, Jr.
Chief Counsel
Ratemaking

enclosures

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1996 (Sep. 16, 1995–Dec. 8, 1995) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 1		Change 1996 over 1995		Postal Quarter 1		Change 1996 over 1995		Postal Quarter 1		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail: 1/												
Letters, flats, and IPPs	4,957,846	4,539,098	418,748	9.2	12,872,400	12,890,736	(18,335)	(0.1)	553,071	547,515	5,555	1.0
Presort letters, flats, & IPPs	2,315,253	1,992,751	322,502	16.2	8,293,584	7,811,074	482,510	6.2	330,409	302,563	27,846	9.2
Car. Prsrt ltrs, flats, & IPPs	204,970	183,797	21,174	11.5	767,978	743,645	24,332	3.3	30,574	29,950	624	2.1
Postal cards	24,963	21,609	3,353	15.5	123,245	113,734	9,511	8.4	770	569	202	35.5
Mailing cards	129,150	122,513	6,636	5.4	624,158	625,414	(1,256)	(0.2)	3,977	3,851	125	3.3
Presort mailing cards	61,342	53,151	8,191	15.4	352,336	321,298	31,039	9.7	2,652	2,372	280	11.8
Carrier Presort cards	13,590	12,462	1,128	9.0	84,916	81,968	2,947	3.6	647	586	61	10.4
Domestic mail fees	39,748	37,196	2,552	6.9	–	–	–	–	–	–	–	–
Total First–Class Mail	7,746,861	6,962,578	784,282	11.3	23,118,617	22,587,869	530,747	2.3	922,100	887,406	34,694	3.9
Priority Mail	752,036	678,567	73,469	10.8	209,083	196,736	12,347	6.3	363,493	342,660	20,833	6.1
Domestic mail fees	190	159	31	19.6	–	–	–	–	–	–	–	–
Total Priority Mail	752,226	678,726	73,500	10.8	209,083	196,736	12,347	6.3	363,493	342,660	20,833	6.1
Express Mail	157,973	153,459	4,514	2.9	12,362	12,880	(517)	(4.0)	13,729	14,768	(1,039)	(7.0)
Mailgrams	219	288	(70)	(24.2)	577	899	(322)	(35.9)	–	–	–	–
Second–class mail:												
In–county	18,888	17,669	1,219	6.9	211,656	203,411	8,244	4.1	70,139	64,099	6,040	9.4
Outside county:												
Regular rate	375,496	334,428	41,068	12.3	1,585,635	1,611,157	(25,522)	(1.6)	792,198	802,987	(10,789)	(1.3)
Nonprofit rate	84,101	72,042	12,060	16.7	557,286	581,923	(24,637)	(4.2)	158,776	160,418	(1,642)	(1.0)
Classroom rate	2,346	2,408	(61)	(2.5)	13,164	13,216	(52)	(0.4)	7,969	8,508	(538)	(6.3)
Total publishers'	480,832	426,546	54,285	12.7	2,367,741	2,409,708	(41,967)	(1.7)	1,029,082	1,036,011	(6,929)	(0.7)
Publishers' – label 3579	6,591	4,061	2,531	62.3	–	–	–	–	–	–	–	–
Application fees	178	189	(10)	(5.4)	–	–	–	–	–	–	–	–
Total second–class mail	487,602	430,795	56,806	13.2	2,367,741	2,409,708	(41,967)	(1.7)	1,029,082	1,036,011	(6,929)	(0.7)
Third–class mail:												
Single–piece rate	30,045	50,960	(20,915)	(41.0)	35,632	46,650	(11,018)	(23.6)	6,332	19,161	(12,829)	(67.0)
Bulk regular – basic	356,349	333,049	23,300	7.0	1,400,434	1,487,570	(87,136)	(5.9)	164,555	170,946	(6,391)	(3.7)
– carrier route	1,156,136	1,077,491	78,645	7.3	7,521,076	7,939,085	(418,009)	(5.3)	1,145,771	1,206,065	(60,293)	(5.0)
– 3/5–dig. Prsrt	1,220,868	1,031,488	189,380	18.4	6,044,599	5,799,509	245,090	4.2	884,593	850,687	33,905	4.0
Total regular	2,733,354	2,442,028	291,326	11.9	14,966,109	15,226,164	(260,055)	(1.7)	2,194,919	2,227,699	(32,780)	(1.5)
Bulk nonprofit – basic	110,494	106,352	4,142	3.9	827,254	865,936	(38,682)	(4.5)	58,278	56,595	1,683	3.0
– carrier route	67,158	71,000	(3,843)	(5.4)	815,614	910,282	(94,668)	(10.4)	54,154	53,878	275	0.5
– 3/5–dig. Prsrt	175,628	165,474	10,153	6.1	1,613,362	1,617,189	(3,827)	(0.2)	113,022	106,762	6,261	5.9
Total nonprofit	353,279	342,826	10,453	3.0	3,256,231	3,393,407	(137,176)	(4.0)	225,454	217,235	8,219	3.8
Bulk mailing fees	11,407	10,469	939	9.0	–	–	–	–	–	–	–	–
Domestic mail fees	7,229	5,991	1,238	20.7	–	–	–	–	–	–	–	–
Special handling	1	106	(105)	(98.7)	–	–	–	–	–	–	–	–
Total third–class mail	3,135,316	2,852,381	282,935	9.9	18,257,972	18,666,221	(408,249)	(2.2)	2,426,705	2,464,095	(37,390)	(1.5)
Fourth–class mail:												
Parcels (zone rate)	189,641	188,130	1,511	0.8	58,282	64,277	(5,995)	(9.3)	293,819	331,331	(37,512)	(11.3)
Bound printed matter	109,565	91,067	18,499	20.3	121,824	100,738	21,086	20.9	281,503	236,874	44,629	18.8
Special fourth–class rate	87,122	81,415	5,707	7.0	49,040	53,769	(4,729)	(8.8)	84,851	90,521	(5,670)	(6.3)
Library rate	11,659	8,702	2,956	34.0	7,166	8,465	(1,300)	(15.4)	13,144	18,485	(5,341)	(28.9)
Domestic mail fees	498	360	139	38.5	–	–	–	–	–	–	–	–
Special handling	71	140	(69)	(49.1)	–	–	–	–	–	–	–	–
Parcel airlift fees	27	71	(43)	(61.3)	–	–	–	–	–	–	–	–
Total fourth–class mail	398,584	369,884	28,700	7.8	236,312	227,249	9,063	4.0	673,318	677,212	(3,894)	(0.6)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1996 (Sep. 16, 1995–Dec. 8, 1995) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 1 1996	REVENUE Postal Quarter 1 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 1 1996	PIECES Postal Quarter 1 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 1 1996	WEIGHT Postal Quarter 1 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	103,455	148,010	(44,555)	(30.1)	29,411	21,816	7,595	34.8
Free mail for the blind and handicapped	–	–	–	–	14,823	12,317	2,506	20.3	5,667	7,406	(1,739)	(23.5)
Total domestic mail	12,678,780	11,448,113	1,230,668	10.7	44,320,941	44,261,889	59,052	0.1	5,463,504	5,451,373	12,131	0.2
International mail: 2/												
Surface – Letters & cards	–	1,588	(1,588)	–	–	1,282	(1,282)	–	–	207	(207)	–
– Other articles	11,953	11,159	794	7.1	4,932	4,493	439	9.8	6,971	7,420	(449)	(6.1)
– Parcel post	17,623	23,010	(5,388)	(23.4)	715	879	(164)	(18.6)	7,450	9,614	(2,165)	(22.5)
– Pub. 2nd class	20,749	18,505	2,244	12.1	18,979	16,490	2,489	15.1	11,854	10,411	1,443	13.9
Total surface	50,324	54,262	(3,938)	(7.3)	24,626	23,144	1,482	6.4	26,275	27,652	(1,378)	(5.0)
Airmail – Letters & cards	124,331	103,374	20,957	20.3	156,782	137,294	19,488	14.2	8,534	8,453	81	1.0
– Other articles	50,753	46,188	4,565	9.9	12,154	12,726	(571)	(4.5)	7,816	7,474	342	4.6
– Parcel post	30,124	44,378	(14,254)	(32.1)	1,165	1,438	(273)	(19.0)	6,759	10,063	(3,305)	(32.8)
Total airmail	205,208	193,940	11,268	5.8	170,101	151,457	18,644	12.3	23,108	25,990	(2,882)	(11.1)
Foreign post. transactions	70,401	55,439	14,962	27.0	–	–	–	–	–	–	–	–
Int. Express Mail	35,114	24,531	10,582	43.1	1,481	1,217	264	21.7	3,712	1,749	1,963	112.3
Int. Surface Airlift 3/	23,808	14,231	9,577	67.3	33,029	–	–	–	7,883	4,954	2,929	59.1
Int. Priority Airmail	8,884	6,089	2,795	45.9	10,039	7,753	2,286	29.5	1,092	754	339	44.9
Int. miscellaneous fees	956	166	790	477.4	–	–	–	–	–	–	–	–
Total international mail 3/	394,695	348,657	46,037	13.2	239,276	183,571	55,705	12.4	62,070	61,098	971	1.6
Total all mail 3/	13,073,475	11,796,770	1,276,705	10.8	44,560,217	44,445,460	114,757	0.2	5,525,573	5,512,471	13,102	0.2
Special and other services:												
Registry – fees affixed	21,733	28,370	(6,638)	(23.4)	3,510	5,317	(1,808)	(34.0)				
Insurance	12,639	14,963	(2,324)	(15.5)	7,301	8,483	(1,182)	(13.9)				
Collect on delivery	5,136	3,876	1,260	32.5	1,169	1,227	(58)	(4.7)				
Certified	122,247	106,635	15,612	14.6	59,397	57,956	1,441	2.5				
Special delivery	1,532	243	1,289	530.3	157	30	127	421.6				
Money orders	41,832	35,923	5,909	16.4	46,148	45,331	817	1.8				
Subtotal	205,119	190,011	15,108	8.0	117,682	118,344	(662)	(0.6)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	3,479	3,344	135	4.0								
Box rents	126,036	114,164	11,872	10.4								
Total special & other services	334,634	307,519	27,115	8.8								
Total mail and special & other services	13,408,109	12,104,289	1,303,820	10.8								
Other income	120,428	108,869	11,559	10.6								
Total income	13,528,537	12,213,158	1,315,379	10.8								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 1, FY 1996 4/

Registry	3,920
Certified	235
Special delivery	62
Special handling	2
Total	4,218

1/ First Class precanceled stamp and metered presort RPW data is prepared using a new methodology.
2/ International surface service for letters and cards has been eliminated.
3/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
4/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1996 (Dec. 9, 1995 – Mar. 1, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2		Change 1996 over 1995		Postal Quarter 2		Change 1996 over 1995		Postal Quarter 2		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First-Class Mail: 1/												
Letters, flats, and IPPs	5,096,162	5,125,846	(29,684)	(0.6)	13,301,372	13,588,897	(287,525)	(2.1)	568,982	592,763	(23,781)	(4.0)
Presort letters, flats, & IPPs	2,370,201	2,125,025	245,177	11.5	8,509,124	7,757,242	751,883	9.7	329,546	296,702	32,844	11.1
Car. Prsrt ltrs, flats, & IPPs	215,465	192,546	22,919	11.9	815,164	746,057	69,107	9.3	31,468	28,903	2,565	8.9
Postal cards	18,987	18,720	267	1.4	93,922	95,491	(1,569)	(1.6)	587	477	110	22.9
Mailing cards	112,463	120,295	(7,832)	(6.5)	546,548	582,992	(36,444)	(6.3)	3,460	3,577	(117)	(3.3)
Presort mailing cards	69,338	62,082	7,256	11.7	400,015	364,046	35,970	9.9	3,268	2,941	327	11.1
Carrier Presort cards	18,649	22,882	(4,233)	(18.5)	116,536	147,309	(30,773)	(20.9)	961	1,170	(209)	(17.9)
Domestic mail fees	49,813	51,203	(1,390)	(2.7)	–	–	–	–	–	–	–	–
Total First-Class Mail	7,951,078	7,718,598	232,480	3.0	23,782,682	23,282,034	500,648	2.2	938,271	926,533	11,738	1.3
Priority Mail	779,330	760,484	18,846	2.5	212,417	209,955	2,462	1.2	389,924	384,286	5,637	1.5
Domestic mail fees	355	243	112	45.8	–	–	–	–	–	–	–	–
Total Priority Mail	779,685	760,727	18,958	2.5	212,417	209,955	2,462	1.2	389,924	384,286	5,637	1.5
Express Mail	175,930	172,434	3,496	2.0	13,516	13,610	(94)	(0.7)	16,347	16,079	268	1.7
Mailgrams	397	401	(4)	(1.0)	1,264	1,197	67	5.6	–	–	–	–
Second-class mail:												
In-county	16,298	16,024	274	1.7	191,561	185,961	5,599	3.0	55,354	54,704	650	1.2
Outside county:												
Regular rate	367,271	333,535	33,736	10.1	1,646,559	1,458,147	188,412	12.9	746,870	717,443	29,427	4.1
Nonprofit rate	77,026	73,806	3,220	4.4	520,585	520,946	(360)	(0.1)	135,746	139,743	(3,997)	(2.9)
Classroom rate	2,683	2,969	(286)	(9.6)	17,521	18,666	(1,145)	(6.1)	8,228	9,484	(1,256)	(13.2)
Total publishers'	463,279	426,334	36,945	8.7	2,376,226	2,183,719	192,506	8.8	946,197	921,373	24,824	2.7
Publishers' – label 3579	3,905	3,318	588	17.7	–	–	–	–	–	–	–	–
Application fees	205	214	(9)	(4.3)	–	–	–	–	–	–	–	–
Total second-class mail	467,389	429,866	37,523	8.7	2,376,226	2,183,719	192,506	8.8	946,197	921,373	24,824	2.7
Third-class mail:												
Single-piece rate	27,284	38,002	(10,718)	(28.2)	27,760	32,292	(4,531)	(14.0)	6,441	11,203	(4,762)	(42.5)
Bulk regular – basic	301,649	323,023	(21,374)	(6.6)	1,171,708	1,294,848	(123,140)	(9.5)	146,468	161,349	(14,881)	(9.2)
– carrier route	939,994	966,384	(26,391)	(2.7)	6,408,068	6,709,665	(301,597)	(4.5)	870,845	993,164	(122,319)	(12.3)
– 3/5 – dig. Prsrt	1,081,902	1,021,326	60,576	5.9	5,454,047	5,299,028	155,020	2.9	766,838	777,903	(11,065)	(1.4)
Total regular	2,323,545	2,310,733	12,811	0.6	13,033,824	13,303,541	(269,717)	(2.0)	1,784,151	1,932,416	(148,265)	(7.7)
Bulk nonprofit – basic	86,001	91,004	(5,004)	(5.5)	646,934	710,054	(63,120)	(8.9)	43,492	46,392	(2,901)	(6.3)
– carrier route	52,556	48,694	3,862	7.9	634,537	630,504	4,033	0.6	39,628	39,492	136	0.3
– 3/5 – dig. Prsrt	156,300	155,426	875	0.6	1,419,598	1,463,510	(43,912)	(3.0)	93,780	95,835	(2,055)	(2.1)
Total nonprofit	294,857	295,123	(266)	(0.1)	2,701,069	2,804,069	(103,000)	(3.7)	176,899	181,719	(4,819)	(2.7)
Bulk mailing fees	21,000	21,170	(170)	(0.8)	–	–	–	–	–	–	–	–
Domestic mail fees	7,011	7,472	(462)	(6.2)	–	–	–	–	–	–	–	–
Special handling	17	58	(40)	(69.7)	–	–	–	–	–	–	–	–
Total third-class mail	2,673,714	2,672,558	1,156	0.0	15,762,653	16,139,902	(377,248)	(2.3)	1,967,492	2,125,339	(157,847)	(7.4)
Fourth-class mail:												
Parcels (zone rate)	175,014	184,385	(9,371)	(5.1)	52,300	55,642	(3,342)	(6.0)	286,052	302,952	(16,900)	(5.6)
Bound printed matter	101,398	90,847	10,551	11.6	114,067	105,230	8,837	8.4	302,242	277,588	24,654	8.9
Special fourth-class rate	77,330	82,256	(4,926)	(6.0)	43,739	47,248	(3,509)	(7.4)	74,799	82,492	(7,693)	(9.3)
Library rate	11,025	12,793	(1,769)	(13.8)	7,012	7,229	(217)	(3.0)	11,282	21,145	(9,863)	(46.6)
Domestic mail fees	374	650	(275)	(42.4)	–	–	–	–	–	–	–	–
Special handling	54	289	(235)	(81.4)	–	–	–	–	–	–	–	–
Parcel airlift fees	24	60	(36)	(60.8)	–	–	–	–	–	–	–	–
Total fourth-class mail	365,218	371,280	(6,062)	(1.6)	217,119	215,350	1,769	0.8	674,375	684,176	(9,801)	(1.4)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1996 (Dec. 9, 1995–Mar. 1, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 2 1996	REVENUE Postal Quarter 2 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 2 1996	PIECES Postal Quarter 2 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 2 1996	WEIGHT Postal Quarter 2 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	80,088	75,869	4,218	5.6	24,372	15,882	8,489	53.5
Free mail for the blind and handicapped	–	–	–	–	6,922	14,523	(7,602)	(52.3)	3,825	8,410	(4,585)	(54.5)
Total domestic mail	12,413,410	12,125,865	287,545	2.4	42,452,887	42,136,159	316,727	0.8	4,960,803	5,082,080	(121,277)	(2.4)
International mail: 2/												
Surface – Letters & cards	–	1,867	(1,867)	–	–	1,880	(1,880)	–	–	223	(223)	–
– Other articles	12,213	11,036	1,176	10.7	4,913	4,976	(63)	(1.3)	7,331	7,531	(200)	(2.7)
– Parcel post	11,557	16,368	(4,811)	(29.4)	443	637	(194)	(30.5)	4,829	6,905	(2,076)	(30.1)
– Pub. 2nd class	20,456	17,945	2,511	14.0	19,458	19,333	125	0.6	12,172	12,197	(25)	(0.2)
Total surface	44,225	47,215	(2,990)	(6.3)	24,814	26,827	(2,013)	(7.5)	24,332	26,856	(2,524)	(9.4)
Airmail – Letters & cards	169,233	131,670	37,563	28.5	217,035	180,415	36,619	20.3	10,973	10,011	962	9.6
– Other articles	44,007	49,024	(5,017)	(10.2)	10,727	12,879	(2,152)	(16.7)	6,704	8,046	(1,342)	(16.7)
– Parcel post	36,769	31,302	5,467	17.5	1,328	1,037	291	28.1	7,537	7,081	456	6.4
Total airmail	250,009	211,996	38,013	17.9	229,089	194,331	34,758	17.9	25,214	25,138	76	0.3
Foreign post. transactions	61,949	54,812	7,137	13.0	–	–	–	–	–	–	–	–
Int. Express Mail	34,142	25,010	9,131	36.5	1,440	1,228	212	17.3	3,168	1,813	1,356	74.8
Int. Surface Airlift 3/	19,098	15,363	3,735	24.3	27,246	–	–	–	6,309	4,934	1,375	27.9
Int. Priority Airmail	7,283	7,096	187	2.6	9,235	10,209	(975)	(9.5)	837	844	(7)	(0.8)
Int. miscellaneous fees	572	1,202	(630)	(52.4)	–	–	–	–	–	–	–	–
Total international mail 3/	417,278	362,694	54,584	15.0	291,824	232,595	59,229	13.8	59,860	59,584	276	0.5
Total all mail 3/	12,830,688	12,488,559	342,129	2.7	42,744,711	42,368,755	375,957	0.8	5,020,663	5,141,664	(121,001)	(2.4)
Special and other services:												
Registry – fees affixed	27,995	25,805	2,190	8.5	4,550	4,626	(76)	(1.6)				
Insurance	12,316	13,526	(1,211)	(9.0)	7,564	7,523	40	0.5				
Collect on delivery	4,880	5,325	(445)	(8.4)	1,131	1,333	(202)	(15.1)				
Certified	118,466	134,952	(16,485)	(12.2)	57,635	72,637	(15,003)	(20.7)				
Special delivery	1,719	2,204	(485)	(22.0)	171	223	(52)	(23.3)				
Money orders	40,590	37,702	2,888	7.7	43,236	47,529	(4,293)	(9.0)				
Subtotal	205,966	219,514	(13,548)	(6.2)	114,286	133,871	(19,585)	(14.6)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	4,419	8,058	(3,638)	(45.2)								
Box rents	126,037	114,164	11,872	10.4								
Total special & other services	336,422	341,736	(5,314)	(1.6)								
Total mail and special & other services	13,167,110	12,830,295	336,815	2.6								
Other income	118,954	30,329	88,625	292.2								
Total income	13,286,064	12,860,624	425,439	3.3								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 2, FY 1996 4/

Registry	3,395
Certified	489
Special delivery	67
Special handling	13
Total	3,964

1/ First Class precanceled stamp and metered presort RPW data is prepared using a new methodology.
2/ International surface service for letters and cards has been eliminated.
3/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
4/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1996 (Mar. 2, 1996 – May 24, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 3		Change 1996 over 1995		Postal Quarter 3		Change 1996 over 1995		Postal Quarter 3		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First-Class Mail: 1/												
Letters, flats, and IPPs	4,820,424	4,914,487	(94,063)	(1.9)	12,043,511	12,448,554	(405,042)	(3.3)	574,557	565,378	9,179	1.6
Presort letters, flats, & IPPs	2,374,010	2,163,653	210,357	9.7	8,467,866	7,759,909	707,957	9.1	340,454	299,404	41,050	13.7
Car. Prsrt ltrs, flats, & IPPs	211,433	188,692	22,741	12.1	781,271	690,852	90,419	13.1	31,532	28,575	2,956	10.3
Postal cards	19,659	19,946	(286)	(1.4)	97,869	99,793	(1,924)	(1.9)	612	499	113	22.7
Mailing cards	118,589	122,963	(4,374)	(3.6)	576,246	588,693	(12,447)	(2.1)	3,653	3,593	59	1.7
Presort mailing cards	62,764	61,507	1,257	2.0	361,015	353,506	7,509	2.1	2,747	2,723	24	0.9
Carrier Presort cards	10,501	10,726	(225)	(2.1)	65,608	67,020	(1,412)	(2.1)	500	503	(2)	(0.5)
Domestic mail fees	31,666	59,076	(27,410)	(46.4)	–	–	–	–	–	–	–	–
Total First-Class Mail	7,649,046	7,541,050	107,996	1.4	22,393,387	22,008,326	385,061	1.7	954,055	900,675	53,380	5.9
Priority Mail	769,436	736,887	32,549	4.4	221,151	210,476	10,675	5.1	351,821	340,088	11,733	3.4
Domestic mail fees	147	205	(58)	(28.4)	–	–	–	–	–	–	–	–
Total Priority Mail	769,583	737,092	32,491	4.4	221,151	210,476	10,675	5.1	351,821	340,088	11,733	3.4
Express Mail	174,800	169,319	5,481	3.2	13,729	13,284	446	3.4	14,551	14,270	281	2.0
Mailgrams	435	402	33	8.3	1,144	1,148	(4)	(0.3)	–	–	–	–
Second-class mail:												
In-county	17,621	17,982	(362)	(2.0)	196,602	200,650	(4,049)	(2.0)	63,047	64,551	(1,504)	(2.3)
Outside county:												
Regular rate	373,401	402,993	(29,593)	(7.3)	1,637,079	1,773,623	(136,544)	(7.7)	773,698	836,687	(62,989)	(7.5)
Nonprofit rate	78,612	82,424	(3,812)	(4.6)	523,425	555,148	(31,723)	(5.7)	141,927	153,090	(11,164)	(7.3)
Classroom rate	2,384	2,412	(28)	(1.2)	14,711	14,743	(32)	(0.2)	8,119	7,662	457	6.0
Total publishers'	472,018	505,812	(33,794)	(6.7)	2,371,817	2,544,164	(172,348)	(6.8)	986,790	1,061,991	(75,200)	(7.1)
Publishers' – label 3579	4,380	4,698	(317)	(6.8)	–	–	–	–	–	–	–	–
Application fees	179	209	(30)	(14.3)	–	–	–	–	–	–	–	–
Total second-class mail	476,577	510,719	(34,142)	(6.7)	2,371,817	2,544,164	(172,348)	(6.8)	986,790	1,061,991	(75,200)	(7.1)
Third-class mail:												
Single-piece rate	36,527	34,485	2,042	5.9	39,754	35,217	4,538	12.9	8,547	7,783	763	9.8
Bulk regular – basic	342,163	375,823	(33,660)	(9.0)	1,325,298	1,429,729	(104,431)	(7.3)	161,644	185,087	(23,443)	(12.7)
– carrier route	997,906	995,069	2,837	0.3	6,801,389	6,666,351	135,038	2.0	923,432	942,191	(18,759)	(2.0)
– 3/5-dig. Prsrt	1,125,055	1,066,798	58,257	5.5	5,652,891	5,294,717	358,174	6.8	788,592	755,763	32,829	4.3
Total regular	2,465,124	2,437,690	27,434	1.1	13,779,578	13,390,797	388,781	2.9	1,873,668	1,883,041	(9,373)	(0.5)
Bulk nonprofit – basic	98,754	87,809	10,946	12.5	752,695	669,447	83,248	12.4	47,850	48,039	(189)	(0.4)
– carrier route	49,043	51,260	(2,217)	(4.3)	593,987	665,688	(71,701)	(10.8)	37,931	37,541	390	1.0
– 3/5-dig. Prsrt	159,374	147,869	11,505	7.8	1,467,337	1,384,801	82,536	6.0	95,316	89,269	6,047	6.8
Total nonprofit	307,172	286,938	20,234	7.1	2,814,018	2,719,936	94,082	3.5	181,097	174,850	6,247	3.6
Bulk mailing fees	11,387	11,266	120	1.1	–	–	–	–	–	–	–	–
Domestic mail fees	16,083	14,263	1,820	12.8	–	–	–	–	–	–	–	–
Special handling	0	25	(25)	(100.0)	–	–	–	–	–	–	–	–
Total third-class mail	2,836,293	2,784,668	51,625	1.9	16,633,350	16,145,950	487,401	3.0	2,063,312	2,065,674	(2,362)	(0.1)
Fourth-class mail:												
Parcels (zone rate)	147,269	152,717	(5,448)	(3.6)	45,943	46,146	(203)	(0.4)	228,386	236,299	(7,913)	(3.3)
Bound printed matter	88,991	86,323	2,668	3.1	96,502	91,915	4,587	5.0	221,569	217,025	4,544	2.1
Special fourth-class rate	75,941	89,172	(13,231)	(14.8)	43,991	53,043	(9,051)	(17.1)	68,996	84,576	(15,580)	(18.4)
Library rate	13,212	12,741	471	3.7	8,880	7,422	1,457	19.6	11,693	16,399	(4,706)	(28.7)
Domestic mail fees	259	1,119	(859)	(76.8)	–	–	–	–	–	–	–	–
Special handling	113	124	(11)	(9.0)	–	–	–	–	–	–	–	–
Parcel airlift fees	10	24	(14)	(57.9)	–	–	–	–	–	–	–	–
Total fourth-class mail	325,796	342,220	(16,424)	(4.8)	195,317	198,526	(3,210)	(1.6)	530,645	554,299	(23,655)	(4.3)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3
FISCAL YEAR 1996 (Mar. 2, 1996–May 24, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 3 1996	REVENUE Postal Quarter 3 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 3 1996	PIECES Postal Quarter 3 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 3 1996	WEIGHT Postal Quarter 3 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	82,871	109,080	(26,208)	(24.0)	18,120	19,354	(1,234)	(6.4)
Free mail for the blind and handicapped	–	–	–	–	10,336	9,262	1,074	11.6	8,801	5,166	3,635	70.4
Total domestic mail	12,232,530	12,085,469	147,061	1.2	41,923,102	41,240,216	682,886	1.7	4,928,095	4,961,517	(33,422)	(0.7)
International mail: 2/												
Surface – Letters & cards	–	1,460	(1,460)	–	–	1,272	(1,272)	–	–	186	(186)	–
– Other articles	12,590	10,009	2,580	25.8	5,396	4,449	947	21.3	7,769	7,318	451	6.2
– Parcel post	15,012	16,930	(1,917)	(11.3)	369	690	(321)	(46.5)	4,527	7,046	(2,519)	(35.8)
– Pub. 2nd class	22,001	17,985	4,016	22.3	20,486	18,978	1,509	8.0	12,614	12,159	456	3.7
Total surface	49,603	46,384	3,219	6.9	26,251	25,388	863	3.4	24,910	26,708	(1,798)	(6.7)
Airmail – Letters & cards	135,653	97,214	38,439	39.5	166,673	131,168	35,504	27.1	9,082	7,797	1,285	16.5
– Other articles	39,687	38,586	1,101	2.9	10,223	10,279	(56)	(0.5)	6,078	6,376	(298)	(4.7)
– Parcel post	26,305	32,560	(6,256)	(19.2)	1,031	1,091	(60)	(5.5)	6,571	7,286	(715)	(9.8)
Total airmail	201,645	168,360	33,285	19.8	177,927	142,538	35,389	24.8	21,730	21,459	271	1.3
Foreign post. transactions	66,792	51,265	15,527	30.3	–	–	–	–	–	–	–	–
Int. Express Mail	35,794	25,695	10,099	39.3	1,563	1,315	247	18.8	3,144	1,746	1,398	80.1
Int. Surface Airlift 3/	21,109	17,925	3,184	17.8	27,650	–	–	–	7,030	5,862	1,168	19.9
Int. Priority Airmail	7,558	8,085	(527)	(6.5)	9,201	9,923	(721)	(7.3)	876	1,033	(157)	(15.2)
Int. miscellaneous fees	1,350	1,416	(65)	(4.6)	–	–	–	–	–	–	–	–
Total international mail 3/	383,851	319,131	64,721	20.3	242,591	179,164	63,427	20.0	57,691	56,808	882	1.6
Total all mail 3/	12,616,381	12,404,600	211,782	1.7	42,165,693	41,419,380	746,313	1.7	4,985,786	5,018,326	(32,540)	(0.6)
Special and other services:												
Registry – fees affixed	27,353	29,291	(1,938)	(6.6)	4,448	5,001	(553)	(11.1)				
Insurance	10,296	9,860	435	4.4	5,627	5,560	67	1.2				
Collect on delivery	5,206	5,090	116	2.3	1,138	1,229	(91)	(7.4)				
Certified	138,638	140,697	(2,059)	(1.5)	66,643	69,646	(3,003)	(4.3)				
Special delivery	653	282	371	131.9	65	28	37	129.8				
Money orders	41,911	41,604	307	0.7	49,704	47,658	2,046	4.3				
Subtotal	224,057	226,824	(2,767)	(1.2)	127,625	129,123	(1,498)	(1.2)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	4,489	7,503	(3,014)	(40.2)								
Box rents	133,095	124,820	8,275	6.6								
Total special & other services	361,640	359,147	2,493	0.7								
Total mail and special & other services	12,978,022	12,763,747	214,275	1.7								
Other income	105,704	240,032	(134,328)	(56.0)								
Total income	13,083,726	13,003,779	79,947	0.6								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 3, FY 1996 4/

Registry	3,112
Certified	640
Special delivery	99
Special handling	1
Total	3,852

1/ First Class precanceled stamp and metered presort RPW data is prepared using a new methodology.
2/ International surface service for letters and cards has been eliminated.
3/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
4/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1996 (May 25, 1996–Sep. 13, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 4		Change 1996 over 1995		Postal Quarter 4		Change 1996 over 1995		Postal Quarter 4		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail:												
Letters, flats, and IPPs 1/	6,196,649	6,119,673	76,976	1.3	15,672,194	15,669,940	2,253	0.0	722,711	690,548	32,162	4.7
Presort letters, flats, & IPPs	2,936,445	2,741,740	194,705	7.1	10,717,236	9,825,378	891,858	9.1	425,125	387,022	38,103	9.8
Car. Prsrt ltrs, flats, & IPPs	136,417	226,739	(90,322)	(39.8)	526,966	842,486	(315,520)	(37.5)	21,199	34,458	(13,259)	(38.5)
Postal cards	27,553	25,984	1,570	6.0	137,767	129,908	7,858	6.0	861	650	211	32.5
Mailing cards	170,239	158,470	11,769	7.4	825,039	763,250	61,789	8.1	5,242	4,674	569	12.2
Presort mailing cards	84,800	83,791	1,009	1.2	506,404	481,955	24,449	5.1	3,956	3,868	88	2.3
Carrier Presort cards	8,600	15,535	(6,935)	(44.6)	55,448	97,070	(41,622)	(42.9)	487	799	(312)	(39.1)
Domestic mail fees	38,172	43,274	(5,102)	(11.8)	–	–	–	–	–	–	–	–
Total First–Class Mail	9,598,876	9,415,207	183,670	2.0	28,441,053	27,809,988	631,065	2.3	1,179,580	1,122,020	57,561	5.1
Priority Mail	998,747	873,169	125,578	14.4	286,496	245,727	40,770	16.6	454,659	409,317	45,342	11.1
Domestic mail fees	246	281	(35)	(12.5)	–	–	–	–	–	–	–	–
Total Priority Mail	998,993	873,450	125,543	14.4	286,496	245,727	40,770	16.6	454,659	409,317	45,342	11.1
Express Mail	222,307	214,438	7,869	3.7	17,516	16,962	555	3.3	18,571	17,563	1,009	5.7
Mailgrams	536	290	245	84.5	1,213	824	389	47.2	–	–	–	–
Second–class mail:												
In–county	22,818	25,955	(3,137)	(12.1)	274,005	303,920	(29,914)	(9.8)	69,989	91,125	(21,136)	(23.2)
Outside county:												
Regular rate	460,225	456,906	3,319	0.7	2,080,863	2,044,247	36,616	1.8	936,017	915,843	20,175	2.2
Nonprofit rate	89,797	90,592	(795)	(0.9)	609,807	622,315	(12,508)	(2.0)	161,614	163,167	(1,553)	(1.0)
Classroom rate	2,107	2,541	(434)	(17.1)	13,729	17,718	(3,989)	(22.5)	6,219	7,306	(1,087)	(14.9)
Total publishers'	574,947	575,994	(1,047)	(0.2)	2,978,405	2,988,200	(9,796)	(0.3)	1,173,838	1,177,441	(3,602)	(0.3)
Publishers' – label 3579	5,351	5,249	102	1.9	–	–	–	–	–	–	–	–
Application fees	221	249	(28)	(11.4)	–	–	–	–	–	–	–	–
Total second–class mail	580,519	581,492	(973)	(0.2)	2,978,405	2,988,200	(9,796)	(0.3)	1,173,838	1,177,441	(3,602)	(0.3)
Third–class mail:												
Single–piece rate	40,221	32,107	8,114	25.3	41,975	30,224	11,751	38.9	9,518	7,886	1,632	20.7
Bulk regular – basic	462,573	433,910	28,663	6.6	1,819,603	1,683,350	136,254	8.1	198,054	205,084	(7,030)	(3.4)
– carrier route	1,201,464	1,269,328	(67,864)	(5.3)	8,347,134	8,529,455	(182,321)	(2.1)	1,171,120	1,215,579	(44,459)	(3.7)
– 3/5–dig. Prsrt	1,394,967	1,346,070	48,896	3.6	7,081,998	6,701,993	380,005	5.7	929,331	950,151	(20,820)	(2.2)
Total regular	3,059,004	3,049,309	9,695	0.3	17,248,736	16,914,798	333,938	2.0	2,298,505	2,370,814	(72,309)	(3.0)
Bulk nonprofit – basic	100,039	109,278	(9,239)	(8.5)	758,569	842,778	(84,210)	(10.0)	52,490	56,830	(4,340)	(7.6)
– carrier route	72,437	68,042	4,395	6.5	862,170	844,870	17,300	2.0	60,058	62,496	(2,438)	(3.9)
– 3/5–dig. Prsrt	197,798	180,457	17,340	9.6	1,811,161	1,686,842	124,318	7.4	126,156	117,530	8,626	7.3
Total nonprofit	370,273	357,778	12,496	3.5	3,431,899	3,374,491	57,408	1.7	238,704	236,855	1,848	0.8
Bulk mailing fees	10,153	10,574	(421)	(4.0)	–	–	–	–	–	–	–	–
Domestic mail fees	7,685	7,162	523	7.3	–	–	–	–	–	–	–	–
Special handling	0	0	(0)	(46.7)	–	–	–	–	–	–	–	–
Total third–class mail	3,487,336	3,456,930	30,406	0.9	20,722,610	20,319,513	403,097	2.0	2,546,727	2,615,556	(68,829)	(2.6)
Fourth–class mail:												
Parcels (zone rate)	184,201	180,480	3,721	2.1	57,433	54,080	3,353	6.2	294,549	284,711	9,838	3.5
Bound printed matter	145,764	138,885	6,879	5.0	178,368	166,286	12,082	7.3	413,256	397,902	15,354	3.9
Special fourth–class rate	95,322	104,386	(9,064)	(8.7)	53,585	62,705	(9,120)	(14.5)	91,978	89,427	2,551	2.9
Library rate	12,137	12,005	132	1.1	7,170	6,718	453	6.7	14,754	16,091	(1,337)	(8.3)
Domestic mail fees	460	386	74	19.3	–	–	–	–	–	–	–	–
Special handling	130	141	(11)	(7.7)	–	–	–	–	–	–	–	–
Parcel airlift fees	13	20	(7)	(33.7)	–	–	–	–	–	–	–	–
Total fourth–class mail	438,028	436,303	1,726	0.4	296,557	289,789	6,767	2.3	814,537	788,132	26,405	3.4

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1996 (May 25, 1996–Sep. 13, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 4 1996	REVENUE Postal Quarter 4 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 4 1996	PIECES Postal Quarter 4 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 4 1996	WEIGHT Postal Quarter 4 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	96,008	89,335	6,673	7.5	26,584	22,676	3,908	17.2
Free mail for the blind and handicapped	–	–	–	–	17,568	15,286	2,282	14.9	13,062	10,693	2,368	22.1
Total domestic mail	15,326,595	14,978,110	348,485	2.3	52,857,426	51,775,624	1,081,802	2.1	6,227,559	6,163,397	64,162	1.0
International mail: 2/												
Surface – Letters & cards	–	740	(740)	–	–	760	(760)	–	–	95	(95)	–
– Other articles	16,667	15,466	1,201	7.8	6,302	6,707	(405)	(6.0)	11,181	10,933	249	2.3
– Parcel post	13,943	20,102	(6,158)	(30.6)	497	753	(256)	(34.0)	5,872	8,611	(2,739)	(31.8)
– Pub. 2nd class	23,512	22,349	1,163	5.2	21,768	22,048	(280)	(1.3)	13,416	13,839	(423)	(3.1)
Total surface	54,123	58,657	(4,534)	(7.7)	28,566	30,268	(1,701)	(5.6)	30,469	33,478	(3,008)	(9.0)
Airmail – Letters & cards	147,333	128,372	18,961	14.8	171,071	151,274	19,797	13.1	10,270	9,443	827	8.8
– Other articles	51,363	55,897	(4,534)	(8.1)	13,951	13,255	695	5.2	8,001	8,926	(924)	(10.4)
– Parcel post	35,357	34,436	921	2.7	1,039	1,190	(151)	(12.7)	7,837	8,170	(333)	(4.1)
Total airmail	234,053	218,705	15,348	7.0	186,060	165,719	20,341	12.3	26,109	26,539	(430)	(1.6)
Foreign post. transactions 3/	47,493	73,807	(26,314)	(35.7)	–	–	–	–	–	–	–	–
Int. Express Mail	44,203	35,542	8,661	24.4	1,935	1,653	282	17.0	3,627	2,313	1,315	56.8
Int. Surface Airlift 4/	31,640	28,069	3,571	12.7	42,843	–	–	–	10,588	9,378	1,210	12.9
Int. Priority Airmail	11,069	10,199	870	8.5	14,779	13,185	1,593	12.1	1,249	1,213	37	3.0
Int. miscellaneous fees 5/	14,105	4,153	9,952	239.7	–	–	–	–	–	–	–	–
Total international mail 4/	436,687	429,132	7,555	1.8	274,183	210,826	63,357	9.7	72,043	72,920	(877)	(1.2)
Total all mail 4/	15,763,282	15,407,241	356,040	2.3	53,131,608	51,986,450	1,145,159	2.1	6,299,602	6,236,317	63,285	1.0
Special and other services:												
Registry – fees affixed	34,688	34,487	201	0.6	5,828	5,740	88	1.5				
Insurance	13,901	13,812	90	0.6	8,168	7,543	625	8.3				
Collect on delivery	6,050	6,358	(308)	(4.8)	1,415	1,549	(134)	(8.6)				
Certified	173,723	168,840	4,882	2.9	84,788	84,634	155	0.2				
Special delivery	158	138	19	14.0	16	14	2	12.9				
Money orders	55,285	52,209	3,076	5.9	72,422	59,754	12,668	21.2				
Subtotal	283,805	275,845	7,961	2.9	172,638	159,233	13,405	8.4				
Out. MO taken into revenue	40,780	26,603	14,176	53.3	–	–	–	–				
Stamped envelopes	3,785	6,426	(2,640)	(41.1)								
Box rents	178,165	169,241	8,924	5.3								
Total special & other services	506,535	478,114	28,421	5.9								
Total mail and special & other services	16,269,817	15,885,356	384,461	2.4								
Other income	179,963	219,646	(39,683)	(18.1)								
Total income	16,449,780	16,105,002	344,778	2.1								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 4, FY 1996 6/

Registry	4,211
Certified	506
Special delivery	70
Special handling	0
Total	4,787

1/ First Class precanceled stamp and metered presort RPW data is prepared using a new methodology.
2/ International surface service for letters and cards has been eliminated.
3/ Quarter 4 FY 1996 Foreign postal transaction revenue includes a ($47.7) million accrual adjustment.
4/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
5/ $7.3 million of the revenue total for Quarter 4 FY 1996 International miscellaneous fees was due to a trial balance prior period adjustment credit for International reply coupons.
6/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1996
GOVERNMENT FISCAL YEAR 1996 (Oct. 1, 1995–Sep. 30, 1996) COMPARED WITH GOVERNMENT FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail: 1/												
Letters, flats, and IPPs	21,194,141	20,908,289	285,852	1.4	54,150,759	54,930,629	(779,870)	(1.4)	2,437,451	2,414,135	23,315	1.0
Presort letters, flats, & IPPs	10,050,277	9,117,115	933,162	10.2	36,213,548	33,384,402	2,829,146	8.5	1,434,480	1,295,530	138,951	10.7
Car. Prsrt ltrs, flats, & IPPs	754,886	796,007	(41,121)	(5.2)	2,843,645	3,029,397	(185,752)	(6.1)	112,903	122,210	(9,307)	(7.6)
Postal cards	91,344	86,763	4,581	5.3	454,006	440,529	13,476	3.1	2,838	2,202	635	28.8
Mailing cards	535,832	528,808	7,024	1.3	2,598,099	2,576,651	21,448	0.8	16,493	15,791	702	4.4
Presort mailing cards	281,102	264,237	16,865	6.4	1,639,197	1,539,728	99,469	6.5	12,791	12,087	704	5.8
Carrier Presort cards	50,387	61,897	(11,510)	(18.6)	316,820	394,564	(77,743)	(19.7)	2,562	3,082	(520)	(16.9)
Domestic mail fees	158,569	191,975	(33,406)	(17.4)	–	–	–	–	–	–	–	–
Total First–Class Mail	33,116,539	31,955,092	1,161,447	3.6	98,216,074	96,295,900	1,920,174	2.0	4,019,519	3,865,038	154,481	4.0
Priority Mail	3,320,546	3,073,769	246,777	8.0	937,273	868,979	68,294	7.9	1,562,801	1,483,868	78,933	5.3
Domestic mail fees	946	906	40	4.4	–	–	–	–	–	–	–	–
Total Priority Mail	3,321,491	3,074,675	246,816	8.0	937,273	868,979	68,294	7.9	1,562,801	1,483,868	78,933	5.3
Express Mail	736,805	710,924	25,881	3.6	57,573	56,690	883	1.6	63,727	62,531	1,197	1.9
Mailgrams	1,596	1,539	57	3.7	4,204	4,493	(289)	(6.4)	–	–	–	–
Second–class mail:												
In–county	75,741	78,717	(2,975)	(3.8)	877,829	907,187	(29,358)	(3.2)	256,785	277,981	(21,196)	(7.6)
Outside county:												
Regular rate	1,579,682	1,543,448	36,234	2.3	6,984,301	6,939,596	44,705	0.6	3,250,571	3,284,220	(33,649)	(1.0)
Nonprofit rate	328,314	321,094	7,220	2.2	2,205,180	2,282,541	(77,362)	(3.4)	594,585	615,817	(21,232)	(3.4)
Classroom rate	9,428	10,334	(906)	(8.8)	58,885	64,911	(6,026)	(9.3)	30,082	32,733	(2,651)	(8.1)
Total publishers'	1,993,165	1,953,592	39,573	2.0	10,126,194	10,194,235	(68,041)	(0.7)	4,132,022	4,210,751	(78,728)	(1.9)
Publishers' – label 3579	19,925	17,390	2,535	14.6	–	–	–	–	–	–	–	–
Application fees	775	874	(99)	(11.3)	–	–	–	–	–	–	–	–
Total second–class mail	2,013,865	1,971,856	42,008	2.1	10,126,194	10,194,235	(68,041)	(0.7)	4,132,022	4,210,751	(78,728)	(1.9)
Third–class mail:												
Single–piece rate	135,455	152,317	(16,862)	(11.1)	145,807	141,543	4,265	3.0	31,301	44,168	(12,867)	(29.1)
Bulk regular – basic	1,477,871	1,473,527	4,344	0.3	5,776,422	5,893,560	(117,139)	(2.0)	675,326	723,452	(48,126)	(6.7)
– carrier route	4,298,520	4,308,192	(9,672)	(0.2)	29,180,737	29,725,688	(544,951)	(1.8)	4,111,416	4,326,896	(215,479)	(5.0)
– 3/5–dig. Prsrt	4,845,728	4,485,896	359,832	8.0	24,374,086	23,085,629	1,288,457	5.6	3,373,518	3,327,091	46,427	1.4
Total regular	10,622,119	10,267,615	354,504	3.5	59,331,244	58,704,877	626,368	1.1	8,160,261	8,377,439	(217,179)	(2.6)
Bulk nonprofit – basic	392,621	394,191	(1,570)	(0.4)	2,966,936	3,078,740	(111,804)	(3.6)	200,697	207,516	(6,819)	(3.3)
– carrier route	241,626	238,062	3,563	1.5	2,908,617	3,034,868	(126,251)	(4.2)	192,403	194,441	(2,038)	(1.0)
– 3/5–dig. Prsrt	691,627	650,457	41,170	6.3	6,333,530	6,152,066	181,464	2.9	429,727	410,373	19,354	4.7
Total nonprofit	1,325,874	1,282,711	43,163	3.4	12,209,084	12,265,675	(56,591)	(0.5)	822,827	812,330	10,497	1.3
Bulk mailing fees	53,979	53,694	286	0.5	–	–	–	–	–	–	–	–
Domestic mail fees	37,647	34,966	2,681	7.7	–	–	–	–	–	–	–	–
Special handling	19	172	(153)	(89.1)	–	–	–	–	–	–	–	–
Total third–class mail	12,175,094	11,791,475	383,619	3.3	71,686,135	71,112,094	574,041	0.8	9,014,389	9,233,937	(219,548)	(2.4)
Fourth–class mail:												
Parcels (zone rate)	691,369	702,987	(11,619)	(1.7)	212,828	218,060	(5,232)	(2.4)	1,094,939	1,144,442	(49,503)	(4.3)
Bound printed matter	448,035	411,513	36,523	8.9	516,111	470,872	45,240	9.6	1,231,296	1,146,225	85,071	7.4
Special fourth–class rate	334,694	360,181	(25,486)	(7.1)	189,793	217,761	(27,967)	(12.8)	319,402	346,257	(26,855)	(7.8)
Library rate	47,957	46,686	1,271	2.7	30,133	29,500	633	2.1	50,971	71,633	(20,662)	(28.8)
Domestic mail fees	1,577	2,512	(935)	(37.2)	–	–	–	–	–	–	–	–
Special handling	378	693	(315)	(45.5)	–	–	–	–	–	–	–	–
Parcel airlift fees	71	166	(95)	(57.1)	–	–	–	–	–	–	–	–
Total fourth–class mail	1,524,081	1,524,738	(657)	(0.0)	948,866	936,192	12,674	1.4	2,696,608	2,708,557	(11,949)	(0.4)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1996
GOVERNMENT FISCAL YEAR 1996 (Oct. 1, 1995–Sep. 30, 1996) COMPARED WITH GOVERNMENT FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
U.S. Postal Service Mail	–	–	–	–	360,114	412,281	(52,167)	(12.7)	97,832	79,652	18,179	22.8
Free mail for the blind and handicapped	–	–	–	–	49,969	51,750	(1,781)	(3.4)	32,595	32,123	472	1.5
Total domestic mail	52,889,471	51,030,299	1,859,172	3.6	182,386,402	179,932,614	2,453,789	1.4	21,619,494	21,676,457	(56,963)	(0.3)
International mail: 2/												
Surface – Letters & cards	–	5,476	(5,476)	–	–	5,079	(5,079)	–	–	686	(686)	–
– Other articles	54,250	47,726	6,524	13.7	21,796	20,708	1,088	5.3	33,951	33,322	629	1.9
– Parcel post	57,665	75,087	(17,422)	(23.2)	1,995	2,907	(911)	(31.4)	22,476	31,650	(9,174)	(29.0)
– Pub. 2nd class	86,960	76,963	9,996	13.0	80,719	76,828	3,890	5.1	50,037	48,584	1,454	3.0
Total surface	198,875	205,253	(6,378)	(3.1)	104,510	105,522	(1,012)	(1.0)	106,464	114,242	(7,778)	(6.8)
Airmail – Letters & cards	581,264	459,309	121,955	26.6	715,295	595,845	119,450	20.0	39,209	35,461	3,747	10.6
– Other articles	186,434	188,946	(2,512)	(1.3)	47,450	48,654	(1,205)	(2.5)	28,713	30,682	(1,969)	(6.4)
– Parcel post	129,470	139,614	(10,145)	(7.3)	4,548	4,665	(117)	(2.5)	28,898	31,963	(3,065)	(9.6)
Total airmail	897,168	787,870	109,298	13.9	767,293	649,165	118,128	18.2	96,820	98,106	(1,287)	(1.3)
Foreign post. transactions	251,728	238,819	12,909	5.4	–	–	–	–	–	–	–	–
Int. Express Mail	151,321	111,467	39,854	35.8	6,497	5,422	1,075	19.8	13,899	7,665	6,234	81.3
Int. Surface Airlift 3/	96,797	76,880	19,917	25.9	130,994	–	–	–	32,194	25,606	6,588	25.7
Int. Priority Airmail	35,144	31,510	3,634	11.5	43,777	40,983	2,794	6.8	4,086	3,848	238	6.2
Int. miscellaneous fees 4/	17,726	7,577	10,149	134.0	–	–	–	–	–	–	–	–
Total international mail 3/	1,648,759	1,459,375	189,384	13.0	1,053,071	801,091	251,979	15.1	253,462	249,466	3,996	1.6
Total all mail 3/	54,538,230	52,489,674	2,048,556	3.9	183,439,473	180,733,705	2,705,768	1.4	21,872,957	21,925,924	(52,967)	(0.2)
Special and other services:												
Registry – fees affixed	113,277	117,461	(4,183)	(3.6)	18,623	20,500	(1,878)	(9.2)				
Insurance	49,195	51,846	(2,650)	(5.1)	28,724	28,906	(182)	(0.6)				
Collect on delivery	21,305	20,813	492	2.4	4,866	5,330	(463)	(8.7)				
Certified	558,485	560,285	(1,801)	(0.3)	270,832	288,827	(17,995)	(6.2)				
Special delivery	3,800	2,850	951	33.4	382	299	84	28.0				
Money orders	180,543	169,352	11,191	6.6	214,029	201,824	12,205	6.0				
Subtotal	926,606	922,606	3,999	0.4	537,456	545,686	(8,230)	(1.5)				
Out. MO taken into revenue	40,780	26,603	14,176	53.3	–	–	–	–				
Stamped envelopes	15,914	25,446	(9,533)	(37.5)								
Box rents	570,303	531,803	38,500	7.2								
Total special & other services	1,553,602	1,506,459	47,143	3.1								
Total mail and special & other services	56,091,832	53,996,133	2,095,699	3.9								
Other income	526,418	611,916	(85,497)	(14.0)								
Total income	56,618,250	54,608,049	2,010,202	3.7								

Special Service Transactions
U.S. Postal Service Mail
Government Fiscal Year 1996 5/

Registry	14,567
Certified	1,915
Special delivery	299
Special handling	15
Total	16,796

1/ First Class precanceled stamp and metered presort RPW data is prepared using a new methodology.
2/ International surface service for letters and cards has been eliminated.
3/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
4/ $7.3 million of the revenue total for Government Fiscal Year 1996 International miscellaneous fees was due to a trial balance prior period adjustment credit for International reply coupons.
5/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1997 (Sep. 14, 1996–Dec. 6, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 1		Change 1997 over 1996		Postal Quarter 1		Change 1997 over 1996		Postal Quarter 1		Change 1997 over 1996	
	1997	1996	Amount	Percent	1997	1996	Amount	Percent	1997	1996	Amount	Percent
First–Class Mail: 1/ 2/												
Single–Piece Letters, Flats, and IPPs	4,993,607	4,957,846	35,761	0.7	12,693,919	12,872,400	(178,481)	(1.4)	577,630	553,071	24,560	4.4
Nonautom. Presort Letters, Flats, & IPPs	483,936	861,871	(377,935)	(43.9)	1,486,816	2,834,515	(1,347,699)	(47.5)	56,951	115,682	(58,731)	(50.8)
Automation Presort Letters and Flats	1,881,846	1,453,381	428,465	29.5	7,244,057	5,459,069	1,784,988	32.7	266,293	214,728	51,566	24.0
Automation Carrier Route Presort Letters	73,126	204,970	(131,844)	(64.3)	303,931	767,978	(464,046)	(60.4)	10,910	30,574	(19,664)	(64.3)
Single–Piece Cards	164,389	154,112	10,277	6.7	800,829	747,403	53,426	7.1	5,005	4,747	258	5.4
Nonautomation Presort Cards	29,291	34,139	(4,848)	(14.2)	162,683	187,721	(25,037)	(13.3)	1,152	1,345	(194)	(14.4)
Automation Presort Cards	55,382	27,203	28,180	103.6	356,736	164,616	192,120	116.7	3,005	1,306	1,699	130.0
Automation Carrier Route Presort Cards	4,078	13,590	(9,512)	(70.0)	29,128	84,916	(55,788)	(65.7)	243	647	(404)	(62.5)
Domestic Mail Fees	42,055	39,748	2,307	5.8	–	–	–	–	–	–	–	–
Total First–Class Mail	7,727,711	7,746,861	(19,150)	(0.2)	23,078,099	23,118,617	(40,517)	(0.2)	921,189	922,100	(911)	(0.1)
Priority Mail	850,548	752,036	98,512	13.1	237,394	209,083	28,311	13.5	406,835	363,493	43,342	11.9
Domestic Mail Fees	221	190	31	16.4	–	–	–	–	–	–	–	–
Total Priority Mail	850,769	752,226	98,543	13.1	237,394	209,083	28,311	13.5	406,835	363,493	43,342	11.9
Express Mail	167,792	157,973	9,820	6.2	13,096	12,362	734	5.9	14,943	13,729	1,215	8.8
Mailgrams	533	219	314	143.7	1,354	577	778	134.9	–	–	–	–
Periodicals:												
In–County	19,770	18,888	882	4.7	224,175	211,656	12,519	5.9	62,783	70,139	(7,356)	(10.5)
Regular	383,826	375,496	8,330	2.2	1,651,532	1,585,635	65,897	4.2	818,593	792,198	26,396	3.3
Special Nonprofit	79,765	84,101	(4,336)	(5.2)	537,403	557,286	(19,883)	(3.6)	149,882	158,776	(8,893)	(5.6)
Classroom	2,433	2,346	87	3.7	13,350	13,164	186	1.4	8,710	7,969	741	9.3
Domestic Mail Fees	4,647	6,770	(2,123)	(31.4)	–	–	–	–	–	–	–	–
Total Periodical Mail	490,441	487,602	2,840	0.6	2,426,460	2,367,741	58,719	2.5	1,039,969	1,029,082	10,887	1.1
Standard (A) Mail: 1/ 3/												
Single–Piece	36,525	30,045	6,480	21.6	43,040	35,632	7,407	20.8	8,223	6,332	1,891	29.9
Regular – Nonautomation Presort	588,213	806,020	(217,807)	(27.0)	2,199,919	3,507,744	(1,307,824)	(37.3)	329,578	473,790	(144,212)	(30.4)
– Automation Presort	1,077,185	771,197	305,988	39.7	5,710,370	3,937,289	1,773,081	45.0	733,688	575,357	158,330	27.5
Enhanced Carrier Route	1,190,147	1,156,136	34,011	2.9	8,079,833	7,521,076	558,757	7.4	1,206,611	1,145,771	60,840	5.3
Nonprofit – Nonautomation Presort	152,782	204,451	(51,669)	(25.3)	1,204,370	1,631,391	(427,021)	(26.2)	79,209	113,622	(34,414)	(30.3)
– Automation Presort	139,789	81,671	58,119	71.2	1,448,647	809,226	639,421	79.0	97,194	57,678	39,516	68.5
Nonprofit Enhanced Carrier Route	77,607	67,158	10,450	15.6	983,452	815,614	167,838	20.6	55,775	54,154	1,621	3.0
Domestic Mail Fees	16,248	18,638	(2,390)	(12.8)	–	–	–	–	–	–	–	–
Total Standard (A) Mail	3,278,497	3,135,316	143,181	4.6	19,669,631	18,257,972	1,411,659	7.7	2,510,277	2,426,705	83,572	3.4
Standard (B) Mail:												
Parcel Post	185,919	189,641	(3,722)	(2.0)	58,902	58,282	619	1.1	298,039	293,819	4,220	1.4
Bound Printed Matter	127,420	109,565	17,854	16.3	142,625	121,824	20,801	17.1	319,294	281,503	37,791	13.4
Special Standard Mail	89,737	87,122	2,615	3.0	52,487	49,040	3,447	7.0	79,832	84,851	(5,019)	(5.9)
Library Mail	11,411	11,659	(247)	(2.1)	6,947	7,166	(219)	(3.1)	13,014	13,144	(130)	(1.0)
Domestic Mail Fees	621	597	24	4.0	–	–	–	–	–	–	–	–
Total Standard (B) Mail	415,108	398,584	16,524	4.1	260,960	236,312	24,648	10.4	710,180	673,318	36,862	5.5

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1997 (Sep. 14, 1996–Dec. 6, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 1 1997	REVENUE Postal Quarter 1 1996	REVENUE Change 1997 over 1996 Amount	REVENUE Change 1997 over 1996 Percent	PIECES Postal Quarter 1 1997	PIECES Postal Quarter 1 1996	PIECES Change 1997 over 1996 Amount	PIECES Change 1997 over 1996 Percent	WEIGHT Postal Quarter 1 1997	WEIGHT Postal Quarter 1 1996	WEIGHT Change 1997 over 1996 Amount	WEIGHT Change 1997 over 1996 Percent
U.S. Postal Service Mail	–	–	–	–	81,350	103,455	(22,105)	(21.4)	20,745	29,411	(8,666)	(29.5)
Free Mail for the Blind and Handicapped	–	–	–	–	12,248	14,823	(2,575)	(17.4)	7,714	5,667	2,047	36.1
Total Domestic Mail	12,930,852	12,678,780	252,072	2.0	45,780,593	44,320,941	1,459,652	3.3	5,631,852	5,463,504	168,348	3.1
International Mail:												
Surface – Other Articles	14,982	11,953	3,030	25.3	6,359	4,932	1,427	28.9	8,689	6,971	1,718	24.7
– Parcel Post	14,502	17,623	(3,121)	(17.7)	528	715	(187)	(26.2)	6,083	7,450	(1,366)	(18.3)
– Periodicals	18,278	20,749	(2,471)	(11.9)	16,547	18,979	(2,432)	(12.8)	7,689	11,854	(4,165)	(35.1)
Total Surface Mail	47,762	50,324	(2,562)	(5.1)	23,433	24,626	(1,193)	(4.8)	22,461	26,275	(3,813)	(14.5)
Airmail – Letters and Cards	118,585	124,331	(5,746)	(4.6)	135,730	156,782	(21,051)	(13.4)	8,271	8,534	(263)	(3.1)
– Other Articles	42,942	50,753	(7,811)	(15.4)	10,412	12,154	(1,742)	(14.3)	7,045	7,816	(770)	(9.9)
– Parcel Post	36,363	30,124	6,239	20.7	1,112	1,165	(53)	(4.6)	8,107	6,759	1,349	20.0
Total Airmail	197,890	205,208	(7,318)	(3.6)	147,254	170,101	(22,847)	(13.4)	23,424	23,108	316	1.4
International Express Mail	35,859	35,114	745	2.1	1,485	1,481	4	0.3	3,735	3,712	23	0.6
International Surface Airlift Mail	25,514	23,808	1,706	7.2	33,890	33,029	861	2.6	8,517	7,883	634	8.0
International Priority Airmail	8,325	8,884	(559)	(6.3)	10,946	10,039	907	9.0	950	1,092	(142)	(13.0)
International Mail Subtotal	315,350	323,337	(7,988)	(2.5)	217,009	239,276	(22,267)	(9.3)	59,087	62,070	(2,983)	(4.8)
Foreign Postal Transactions	54,250	70,401	(16,152)	(22.9)	–	–	–	–	–	–	–	–
International Miscellaneous Fees	2,062	956	1,106	115.7	–	–	–	–	–	–	–	–
Total International Mail	371,661	394,695	(23,033)	(5.8)	217,009	239,276	(22,267)	(9.3)	59,087	62,070	(2,983)	(4.8)
Total All Mail	13,302,513	13,073,475	229,038	1.8	45,997,602	44,560,217	1,437,385	3.2	5,690,939	5,525,573	165,365	3.0
Special and Other Services:												
Registered	25,937	21,733	4,204	19.3	4,146	3,510	637	18.1				
Insurance	13,773	12,639	1,134	9.0	8,176	7,301	876	12.0				
Collect on Delivery	5,401	5,136	265	5.2	1,039	1,169	(130)	(11.1)				
Certified	150,960	122,247	28,712	23.5	71,430	59,397	12,033	20.3				
Special Delivery	192	1,532	(1,340)	(87.5)	38	157	(119)	(75.8)				
Money Orders	41,814	41,832	(18)	(0.0)	47,877	46,148	1,729	3.7				
Total Special Services	238,076	205,119	32,958	16.1	132,706	117,682	15,025	12.8				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	4,165	3,479	686	19.7								
Box Rents	132,974	126,036	6,938	5.5								
Total Special and Other Services	375,215	334,634	40,581	12.1								
Total Mail and Services	13,677,728	13,408,109	269,619	2.0								
Other Revenue	92,211	120,428	(28,217)	(23.4)								
Total Revenue	13,769,940	13,528,537	241,403	1.8								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 1, FY 1997 4/

Registered	3,007
Certified	365
Special Delivery	41
Special Handling	28
Total	3,442

1/ Mail classification reform significantly changed the First Class and Third Class (now Standard (A)) rate structures. The summary categories presented in this report have been modified to reflect these changes. Same period last year (SPLY) data have been summarized as closely as possible to conform to the new summary categories. SPLY data for the Automation and Nonautomation Presort categories were created by redefining the Presorted barcode rate portion of the "old" Presort summary total as Automation Presort and the Presorted nonbarcode rate portion as Nonautomation Presort.
2/ Beginning Quarter 1 FY 1997, First Class precanceled stamp and metered presort RPW data is prepared using a new methodology. FY 1996 RPW data were reestimated using the new methodology in order to provide same period last year comparisons.
3/ Beginning Quarter 1 FY 1997, bulk Standard (A) precanceled stamp and metered RPW data is prepared using a new methodology.
4/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1996
GOVERNMENT FISCAL YEAR 1996 (Oct. 1, 1995–Sep. 30, 1996) COMPARED WITH GOVERNMENT FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail:												
Letters, flats, and IPPs	21,683,952	20,908,289	775,663	3.7	55,398,422	54,930,629	467,793	0.9	2,493,688	2,414,135	79,553	3.3
Presort letters, flats, & IPPs	9,460,581	9,117,115	343,466	3.8	34,063,700	33,384,402	679,298	2.0	1,351,328	1,295,530	55,798	4.3
Car. Prsrt ltrs, flats, & IPPs	732,130	796,007	(63,877)	(8.0)	2,753,977	3,029,397	(275,419)	(9.1)	109,517	122,210	(12,694)	(10.4)
Postal cards	93,477	86,763	6,714	7.7	464,611	440,529	24,082	5.5	2,904	2,202	701	31.9
Mailing cards	546,116	528,808	17,307	3.3	2,646,919	2,576,651	70,268	2.7	16,898	15,791	1,107	7.0
Presort mailing cards	279,880	264,237	15,643	5.9	1,632,137	1,539,728	92,409	6.0	12,728	12,087	641	5.3
Carrier Presort cards	50,287	61,897	(11,610)	(18.8)	316,188	394,564	(78,376)	(19.9)	2,556	3,082	(526)	(17.1)
Domestic mail fees	161,066	191,975	(30,909)	(16.1)	–	–	–	–	–	–	–	–
Total First–Class Mail	33,007,489	31,955,092	1,052,397	3.3	97,275,954	96,295,900	980,055	1.0	3,989,619	3,865,038	124,581	3.2
Priority Mail	3,398,511	3,073,769	324,742	10.6	959,424	868,979	90,445	10.4	1,599,130	1,483,868	115,262	7.8
Domestic mail fees	969	906	63	6.9	–	–	–	–	–	–	–	–
Total Priority Mail	3,399,480	3,074,675	324,805	10.6	959,424	868,979	90,445	10.4	1,599,130	1,483,868	115,262	7.8
Express Mail	736,805	710,924	25,881	3.6	57,573	56,690	883	1.6	63,727	62,531	1,197	1.9
Mailgrams	1,596	1,539	57	3.7	4,204	4,493	(289)	(6.4)	–	–	–	–
Second–class mail:												
In–county	75,741	78,717	(2,975)	(3.8)	877,829	907,187	(29,358)	(3.2)	256,785	277,981	(21,196)	(7.6)
Outside county:												
Regular rate	1,579,682	1,543,448	36,234	2.3	6,984,301	6,939,596	44,705	0.6	3,250,571	3,284,220	(33,649)	(1.0)
Nonprofit rate	328,314	321,094	7,220	2.2	2,205,180	2,282,541	(77,362)	(3.4)	594,585	615,817	(21,232)	(3.4)
Classroom rate	9,428	10,334	(906)	(8.8)	58,885	64,911	(6,026)	(9.3)	30,082	32,733	(2,651)	(8.1)
Total publishers'	1,993,165	1,953,592	39,573	2.0	10,126,194	10,194,235	(68,041)	(0.7)	4,132,022	4,210,751	(78,728)	(1.9)
Publishers' – label 3579	20,155	17,390	2,765	15.9	–	–	–	–	–	–	–	–
Application fees	775	874	(99)	(11.3)	–	–	–	–	–	–	–	–
Total second–class mail	2,014,095	1,971,856	42,239	2.1	10,126,194	10,194,235	(68,041)	(0.7)	4,132,022	4,210,751	(78,728)	(1.9)
Third–class mail:												
Single–piece rate	138,740	152,317	(13,577)	(8.9)	149,316	141,543	7,773	5.5	32,067	44,168	(12,102)	(27.4)
Bulk regular – basic	1,486,630	1,473,527	13,103	0.9	5,813,447	5,893,560	(80,114)	(1.4)	677,889	723,452	(45,563)	(6.3)
– carrier route	4,301,885	4,308,192	(6,307)	(0.1)	29,204,513	29,725,688	(521,175)	(1.8)	4,112,577	4,326,896	(214,319)	(5.0)
– 3/5–dig. Prsrt	4,856,390	4,485,896	370,494	8.3	24,436,910	23,085,629	1,351,281	5.9	3,376,832	3,327,091	49,741	1.5
Total regular	10,644,905	10,267,615	377,290	3.7	59,454,869	58,704,877	749,993	1.3	8,167,298	8,377,439	(210,141)	(2.5)
Bulk nonprofit – basic	395,417	394,191	1,226	0.3	2,989,065	3,078,740	(89,675)	(2.9)	201,939	207,516	(5,577)	(2.7)
– carrier route	242,066	238,062	4,004	1.7	2,913,852	3,034,868	(121,016)	(4.0)	192,685	194,441	(1,756)	(0.9)
– 3/5–dig. Prsrt	693,417	650,457	42,959	6.6	6,352,148	6,152,066	200,081	3.3	430,677	410,373	20,304	4.9
Total nonprofit	1,330,900	1,282,711	48,189	3.8	12,255,065	12,265,675	(10,610)	(0.1)	825,301	812,330	12,971	1.6
Bulk mailing fees	53,979	53,694	286	0.5	–	–	–	–	–	–	–	–
Domestic mail fees	38,334	34,966	3,368	9.6	–	–	–	–	–	–	–	–
Special handling	19	172	(153)	(88.8)	–	–	–	–	–	–	–	–
Total third–class mail	12,206,879	11,791,475	415,404	3.5	71,859,250	71,112,094	747,156	1.1	9,024,666	9,233,937	(209,271)	(2.3)
Fourth–class mail:												
Parcels (zone rate)	707,069	702,987	4,082	0.6	217,727	218,060	(333)	(0.2)	1,118,123	1,144,442	(26,319)	(2.3)
Bound printed matter	449,321	411,513	37,809	9.2	516,970	470,872	46,098	9.8	1,233,578	1,146,225	87,354	7.6
Special fourth–class rate	342,296	360,181	(17,885)	(5.0)	194,113	217,761	(23,648)	(10.9)	326,599	346,257	(19,658)	(5.7)
Library rate	49,128	46,686	2,441	5.2	30,880	29,500	1,380	4.7	52,172	71,633	(19,461)	(27.2)
Domestic mail fees	1,605	2,512	(906)	(36.1)	–	–	–	–	–	–	–	–
Special handling	387	693	(306)	(44.1)	–	–	–	–	–	–	–	–
Parcel airlift fees	73	166	(93)	(56.1)	–	–	–	–	–	–	–	–
Total fourth–class mail	1,549,879	1,524,738	25,141	1.6	959,689	936,192	23,496	2.5	2,730,473	2,708,557	21,916	0.8

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR GOVERNMENT FISCAL YEAR 1996
GOVERNMENT FISCAL YEAR 1996 (Oct. 1, 1995–Sep. 30, 1996) COMPARED WITH GOVERNMENT FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995		Government Fiscal Year		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
U.S. Postal Service Mail	–	–	–	–	368,579	412,281	(43,701)	(10.6)	99,883	79,652	20,231	25.4
Free mail for the blind and handicapped	–	–	–	–	51,090	51,750	(660)	(1.3)	33,376	32,123	1,253	3.9
Total domestic mail	52,916,224	51,030,299	1,885,925	3.7	181,661,957	179,932,614	1,729,344	1.0	21,672,896	21,676,457	(3,561)	(0.0)
International mail: 1/												
Surface – Letters & cards	–	5,476	(5,476)	–	–	5,079	(5,079)	–	–	686	(686)	–
– Other articles	51,666	47,726	3,940	8.3	21,596	20,708	888	4.3	30,811	33,322	(2,512)	(7.5)
– Parcel post	57,839	75,087	(17,248)	(23.0)	1,992	2,907	(915)	(31.5)	22,463	31,650	(9,186)	(29.0)
– Pub. 2nd class	86,950	76,963	9,987	13.0	80,713	76,828	3,885	5.1	50,030	48,584	1,447	3.0
Total surface	196,456	205,253	(8,797)	(4.3)	104,301	105,522	(1,221)	(1.2)	103,304	114,242	(10,938)	(9.6)
Airmail – Letters & cards	547,431	459,309	88,122	19.2	663,231	595,845	67,386	11.3	36,323	35,461	862	2.4
– Other articles	183,643	188,946	(5,303)	(2.8)	45,374	48,654	(3,280)	(6.7)	28,034	30,682	(2,648)	(8.6)
– Parcel post	127,115	139,614	(12,499)	(9.0)	4,472	4,665	(194)	(4.2)	28,834	31,963	(3,129)	(9.8)
Total airmail	858,190	787,870	70,320	8.9	713,076	649,165	63,912	9.8	93,192	98,106	(4,914)	(5.0)
Foreign post. transactions	251,728	238,819	12,909	5.4	–	–	–	–	–	–	–	–
Int. Express Mail	151,321	111,467	39,854	35.8	6,497	5,422	1,075	19.8	13,899	7,665	6,234	81.3
Int. Surface Airlift 2/	96,797	76,880	19,917	25.9	130,994	–	–	–	32,194	25,606	6,588	25.7
Int. Priority Airmail	35,144	31,510	3,634	11.5	43,777	40,983	2,794	6.8	4,086	3,848	238	6.2
Int. miscellaneous fees 3/	17,917	7,577	10,340	136.5	–	–	–	–	–	–	–	–
Total international mail 2/	1,607,552	1,459,375	148,177	10.2	998,645	801,091	197,553	8.3	246,675	249,466	(2,792)	(1.1)
Total all mail 2/	54,523,776	52,489,674	2,034,101	3.9	182,660,602	180,733,705	1,926,897	1.0	21,919,571	21,925,924	(6,353)	(0.0)
Special and other services:												
Registry – fees affixed	113,277	117,461	(4,183)	(3.6)	18,623	20,500	(1,878)	(9.2)				
Insurance	50,310	51,846	(1,536)	(3.0)	29,374	28,906	468	1.6				
Collect on delivery	21,305	20,813	492	2.4	4,866	5,330	(463)	(8.7)				
Certified	571,738	560,285	11,453	2.0	277,217	288,827	(11,610)	(4.0)				
Special delivery	3,887	2,850	1,038	36.4	391	299	92	30.9				
Money orders	180,543	169,352	11,191	6.6	214,029	201,824	12,205	6.0				
Subtotal	941,061	922,606	18,454	2.0	544,500	545,686	(1,186)	(0.2)				
Out. MO taken into revenue	40,780	26,603	14,176	53.3	–	–	–	–				
Stamped envelopes	15,914	25,446	(9,533)	(37.5)								
Box rents	570,303	531,803	38,500	7.2								
Total special & other services	1,568,056	1,506,459	61,598	4.1								
Total mail and special & other services	56,091,832	53,996,133	2,095,699	3.9								
Other income	526,418	611,916	(85,497)	(14.0)								
Total income	56,618,250	54,608,049	2,010,202	3.7								

Special Service Transactions
U.S. Postal Service Mail
Government Fiscal Year 1996 4/

Registry	14,567
Certified	1,966
Special delivery	306
Special handling	15
Total	16,855

1/ International surface service for letters and cards has been eliminated.
2/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
3/ $7.3 million of the revenue total for Government Fiscal Year 1996 International miscellaneous fees was due to a trial balance prior period adjustment credit for International reply coupons.
4/ Not included elsewhere on this table.
– Totals may not sum due to rounding.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1996 (May 25, 1996–Sep. 13, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 4		Change 1996 over 1995		Postal Quarter 4		Change 1996 over 1995		Postal Quarter 4		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail:												
Letters, flats, and IPPs	6,339,771	6,119,673	220,098	3.6	16,034,455	15,669,940	364,515	2.3	739,316	690,548	48,768	7.1
Presort letters, flats, & IPPs	2,750,708	2,741,740	8,968	0.3	10,030,574	9,825,378	205,196	2.1	398,524	387,022	11,502	3.0
Car. Prsrt ltrs, flats, & IPPs	131,646	226,739	(95,093)	(41.9)	507,678	842,486	(334,808)	(39.7)	20,485	34,458	(13,973)	(40.6)
Postal cards	28,209	25,984	2,225	8.6	141,043	129,908	11,135	8.6	882	650	232	35.7
Mailing cards	173,262	158,470	14,792	9.3	839,234	763,250	75,984	10.0	5,411	4,674	737	15.8
Presort mailing cards	84,327	83,791	536	0.6	503,606	481,955	21,651	4.5	3,929	3,868	61	1.6
Carrier Presort cards	8,564	15,535	(6,971)	(44.9)	55,215	97,070	(41,855)	(43.1)	485	799	(315)	(39.4)
Domestic mail fees	38,809	43,274	(4,465)	(10.3)	–	–	–	–	–	–	–	–
Total First–Class Mail	9,555,295	9,415,207	140,088	1.5	28,111,806	27,809,988	301,818	1.1	1,169,031	1,122,020	47,011	4.2
Priority Mail	1,021,726	873,169	148,557	17.0	293,137	245,727	47,410	19.3	465,010	409,317	55,693	13.6
Domestic mail fees	252	281	(29)	(10.4)	–	–	–	–	–	–	–	–
Total Priority Mail	1,021,978	873,450	148,528	17.0	293,137	245,727	47,410	19.3	465,010	409,317	55,693	13.6
Express Mail	222,307	214,438	7,869	3.7	17,516	16,962	555	3.3	18,571	17,563	1,009	5.7
Mailgrams	536	290	245	84.5	1,213	824	389	47.2	–	–	–	–
Second–class mail:												
In–county	22,818	25,955	(3,137)	(12.1)	274,005	303,920	(29,914)	(9.8)	69,989	91,125	(21,136)	(23.2)
Outside county:												
Regular rate	460,225	456,906	3,319	0.7	2,080,863	2,044,247	36,616	1.8	936,017	915,843	20,175	2.2
Nonprofit rate	89,797	90,592	(795)	(0.9)	609,807	622,315	(12,508)	(2.0)	161,614	163,167	(1,553)	(1.0)
Classroom rate	2,107	2,541	(434)	(17.1)	13,729	17,718	(3,989)	(22.5)	6,219	7,306	(1,087)	(14.9)
Total publishers'	574,947	575,994	(1,047)	(0.2)	2,978,405	2,988,200	(9,796)	(0.3)	1,173,838	1,177,441	(3,602)	(0.3)
Publishers' – label 3579	5,405	5,249	155	3.0	–	–	–	–	–	–	–	–
Application fees	221	249	(28)	(11.4)	–	–	–	–	–	–	–	–
Total second–class mail	580,572	581,492	(920)	(0.2)	2,978,405	2,988,200	(9,796)	(0.3)	1,173,838	1,177,441	(3,602)	(0.3)
Third–class mail:												
Single–piece rate	41,173	32,107	9,066	28.2	42,971	30,224	12,747	42.2	9,743	7,886	1,857	23.5
Bulk regular – basic	465,241	433,910	31,331	7.2	1,830,841	1,683,350	147,491	8.8	198,801	205,084	(6,283)	(3.1)
– carrier route	1,202,234	1,269,328	(67,094)	(5.3)	8,352,608	8,529,455	(176,847)	(2.1)	1,171,395	1,215,579	(44,185)	(3.6)
– 3/5–dig. Prsrt	1,398,053	1,346,070	51,983	3.9	7,100,371	6,701,993	398,378	5.9	930,291	950,151	(19,860)	(2.1)
Total regular	3,065,529	3,049,309	16,220	0.5	17,283,820	16,914,798	369,022	2.2	2,300,486	2,370,814	(70,328)	(3.0)
Bulk nonprofit – basic	100,726	109,278	(8,552)	(7.8)	763,968	842,778	(78,811)	(9.4)	52,815	56,830	(4,015)	(7.1)
– carrier route	72,548	68,042	4,506	6.6	863,498	844,870	18,628	2.2	60,136	62,496	(2,360)	(3.8)
– 3/5–dig. Prsrt	198,297	180,457	17,840	9.9	1,816,333	1,666,842	129,491	7.7	126,429	117,530	8,900	7.6
Total nonprofit	371,571	357,778	13,793	3.9	3,443,799	3,374,491	69,308	2.1	239,380	236,855	2,525	1.1
Bulk mailing fees	10,153	10,574	(421)	(4.0)	–	–	–	–	–	–	–	–
Domestic mail fees	7,766	7,162	605	8.4	–	–	–	–	–	–	–	–
Special handling	0	0	(0)	(45.4)	–	–	–	–	–	–	–	–
Total third–class mail	3,496,193	3,456,930	39,264	1.1	20,770,589	20,319,513	451,076	2.2	2,549,610	2,615,556	(65,946)	(2.5)
Fourth–class mail:												
Parcels (zone rate)	188,348	180,480	7,869	4.4	58,752	54,080	4,671	8.6	300,595	284,711	15,884	5.6
Bound printed matter	146,148	138,885	7,263	5.2	178,628	166,286	12,341	7.4	413,916	397,902	16,014	4.0
Special fourth–class rate	97,504	104,386	(6,882)	(6.6)	54,814	62,705	(7,891)	(12.6)	94,076	89,427	4,649	5.2
Library rate	12,425	12,005	419	3.5	7,340	6,718	622	9.3	15,103	16,091	(988)	(6.1)
Domestic mail fees	468	386	82	21.3	–	–	–	–	–	–	–	–
Special handling	133	141	(8)	(5.5)	–	–	–	–	–	–	–	–
Parcel airlift fees	14	20	(6)	(32.1)	–	–	–	–	–	–	–	–
Total fourth–class mail	445,039	436,303	8,737	2.0	299,533	289,789	9,744	3.4	823,691	788,132	35,559	4.5

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REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 1996 (May 25, 1996–Sep. 13, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 4 1996	REVENUE Postal Quarter 4 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 4 1996	PIECES Postal Quarter 4 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 4 1996	WEIGHT Postal Quarter 4 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	98,284	89,335	8,950	10.0	27,149	22,676	4,474	19.7
Free mail for the blind and handicapped	–	–	–	–	17,986	15,286	2,700	17.7	13,372	10,693	2,679	25.1
Total domestic mail	15,321,920	14,978,110	343,810	2.3	52,588,469	51,775,624	812,845	1.6	6,240,274	6,163,397	76,877	1.2
International mail: 1/												
Surface – Letters & cards	–	740	(740)	–	–	760	(760)	–	–	95	(95)	–
– Other articles	16,670	15,466	1,204	7.8	6,303	6,707	(404)	(6.0)	11,182	10,933	249	2.3
– Parcel post	13,971	20,102	(6,130)	(30.5)	498	753	(255)	(33.8)	5,884	8,611	(2,727)	(31.7)
– Pub. 2nd class	23,512	22,349	1,163	5.2	21,768	22,048	(280)	(1.3)	13,416	13,839	(423)	(3.1)
Total surface	54,154	58,657	(4,503)	(7.7)	28,568	30,268	(1,699)	(5.6)	30,481	33,478	(2,996)	(8.9)
Airmail – Letters & cards	147,373	128,372	19,001	14.8	171,115	151,274	19,841	13.1	10,274	9,443	830	8.8
– Other articles	51,386	55,897	(4,511)	(8.1)	13,954	13,255	699	5.3	8,005	8,926	(920)	(10.3)
– Parcel post	35,471	34,436	1,036	3.0	1,042	1,190	(148)	(12.4)	7,865	8,170	(305)	(3.7)
Total airmail	234,230	218,705	15,525	7.1	186,112	165,719	20,392	12.3	26,144	26,539	(395)	(1.5)
Foreign post. transactions 2/	47,493	73,807	(26,314)	(35.7)	–	–	–	–	–	–	–	–
Int. Express Mail	44,203	35,542	8,661	24.4	1,935	1,653	282	17.0	3,627	2,313	1,315	56.8
Int. Surface Airlift 3/	31,640	28,069	3,571	12.7	42,843	–	–	–	10,588	9,378	1,210	12.9
Int. Priority Airmail	11,069	10,199	870	8.5	14,779	13,185	1,593	12.1	1,249	1,213	37	3.0
Int. miscellaneous fees 4/	14,228	4,153	10,075	242.6	–	–	–	–	–	–	–	–
Total international mail 3/	437,017	429,132	7,886	1.8	274,236	210,826	63,411	9.8	72,090	72,920	(830)	(1.1)
Total all mail 3/	15,758,937	15,407,241	351,696	2.3	52,862,705	51,986,450	876,256	1.6	6,312,364	6,236,317	76,047	1.2
Special and other services:												
Registry – fees affixed	34,688	34,487	201	0.6	5,828	5,740	88	1.5				
Insurance	14,219	13,812	407	2.9	8,355	7,543	812	10.8				
Collect on delivery	6,050	6,358	(308)	(4.8)	1,415	1,549	(134)	(8.6)				
Certified	177,746	168,840	8,906	5.3	86,737	84,634	2,103	2.5				
Special delivery	161	138	23	16.7	16	14	2	15.5				
Money orders	55,285	52,209	3,076	5.9	72,422	59,754	12,668	21.2				
Subtotal	288,150	275,845	12,305	4.5	174,773	159,233	15,540	9.8				
Out. MO taken into revenue	40,780	26,603	14,176	53.3	–	–	–	–				
Stamped envelopes	3,785	6,426	(2,640)	(41.1)								
Box rents	178,165	169,241	8,924	5.3								
Total special & other services	510,880	478,114	32,765	6.9								
Total mail and special & other services	16,269,817	15,885,356	384,461	2.4								
Other income	179,963	219,646	(39,683)	(18.1)								
Total income	16,449,780	16,105,002	344,778	2.1								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 4, FY 1996 5/

Registry	4,211
Certified	518
Special delivery	72
Special handling	0
Total	4,801

1/ International surface service for letters and cards has been eliminated.
2/ Quarter 4 FY 1996 Foreign postal transaction revenue includes a ($47.7) million accrual adjustment.
3/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
4/ $7.3 million of the revenue total for Quarter 4 FY 1996 International miscellaneous fees was due to a trial balance prior period adjustment credit for International reply coupons.

UNITED STATES POSTAL SERVICE
475 L'ENFANT PLAZA SW
WASHINGTON DC 20260

June 28, 1996

POSTAL RATE COMMISSION
JUL 11 1996
OFFICE OF THE CHIEF ADMIN. OFFICER

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

Enclosed please find Postal Quarter III, FY '96 RPW Report. These reports provide the official estimates of revenue, pieces and weight by class and sub-class of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. As an example, accounting data, such as mailing statements, are utilized to garner information on revenue, volume and weight for second-, third- and fourth-class permit mail; sampling systems are used to estimate revenue, volume and weight for stamped and metered mail.

J. Ron Poland
Manager

Revenue and Volume Analysis

Attachments

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OFFICE OF THE SECRETARY

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3 FISCAL YEAR 1996 (Mar. 2, 1996–May 24, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995

(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 3		Change 1996 over 1995		Postal Quarter 3		Change 1996 over 1995		Postal Quarter 3		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail:												
Letters, flats, and IPPs	4,969,260	4,914,487	54,773	1.1	12,415,121	12,448,554	(33,433)	(0.3)	592,302	565,378	26,924	4.8
Presort letters, flats, & IPPs	2,213,577	2,163,653	49,924	2.3	7,884,353	7,759,909	124,445	1.6	304,387	299,404	4,983	1.7
Car. Prsrt ltrs, flats, & IPPs	205,081	188,692	16,390	8.7	755,618	690,852	64,766	9.4	26,853	28,575	(1,722)	(6.0)
Postal cards	20,285	19,946	339	1.7	100,985	99,793	1,192	1.2	631	499	133	26.6
Mailing cards	121,503	122,963	(1,460)	(1.2)	590,080	588,693	1,387	0.2	3,743	3,593	149	4.2
Presort mailing cards	63,076	61,507	1,569	2.6	362,613	353,506	9,107	2.6	2,760	2,723	38	1.4
Carrier Presort cards	10,509	10,726	(217)	(2.0)	65,660	67,020	(1,360)	(2.0)	504	503	1	0.3
Domestic mail fees	32,200	59,076	(26,876)	(45.5)	–	–	–	–	–	–	–	–
Total First–Class Mail	7,635,492	7,541,050	94,442	1.3	22,174,430	22,008,326	166,104	0.8	931,180	900,675	30,505	3.4
Priority Mail	793,277	736,887	56,389	7.7	228,053	210,476	17,577	8.4	362,598	340,088	22,510	6.6
Domestic mail fees	151	205	(54)	(26.3)	–	–	–	–	–	–	–	–
Total Priority Mail	793,428	737,092	56,335	7.6	228,053	210,476	17,577	8.4	362,598	340,088	22,510	6.6
Express Mail	174,800	169,319	5,481	3.2	13,729	13,284	446	3.4	14,551	14,270	281	2.0
Mailgrams	435	402	33	8.3	1,144	1,148	(4)	(0.3)	–	–	–	–
Second–class mail:												
In–county	17,621	17,982	(362)	(2.0)	196,602	200,650	(4,049)	(2.0)	63,047	64,551	(1,504)	(2.3)
Outside county:												
Regular rate	373,401	402,993	(29,593)	(7.3)	1,637,079	1,773,623	(136,544)	(7.7)	773,698	836,687	(62,989)	(7.5)
Nonprofit rate	78,612	82,424	(3,812)	(4.6)	523,425	555,148	(31,723)	(5.7)	141,927	153,090	(11,164)	(7.3)
Classroom rate	2,384	2,412	(28)	(1.2)	14,711	14,743	(32)	(0.2)	8,119	7,662	457	6.0
Total publishers'	472,018	505,812	(33,794)	(6.7)	2,371,817	2,544,164	(172,348)	(6.8)	986,790	1,061,991	(75,200)	(7.1)
Publishers' – label 3579	4,119	4,698	(579)	(12.3)	–	–	–	–	–	–	–	–
Application fees	179	209	(30)	(14.3)	–	–	–	–	–	–	–	–
Total second–class mail	476,315	510,719	(34,403)	(6.7)	2,371,817	2,544,164	(172,348)	(6.8)	986,790	1,061,991	(75,200)	(7.1)
Third–class mail:												
Single–piece rate	37,636	34,485	3,152	9.1	41,013	35,217	5,797	16.5	8,817	7,783	1,034	13.3
Bulk regular – basic	345,019	375,823	(30,804)	(8.2)	1,337,238	1,429,729	(92,491)	(6.5)	162,502	185,087	(22,585)	(12.2)
– carrier route	999,094	995,069	4,025	0.4	6,809,794	6,666,351	143,443	2.2	923,852	942,191	(18,339)	(1.9)
– 3/5–dig. Prsrt	1,128,483	1,066,798	61,685	5.8	5,672,921	5,294,717	378,204	7.1	789,679	755,763	33,916	4.5
Total regular	2,472,596	2,437,690	34,906	1.4	13,819,953	13,390,797	429,156	3.2	1,876,033	1,883,041	(7,008)	(0.4)
Bulk nonprofit – basic	99,703	87,809	11,895	13.5	760,203	669,447	90,756	13.6	48,264	48,039	224	0.5
– carrier route	49,169	51,260	(2,091)	(4.1)	595,467	665,688	(70,221)	(10.5)	38,013	37,541	472	1.3
– 3/5–dig. Prsrt	159,962	147,869	12,092	8.2	1,473,462	1,384,801	88,660	6.4	95,630	89,269	6,360	7.1
Total nonprofit	308,834	286,938	21,896	7.6	2,829,131	2,719,936	109,195	4.0	181,907	174,850	7,057	4.0
Bulk mailing fees	11,387	11,266	120	1.1	–	–	–	–	–	–	–	–
Domestic mail fees	16,416	14,263	2,152	15.1	–	–	–	–	–	–	–	–
Special handling	0	25	(25)	(100.0)	–	–	–	–	–	–	–	–
Total third–class mail	2,846,869	2,784,668	62,201	2.2	16,690,098	16,145,950	544,148	3.4	2,066,757	2,065,674	1,082	0.1
Fourth–class mail:												
Parcels (zone rate)	151,750	152,717	(967)	(0.6)	47,363	46,146	1,217	2.6	234,829	236,299	(1,470)	(0.6)
Bound printed matter	89,401	86,323	3,078	3.6	96,767	91,915	4,852	5.3	222,251	217,025	5,226	2.4
Special fourth–class rate	78,268	89,172	(10,904)	(12.2)	45,337	53,043	(7,706)	(14.5)	71,106	84,576	(13,470)	(15.9)
Library rate	13,631	12,741	890	7.0	9,161	7,422	1,739	23.4	12,061	16,399	(4,338)	(26.5)
Domestic mail fees	264	1,119	(855)	(76.4)	–	–	–	–	–	–	–	–
Special handling	117	124	(8)	(6.1)	–	–	–	–	–	–	–	–
Parcel airlift fees	10	24	(13)	(56.6)	–	–	–	–	–	–	–	–
Total fourth–class mail	333,441	342,220	(8,779)	(2.6)	198,629	198,526	103	0.1	540,247	554,299	(14,052)	(2.5)

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REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3 FISCAL YEAR 1996 (Mar. 2, 1996–May 24, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995

(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 3		Change 1996 over 1995		Postal Quarter 3		Change 1996 over 1995		Postal Quarter 3		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
U.S. Postal Service Mail	–	–	–	–	85,451	109,080	(23,629)	(21.7)	18,617	19,354	(737)	(3.8)
Free mail for the blind and handicapped	–	–	–	–	10,665	9,262	1,403	15.1	9,082	5,166	3,916	75.8
Total domestic mail	12,260,780	12,085,469	175,311	1.5	41,774,016	41,240,216	533,800	1.3	4,929,823	4,961,517	(31,694)	(0.6)
International mail: 1/												
Surface – Letters & cards	–	1,460	(1,460)	–	–	1,272	(1,272)	–	–	186	(186)	–
– Other articles	12,134	10,009	2,125	21.2	5,061	4,449	612	13.8	7,351	7,318	34	0.5
– Parcel post	16,337	16,930	(593)	(3.5)	515	690	(175)	(25.3)	4,382	7,046	(2,665)	(37.8)
– Pub. 2nd class	22,069	17,985	4,084	22.7	20,504	18,978	1,526	8.0	12,648	12,159	489	4.0
Total surface	50,540	46,384	4,155	9.0	26,080	25,388	691	2.7	24,381	26,708	(2,327)	(8.7)
Airmail – Letters & cards	101,653	97,214	4,439	4.6	110,604	131,168	(20,564)	(15.7)	7,067	7,797	(730)	(9.4)
– Other articles	40,155	38,586	1,569	4.1	8,507	10,279	(1,772)	(17.2)	5,920	6,376	(455)	(7.1)
– Parcel post	25,953	32,560	(6,607)	(20.3)	1,180	1,091	89	8.2	7,203	7,286	(83)	(1.1)
Total airmail	167,761	168,360	(599)	(0.4)	120,291	142,538	(22,247)	(15.6)	20,191	21,459	(1,268)	(5.9)
Foreign post. transactions	66,792	51,265	15,527	30.3	–	–	–	–	–	–	–	–
Int. Express Mail	35,794	25,695	10,099	39.3	1,563	1,315	247	18.8	3,144	1,746	1,398	80.1
Int. Surface Airlift 2/	21,109	17,925	3,184	17.8	27,650	–	–	–	7,030	5,862	1,168	19.9
Int. Priority Airmail	7,558	8,085	(527)	(6.5)	9,201	9,923	(721)	(7.3)	876	1,033	(157)	(15.2)
Int. miscellaneous fees	1,392	1,416	(24)	(1.7)	–	–	–	–	–	–	–	–
Total international mail 2/	350,945	319,131	31,815	10.0	184,784	179,164	5,620	(12.3)	55,622	56,808	(1,186)	(2.1)
Total all mail 2/	12,611,725	12,404,600	207,125	1.7	41,958,800	41,419,380	539,420	1.2	4,985,445	5,018,326	(32,880)	(0.7)
Special and other services:												
Registry – fees affixed	27,353	29,291	(1,938)	(6.6)	4,448	5,001	(553)	(11.1)				
Insurance	10,602	9,860	742	7.5	5,794	5,560	234	4.2				
Collect on delivery	5,206	5,090	116	2.3	1,138	1,229	(91)	(7.4)				
Certified	142,970	140,697	2,273	1.6	68,714	69,646	(932)	(1.3)				
Special delivery	671	282	389	138.3	67	28	39	136.1				
Money orders	41,911	41,604	307	0.7	49,704	47,658	2,046	4.3				
Subtotal	228,713	226,824	1,889	0.8	129,865	129,123	742	0.6				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	4,489	7,503	(3,014)	(40.2)								
Box rents	133,095	124,820	8,275	6.6								
Total special & other services	366,297	359,147	7,150	2.0								
Total mail and special & other services	12,978,022	12,763,747	214,275	1.7								
Other income	105,704	240,032	(134,328)	(56.0)								
Total income	13,083,726	13,003,779	79,947	0.6								

1/ International surface service for letters and cards has been eliminated.

2/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.

3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 3, FY 1996 3/

Registry	3,112
Certified	660
Special delivery	102
Special handling	1
Total	3,875

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 1996 (Sep. 16, 1995-May 24, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed - Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 3 YTD		Change 1996 over 1995		Postal Quarter 3 YTD		Change 1996 over 1995		Postal Quarter 3 YTD		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First-Class Mail:												
Letters, flats, and IPPs	15,243,800	14,579,431	664,368	4.6	39,024,082	38,928,186	95,896	0.2	1,747,566	1,705,656	41,910	2.5
Presort letters, flats, & IPPs	6,638,152	6,281,429	356,724	5.7	23,736,031	23,328,224	407,807	1.7	915,379	898,670	16,709	1.9
Car. Prsrt ltrs, flats, & IPPs	613,736	565,035	48,701	8.6	2,292,696	2,180,555	112,141	5.1	88,071	87,427	643	0.7
Postal cards	64,536	60,275	4,261	7.1	319,645	309,018	10,627	3.4	1,998	1,545	453	29.3
Mailing cards	368,101	365,771	2,330	0.6	1,785,001	1,797,099	(12,098)	(0.7)	11,307	11,021	286	2.6
Presort mailing cards	193,009	176,740	16,268	9.2	1,110,587	1,038,849	71,738	6.9	8,642	8,035	606	7.5
Carrier Presort cards	42,602	46,070	(3,469)	(7.5)	266,202	296,298	(30,096)	(10.2)	2,105	2,259	(154)	(6.8)
Domestic mail fees	122,335	147,475	(25,140)	(17.0)	–	–	–	–	–	–	–	–
Total First-Class Mail	23,286,270	22,222,227	1,064,043	4.8	68,534,244	67,878,229	656,015	1.0	2,775,067	2,714,614	60,453	2.2
Priority Mail	2,355,210	2,175,938	179,273	8.2	658,278	617,166	41,112	6.7	1,130,225	1,067,034	63,190	5.9
Domestic mail fees	705	607	98	16.1	–	–	–	–	–	–	–	–
Total Priority Mail	2,355,915	2,176,545	179,370	8.2	658,278	617,166	41,112	6.7	1,130,225	1,067,034	63,190	5.9
Express Mail	508,702	495,212	13,490	2.7	39,608	39,774	(166)	(0.4)	44,626	45,117	(491)	(1.1)
Mailgrams	1,051	1,092	(40)	(3.7)	2,985	3,244	(259)	(8.0)	–	–	–	–
Second-class mail:												
In-county	52,807	51,676	1,132	2.2	599,818	590,023	9,795	1.7	188,539	183,353	5,186	2.8
Outside county:												
Regular rate	1,116,168	1,070,956	45,211	4.2	4,869,273	4,842,927	26,346	0.5	2,312,765	2,357,117	(44,351)	(1.9)
Nonprofit rate	239,740	228,272	11,468	5.0	1,601,297	1,658,017	(56,720)	(3.4)	436,448	453,251	(16,803)	(3.7)
Classroom rate	7,414	7,789	(375)	(4.8)	45,395	46,625	(1,229)	(2.6)	24,316	25,653	(1,337)	(5.2)
Total publishers'	1,416,129	1,358,693	57,436	4.2	7,115,783	7,137,592	(21,809)	(0.3)	2,962,069	3,019,375	(57,306)	(1.9)
Publishers' - label 3579	12,982	12,076	906	7.5	–	–	–	–	–	–	–	–
Application fees	562	612	(49)	(8.0)	–	–	–	–	–	–	–	–
Total second-class mail	1,429,673	1,371,380	58,293	4.3	7,115,783	7,137,592	(21,809)	(0.3)	2,962,069	3,019,375	(57,306)	(1.9)
Third-class mail:												
Single-piece rate	95,319	123,447	(28,128)	(22.8)	105,134	114,159	(9,025)	(7.9)	21,792	38,147	(16,355)	(42.9)
Bulk regular - basic	1,004,783	1,031,895	(27,112)	(2.6)	3,916,053	4,212,146	(296,094)	(7.0)	474,371	517,382	(43,011)	(8.3)
- carrier route	3,095,944	3,038,945	56,999	1.9	20,743,936	21,315,101	(571,165)	(2.7)	2,940,758	3,141,420	(200,663)	(6.4)
- 3/5-dig. Prsrt	3,433,148	3,119,612	313,536	10.1	17,182,385	16,393,254	789,130	4.8	2,441,817	2,384,354	57,463	2.4
Total regular	7,533,875	7,190,452	343,423	4.8	41,842,373	41,920,502	(78,128)	(0.2)	5,856,945	6,043,156	(186,211)	(3.1)
Bulk nonprofit - basic	296,621	285,165	11,457	4.0	2,237,483	2,245,437	(7,954)	(0.4)	150,288	151,027	(739)	(0.5)
- carrier route	168,952	170,954	(2,002)	(1.2)	2,046,376	2,206,474	(160,098)	(7.3)	131,832	130,912	920	0.7
- 3/5-dig. Prsrt	492,133	468,769	23,364	5.0	4,508,868	4,465,500	43,368	1.0	302,553	291,866	10,688	3.7
Total nonprofit	957,706	924,888	32,819	3.5	8,792,727	8,917,412	(124,684)	(1.4)	584,673	573,804	10,869	1.9
Bulk mailing fees	43,794	42,904	889	2.1	–	–	–	–	–	–	–	–
Domestic mail fees	30,483	27,727	2,756	9.9	–	–	–	–	–	–	–	–
Special handling	19	189	(169)	(89.7)	–	–	–	–	–	–	–	–
Total third-class mail	8,661,196	8,309,607	351,590	4.2	50,740,235	50,952,072	(211,837)	(0.4)	6,463,410	6,655,107	(191,697)	(2.9)
Fourth-class mail:												
Parcels (zone rate)	520,396	525,232	(4,836)	(0.9)	159,095	166,066	(6,971)	(4.2)	820,744	870,583	(49,839)	(5.7)
Bound printed matter	300,522	268,237	32,285	12.0	332,771	297,884	34,887	11.7	806,366	731,486	74,880	10.2
Special fourth-class rate	244,512	252,844	(8,332)	(3.3)	139,147	154,060	(14,913)	(9.7)	232,397	257,589	(25,192)	(9.8)
Library rate	36,717	34,236	2,480	7.2	23,660	23,116	544	2.4	36,759	56,029	(19,269)	(34.4)
Domestic mail fees	1,132	2,128	(996)	(46.8)	–	–	–	–	–	–	–	–
Special handling	242	553	(310)	(56.1)	–	–	–	–	–	–	–	–
Parcel airlift fees	62	155	(93)	(60.1)	–	–	–	–	–	–	–	–
Total fourth-class mail	1,103,583	1,083,384	20,199	1.9	654,672	641,125	13,547	2.1	1,896,266	1,915,687	(19,420)	(1.0)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 3 YEAR-TO-DATE FISCAL YEAR 1996 (Sep. 16, 1995-May 24, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed - Data in Thousands)

Service Category	REVENUE Postal Quarter 3 YTD 1996	REVENUE Postal Quarter 3 YTD 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 3 YTD 1996	PIECES Postal Quarter 3 YTD 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 3 YTD 1996	WEIGHT Postal Quarter 3 YTD 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	271,450	332,959	(61,508)	(18.5)	72,945	57,053	15,892	27.9
Free mail for the blind and handicapped	–	–	–	–	32,463	36,103	(3,640)	(10.1)	18,630	20,982	(2,352)	(11.2)
Total domestic mail	37,346,391	35,659,447	1,686,945	4.7	128,049,720	127,638,264	411,456	0.3	15,363,239	15,494,969	(131,731)	(0.9)
International mail: 1/												
Surface – Letters & cards	–	4,915	(4,915)	–	–	4,435	(4,435)	–	–	615	(615)	–
– Other articles	37,974	32,204	5,769	17.9	16,115	13,918	2,197	15.8	22,840	22,269	572	2.6
– Parcel post	46,254	56,308	(10,054)	(17.9)	1,707	2,206	(499)	(22.6)	17,036	23,565	(6,530)	(27.7)
– Pub. 2nd class	63,238	54,435	8,803	16.2	58,926	54,801	4,125	7.5	36,639	34,767	1,872	5.4
Total surface	147,466	147,861	(396)	(0.3)	76,747	75,359	1,388	1.8	76,515	81,217	(4,701)	(5.8)
Airmail – Letters & cards	396,619	332,258	64,361	19.4	488,738	448,877	39,860	8.9	26,422	26,261	161	0.6
– Other articles	133,588	133,798	(210)	(0.2)	30,946	35,884	(4,937)	(13.8)	19,909	21,895	(1,986)	(9.1)
– Parcel post	91,324	108,240	(16,916)	(15.6)	3,511	3,566	(55)	(1.5)	20,957	24,431	(3,473)	(14.2)
Total airmail	621,530	574,296	47,234	8.2	523,195	488,326	34,868	7.1	67,288	72,587	(5,298)	(7.3)
Foreign post. transactions	199,142	161,515	37,626	23.3	–	–	–	–	–	–	–	–
Int. Express Mail	105,049	75,237	29,813	39.6	4,484	3,760	724	19.3	10,024	5,307	4,717	88.9
Int. Surface Airlift 2/	64,015	47,518	16,497	34.7	87,925	–	–	–	21,222	15,750	5,472	34.7
Int. Priority Airmail	23,725	21,271	2,454	11.5	28,475	27,884	590	2.1	2,805	2,630	174	6.6
Int. miscellaneous fees	2,923	2,783	140	5.0	–	–	–	–	–	–	–	–
Total international mail 2/	1,163,850	1,030,482	133,368	12.9	720,825	595,330	125,496	6.3	177,855	177,491	364	0.2
Total all mail 2/	38,510,241	36,689,929	1,820,312	5.0	128,770,545	128,233,594	536,951	0.4	15,541,093	15,672,460	(131,367)	(0.8)
Special and other services:												
Registry – fees affixed	77,081	83,466	(6,386)	(7.7)	12,508	14,944	(2,437)	(16.3)				
Insurance	35,784	38,350	(2,566)	(6.7)	20,807	21,566	(759)	(3.5)				
Collect on delivery	15,222	14,291	931	6.5	3,438	3,789	(351)	(9.3)				
Certified	389,025	382,284	6,741	1.8	188,391	200,239	(11,848)	(5.9)				
Special delivery	4,000	2,729	1,272	46.6	403	282	121	43.0				
Money orders	124,333	115,229	9,104	7.9	138,503	140,518	(2,015)	(1.4)				
Subtotal	645,445	636,348	9,097	1.4	364,050	381,338	(17,288)	(4.5)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	12,387	18,905	(6,518)	(34.5)								
Box rents	385,168	353,149	32,019	9.1								
Total special & other services	1,043,000	1,008,402	34,598	3.4								
Total mail and special & other services	39,553,241	37,698,331	1,854,910	4.9								
Other income	345,086	379,231	(34,145)	(9.0)								
Total income	39,898,327	38,077,562	1,820,765	4.8								

1/ International surface service for letters and cards has been eliminated.
2/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 3 YTD, FY 1996 3/

Registry	10,427
Certified	1,407
Special delivery	393
Special handling	16
Total	12,243

UNITED STATES POSTAL SERVICE
475 L'ENFANT PLAZA SW
WASHINGTON DC 20260

POSTAL RATE COMMISSION
MAR 26 1996
OFFICE OF THE CHIEF ADMIN. OFFICER

March 21, 1996

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

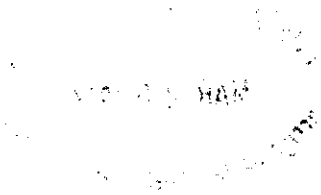
Enclosed please find Postal Quarter II, FY '96 RPW Report. These reports provide the official estimates of revenue, pieces and weight by class and sub-class of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. As an example, accounting data, such as mailing statements, are utilized to garner information on revenue, volume and weight for second-, third- and fourth-class permit mail; sampling systems are used to estimate revenue, volume and weight for stamped and metered mail.

J. Ron Poland
Manager

Revenue and Volume Analysis

Attachments



REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1996 (Dec. 9, 1995–Mar. 1, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2		Change 1996 over 1995		Postal Quarter 2		Change 1996 over 1995		Postal Quarter 2		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail:												
Letters, flats, and IPPs	5,256,995	5,125,846	131,149	2.6	13,722,659	13,588,897	133,762	1.0	586,672	592,763	(5,891)	(1.0)
Presort letters, flats, & IPPs	2,170,057	2,125,025	45,033	2.1	7,776,771	7,757,242	19,529	0.3	289,156	296,702	(7,547)	(2.5)
Car. Prsrt ltrs, flats, & IPPs	207,186	192,546	14,640	7.6	782,752	746,057	36,695	4.9	31,317	28,903	2,415	8.4
Postal cards	19,613	18,720	893	4.8	97,017	95,491	1,527	1.6	606	477	129	27.0
Mailing cards	115,281	120,295	(5,013)	(4.2)	559,790	582,992	(23,202)	(4.0)	3,549	3,577	(28)	(0.8)
Presort mailing cards	68,967	62,082	6,885	11.1	397,794	364,046	33,748	9.3	3,248	2,941	307	10.4
Carrier Presort cards	18,568	22,882	(4,315)	(18.9)	116,027	147,309	(31,282)	(21.2)	958	1,170	(213)	(18.2)
Domestic mail fees	50,718	51,203	(484)	(0.9)	–	–	–	–	–	–	–	–
Total First–Class Mail	7,907,385	7,718,598	188,787	2.4	23,452,811	23,282,034	170,778	0.7	915,706	926,533	(10,828)	(1.2)
Priority Mail	804,198	760,484	43,714	5.7	219,247	209,955	9,293	4.4	402,146	384,286	17,859	4.6
Domestic mail fees	367	243	123	50.6	–	–	–	–	–	–	–	–
Total Priority Mail	804,564	760,727	43,837	5.8	219,247	209,955	9,293	4.4	402,146	384,286	17,859	4.6
Express Mail	175,930	172,434	3,496	2.0	13,516	13,610	(94)	(0.7)	16,347	16,079	268	1.7
Mailgrams	397	401	(4)	(1.0)	1,264	1,197	67	5.6	–	–	–	–
Second–class mail:												
In–county	16,298	16,024	274	1.7	191,561	185,961	5,599	3.0	55,354	54,704	650	1.2
Outside county:												
Regular rate	367,271	333,535	33,736	10.1	1,646,559	1,458,147	188,412	12.9	746,870	717,443	29,427	4.1
Nonprofit rate	77,026	73,806	3,220	4.4	520,585	520,946	(360)	(0.1)	135,746	139,743	(3,997)	(2.9)
Classroom rate	2,683	2,969	(286)	(9.6)	17,521	18,666	(1,145)	(6.1)	8,228	9,484	(1,256)	(13.2)
Total publishers'	463,279	426,334	36,945	8.7	2,376,226	2,183,719	192,506	8.8	946,197	921,373	24,824	2.7
Publishers' – label 3579	3,367	3,318	49	1.5	–	–	–	–	–	–	–	–
Application fees	205	214	(9)	(4.3)	–	–	–	–	–	–	–	–
Total second–class mail	466,851	429,866	36,984	8.6	2,376,226	2,183,719	192,506	8.8	946,197	921,373	24,824	2.7
Third–class mail:												
Single–piece rate	27,936	38,002	(10,066)	(26.5)	28,668	32,292	(3,624)	(11.2)	6,651	11,203	(4,552)	(40.6)
Bulk regular – basic	303,965	323,023	(19,058)	(5.9)	1,181,620	1,294,848	(113,228)	(8.7)	147,163	161,349	(14,186)	(8.8)
– carrier route	941,032	966,384	(25,352)	(2.6)	6,415,364	6,709,665	(294,301)	(4.4)	871,189	993,164	(121,975)	(12.3)
– 3/5–dig. Prsrt	1,084,933	1,021,326	63,607	6.2	5,471,899	5,299,028	172,872	3.3	767,768	777,903	(10,135)	(1.3)
Total regular	2,329,930	2,310,733	19,197	0.8	13,068,883	13,303,541	(234,658)	(1.8)	1,786,120	1,932,416	(146,296)	(7.6)
Bulk nonprofit – basic	86,808	91,004	(4,197)	(4.6)	653,363	710,054	(56,691)	(8.0)	43,840	46,392	(2,553)	(5.5)
– carrier route	52,705	48,694	4,011	8.2	636,287	630,504	5,783	0.9	39,714	39,492	222	0.6
– 3/5–dig. Prsrt	156,804	155,426	1,378	0.9	1,424,831	1,463,510	(38,679)	(2.6)	94,035	95,835	(1,800)	(1.9)
Total nonprofit	296,316	295,123	1,193	0.4	2,714,482	2,804,069	(89,587)	(3.2)	177,588	181,719	(4,131)	(2.3)
Bulk mailing fees	21,000	21,170	(170)	(0.8)	–	–	–	–	–	–	–	–
Domestic mail fees	7,070	7,472	(403)	(5.4)	–	–	–	–	–	–	–	–
Special handling	18	58	(40)	(68.8)	–	–	–	–	–	–	–	–
Total third–class mail	2,682,269	2,672,558	9,711	0.4	15,812,033	16,139,902	(327,869)	(2.0)	1,970,360	2,125,339	(154,979)	(7.3)
Fourth–class mail:												
Parcels (zone rate)	180,534	184,385	(3,851)	(2.1)	53,972	55,642	(1,671)	(3.0)	294,542	302,952	(8,410)	(2.8)
Bound printed matter	101,741	90,847	10,894	12.0	114,304	105,230	9,074	8.6	302,937	277,588	25,349	9.1
Special fourth–class rate	79,655	82,256	(2,601)	(3.2)	45,049	47,248	(2,199)	(4.7)	77,049	82,492	(5,443)	(6.6)
Library rate	11,386	12,793	(1,407)	(11.0)	7,241	7,229	13	0.2	11,652	21,145	(9,493)	(44.9)
Domestic mail fees	382	650	(268)	(41.2)	–	–	–	–	–	–	–	–
Special handling	55	289	(233)	(80.8)	–	–	–	–	–	–	–	–
Parcel airlift fees	24	60	(36)	(59.5)	–	–	–	–	–	–	–	–
Total fourth–class mail	373,778	371,280	2,498	0.7	220,567	215,350	5,217	2.4	686,180	684,176	2,004	0.3

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2
FISCAL YEAR 1996 (Dec. 9, 1995–Mar. 1, 1996) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 2 1996	REVENUE Postal Quarter 2 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 2 1996	PIECES Postal Quarter 2 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 2 1996	WEIGHT Postal Quarter 2 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	82,805	75,869	6,935	9.1	25,099	15,882	9,216	58.0
Free mail for the blind and handicapped	–	–	–	–	7,150	14,523	(7,373)	(50.8)	3,951	8,410	(4,459)	(53.0)
Total domestic mail	12,411,174	12,125,865	285,309	2.4	42,185,619	42,136,159	49,460	0.1	4,965,984	5,082,080	(116,095)	(2.3)
International mail: 1/												
Surface – Letters & cards	–	1,867	(1,867)	–	–	1,880	(1,880)	–	–	223	(223)	–
– Other articles	13,117	11,036	2,081	18.9	5,309	4,976	333	6.7	8,264	7,531	733	9.7
– Parcel post	7,361	16,368	(9,007)	(55.0)	287	637	(351)	(55.0)	3,136	6,905	(3,769)	(54.6)
– Pub. 2nd class	20,417	17,945	2,473	13.8	19,442	19,333	109	0.6	12,135	12,197	(63)	(0.5)
Total surface	40,895	47,215	(6,320)	(13.4)	25,038	26,827	(1,789)	(6.7)	23,534	26,856	(3,322)	(12.4)
Airmail – Letters & cards	171,869	131,670	40,199	30.5	223,452	180,415	43,037	23.9	11,095	10,011	1,084	10.8
– Other articles	43,775	49,024	(5,249)	(10.7)	10,750	12,879	(2,129)	(16.5)	6,421	8,046	(1,625)	(20.2)
– Parcel post	35,635	31,302	4,333	13.8	1,198	1,037	162	15.6	7,184	7,081	102	1.4
Total airmail	251,279	211,996	39,283	18.5	235,400	194,331	41,069	21.1	24,699	25,138	(439)	(1.7)
Foreign post. transactions	61,949	54,812	7,137	13.0	–	–	–	–	–	–	–	–
Int. Express Mail	34,142	25,010	9,131	36.5	1,440	1,228	212	17.3	3,168	1,813	1,356	74.8
Int. Surface Airlift 2/	19,098	15,363	3,735	24.3	27,246	–	–	–	6,309	4,934	1,375	27.9
Int. Priority Airmail	7,283	7,096	187	2.6	9,235	10,209	(975)	(9.5)	837	844	(7)	(0.8)
Int. miscellaneous fees	587	1,202	(614)	(51.1)	–	–	–	–	–	–	–	–
Total international mail 2/	415,233	362,694	52,539	14.5	298,359	232,595	65,764	16.6	58,547	59,584	(1,037)	(1.7)
Total all mail 2/	12,826,407	12,488,559	337,848	2.7	42,483,979	42,368,755	115,224	0.2	5,024,532	5,141,664	(117,133)	(2.3)
Special and other services:												
Registry – fees affixed	27,995	25,805	2,190	8.5	4,550	4,626	(76)	(1.6)				
Insurance	12,705	13,526	(821)	(6.1)	7,804	7,523	281	3.7				
Collect on delivery	4,880	5,325	(445)	(8.4)	1,131	1,333	(202)	(15.1)				
Certified	122,290	134,952	(12,661)	(9.4)	59,482	72,637	(13,155)	(18.1)				
Special delivery	1,787	2,204	(417)	(18.9)	178	223	(45)	(20.3)				
Money orders	40,590	37,702	2,888	7.7	43,092	47,529	(4,437)	(9.3)				
Subtotal	210,248	219,514	(9,266)	(4.2)	116,237	133,871	(17,635)	(13.2)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	4,419	8,058	(3,638)	(45.2)								
Box rents	126,037	114,164	11,872	10.4								
Total special & other services	340,703	341,736	(1,033)	(0.3)								
Total mail and special & other services	13,167,110	12,830,295	336,815	2.6								
Other income	118,954	30,329	88,625	292.2								
Total income	13,286,064	12,860,624	425,439	3.3								

1/ International surface service for letters and cards has been eliminated.
2/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

Special Service Transactions U.S. Postal Service Mail Postal Quarter 2, FY 1996 3/	
Registry	3,395
Certified	505
Special delivery	139
Special handling	13
Total	4,052

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2 YEAR-TO-DATE 03/21/96
FISCAL YEAR 1996 (Sep. 16, 1995-Mar. 1, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed - Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 2 YTD		Change 1996 over 1995		Postal Quarter 2 YTD		Change 1996 over 1995		Postal Quarter 2 YTD		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First-Class Mail:												
Letters, flats, and IPPs	10,274,540	9,664,944	609,595	6.3	26,608,962	26,479,632	129,329	0.5	1,155,264	1,140,278	14,986	1.3
Presort letters, flats, & IPPs	4,424,575	4,117,776	306,800	7.5	15,851,678	15,568,316	283,362	1.8	610,992	599,266	11,726	2.0
Car. Prsrt ltrs, flats, & IPPs	408,655	376,343	32,312	8.6	1,537,078	1,489,702	47,375	3.2	61,217	58,852	2,365	4.0
Postal cards	44,251	40,330	3,921	9.7	218,660	209,225	9,435	4.5	1,367	1,046	321	30.6
Mailing cards	246,598	242,808	3,790	1.6	1,194,921	1,208,406	(13,485)	(1.1)	7,564	7,428	136	1.8
Presort mailing cards	129,932	115,233	14,699	12.8	747,974	685,343	62,631	9.1	5,882	5,313	569	10.7
Carrier Presort cards	32,093	35,344	(3,252)	(9.2)	200,541	229,278	(28,736)	(12.5)	1,601	1,756	(155)	(8.8)
Domestic mail fees	90,135	88,399	1,736	2.0	–	–	–	–	–	–	–	–
Total First-Class Mail	15,650,778	14,681,177	969,602	6.6	46,359,814	45,869,903	489,911	1.1	1,843,887	1,813,939	29,947	1.7
Priority Mail	1,561,934	1,439,050	122,883	8.5	430,225	406,690	23,535	5.8	767,627	726,946	40,680	5.6
Domestic mail fees	554	402	152	37.7	–	–	–	–	–	–	–	–
Total Priority Mail	1,562,488	1,439,453	123,035	8.5	430,225	406,690	23,535	5.8	767,627	726,946	40,680	5.6
Express Mail	333,902	325,893	8,009	2.5	25,879	26,490	(611)	(2.3)	30,075	30,847	(772)	(2.5)
Mailgrams	616	690	(74)	(10.7)	1,841	2,096	(255)	(12.2)	–	–	–	–
Second-class mail:												
In-county	35,187	33,693	1,493	4.4	403,216	389,372	13,844	3.6	125,493	118,802	6,690	5.6
Outside county:												
Regular rate	742,767	667,963	74,804	11.2	3,232,194	3,069,304	162,890	5.3	1,539,067	1,520,429	18,638	1.2
Nonprofit rate	161,127	145,847	15,280	10.5	1,077,871	1,102,869	(24,997)	(2.3)	294,522	300,161	(5,639)	(1.9)
Classroom rate	5,030	5,377	(347)	(6.5)	30,685	31,882	(1,197)	(3.8)	16,197	17,992	(1,794)	(10.0)
Total publishers'	944,111	852,881	91,230	10.7	4,743,967	4,593,428	150,539	3.3	1,975,279	1,957,384	17,895	0.9
Publishers' - label 3579	8,864	7,378	1,485	20.1	–	–	–	–	–	–	–	–
Application fees	383	403	(19)	(4.8)	–	–	–	–	–	–	–	–
Total second-class mail	953,358	860,662	92,696	10.8	4,743,967	4,593,428	150,539	3.3	1,975,279	1,957,384	17,895	0.9
Third-class mail:												
Single-piece rate	57,682	88,962	(31,280)	(35.2)	64,121	78,942	(14,821)	(18.8)	12,975	30,364	(17,389)	(57.3)
Bulk regular - basic	659,764	656,072	3,692	0.6	2,578,815	2,782,418	(203,603)	(7.3)	311,869	332,295	(20,427)	(6.1)
- carrier route	2,096,850	2,043,876	52,974	2.6	13,934,142	14,648,750	(714,608)	(4.9)	2,016,906	2,199,229	(182,323)	(8.3)
- 3/5-dig. Prsrt	2,304,664	2,052,814	251,850	12.3	11,509,463	11,098,537	410,926	3.7	1,652,138	1,628,591	23,547	1.4
Total regular	5,061,278	4,752,762	308,517	6.5	28,022,420	28,529,705	(507,285)	(1.8)	3,980,913	4,160,115	(179,202)	(4.3)
Bulk nonprofit - basic	196,918	197,356	(438)	(0.2)	1,477,281	1,575,990	(98,710)	(6.3)	102,024	102,988	(963)	(0.9)
- carrier route	119,783	119,694	89	0.1	1,450,909	1,540,786	(89,877)	(5.8)	93,819	93,370	448	0.5
- 3/5-dig. Prsrt	332,171	320,900	11,271	3.5	3,035,406	3,080,699	(45,293)	(1.5)	206,923	202,596	4,327	2.1
Total nonprofit	648,873	637,950	10,923	1.7	5,963,596	6,197,476	(233,879)	(3.8)	402,766	398,954	3,812	1.0
Bulk mailing fees	32,407	31,638	769	2.4	–	–	–	–	–	–	–	–
Domestic mail fees	14,068	13,464	604	4.5	–	–	–	–	–	–	–	–
Special handling	19	164	(145)	(88.2)	–	–	–	–	–	–	–	–
Total third-class mail	5,814,327	5,524,939	289,388	5.2	34,050,137	34,806,122	(755,985)	(2.2)	4,396,653	4,589,433	(192,780)	(4.2)
Fourth-class mail:												
Parcels (zone rate)	368,646	372,515	(3,869)	(1.0)	111,732	119,920	(8,188)	(6.8)	585,915	634,283	(48,369)	(7.6)
Bound printed matter	211,120	181,914	29,207	16.1	236,003	205,968	30,035	14.6	584,115	514,462	69,653	13.5
Special fourth-class rate	166,244	163,671	2,573	1.6	93,809	101,017	(7,208)	(7.1)	161,291	173,013	(11,722)	(6.8)
Library rate	23,086	21,496	1,591	7.4	14,499	15,694	(1,196)	(7.6)	24,699	39,630	(14,931)	(37.7)
Domestic mail fees	868	1,010	(141)	(14.0)	–	–	–	–	–	–	–	–
Special handling	126	429	(303)	(70.6)	–	–	–	–	–	–	–	–
Parcel airlift fees	51	131	(79)	(60.7)	–	–	–	–	–	–	–	–
Total fourth-class mail	770,142	741,164	28,978	3.9	456,043	442,599	13,444	3.0	1,356,019	1,361,388	(5,369)	(0.4)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 2 YEAR-TO-DATE
FISCAL YEAR 1996 (Sep. 16, 1995-Mar. 1, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed - Data in Thousands)

Service Category	REVENUE Postal Quarter 2 YTD 1996	REVENUE Postal Quarter 2 YTD 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 2 YTD 1996	PIECES Postal Quarter 2 YTD 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 2 YTD 1996	WEIGHT Postal Quarter 2 YTD 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	185,999	223,879	(37,880)	(16.9)	54,328	37,698	16,630	44.1
Free mail for the blind and handicapped	–	–	–	–	21,798	26,841	(5,043)	(18.8)	9,549	15,817	(6,268)	(39.6)
Total domestic mail	25,085,611	23,573,977	1,511,634	6.4	86,275,704	86,398,048	(122,345)	(0.1)	10,433,416	10,533,452	(100,036)	(0.9)
International mail: 1/												
Surface – Letters & cards	–	3,454	(3,454)	–	–	3,163	(3,163)	–	–	430	(430)	–
– Other articles	25,840	22,195	3,644	16.4	11,054	9,469	1,585	16.7	15,489	14,951	538	3.6
– Parcel post	29,917	39,378	(9,461)	(24.0)	1,192	1,516	(324)	(21.4)	12,654	16,519	(3,865)	(23.4)
– Pub. 2nd class	41,169	36,449	4,720	12.9	38,422	35,823	2,599	7.3	23,991	22,608	1,383	6.1
Total surface	96,926	101,477	(4,551)	(4.5)	50,668	49,971	697	1.4	52,134	54,508	(2,374)	(4.4)
Airmail – Letters & cards	294,965	235,044	59,921	25.5	378,133	317,709	60,424	19.0	19,354	18,464	891	4.8
– Other articles	93,433	95,212	(1,779)	(1.9)	22,440	25,605	(3,165)	(12.4)	13,989	15,520	(1,531)	(9.9)
– Parcel post	65,371	75,680	(10,309)	(13.6)	2,331	2,475	(144)	(5.8)	13,754	17,144	(3,390)	(19.8)
Total airmail	453,769	405,936	47,833	11.8	402,904	345,788	57,115	16.5	47,097	51,128	(4,031)	(7.9)
Foreign post. transactions	132,350	110,251	22,099	20.0	–	–	–	–	–	–	–	–
Int. Express Mail	69,255	49,541	19,714	39.8	2,921	2,445	477	19.5	6,880	3,561	3,319	93.2
Int. Surface Airlift 2/	42,906	29,593	13,313	45.0	60,275	–	–	–	14,192	9,888	4,304	43.5
Int. Priority Airmail	16,167	13,185	2,981	22.6	19,273	17,962	1,312	7.3	1,929	1,597	331	20.8
Int. miscellaneous fees	1,531	1,367	164	12.0	–	–	–	–	–	–	–	–
Total international mail 2/	812,905	711,351	101,553	14.3	536,042	416,166	119,876	14.3	122,232	120,683	1,550	1.3
Total all mail 2/	25,898,516	24,285,329	1,613,187	6.6	86,811,745	86,814,214	(2,469)	(0.1)	10,555,648	10,654,135	(98,487)	(0.9)
Special and other services:												
Registry – fees affixed	49,728	54,175	(4,448)	(8.2)	8,060	9,943	(1,883)	(18.9)				
Insurance	25,182	28,490	(3,308)	(11.6)	15,013	16,006	(993)	(6.2)				
Collect on delivery	10,015	9,201	815	8.9	2,300	2,560	(260)	(10.1)				
Certified	246,055	241,587	4,468	1.8	119,676	130,593	(10,917)	(8.4)				
Special delivery	3,329	2,447	882	36.1	336	253	83	32.8				
Money orders	82,422	73,625	8,797	11.9	88,799	92,860	(4,061)	(4.4)				
Subtotal	416,732	409,525	7,207	1.8	234,184	252,215	(18,031)	(7.1)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	7,898	11,402	(3,504)	(30.7)								
Box rents	252,073	228,329	23,744	10.4								
Total special & other services	676,703	649,255	27,448	4.2								
Total mail and special & other services	26,575,219	24,934,584	1,640,635	6.6								
Other income	239,382	139,198	100,183	72.0								
Total income	26,814,601	25,073,783	1,740,818	6.9								

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 2 YTD, FY 1996 3/

Registry	7,315
Certified	747
Special delivery	290
Special handling	15
Total	8,367

1/ International surface service for letters and cards has been eliminated.
2/ Beginning Quarter 1 FY 1996 International Surface Airlift (ISAL) data includes pieces. Although ISAL pieces are included in the totals, ISAL pieces have been excluded from the percent change calculations for total international mail and total all mail volume in order to provide a same period last year comparison.
3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

UNITED STATES POSTAL SERVICE
475 L'ENFANT PLAZA SW
WASHINGTON DC 20260

POSTAL RATE COMMISSION
JAN 24 1996
OFFICE OF THE CHIEF ADMIN. OFFICER

January 5, 1996

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MEMORANDUM FOR HEADQUARTERS RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Report

Enclosed please find Postal Quarter I, FY '96 RPW Report. This report provides the official estimates of revenue, pieces and weight by class and sub-class of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. As an example, accounting data, such as mailing statements, are utilized to garner information on revenue, volume and weight for second-, third- and fourth-class permit mail; sampling systems are used to estimate revenue, volume and weight for stamped and metered mail.

Should you require any additional information relative to the enclosed report, please contact me on extension 2634.

Richard Prescott
for
J. Ron Poland
Manager
Revenue and Volume Analysis

Attachments

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1 01/05/96
FISCAL YEAR 1996 (Sep. 16, 1995–Dec. 8, 1995) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995 PAGE 1
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 1		Change 1996 over 1995		Postal Quarter 1		Change 1996 over 1995		Postal Quarter 1		Change 1996 over 1995	
	1996	1995	Amount	Percent	1996	1995	Amount	Percent	1996	1995	Amount	Percent
First–Class Mail:												
Letters, flats, and IPPs	5,050,216	4,539,098	511,118	11.3	12,801,934	12,890,736	(88,802)	(0.7)	583,473	547,515	35,958	6.6
Presort letters, flats, & IPPs	2,232,522	1,992,751	239,771	12.0	7,981,840	7,811,074	170,766	2.2	305,288	302,563	2,724	0.9
Car. Prsrt ltrs, flats, & IPPs	200,160	183,797	16,363	8.9	748,995	743,645	5,350	0.7	30,913	29,950	963	3.2
Postal cards	23,897	21,609	2,288	10.6	119,486	113,734	5,752	5.1	597	569	29	5.1
Mailing cards	126,610	122,513	4,097	3.3	612,864	625,414	(12,550)	(2.0)	3,760	3,851	(91)	(2.4)
Presort mailing cards	60,878	53,151	7,727	14.5	349,723	321,298	28,425	8.8	2,638	2,372	266	11.2
Carrier Presort cards	13,578	12,462	1,116	9.0	84,841	81,968	2,872	3.5	646	586	60	10.3
Domestic mail fees	42,095	37,196	4,899	13.2	–	–	–	–	–	–	–	–
Total First–Class Mail	7,749,956	6,962,578	787,377	11.3	22,699,683	22,587,869	111,814	0.5	927,315	887,406	39,910	4.5
Priority Mail	753,738	678,567	75,171	11.1	210,528	196,736	13,793	7.0	363,121	342,660	20,461	6.0
Domestic mail fees	189	159	30	19.2	–	–	–	–	–	–	–	–
Total Priority Mail	753,928	678,726	75,202	11.1	210,528	196,736	13,793	7.0	363,121	342,660	20,461	6.0
Express Mail	157,973	153,459	4,514	2.9	12,362	12,880	(517)	(4.0)	13,729	14,768	(1,039)	(7.0)
Mailgrams	219	288	(70)	(24.2)	577	899	(322)	(35.9)	–	–	–	–
Second–class mail:												
In–county	18,888	17,669	1,219	6.9	211,656	203,411	8,244	4.1	70,139	64,099	6,040	9.4
Outside county:												
Regular rate	375,496	334,428	41,068	12.3	1,585,635	1,611,157	(25,522)	(1.6)	792,198	802,987	(10,789)	(1.3)
Nonprofit rate	84,101	72,042	12,060	16.7	557,286	581,923	(24,637)	(4.2)	158,776	160,418	(1,642)	(1.0)
Classroom rate	2,346	2,408	(61)	(2.5)	13,164	13,216	(52)	(0.4)	7,969	8,508	(538)	(6.3)
Total publishers'	480,832	426,546	54,285	12.7	2,367,741	2,409,708	(41,967)	(1.7)	1,029,082	1,036,011	(6,929)	(0.7)
Publishers' – label 3579	6,533	4,061	2,473	60.9	–	–	–	–	–	–	–	–
Application fees	178	189	(10)	(5.4)	–	–	–	–	–	–	–	–
Total second–class mail	487,543	430,795	56,748	13.2	2,367,741	2,409,708	(41,967)	(1.7)	1,029,082	1,036,011	(6,929)	(0.7)
Third–class mail:												
Single–piece rate	30,421	50,960	(20,540)	(40.3)	36,295	46,650	(10,356)	(22.2)	6,499	19,161	(12,662)	(66.1)
Bulk regular – basic	356,735	333,049	23,686	7.1	1,397,378	1,487,570	(90,191)	(6.1)	165,502	170,946	(5,444)	(3.2)
– carrier route	1,155,557	1,077,491	78,066	7.2	7,516,721	7,939,085	(422,363)	(5.3)	1,145,748	1,206,065	(60,317)	(5.0)
– 3/5–dig. Prsrt	1,218,541	1,031,488	187,053	18.1	6,029,995	5,799,509	230,486	4.0	884,443	850,687	33,756	4.0
Total regular	2,730,833	2,442,028	288,805	11.8	14,944,095	15,226,164	(282,069)	(1.9)	2,195,693	2,227,699	(32,005)	(1.4)
Bulk nonprofit – basic	108,319	106,352	1,967	1.8	819,302	865,936	(46,634)	(5.4)	58,093	56,595	1,498	2.6
– carrier route	66,721	71,000	(4,279)	(6.0)	813,418	910,282	(96,864)	(10.6)	54,094	53,878	216	0.4
– 3/5–dig. Prsrt	174,277	165,474	8,803	5.3	1,606,883	1,617,189	(10,306)	(0.6)	112,908	106,762	6,146	5.8
Total nonprofit	349,318	342,826	6,492	1.9	3,239,604	3,393,407	(153,803)	(4.5)	225,096	217,235	7,861	3.6
Bulk mailing fees	11,407	10,469	939	9.0	–	–	–	–	–	–	–	–
Domestic mail fees	7,153	5,991	1,161	19.4	–	–	–	–	–	–	–	–
Special handling	1	106	(105)	(98.7)	–	–	–	–	–	–	–	–
Total third–class mail	3,129,133	2,852,381	276,752	9.7	18,219,993	18,666,221	(446,228)	(2.4)	2,427,288	2,464,095	(36,807)	(1.5)
Fourth–class mail:												
Parcels (zone rate)	187,800	188,130	(329)	(0.2)	57,413	64,277	(6,864)	(10.7)	290,235	331,331	(41,096)	(12.4)
Bound printed matter	109,721	91,067	18,654	20.5	121,867	100,738	21,129	21.0	281,893	236,874	45,019	19.0
Special fourth–class rate	87,639	81,415	6,224	7.6	49,390	53,769	(4,379)	(8.1)	85,402	90,521	(5,119)	(5.7)
Library rate	11,629	8,702	2,927	33.6	7,212	8,465	(1,253)	(14.8)	12,975	18,485	(5,510)	(29.8)
Domestic mail fees	529	360	170	47.1	–	–	–	–	–	–	–	–
Special handling	69	140	(71)	(50.6)	–	–	–	–	–	–	–	–
Parcel airlift fees	14	71	(57)	(80.0)	–	–	–	–	–	–	–	–
Total fourth–class mail	397,402	369,884	27,518	7.4	235,882	227,249	8,633	3.8	670,505	677,212	(6,706)	(1.0)

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REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1996 (Sep. 16, 1995–Dec. 8, 1995) COMPARED WITH THE CORRESPONDING QUARTER OF FISCAL YEAR 1995
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 1 1996	REVENUE Postal Quarter 1 1995	REVENUE Change 1996 over 1995 Amount	REVENUE Change 1996 over 1995 Percent	PIECES Postal Quarter 1 1996	PIECES Postal Quarter 1 1995	PIECES Change 1996 over 1995 Amount	PIECES Change 1996 over 1995 Percent	WEIGHT Postal Quarter 1 1996	WEIGHT Postal Quarter 1 1995	WEIGHT Change 1996 over 1995 Amount	WEIGHT Change 1996 over 1995 Percent
U.S. Postal Service Mail	–	–	–	–	103,086	148,010	(44,924)	(30.4)	28,914	21,816	7,098	32.5
Free mail for the blind and handicapped	–	–	–	–	14,501	12,317	2,184	17.7	5,537	7,406	(1,869)	(25.2)
Total domestic mail	12,676,153	11,448,113	1,228,041	10.7	43,864,354	44,261,889	(397,535)	(0.9)	5,465,491	5,451,373	14,118	0.3
International mail: 1/												
Surface – Letters & cards	–	1,588	(1,588)	–	–	1,282	(1,282)	–	–	207	(207)	–
– Other articles	12,722	11,159	1,563	14.0	5,745	4,493	1,251	27.9	7,225	7,420	(195)	(2.6)
– Parcel post	22,520	23,010	(490)	(2.1)	904	879	25	2.9	9,504	9,614	(110)	(1.1)
– Pub. 2nd class	20,752	18,505	2,247	12.1	18,980	16,490	2,490	15.1	11,857	10,411	1,445	13.9
Total surface	55,994	54,262	1,732	3.2	25,628	23,144	2,484	10.7	28,585	27,652	933	3.4
Airmail – Letters & cards	123,067	103,374	19,693	19.1	154,657	137,294	17,364	12.6	8,264	8,453	(189)	(2.2)
– Other articles	49,646	46,188	3,458	7.5	11,688	12,726	(1,038)	(8.2)	7,567	7,474	93	1.2
– Parcel post	29,622	44,378	(14,756)	(33.3)	1,128	1,438	(310)	(21.6)	6,548	10,063	(3,516)	(34.9)
Total airmail	202,335	193,940	8,394	4.3	167,473	151,457	16,016	10.6	22,378	25,990	(3,612)	(13.9)
Foreign post. transactions	70,401	55,439	14,962	27.0	–	–	–	–	–	–	–	–
Int. Express Mail	35,114	24,531	10,582	43.1	1,481	1,217	264	21.7	3,712	1,749	1,963	112.3
Int. Surface Airlift 2/	23,808	14,231	9,577	67.3	33,029	–	–	–	7,883	4,954	2,929	59.1
Int. Priority Airmail	8,884	6,089	2,795	45.9	10,039	7,753	2,286	29.5	1,092	754	339	44.9
Int. miscellaneous fees	907	166	742	448.2	–	–	–	–	–	–	–	–
Total international mail	397,443	348,657	48,785	14.0	237,650	183,571	54,080	29.5	63,650	61,098	2,552	4.2
Total all mail	13,073,596	11,796,770	1,276,826	10.8	44,102,004	44,445,460	(343,455)	(0.8)	5,529,141	5,512,471	16,670	0.3
Special and other services:												
Registry – fees affixed	21,545	28,370	(6,825)	(24.1)	3,507	5,317	(1,810)	(34.0)				
Insurance	12,247	14,963	(2,717)	(18.2)	7,077	8,483	(1,405)	(16.6)				
Collect on delivery	5,114	3,876	1,238	32.0	1,169	1,227	(58)	(4.7)				
Certified	124,131	106,635	17,496	16.4	59,903	57,956	1,947	3.4				
Special delivery	129	243	(114)	(46.8)	13	30	(17)	(57.1)				
Money orders	41,832	35,923	5,909	16.4	45,771	45,331	440	1.0				
Subtotal	204,998	190,011	14,987	7.9	117,440	118,344	(904)	(0.8)				
Out. MO taken into revenue	0	0	0	–	–	–	–	–				
Stamped envelopes	3,479	3,344	135	4.0								
Box rents	126,036	114,164	11,872	10.4								
Total special & other services	334,513	307,519	26,994	8.8								
Total mail and special & other services	13,408,109	12,104,289	1,303,820	10.8								
Other income	120,428	108,869	11,559	10.6								
Total income	13,528,537	12,213,158	1,315,379	10.8								

1/ International surface service for letters and cards has been eliminated.
2/ Beginning Quarter 1 FY 1996 International Surface Airlift data includes pieces.
3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

Special Service Transactions
U.S. Postal Service Mail
Postal Quarter 1, FY 1996 3/

Registry	3,901
Certified	239
Special delivery	135
Special handling	2
Total	4,277

FINANCE

UNITED STATES POSTAL SERVICE

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

January 24, 1997

POSTAL RATE COMMISSION
JAN 27 1997
OFFICE OF THE CHIEF ADMIN. OFFICER

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT: Revenue, Pieces and Weight (RPW) Reports

Attached is the Postal Quarter 1, FY 97 RPW Report. This report provides the official estimates of revenue, pieces, and weight by class and subclass of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. For example, accounting data, such as mailing statement information are utilized to gather information on revenue, volume, and weight for First, Periodicals, Standard (A), and Standard (B) permit imprint mail; sampling systems are used to estimate revenue, volume, and weight for stamped and metered mail.

If you require any additional information concerning the enclosed report, please contact me on extension 2634.

Rick Prescott
For
J. Ron Poland, Manager
Revenue, Volume & Performance Measurement

Attachment

POSTAL RATE COMMISSION
DOCKETED
JAN 27 1997
OFFICE OF THE SECRETARY

475 L'ENFANT PLAZA SW
WASHINGTON DC 20260-5000

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1997 (Sep. 14, 1996–Dec. 6, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 1		Change 1997 over 1996		Postal Quarter 1		Change 1997 over 1996		Postal Quarter 1		Change 1997 over 1996	
	1997	1996	Amount	Percent	1997	1996	Amount	Percent	1997	1996	Amount	Percent
First–Class Mail: 1/ 2/												
Single–Piece Letters, Flats, and IPPs	4,993,307	4,957,846	35,461	0.7	12,693,157	12,872,400	(179,244)	(1.4)	577,596	553,071	24,525	4.4
Nonautom. Presort Letters, Flats, & IPPs	483,513	861,871	(378,358)	(43.9)	1,484,940	2,834,515	(1,349,575)	(47.6)	56,829	115,682	(58,853)	(50.9)
Automation Presort Letters and Flats	1,882,409	1,453,381	429,028	29.5	7,246,194	5,459,069	1,787,125	32.7	266,339	214,728	51,611	24.0
Automation Carrier Route Presort Letters	73,167	204,970	(131,803)	(64.3)	304,107	767,978	(463,870)	(60.4)	10,918	30,574	(19,656)	(64.3)
Single–Piece Cards	164,379	154,112	10,267	6.7	800,780	747,403	53,377	7.1	5,005	4,747	258	5.4
Nonautomation Presort Cards	29,364	34,139	(4,775)	(14.0)	163,091	187,721	(24,630)	(13.1)	1,155	1,345	(191)	(14.2)
Automation Presort Cards	55,386	27,203	28,183	103.6	356,757	164,616	192,141	116.7	3,005	1,306	1,699	130.1
Automation Carrier Route Presort Cards	4,079	13,590	(9,511)	(70.0)	29,133	84,916	(55,782)	(65.7)	243	647	(404)	(62.5)
Domestic Mail Fees	42,053	39,748	2,305	5.8	–	–	–	–	–	–	–	–
Total First–Class Mail	7,727,659	7,746,861	(19,202)	(0.2)	23,078,160	23,118,617	(40,457)	(0.2)	921,089	922,100	(1,010)	(0.1)
Priority Mail	850,498	752,036	98,462	13.1	237,380	209,083	28,297	13.5	406,811	363,493	43,318	11.9
Domestic Mail Fees	221	190	31	16.4	–	–	–	–	–	–	–	–
Total Priority Mail	850,719	752,226	98,493	13.1	237,380	209,083	28,297	13.5	406,811	363,493	43,318	11.9
Express Mail	167,792	157,973	9,820	6.2	13,096	12,362	734	5.9	14,943	13,729	1,215	8.8
Mailgrams	533	219	314	143.7	1,354	577	778	134.9	–	–	–	–
Periodicals:												
In–County	19,774	18,888	885	4.7	224,211	211,656	12,555	5.9	62,793	70,139	(7,346)	(10.5)
Regular	383,879	375,496	8,383	2.2	1,651,801	1,585,635	66,166	4.2	818,726	792,198	26,528	3.3
Special Nonprofit	79,774	84,101	(4,328)	(5.1)	537,488	557,286	(19,798)	(3.6)	149,907	158,776	(8,869)	(5.6)
Classroom	2,433	2,346	87	3.7	13,352	13,164	188	1.4	8,712	7,969	742	9.3
Domestic Mail Fees	4,647	6,770	(2,123)	(31.4)	–	–	–	–	–	–	–	–
Total Periodical Mail	490,506	487,602	2,905	0.6	2,426,852	2,367,741	59,111	2.5	1,040,137	1,029,082	11,055	1.1
Standard (A) Mail: 1/												
Single–Piece	36,523	30,045	6,478	21.6	43,037	35,632	7,405	20.8	8,222	6,332	1,890	29.9
Regular – Nonautomation Presort	624,650	806,020	(181,370)	(22.5)	2,341,103	3,507,744	(1,166,641)	(33.3)	333,179	473,790	(140,611)	(29.7)
– Automation Presort	1,067,188	771,197	295,991	38.4	5,697,779	3,937,289	1,760,490	44.7	723,109	575,357	147,752	25.7
Enhanced Carrier Route	1,154,126	1,156,136	(2,011)	(0.2)	7,816,685	7,521,076	295,609	3.9	1,172,714	1,145,771	26,943	2.4
Nonprofit – Nonautomation Presort	173,717	204,451	(30,734)	(15.0)	1,361,606	1,631,391	(269,785)	(16.5)	87,299	113,622	(26,324)	(23.2)
– Automation Presort	126,972	81,671	45,302	55.5	1,316,259	809,226	507,034	62.7	90,457	57,678	32,779	56.8
Nonprofit Enhanced Carrier Route	79,203	67,158	12,046	17.9	987,305	815,614	171,690	21.1	55,929	54,154	1,775	3.3
Domestic Mail Fees	16,248	18,638	(2,390)	(12.8)	–	–	–	–	–	–	–	–
Total Standard (A) Mail	3,278,628	3,135,316	143,312	4.6	19,563,774	18,257,972	1,305,802	7.2	2,470,909	2,426,705	44,204	1.8
Standard (B) Mail:												
Parcel Post	185,908	189,641	(3,733)	(2.0)	58,898	58,282	616	1.1	298,023	293,819	4,204	1.4
Bound Printed Matter	127,419	109,565	17,854	16.3	142,604	121,824	20,780	17.1	319,357	281,503	37,854	13.4
Special Standard Mail	89,731	87,122	2,610	3.0	52,484	49,040	3,444	7.0	79,828	84,851	(5,024)	(5.9)
Library Mail	11,411	11,659	(248)	(2.1)	6,947	7,166	(219)	(3.1)	13,014	13,144	(131)	(1.0)
Domestic Mail Fees	621	597	24	4.0	–	–	–	–	–	–	–	–
Total Standard (B) Mail	415,090	398,584	16,506	4.1	260,933	236,312	24,621	10.4	710,221	673,318	36,903	5.5

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 1
FISCAL YEAR 1997 (Sep. 14, 1996–Dec. 6, 1996) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 1996
(Agency and Franked Mail Distributed – Data in Thousands)

Service Category	REVENUE Postal Quarter 1 1997	REVENUE Postal Quarter 1 1996	REVENUE Change 1997 over 1996 Amount	REVENUE Change 1997 over 1996 Percent	PIECES Postal Quarter 1 1997	PIECES Postal Quarter 1 1996	PIECES Change 1997 over 1996 Amount	PIECES Change 1997 over 1996 Percent	WEIGHT Postal Quarter 1 1997	WEIGHT Postal Quarter 1 1996	WEIGHT Change 1997 over 1996 Amount	WEIGHT Change 1997 over 1996 Percent
U.S. Postal Service Mail	–	–	–	–	81,345	103,455	(22,110)	(21.4)	20,744	29,411	(8,667)	(29.5)
Free Mail for the Blind and Handicapped	–	–	–	–	12,247	14,823	(2,576)	(17.4)	7,713	5,667	2,046	36.1
Total Domestic Mail	12,930,928	12,678,780	252,147	2.0	45,675,140	44,320,941	1,354,200	3.1	5,592,568	5,463,504	129,064	2.4
International Mail:												
Surface – Other Articles	14,982	11,953	3,030	25.3	6,359	4,932	1,427	28.9	8,689	6,971	1,718	24.7
– Parcel Post	14,502	17,623	(3,121)	(17.7)	528	715	(187)	(26.2)	6,083	7,450	(1,366)	(18.3)
– Periodicals	18,213	20,749	(2,536)	(12.2)	16,506	18,979	(2,473)	(13.0)	10,001	11,854	(1,853)	(15.6)
Total Surface Mail	47,697	50,324	(2,627)	(5.2)	23,392	24,626	(1,234)	(5.0)	24,773	26,275	(1,501)	(5.7)
Airmail – Letters and Cards	118,585	124,331	(5,746)	(4.6)	135,730	156,782	(21,052)	(13.4)	8,271	8,534	(263)	(3.1)
– Other Articles	42,942	50,753	(7,811)	(15.4)	10,412	12,154	(1,742)	(14.3)	7,045	7,816	(770)	(9.9)
– Parcel Post	36,362	30,124	6,238	20.7	1,112	1,165	(53)	(4.6)	8,107	6,759	1,349	20.0
Total Airmail	197,889	205,208	(7,319)	(3.6)	147,254	170,101	(22,847)	(13.4)	23,423	23,108	315	1.4
International Express Mail	35,859	35,114	745	2.1	1,485	1,481	4	0.3	3,735	3,712	23	0.6
International Surface Airlift Mail	25,514	23,808	1,706	7.2	33,890	33,029	861	2.6	8,517	7,883	634	8.0
International Priority Airmail	8,325	8,884	(559)	(6.3)	10,946	10,039	907	9.0	950	1,092	(142)	(13.0)
International Mail Subtotal	315,284	323,337	(8,053)	(2.5)	216,968	239,276	(22,308)	(9.3)	61,399	62,070	(671)	(1.1)
Foreign Postal Transactions	54,250	70,401	(16,152)	(22.9)	–	–	–	–	–	–	–	–
International Miscellaneous Fees	2,062	956	1,106	115.7	–	–	–	–	–	–	–	–
Total International Mail	371,595	394,695	(23,099)	(5.9)	216,968	239,276	(22,308)	(9.3)	61,399	62,070	(671)	(1.1)
Total All Mail	13,302,523	13,073,475	229,048	1.8	45,892,109	44,560,217	1,331,891	3.0	5,653,966	5,525,573	128,393	2.3
Special and Other Services:												
Registered	25,937	21,733	4,204	19.3	4,146	3,510	637	18.1				
Insurance	13,772	12,639	1,133	9.0	8,176	7,301	875	12.0				
Collect on Delivery	5,401	5,136	265	5.2	1,039	1,169	(130)	(11.1)				
Certified	150,951	122,247	28,703	23.5	71,426	59,397	12,029	20.3				
Special Delivery	192	1,532	(1,340)	(87.5)	19	157	(138)	(87.9)				
Money Orders	41,814	41,832	(18)	(0.0)	47,877	46,148	1,729	3.7				
Total Special Services	238,066	205,119	32,948	16.1	132,683	117,682	15,001	12.7				
Outstanding MO Taken into Revenue	0	0	0	–								
Stamped Envelopes	4,165	3,479	686	19.7								
Box Rents	132,974	126,036	6,938	5.5								
Total Special and Other Services	375,205	334,634	40,571	12.1								
Total Mail and Services	13,677,728	13,408,109	269,619	2.0								
Other Revenue	92,211	120,428	(28,217)	(23.4)								
Total Revenue	13,769,940	13,528,537	241,403	1.8								

Special Service Transactions
U S. Postal Service Mail
Postal Quarter 1, FY 1997 3/

Registered	3,007
Certified	365
Special Delivery	41
Special Handling	28
Total	3,442

1/ Mail classification reform significantly changed the First Class and Third Class (now Standard (A)) rate structures. The summary categories presented in this report have been modified to reflect these changes. Same period last year (SPLY) data have been summarized as closely as possible to conform to the new summary categories. SPLY data for the Automation and Nonautomation Presort categories were created by redefining the Presorted barcode rate portion of the "old" Presort summary total as Automation Presort and the Presorted nonbarcode rate portion as Nonautomation Presort.

2/ Beginning Quarter 1 FY 1997, First Class metered presort RPW data is prepared using a new methodology. FY 1996 RPW data were reestimated using the new methodology in order to provide same period last year comparisons.

3/ Not included elsewhere on this table.

– Totals may not sum due to rounding.

FINANCE

UNITED STATES
POSTAL SERVICE

POSTAL RATE COMMISSION
DEC 0 9 1996
OFFICE OF THE CHIEF ADMIN. OFFICER

December 2, 1996

MEMORANDUM FOR RPW REPORT SUBSCRIBERS

SUBJECT; Revenue, Pieces and Weight (RPW) Reports

Attached please find Postal Quarter IV and Government Fiscal Year 1996 RPW Reports. These reports provide the official estimates of revenue, pieces and weight by class and subclass of mail as well as fees by type of service.

Numerous systems are utilized in the compilation of these estimates. As an example, accounting data, such as mailing statement information are utilized to garner information on revenue, volume and weight for second-, third- and fourth-class permit mail ; sampling systems are used to estimate revenue, volume and weight for stamped and metered mail.

Should you require any additional information relative to the enclosed reports, please contact me on extension 2634.

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

J. Ron Poland, Manager
Revenue and Volume Analysis

Attachments

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