UNITED STATES POSTAL SERVICE

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POSTAL RATE COMMISSION
OFFICE OF THE SECRETARY

January 21, 1997

Hon. Margaret P. Crenshaw, Secretary
Postal Rate Commission
1333 H Street, NW, Suite 300
Washington, D.C. 20268-0001

Dear Ms. Crenshaw:

In connection with the Commission's rules pertaining to periodic reports, 39 C.F.R. § 3001.102 (1995), I have enclosed copies of the following:

Billing Determinants, Fiscal Year 1995.

Sincerely,

Daniel J. Foucheaux, Jr.

Daniel J. Foucheaux, Jr.
Chief Counsel, Ratemaking

Enclosures

cc: Ms. Brown

POSTAL RATE COMMISSION
DOCKETED
JAN 21 1997
OFFICE OF THE SECRETARY

475 L'Enfant Plaza SW
Washington DC 20260

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POSTAL RATE COMMISSION
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# BILLING DETERMINANTS

## FISCAL YEAR 1995

UNITED STATES POSTAL SERVICE
PRICING, MARKETING SYSTEMS
JANUARY 1997

# BILLING DETERMINANTS - FY 1995

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# FIRST-CLASS MAIL
## Nonpresorted Letters
## FY 1995

| | Postal Quarter I | Postal Quarter II | Postal Quarter III | Postal Quarter IV | GFY Total |
|---|---|---|---|---|---|
| **1. RPW DATA (000)** | | | | | |
| Revenues 1/ | 4,539,098 | 5,125,846 | 4,914,487 | 6,119,673 | 20,908,289 |
| Pieces | 12,890,736 | 13,588,897 | 12,448,554 | 15,669,940 | 54,930,629 |
| Pounds | 547,515 | 592,763 | 565,378 | 690,548 | 2,414,135 |
| **2. Rates (cents)** | | | | | |
| First Ounce | 29.0 | 29.0/32.0 | 32.0 | 32.0 | |
| Additional Ounces | 23.0 | 23.0 | 23.0 | 23.0 | |
| ZIP+4 Discount, Letters | -1.4 | -1.4/-1.5 | -1.5 | -1.5 | |
| Prebarcode Discount, Flats | -2.3 | -2.3/-2.5 | -2.5 | -2.5 | |
| Nonstandard Surcharge | 10.0 | 10.0/11.0 | 11.0 | 11.0 | |
| **3. Billing Determinants (000)** | | | | | |
| First Ounces 2/ | 12,890,736 | 13,588,897 | 12,448,554 | 15,669,940 | 54,930,629 |
| Additional Ounces 3/ | 3,457,855 | 3,808,872 | 4,019,036 | 4,770,604 | 16,515,148 |
| Total Units | 16,348,591 | 17,397,768 | 16,467,590 | 20,440,545 | 71,445,777 |
| ZIP+4 Rated Pieces, Letters | 86,911 | 73,314 | 73,414 | 125,630 | 364,390 |
| Prebarcoded Pieces, Flats | 7,441 | 7,327 | 6,909 | 6,839 | 28,356 |
| Nonstandard Pieces | 68,661 | 72,828 | 71,324 | 91,897 | 307,805 |
| **4. Average Revenue Units per Piece** | 1.2682 | 1.2803 | 1.3229 | 1.3044 | 1.3007 |
| **5. Postage Revenue per Piece** | 35.21 | 37.72 | 39.48 | 39.05 | 38.06 |
| **6. Units as Percentage of Pieces** | | | | | |
| Additional Ounces | 26.8243% | 28.0293% | 32.2852% | 30.4443% | 30.0655% |
| ZIP+4 Pieces, Letters | 0.6742% | 0.5395% | 0.5897% | 0.8017% | 0.6634% |
| Prebarcoded Pieces, Flats | 0.0577% | 0.0539% | 0.0555% | 0.0436% | 0.0516% |
| Nonstandard Pieces | 0.5326% | 0.5359% | 0.5729% | 0.5865% | 0.5604% |

1/ Includes nonstandard surcharge and ZIP+4 discount.

2/ Same as pieces in 1 above.

3/ Postage Revenue (PR), Pieces (P), First Ounce Postage Rate (FPR), Additional Ounce Postage Rate (APR), Additional Units (AU), ZIP+4 Pieces (ZP), ZIP+4 Discount (ZD), Nonstandard Pieces (NP), Nonstandard Surcharge (NS), Prebarcoded Flats (PB), Prebarcoded Discount (PD).
AU = (PR - (P * FPR) - (ZP * ZD) - (PB * PD) - (NP * NS))/APR

# FIRST-CLASS MAIL
## 3/5-Digit Presorted Letters, Flats, & IPPs
## FY 1995

| | Postal Quarter I | Postal Quarter II | Postal Quarter III | Postal Quarter IV | GFY Total |
|---|---|---|---|---|---|
| 1. RPW DATA (000) 1/ | | | | | |
| Revenues | 1,992,751 | 2,125,025 | 2,163,653 | 2,741,740 | 9,117,115 |
| Pieces | 7,811,074 | 7,757,242 | 7,759,909 | 9,825,378 | 33,384,402 |
| Pounds | 302,563 | 296,702 | 299,404 | 387,022 | 1,295,530 |
| 2. Rates (cents) | | | | | |
| First Ounce - Light Pieces | 24.8 | 24.8/27.4 | 27.4 | 27.4 | |
| First Ounce - Heavy Pieces | 20.6 | 20.6/22.8 | 22.8 | 22.8 | |
| 3/5-Digit Residual | 29.0 | 29.0/32.0 | 32.0 | 32.0 | |
| Additional Ounces | 23.0 | 23.0 | 23.0 | 23.0 | |
| ZIP+4 Discount | -0.6 | -0.6/-0.7 | -0.7 | -0.7 | |
| 3-Digit Prebarcoded Disct., Letters | -0.9 | -0.9/-1.0 | -1.0 | -1.0 | |
| 5-Digit Prebarcoded Disct., Letters | -1.5 | -1.5/-1.6 | -1.6 | -1.6 | |
| Prebarcoded Discount, Flats | -1.5 | -1.5/-1.6 | -1.6 | -1.6 | |
| Nonstandard Surcharge | 5.0 | 5.0 | 5.0 | 5.0 | |
| 3. Billing Determinants (000) | | | | | |
| First Ounce - Light Pieces 2/ | 7,134,142 | 7,109,076 | 7,115,059 | 9,022,758 | 30,599,590 |
| First Ounce - Heavy Pieces 2/ | 74,509 | 75,260 | 74,649 | 108,044 | 336,765 |
| 3/5-Digit Residual | 602,423 | 572,906 | 570,201 | 694,576 | 2,448,047 |
| Total First Ounces | 7,811,074 | 7,757,242 | 7,759,909 | 9,825,378 | 33,384,402 |
| Additional Ounces 3/ | 379,651 | 385,101 | 334,609 | 447,667 | 1,697,537 |
| Total Units | 8,190,725 | 8,142,343 | 8,094,518 | 10,273,045 | 35,081,939 |
| ZIP+4 Rated Pieces | 315,632 | 256,145 | 238,434 | 277,536 | 1,079,400 |
| 3-Digit Prebarcoded Pieces, Letters | 2,717,839 | 2,706,278 | 2,829,424 | 3,715,409 | 12,093,963 |
| 5-Digit Prebarcoded Pieces, Letters | 1,853,476 | 1,999,330 | 2,042,000 | 2,595,228 | 8,583,411 |
| Prebarcoded Pieces, Flats | 9,625 | 17,655 | 9,035 | 10,985 | 37,376 |
| Nonstandard Pieces | 8,265 | 9,604 | 9,247 | 8,779 | 39,320 |
| 4. Average Revenue Units per Piece | 1.0486 | 1.0496 | 1.0431 | 1.0456 | 1.0508 |
| 5. Postage Revenue per Piece | 25.51 | 27.39 | 27.88 | 27.90 | 27.31 |
| 6. Units as Percentage of Pieces: | | | | | |
| Additional Ounces | 4.8604% | 4.9644% | 4.3120% | 4.5562% | 5.0848% |
| ZIP+4 Pieces | 4.0408% | 3.3020% | 3.0726% | 2.8247% | 3.2332% |
| 3-Digit Prebarcoded Pieces, Letters | 34.7947% | 34.8871% | 36.4621% | 37.8144% | 36.2264% |
| 5-Digit Prebarcoded Pieces, Letters | 23.7288% | 25.7737% | 26.3147% | 26.4135% | 25.7108% |
| Prebarcoded Pieces, Flats | 0.1232% | 0.2276% | 0.1164% | 0.1118% | 0.1120% |
| Nonstandard Pieces | 0.1058% | 0.1238% | 0.1192% | 0.0894% | 0.1178% |

Footnotes for Table A-2:

1/ Includes nonstandard surcharge and ZIP+4 and prebarcoded discounts.
2/ Light pieces are those weighing under two ounces; heavy pieces weigh over two ounces.
3/ Add Oz = (Rev-(Lt Pcs*Lt Pc Rate)-(Hvy Pcs*Hvy Pc Rate)-(ZIP+4 Pcs*ZIP+4 Disc)-(3-D Bar Pcs*3-D Bar Disc)-(5-D Bar Pcs*5-D Bar Disc)-(Flat Bar Pcs*Flat Bar Disc)-(Nonstandard Pcs*Nonstandard Surcharge) -(Residual Pieces*Residual Rate)) /Add Oz Rate.

# FIRST-CLASS MAIL
## Carrier Route Presorted Letters
## FY 1995

| 1. RPW DATA (000) | Postal Quarter I | Postal Quarter II | Postal Quarter III | Postal Quarter IV | GFY Total |
|---|---|---|---|---|---|
| Revenues | 183,797 | 192,546 | 188,692 | 226,739 | 796,007 |
| Pieces | 743,645 | 746,057 | 690,852 | 842,486 | 3,029,397 |
| Pounds | 29,950 | 28,903 | 28,575 | 34,458 | 122,210 |
| **2. Rates (cents)** | | | | | |
| First Ounce - Light Pieces 1/ | 23.0 | 23.0/25.4 | 25.4 | 25.4 | |
| First Ounce - Heavy Pieces 1/ | 18.8 | 18.8/20.8 | 20.8 | 20.8 | |
| Carrier Rte. Residual | 29.0 | 29.0/32.0 | 32.0 | 32.0 | |
| Additional Ounces | 23.0 | 23.0 | 23.0 | 23.0 | |
| Nonstandard Surcharge | 5.0 | 5.0 | 5.0 | 5.0 | |
| **3. Billing Determinants (000)** | | | | | |
| First Ounce - Light Pieces 1/ | 741,923 | 744,450 | 689,949 | 841,164 | 3,023,867 |
| First Ounce - Heavy Pieces 1/ | 1,241 | 1,170 | 477 | 596 | 3,425 |
| Carrier Rte. Residual | 481 | 437 | 426 | 727 | 2104 |
| Total First Ounces | 743,645 | 746,057 | 690,852 | 842,486 | 3,029,397 |
| Additional Ounces 2/ | 55,210 | 33,011 | 57,179 | 54,647 | 211,576 |
| Total Units | 798,855 | 779,069 | 748,031 | 897,133 | 3,240,973 |
| **4. Nonstandard Pieces** | 1,671 | 2,000 | 1,161 | 3,167 | 8,189 |
| **5. Average Revenue Units per Piece** | 1.0742 | 1.0442 | 1.0828 | 1.0649 | 1.0698 |
| **6. Postage Revenue per Piece** | 24.72 | 25.81 | 27.31 | 26.91 | 26.28 |
| **7. Units as Percentage of Pieces** | | | | | |
| Additional Ounces | 7.4242% | 4.4248% | 8.2765% | 6.4864% | 6.9841% |
| Nonstandard Pieces | 0.2248% | 0.2680% | 0.1680% | 0.3759% | 0.2703% |

1/ Light pieces are those weighing under two ounces; heavy pieces weigh over two ounces.

2/ Add Oz = (Post Rev - (Lt Pcs * Lt Pc Rate) - (Hvy Pcs * Hvy Pc Rate) - (Nonstandard Pcs * Nonstandard Surcharge)) / Add Oz Rate

# FIRST-CLASS MAIL
## Government Postal Cards
## FY 1995

| | Postal Quarter I | Postal Quarter II | Postal Quarter III | Postal Quarter IV | GFY Total |
|---|---|---|---|---|---|
| 1. RPW DATA (000) | | | | | |
| Revenues | 21,609 | 18,720 | 19,946 | 25,984 | 86,763 |
| Pieces | 113,734 | 95,491 | 99,793 | 129,908 | 440,529 |
| Pounds | 569 | 477 | 499 | 650 | 2,202 |
| 2. Rates (cents) | | | | | |
| Per Piece | 19.0 | 19.0/20.0 | 20.0 | 20.0 | |
| 3. Billing Determinants (000) | | | | | |
| Postage Units 1/ | 113,734 | 95,491 | 99,793 | 129,908 | 440,529 |
| 4. Revenue Overstatement ($000) | 0 | -132 | -13 | 2 | 46 |

1/ Same as pieces in 1 above

# FIRST-CLASS MAIL
## 3/5-Digit Presorted Postcards
## FY 1995

| | Postal Quarter I | Postal Quarter II | Postal Quarter III | Postal Quarter IV | GFY Total |
|---|---|---|---|---|---|
| 1. RPW DATA (000) | | | | | |
| Revenues 1/ | 53,151 | 62,082 | 61,507 | 83,791 | 264,237 |
| Pieces | 321,298 | 364,046 | 353,506 | 481,955 | 1,539,728 |
| Pounds | 2,372 | 2,941 | 2,723 | 3,868 | 12,087 |
| 2. Rates (cents) | | | | | |
| Per Piece | 17.0 | 17.0/17.9 | 17.9 | 17.9 | |
| 3/5 Digit Residual | 19.0 | 19.0/20.0 | 20.0 | 20.0 | |
| ZIP+4 Discount | -0.6 | -0.6 | -0.6 | -0.6 | |
| 3-Digit Prebarcoded Discount | -0.9 | -0.9 | -0.9 | -0.9 | |
| 5-Digit Prebarcoded Discount | -1.5 | -1.5/-1.6 | -1.6 | -1.6 | |
| 3. Billing Determinants (000) | | | | | |
| Postage Units 2/ | 321,298 | 364,046 | 353,506 | 481,955 | 1,539,728 |
| 3/5 Digit Residual | 37,046 | 45,303 | 48,136 | 71,616 | 206,558 |
| ZIP+4 Rated Pieces | 10,609 | 6,038 | 8,510 | 11,256 | 36,387 |
| 3-Digit Prebarcoded Pieces | 36,045 | 53,525 | 51,926 | 74,802 | 221,363 |
| 5-Digit Prebarcoded Pieces | 104,062 | 123,410 | 114,548 | 160,302 | 509,008 |
| 4. Revenue Per Piece | 16.54 | 17.05 | 17.40 | 17.39 | 17.16 |
| 5. Revenue Overstatement ($000) | (261) | (716) | (430) | (677) | (1,721) |

1/ Postage revenue only - excludes all fees
2/ Same as pieces in 1 above

# FIRST-CLASS MAIL
## Carrier-Route Presorted Postcards
## FY 1995

| | Postal Quarter I | Postal Quarter II | Postal Quarter III | Postal Quarter IV | GFY Total |
|---|---|---|---|---|---|
| 1. RPW DATA (000) | | | | | |
| Revenues 1/ | 12,462 | 22,882 | 10,726 | 15,535 | 61,897 |
| Pieces | 81,968 | 147,309 | 67,020 | 97,070 | 394,564 |
| Pounds | 586 | 1,170 | 503 | 799 | 3,082 |
| 2. Rates (cents) | | | | | |
| Per Piece | 15.2 | 15.2/16.0 | 16.0 | 16.0 | |
| Presort Residual | 19.0 | 19.0/20.0 | 20.0 | 20.0 | |
| 3. Billing Determinants (000) | | | | | |
| Postage Units 2/ | 81,968 | 147,309 | 67,020 | 97,070 | 394,564 |
| Presort Residual | 71 | 78 | 73 | 101 | 328 |
| 4. Revenue Per Piece | 15.20 | 15.53 | 16.00 | 16.00 | 15.69 |
| 5. Revenue Overstatement ($000) | 0 | (386) | 0 | 0 | (283) |

1/ Postage revenue only - excludes all fees
2/ Same as pieces in 1 above

# FY 1995 BILLING DETERMINANTS
## SECOND-CLASS MAIL
## WITHIN-COUNTY RATE

| CATEGORY | POSTAL QUARTER I | | POSTAL QUARTER II | | POSTAL QUARTER III | | POSTAL QUARTER IV | | POSTAL FISCAL YEAR | | GOV. FISCAL YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE |
| Delivery Unit - Pound Rate | 23,412,597 | 2,524,287 | 17,918,317 | 1,975,061 | 23,709,107 | 2,631,711 | 33,791,658 | 3,750,874 | 98,831,679 | 10,881,933 | 100,184,380 | 11,043,304 |
| General - Pound Rate | 40,685,955 | 4,793,516 | 36,785,394 | 4,422,554 | 40,841,893 | 4,941,869 | 57,333,246 | 6,937,323 | 175,646,488 | 21,095,261 | 177,796,617 | 21,374,927 |
| Level J1 Undiscounted | 39,415,257 | 3,067,195 | 34,716,156 | 2,733,617 | 36,010,157 | 2,844,802 | 48,691,206 | 3,846,605 | 158,832,776 | 12,492,220 | 159,926,592 | 12,585,651 |
| Level J1 ZIP+4 Numeric Letters | 45,147 | 3,513 | 47,649 | 3,752 | 70,099 | 5,538 | 113,570 | 8,972 | 276,465 | 21,775 | 286,062 | 22,541 |
| Level J1 Prebarcoded Letters | 17,188 | 1,338 | 21,592 | 1,700 | 19,234 | 1,519 | 24,357 | 1,924 | 82,371 | 6,481 | 83,299 | 6,558 |
| Level J1 Prebarcoded Flats | 91,712 | 7,137 | 118,983 | 9,369 | 126,665 | 10,007 | 364,467 | 28,793 | 701,827 | 55,305 | 740,635 | 58,387 |
| Level J3 Undiscounted | 6,511,624 | 506,718 | 5,148,422 | 405,397 | 5,891,574 | 465,434 | 7,971,839 | 629,775 | 25,523,459 | 2,007,324 | 25,693,736 | 2,021,936 |
| Level J3 ZIP+4 Numeric Letters | 36,229 | 2,674 | 25,591 | 1,913 | 41,620 | 3,122 | 46,654 | 3,499 | 150,094 | 11,208 | 151,374 | 11,310 |
| Level J3 Prebarcoded Letters | 58,226 | 3,541 | 64,514 | 3,983 | 57,279 | 3,551 | 69,199 | 4,290 | 249,218 | 15,366 | 250,440 | 15,452 |
| Level J3 Prebarcoded Flats | 112,111 | 7,043 | 90,632 | 5,777 | 104,308 | 6,676 | 196,764 | 12,593 | 503,815 | 32,088 | 515,339 | 32,846 |
| Level J5 Undiscounted | 17,904,979 | 1,393,320 | 17,836,776 | 1,404,502 | 20,758,651 | 1,639,933 | 25,877,941 | 2,044,357 | 82,378,347 | 6,482,113 | 83,417,960 | 6,567,431 |
| Level J5 ZIP+4 Numeric Letters | 56,438 | 4,166 | 37,746 | 2,821 | 93,404 | 7,005 | 102,086 | 7,656 | 289,674 | 21,649 | 295,913 | 22,127 |
| Level J5 Prebarcoded Letters | 198,155 | 12,051 | 180,058 | 11,117 | 187,368 | 11,617 | 250,030 | 15,502 | 815,611 | 50,287 | 821,867 | 50,710 |
| Level J5 Prebarcoded Flats | 3,000,872 | 188,507 | 2,383,644 | 151,938 | 1,710,569 | 109,476 | 3,406,990 | 218,047 | 10,502,075 | 667,969 | 10,542,025 | 671,060 |
| Level K1 Undiscounted | 119,321,815 | 4,870,414 | 108,386,452 | 4,443,845 | 117,989,947 | 4,837,588 | 189,311,523 | 7,761,772 | 535,009,737 | 21,913,618 | 544,371,524 | 22,300,732 |
| Level K2 125 Piece Walk Sequence | 12,499,678 | 447,707 | 9,432,407 | 339,567 | 10,628,805 | 382,637 | 20,702,496 | 745,290 | 53,263,386 | 1,915,200 | 54,369,835 | 1,955,376 |
| Level K3 Saturation | 4,141,994 | 140,072 | 7,470,431 | 253,995 | 6,960,768 | 236,666 | 6,790,471 | 230,876 | 25,363,664 | 861,609 | 25,720,247 | 873,846 |
| Delivery Office Entry Discount | 62,640,937 | (187,923) | 47,979,582 | (143,939) | 52,201,929 | (156,606) | 98,007,419 | (294,022) | 260,829,867 | (782,490) | 265,545,861 | (796,638) |
| Pieces | 203,411,425 | 10,655,395 | 185,961,053 | 9,773,293 | 200,650,448 | 10,565,572 | 303,919,593 | 15,559,953 | 893,942,519 | 46,554,213 | 907,186,848 | 47,195,964 |
| Pounds | 64,098,552 | 7,317,803 | 54,703,711 | 6,397,615 | 64,551,000 | 7,573,580 | 91,124,904 | 10,688,197 | 274,478,167 | 31,977,194 | 277,980,997 | 32,418,231 |
| Total -Including Del. Off. Discount | 330,150,914 | 17,785,275 | 288,644,346 | 16,026,969 | 317,403,377 | 17,982,546 | 493,051,916 | 25,954,128 | 1,429,250,553 | 77,748,918 | 1,450,713,706 | 78,817,557 |
| RPW Revenue | | 17,669,255 | | 16,024,032 | | 17,982,432 | | 25,954,606 | | 77,630,325 | | 78,716,506 |
| Revenue Adjustment Factor | | 99.348% | | 99.982% | | 99.999% | | 100.002% | | 99.847% | | 99.872% |
| Revenue % from Pound Rates | | 68.68% | | 65.46% | | 71.68% | | 68.69% | | 68.69% | | 68.69% |

GFY calculated revenues based on assessing volume difference between PQ 0 and PQ 1 to the pre-RFRA PQ 1 volumes.

# FY 1995 BILLING DETERMINANTS
## SECOND-CLASS MAIL
## Nonprofit Rates

| CATEGORY | POSTAL QUARTER I | | POSTAL QUARTER II | | POSTAL QUARTER III | | POSTAL QUARTER IV | | POSTAL FISCAL YEAR | | GOV. FISCAL YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE |
| TOTAL NONPROFIT | | 72,458,262 | | 73,967,273 | | 78,933,813 | | 86,440,264 | | 311,799,612 | | 313,367,146 |
| POUND RATED | 160,416,721 | 22,125,422 | 139,742,452 | 22,187,059 | 153,088,308 | 25,260,934 | 163,156,556 | 26,576,970 | 616,404,037 | 96,150,385 | 615,800,917 | 96,655,326 |
| *Advertising* | 37,346,067 | 8,732,818 | 31,151,932 | 8,088,994 | 36,425,598 | 9,261,905 | 33,117,965 | 8,709,421 | 138,041,562 | 34,793,139 | 137,198,639 | 34,735,395 |
| Delivery Unit | 116,111 | 19,507 | 45,795 | 8,101 | 35,040 | 6,307 | 44,601 | 8,028 | 241,547 | 41,943 | 230,500 | 40,165 |
| SCF | 7,912,816 | 1,408,481 | 5,628,988 | 1,056,252 | 9,542,434 | 1,822,605 | 6,537,230 | 1,248,611 | 29,621,469 | 5,535,950 | 29,373,610 | 5,504,100 |
| Zones 1&2 | 4,924,508 | 965,204 | 3,980,981 | 827,530 | 4,978,176 | 1,055,373 | 4,597,353 | 974,639 | 18,481,019 | 3,822,746 | 18,403,129 | 3,818,100 |
| Zone 3 | 3,691,605 | 753,087 | 2,953,825 | 644,220 | 3,730,932 | 831,998 | 3,423,226 | 763,379 | 13,799,587 | 2,992,684 | 13,737,858 | 2,989,482 |
| Zone 4 | 6,406,679 | 1,435,096 | 5,514,738 | 1,341,682 | 6,196,071 | 1,549,018 | 5,904,515 | 1,476,129 | 24,022,003 | 5,801,925 | 23,909,619 | 5,798,915 |
| Zone 5 | 7,646,121 | 1,972,699 | 6,904,245 | 1,955,460 | 6,267,075 | 1,829,986 | 6,513,847 | 1,902,043 | 27,331,288 | 7,660,189 | 27,120,217 | 7,637,707 |
| Zone 6 | 2,417,096 | 705,792 | 2,187,775 | 708,627 | 2,131,705 | 714,121 | 2,196,781 | 735,922 | 8,933,358 | 2,864,463 | 8,886,503 | 2,864,419 |
| Zone 7 | 2,282,083 | 757,652 | 2,088,328 | 780,092 | 1,785,950 | 692,949 | 1,916,082 | 743,440 | 8,072,443 | 2,974,132 | 8,005,395 | 2,967,363 |
| Zone 8 | 1,949,048 | 715,301 | 1,847,256 | 767,028 | 1,758,214 | 759,548 | 1,984,330 | 857,231 | 7,538,848 | 3,099,108 | 7,531,808 | 3,115,146 |
| *Nonadvertising* | 122,850,215 | 13,345,823 | 108,524,328 | 14,083,657 | 116,498,817 | 15,960,338 | 129,565,343 | 17,750,452 | 477,438,703 | 61,140,271 | 477,643,379 | 61,693,096 |
| | | | | | | | | | | | | |
| *Commingled* | 220,439 | 46,780 | 66,192 | 14,408 | 163,894 | 38,691 | 473,247 | 117,096 | 923,773 | 216,975 | 958,899 | 226,836 |
| *Advertising* | 128,054 | 33,199 | 33,761 | 9,352 | 94,337 | 27,631 | 306,596 | 90,599 | 562,749 | 160,782 | 587,728 | 168,862 |
| Delivery Unit | 13 | 2 | 6 | 1 | 19 | 3 | 14 | 3 | 52 | 9 | 52 | 9 |
| SCF | 2,244 | 399 | 2,232 | 419 | 2,251 | 430 | 2,524 | 482 | 9,251 | 1,730 | 9,277 | 1,740 |
| Zones 1&2 | 7,866 | 1,542 | 3,026 | 629 | 6,025 | 1,277 | 18,227 | 3,864 | 35,144 | 7,312 | 36,591 | 7,638 |
| Zone 3 | 11,838 | 2,415 | 3,028 | 660 | 8,877 | 1,980 | 28,899 | 6,444 | 52,641 | 11,499 | 55,031 | 12,066 |
| Zone 4 | 19,007 | 4,258 | 4,994 | 1,215 | 13,943 | 3,486 | 45,631 | 11,408 | 83,575 | 20,366 | 87,300 | 21,372 |
| Zone 5 | 52,134 | 13,451 | 12,148 | 3,441 | 37,648 | 10,993 | 125,228 | 36,567 | 227,158 | 64,451 | 237,386 | 67,705 |
| Zone 6 | 11,968 | 3,495 | 2,798 | 906 | 8,869 | 2,971 | 29,752 | 9,967 | 53,386 | 17,339 | 55,879 | 18,251 |
| Zone 7 | 22,774 | 7,561 | 5,159 | 1,927 | 16,489 | 6,398 | 56,058 | 21,750 | 100,479 | 37,636 | 105,142 | 39,637 |
| Zone 8 | 211 | 77 | 371 | 154 | 217 | 94 | 264 | 114 | 1,063 | 439 | 1,069 | 444 |
| *Nonadvertising* | 92,385 | 13,581 | 32,431 | 5,056 | 69,557 | 11,059 | 166,651 | 26,498 | 361,024 | 56,194 | 371,171 | 57,974 |
| | | | | | | | | | | | | |
| PIECE RATED | 581,923,373 | 50,332,840 | 520,945,580 | 51,780,214 | 555,148,023 | 53,672,879 | 622,315,481 | 59,863,295 | 2,280,332,457 | 215,649,227 | 2,282,541,211 | 216,711,819 |
| *Presort Rates Less Discounts* | 581,301,376 | 50,246,743 | 520,655,774 | 51,735,232 | 554,661,586 | 53,597,034 | 621,092,344 | 59,667,988 | 2,277,711,080 | 215,246,996 | 2,279,836,918 | 216,294,358 |
| Level G Undiscounted | 71,720,513 | 12,427,002 | 61,894,209 | 12,285,002 | 66,496,728 | 13,764,823 | 77,158,649 | 15,971,840 | 277,270,098 | 54,448,667 | 277,608,721 | 54,883,082 |
| Level G ZIP + 4 Numeric Letters | 101,596 | 16,892 | 120,723 | 23,027 | 122,430 | 24,364 | 151,364 | 30,121 | 496,114 | 94,405 | 502,667 | 96,209 |
| Level G Prebarcoded Letters | 1,266,322 | 197,888 | 1,645,839 | 295,030 | 2,199,163 | 411,243 | 2,713,071 | 507,344 | 7,824,396 | 1,411,506 | 8,025,384 | 1,454,951 |
| Level G Prebarcoded Flats | 14,153,638 | 2,126,865 | 15,168,996 | 2,616,896 | 15,853,623 | 2,853,652 | 18,074,596 | 3,253,427 | 63,250,853 | 10,850,841 | 63,728,820 | 11,000,245 |
| Level H3 Undiscounted | 27,213,150 | 3,545,053 | 23,694,144 | 3,543,421 | 26,252,255 | 4,095,352 | 28,272,297 | 4,410,478 | 105,431,845 | 15,594,304 | 105,415,342 | 15,697,178 |
| Level H3 ZIP + 4 Numeric Letters | 151,029 | 19,070 | 149,882 | 21,704 | 151,945 | 22,944 | 76,464 | 11,546 | 529,321 | 75,264 | 517,615 | 74,059 |
| Level H3 Prebarcoded Letters | 279,517 | 33,617 | 294,164 | 40,614 | 318,709 | 45,894 | 459,088 | 66,109 | 1,351,477 | 186,234 | 1,375,662 | 190,715 |
| Level H3 Prebarcoded Flats | 9,297,847 | 1,071,761 | 10,604,028 | 1,403,152 | 12,045,744 | 1,662,313 | 12,299,751 | 1,697,366 | 44,247,370 | 5,834,592 | 44,622,881 | 5,918,240 |
| Level H5 Undiscounted | 87,520,561 | 11,401,290 | 73,461,012 | 10,985,976 | 73,651,177 | 11,489,584 | 84,852,189 | 13,236,941 | 319,484,938 | 47,113,791 | 318,554,836 | 47,307,830 |
| Level H5 ZIP + 4 Numeric Letters | 230,793 | 29,142 | 350,699 | 50,784 | 319,660 | 48,269 | 207,345 | 31,309 | 1,108,498 | 159,504 | 1,103,676 | 159,635 |
| Level H5 Prebarcoded Letters | 1,916,727 | 217,107 | 2,716,509 | 354,023 | 5,130,365 | 697,730 | 6,332,399 | 861,206 | 16,096,001 | 2,130,066 | 16,721,572 | 2,221,705 |
| Level H5 Prebarcoded Flats | 62,562,791 | 7,211,603 | 65,891,758 | 8,718,967 | 68,451,511 | 9,446,309 | 75,653,570 | 10,440,193 | 272,559,630 | 35,817,072 | 274,060,100 | 36,238,297 |
| Level I1 | 303,120,832 | 27,968,912 | 263,721,625 | 28,048,071 | 282,738,526 | 31,383,976 | 312,579,533 | 34,696,328 | 1,162,160,516 | 122,097,287 | 1,161,639,012 | 122,894,424 |
| Level I2 | 1,345,157 | 121,427 | 288,616 | 30,119 | 321,499 | 35,043 | 422,380 | 46,039 | 2,377,653 | 232,628 | 2,236,054 | 220,989 |
| Level I3 | 420,903 | 35,890 | 653,569 | 64,450 | 608,250 | 62,650 | 1,839,648 | 189,484 | 3,522,370 | 352,474 | 3,724,578 | 374,425 |

# FY 1995 BILLING DETERMINANTS
## SECOND-CLASS MAIL
### Nonprofit Rates

| CATEGORY | POSTAL QUARTER I | | POSTAL QUARTER II | | POSTAL QUARTER III | | POSTAL QUARTER IV | | POSTAL FISCAL YEAR | | GOV. FISCAL YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE |
| | | | | | | | | | | | | |
| ***Piece Discounts*** | 563,033,842 | (16,176,779) | 495,992,175 | (16,746,003) | 645,059,037 | (22,447,110) | 722,477,364 | (25,781,745) | 2,426,562,418 | (81,151,637) | 2,446,076,586 | (82,437,627) |
| Delivery Unit Entry | 1,541,212 | (7,706) | 913,877 | (5,247) | 961,163 | (5,767) | 1,110,709 | (6,664) | 4,526,961 | (25,385) | 4,455,213 | (25,186) |
| SCF Entry | 108,849,050 | (326,547) | 86,640,820 | (324,204) | 121,335,983 | (485,344) | 119,008,382 | (476,034) | 435,834,236 | (1,612,129) | 436,623,327 | (1,631,678) |
| Editorial Content | 452,643,580 | (15,842,525) | 408,437,477 | (16,416,552) | 522,761,891 | (21,955,999) | 602,358,273 | (25,299,047) | 1,986,201,222 | (79,514,124) | 2,004,998,046 | (80,780,763) |
| ***Editorial Percentage*** | 77.87% | | 78.4467% | | 94.2488% | | 96.9837% | | | | | |
| | | | | | | | | | | | | |
| ***Commingled Less Discount*** | 621,997 | 86,097 | 289,806 | 44,982 | 486,437 | 75,845 | 1,223,137 | 195,307 | 2,621,377 | 402,230 | 2,704,293 | 417,461 |
| ***Presort Rates*** | 621,997 | 100,858 | 289,806 | 54,011 | 486,437 | 91,628 | 1,223,137 | 227,835 | 2,621,377 | 474,333 | 2,704,293 | 492,037 |
| Level A Undiscounted | 137,504 | 27,638 | 88,221 | 19,762 | 120,626 | 27,985 | 255,920 | 59,373 | 602,271 | 134,758 | 618,511 | 139,168 |
| Level A ZIP + 4 Numeric Letters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level A Prebarcoded Letters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level A Prebarcoded Flats | 1,065 | 190 | 2,185 | 434 | 957 | 197 | 1,627 | 335 | 5,833 | 1,156 | 5,908 | 1,176 |
| Level B3 Undiscounted | 114,004 | 18,013 | 10,375 | 1,832 | 25,394 | 4,647 | 64,321 | 11,771 | 214,094 | 36,262 | 206,212 | 35,249 |
| Level B3 ZIP + 4 Numeric Letters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level B3 Prebarcoded Letters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level B3 Prebarcoded Flats | 358 | 51 | 375 | 60 | 12,076 | 2,005 | 4,587 | 761 | 17,395 | 2,877 | 18,003 | 2,979 |
| Level B5 Undiscounted | 281,163 | 44,424 | 155,098 | 27,382 | 254,464 | 46,567 | 699,326 | 127,977 | 1,390,051 | 246,350 | 1,448,672 | 258,136 |
| Level B5 ZIP + 4 Numeric Letters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level B5 Prebarcoded Letters | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level B5 Prebarcoded Flats | 3,404 | 487 | 1,945 | 311 | 3,387 | 562 | 6,865 | 1,140 | 15,600 | 2,500 | 16,079 | 2,591 |
| Level C1 | 84,500 | 10,056 | 31,607 | 4,230 | 69,533 | 9,665 | 190,492 | 26,478 | 376,132 | 50,429 | 390,908 | 52,738 |
| Level C2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level C3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | 0 |
| ***Piece Discounts*** | 332,457 | (14,760) | 207,874 | (9,030) | 312,427 | (15,784) | 610,593 | (32,528) | 1,463,350 | (72,102) | 1,501,436 | (74,576) |
| Delivery Unit Entry | 722 | (10) | 407 | (6) | 0 | 0 | 1,360 | (22) | 2,489 | (38) | 2,576 | (40) |
| SCF Entry | 44,793 | (403) | 53,401 | (520) | 43,077 | (431) | 47,229 | (472) | 188,500 | (1,826) | 188,573 | (1,834) |
| Editorial Content | 286,942 | (14,347) | 154,066 | (8,503) | 269,349 | (15,353) | 562,004 | (32,034) | 1,272,362 | (70,238) | 1,310,287 | (72,702) |
| ***Editorial Percentage*** | 46.13% | | 53.16% | | 55.37% | | 45.95% | | 48.54% | | 48.45% | |
| | | | | | | | | | | | | |
| Key Rate Pounds/Revenue | 1,323 | 272 | 483 | 90 | 2,183 | 81 | 10,578 | 490 | 14,567 | 933 | 15,895 | 963 |
| Calculated + Key Rate Revenue | | 72,458,534 | | 73,967,363 | | 78,933,894 | | 86,440,754 | | 311,800,545 | | 313,368,108 |
| Calculated + Key Rate Pounds | 160,418,044 | | 139,742,935 | | 153,090,491 | | 163,167,134 | | 616,418,604 | | 615,816,812 | |
| RPW Revenue | | 72,041,704 | | 73,805,703 | | 82,424,318 | | 90,592,495 | | 318,864,220 | | 321,093,957 |
| Revenue Adjustment Factor | | 99.4247% | | 99.7814% | | 104.4220% | | 104.8030% | | 102.2654% | | 102.465% |
| Revenue % from Pound Rates | | 30.54% | | 30.00% | | 32.00% | | 30.75% | | 30.84% | | 30.84% |

# FY 1995 BILLING DETERMINANTS
## SECOND-CLASS MAIL
## Classroom

| CATEGORY | POSTAL QUARTER I | | POSTAL QUARTER II | | POSTAL QUARTER III | | POSTAL QUARTER IV | | POSTAL FISCAL YEAR | | GOV. FISCAL YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE |
| TOTAL CLASSROOM | | 2,445 | | 2,962 | | 2,412 | | 2,541 | | 10,359 | | 10,358 |
| POUND RATED | 8,508 | 1,089 | 9,484 | 1,264 | 7,662 | 1,000 | 7,306 | 1,034 | 32,960 | 4,386 | 32,733 | 4,371 |
| *Advertising* | 1,114 | 286 | 1,403 | 389 | 941 | 274 | 1,334 | 389 | 4,791 | 1,337 | 4,816 | 1,350 |
| Delivery Unit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SCF | 3 | 1 | 44 | 8 | 4 | 1 | 4 | 1 | 55 | 10 | 55 | 10 |
| Zones 1&2 | 63 | 12 | 96 | 20 | 53 | 11 | 71 | 15 | 284 | 59 | 285 | 59 |
| Zone 3 | 144 | 29 | 175 | 38 | 120 | 27 | 174 | 39 | 613 | 133 | 617 | 134 |
| Zone 4 | 302 | 68 | 343 | 83 | 232 | 58 | 336 | 84 | 1,213 | 293 | 1,216 | 295 |
| Zone 5 | 330 | 85 | 422 | 120 | 299 | 87 | 414 | 121 | 1,466 | 413 | 1,476 | 418 |
| Zone 6 | 76 | 22 | 106 | 34 | 73 | 24 | 105 | 35 | 360 | 116 | 364 | 118 |
| Zone 7 | 94 | 31 | 115 | 43 | 85 | 33 | 125 | 49 | 418 | 155 | 422 | 158 |
| Zone 8 | 101 | 37 | 102 | 42 | 75 | 32 | 105 | 45 | 383 | 157 | 383 | 158 |
| *Nonadvertising* | 7,394 | 803 | 8,081 | 875 | 6,721 | 726 | 5,972 | 645 | 28,168 | 3,049 | 27,917 | 3,021 |
| | | | | | | | | | | | | |
| PIECE RATED With Discounts | | 1,356 | | 1,699 | | 1,412 | | 1,507 | | 5,974 | | 5,987 |
| *Presort Rates* | 13,216 | 1,765 | 18,666 | 2,258 | 14,743 | 1,851 | 17,718 | 2,040 | 64,343 | 7,915 | 64,911 | 7,944 |
| Level G Undiscounted | 4,643 | 804 | 4,770 | 802 | 4,315 | 716 | 3,138 | 521 | 16,866 | 2,843 | 16,620 | 2,797 |
| Level G ZIP + 4 Numeric Letters | 6 | 1 | 14 | 2 | 0 | 0 | 0 | 0 | 20 | 3 | 19 | 3 |
| Level G Prebarcoded Letters | 0 | 0 | 7 | 1 | 0 | 0 | 0 | 0 | 7 | 1 | 7 | 1 |
| Level G Prebarcoded Flats | 239 | 36 | 509 | 74 | 637 | 91 | 1,103 | 158 | 2,489 | 359 | 2,612 | 376 |
| Level H3 Undiscounted | 3,205 | 418 | 3,457 | 432 | 3,534 | 435 | 3,387 | 417 | 13,584 | 1,701 | 13,590 | 1,699 |
| Level H3 ZIP + 4 Numeric Letters | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 3 | 0 |
| Level H3 Prebarcoded Letters | (0) | (0) | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 2 | 0 |
| Level H3 Prebarcoded Flats | 135 | 16 | 755 | 83 | 255 | 28 | 382 | 41 | 1,527 | 167 | 1,562 | 171 |
| Level H5 Undiscounted | 552 | 72 | 1,017 | 127 | 1,203 | 148 | 965 | 119 | 3,738 | 466 | 3,794 | 472 |
| Level H5 ZIP + 4 Numeric Letters | 6 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 1 | 5 | 1 |
| Level H5 Prebarcoded Letters | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 3 | 0 |
| Level H5 Prebarcoded Flats | 398 | 46 | 1,240 | 137 | 1,125 | 121 | 1,799 | 194 | 4,563 | 498 | 4,762 | 519 |
| Level I1 | 4,029 | 372 | 6,892 | 600 | 3,673 | 312 | 6,943 | 590 | 21,537 | 1,874 | 21,933 | 1,903 |
| Level I2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Level I3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | |
| *Piece Discounts* | 11,744 | (409) | 16,667 | (560) | 12,601 | (439) | 15,303 | (533) | 56,315 | (1,941) | 56,756 | (1,957) |
| Delivery Unit Entry | 1 | (0) | 1 | (0) | 0 | 0 | 0 | (0) | 2 | (0) | 1 | (0) |
| SCF Entry | 49 | (0) | 731 | (2) | 56 | (0) | 89 | (0) | 926 | (3) | 932 | (3) |
| Editorial Content | 11,694 | (409) | 15,935 | (558) | 12,544 | (439) | 15,214 | (532) | 55,387 | (1,939) | 55,823 | (1,954) |
| *Editorial Percentage* | 88.48% | | 85.3724% | | 85.0877% | | 85.8643% | | 86.0810% | | 85.9989% | |
| | | | | | | | | | | | | |
| RPW Revenue | | 2,408 | | 2,969 | | 2,412 | | 2,541 | | 10,330 | | 10,334 |
| Revenue Adjustment Factor | | 98.4953% | | 100.2371% | | 100.0050% | | 100.0003% | | 99.7139% | | 99.767% |
| Revenue % from Pound Rates | | 44.54% | | 42.66% | | 41.45% | | 40.68% | | 42.34% | | 42% |

# FY 1995 BILLING DETERMINANTS
## SECOND-CLASS MAIL
## REGULAR RATE

| CATEGORY | POSTAL QUARTER I | | POSTAL QUARTER II | | POSTAL QUARTER III | | POSTAL QUARTER IV | | POSTAL FISCAL YEAR | | GOV. FISCAL YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE | UNITS | POSTAGE |
| **POUND RATED** | **799,855,356** | **145,701,748** | **715,035,005** | **139,116,098** | **833,762,287** | **165,545,543** | **914,619,383** | **181,103,870** | **3,263,272,030** | **631,467,259** | **3,274,827,206** | **635,664,768** |
| **Advertising** | **375,607,235** | **83,340,405** | **319,634,707** | **77,508,819** | **381,777,239** | **93,684,382** | **407,317,348** | **100,446,948** | **1,484,536,529** | **354,978,554** | **1,486,760,714** | **356,925,771** |
| Delivery Unit | 3,559,034 | 597,918 | 3,612,651 | 639,090 | 3,051,369 | 549,246 | 2,627,986 | 473,037 | 12,851,040 | 2,259,291 | 12,694,345 | 2,237,519 |
| SCF | 102,469,153 | 18,239,509 | 82,721,114 | 15,522,217 | 106,290,688 | 20,301,521 | 112,131,499 | 21,417,116 | 403,612,454 | 75,480,364 | 404,365,248 | 75,824,783 |
| Zones 1&2 | 70,515,297 | 13,820,998 | 58,167,164 | 12,091,265 | 72,743,118 | 15,421,541 | 76,603,408 | 16,239,923 | 278,028,988 | 57,573,727 | 278,466,030 | 57,836,312 |
| Zone 3 | 36,958,277 | 7,539,489 | 31,130,883 | 6,789,545 | 37,981,126 | 8,469,791 | 40,371,225 | 9,002,783 | 146,441,512 | 31,801,608 | 146,702,628 | 31,965,601 |
| Zone 4 | 56,863,286 | 12,737,376 | 49,843,359 | 12,126,407 | 57,491,037 | 14,372,759 | 61,114,978 | 15,278,745 | 225,312,661 | 54,515,287 | 225,570,145 | 54,802,336 |
| Zone 5 | 57,197,553 | 14,756,969 | 50,442,768 | 14,286,694 | 56,628,286 | 16,535,459 | 61,420,844 | 17,934,887 | 225,689,451 | 63,514,008 | 225,940,741 | 63,880,291 |
| Zone 6 | 19,366,408 | 5,654,991 | 17,523,570 | 5,675,941 | 19,215,861 | 6,437,313 | 21,184,319 | 7,096,747 | 77,290,158 | 24,864,992 | 77,431,243 | 25,037,683 |
| Zone 7 | 15,192,969 | 5,044,066 | 13,999,794 | 5,229,600 | 15,035,812 | 5,833,895 | 17,298,722 | 6,711,904 | 61,527,297 | 22,819,465 | 61,736,080 | 23,028,618 |
| Zone 8 | 13,485,258 | 4,949,090 | 12,393,402 | 5,146,061 | 13,339,942 | 5,762,855 | 14,564,366 | 6,291,806 | 53,782,969 | 22,149,812 | 53,854,254 | 22,312,628 |
| | | | | | | | | | | | | |
| **Nonadvertising** | **422,831,166** | **62,156,181** | **393,762,281** | **61,388,810** | **450,364,917** | **71,608,022** | **505,969,817** | **80,449,201** | **1,772,928,182** | **275,602,214** | **1,782,280,282** | **277,853,422** |
| | | | | | | | | | | | | |
| **Science of Agriculture** | **1,411,669** | **204,141** | **1,432,279** | **219,291** | **1,614,790** | **252,022** | **1,326,984** | **206,623** | **5,785,721** | **882,078** | **5,764,653** | **881,157** |
| Delivery Office | 2,236 | 282 | 2,498 | 331 | 2,790 | 377 | 3,291 | 444 | 10,816 | 1,434 | 10,954 | 1,456 |
| SCF | 255,946 | 34,297 | 259,264 | 36,473 | 291,399 | 41,670 | 268,014 | 38,326 | 1,074,622 | 150,765 | 1,074,761 | 151,132 |
| Zones 1 & 2 | 1,153,486 | 169,563 | 1,170,517 | 182,487 | 1,320,601 | 209,976 | 1,055,679 | 167,853 | 4,700,283 | 729,878 | 4,678,938 | 728,569 |
| | | | | | | | | | | | | |
| **Commingled** | | | | | | | | | | | | |
| **Science of Agriculture** | **5,288** | **1,020** | **5,738** | **1,178** | **5,340** | **1,116** | **5,234** | **1,098** | **21,598** | **4,413** | **21,558** | **4,418** |
| Delivery Office | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SCF | 870 | 155 | 746 | 140 | 748 | 143 | 530 | 101 | 2,895 | 539 | 2,840 | 530 |
| Zones 1 & 2 | 4,416 | 866 | 4,992 | 1,038 | 4,592 | 973 | 4,704 | 997 | 18,703 | 3,874 | 18,717 | 3,887 |
| | | | | | | | | | | | | |
| **PIECE RATED** | **NA** | **188,330,707** | **NA** | **188,551,802** | **NA** | **236,015,735** | **NA** | **274,096,201** | **NA** | **886,994,445** | **NA** | **898,194,899** |
| **Presort Rates:** | **1,611,156,975** | **238,547,699** | **1,458,147,238** | **241,483,838** | **1,773,623,155** | **300,014,142** | **2,044,246,715** | **349,955,766** | **6,887,174,083** | **1,130,001,445** | **6,939,597,119** | **1,144,588,823** |
| Level A Undiscounted | 248,426,165 | 49,933,659 | 217,852,452 | 48,798,949 | 239,552,868 | 55,576,265 | 309,249,840 | 71,745,963 | 1,015,081,326 | 226,054,837 | 1,022,304,892 | 228,890,633 |
| Level A ZIP + 4 Numeric Letters | 357,784 | 68,695 | 377,577 | 80,899 | 196,226 | 43,562 | 821,459 | 182,364 | 1,753,046 | 375,520 | 1,817,737 | 391,498 |
| Level A Prebarcoded Letters | 3,147,834 | 572,906 | 3,424,359 | 694,372 | 4,687,183 | 984,309 | 6,480,596 | 1,360,925 | 17,739,973 | 3,612,511 | 18,201,340 | 3,722,673 |
| Level A Prebarcoded Flats | 68,905,393 | 12,265,160 | 72,031,992 | 14,318,101 | 79,316,499 | 16,339,199 | 90,293,180 | 18,600,395 | 310,547,064 | 61,522,855 | 313,202,721 | 62,360,512 |
| Level B3 Undiscounted | 136,228,782 | 21,524,148 | 117,283,958 | 20,706,294 | 130,277,402 | 23,840,765 | 155,467,778 | 28,450,603 | 539,257,920 | 94,521,809 | 541,181,609 | 95,386,801 |
| Level B3 ZIP + 4 Numeric Letters | 142,687 | 21,974 | 130,547 | 22,429 | 64,327 | 11,450 | 160,087 | 28,496 | 497,648 | 84,348 | 499,266 | 85,152 |
| Level B3 Prebarcoded Letters | 562,878 | 82,743 | 599,818 | 98,409 | 872,649 | 148,350 | 1,156,345 | 196,579 | 3,191,690 | 526,081 | 3,273,831 | 541,995 |
| Level B3 Prebarcoded Flats | 101,291,904 | 14,484,742 | 102,609,618 | 16,424,159 | 124,071,628 | 20,595,890 | 126,812,204 | 21,050,826 | 454,785,354 | 72,555,617 | 457,834,640 | 73,412,692 |
| Level B5 Undiscounted | 266,040,401 | 42,034,383 | 218,976,052 | 38,659,869 | 253,214,236 | 46,338,205 | 318,378,214 | 58,263,213 | 1,056,608,902 | 185,295,670 | 1,062,497,168 | 187,374,974 |
| Level B5 ZIP + 4 Numeric Letters | 181,302 | 27,920 | 8,485 | 1,458 | 46,533 | 8,283 | 56,793 | 10,109 | 293,113 | 47,770 | 274,004 | 45,024 |
| Level B5 Prebarcoded Letters | 3,301,135 | 458,858 | 3,658,188 | 568,199 | 5,028,234 | 809,546 | 10,183,664 | 1,639,570 | 22,171,222 | 3,476,173 | 23,144,042 | 3,643,735 |
| Level B5 Prebarcoded Flats | 169,349,893 | 24,217,035 | 179,632,479 | 28,752,786 | 195,573,972 | 32,465,279 | 223,821,144 | 37,154,310 | 768,377,488 | 122,589,410 | 775,179,493 | 124,305,201 |
| Level C1 | 602,675,073 | 71,718,334 | 530,095,637 | 70,947,316 | 730,428,248 | 101,529,527 | 789,914,428 | 109,798,106 | 2,653,113,387 | 353,993,282 | 2,676,365,822 | 359,040,825 |
| Level C2 | 4,038,571 | 460,397 | 6,050,987 | 775,112 | 6,158,872 | 819,130 | 7,026,207 | 934,486 | 23,274,637 | 2,989,124 | 23,680,604 | 3,054,675 |
| Level C3 | 6,507,173 | 676,746 | 5,415,088 | 635,487 | 4,134,278 | 504,382 | 4,424,776 | 539,823 | 20,481,315 | 2,356,437 | 20,139,950 | 2,332,432 |
| | | | | | | | | | | | | |
| **Piece Discounts:** | **1,378,365,923** | **(50,216,992)** | **1,288,863,384** | **(52,932,036)** | **1,552,485,861** | **(63,998,407)** | **1,833,179,638** | **(75,859,565)** | **6,052,894,806** | **(243,006,999)** | **6,109,912,181** | **(246,393,925)** |
| Delivery Unit Entry | 10,123,950 | (141,735) | 10,575,837 | (163,755) | 9,301,702 | (148,827) | 10,360,457 | (165,767) | 40,361,946 | (620,085) | 40,332,659 | (622,666) |
| SCF Entry | 447,240,052 | (4,025,160) | 391,294,034 | (3,811,961) | 513,019,525 | (5,130,195) | 600,146,707 | (6,001,467) | 1,951,700,318 | (18,968,784) | 1,970,970,596 | (19,228,848) |
| Editorial Content | 921,001,921 | (46,050,096) | 886,993,514 | (48,956,319) | 1,030,164,634 | (58,719,384) | 1,222,672,473 | (69,692,331) | 4,060,832,543 | (223,418,131) | 4,098,608,926 | (226,542,410) |
| Editorial Percentage | 57.16% | NA | 60.83% | NA | 58.08% | NA | 59.81% | NA | 58.96% | NA | 59.06% | NA |
| | | | | | | | | | | | | |
| Pieces or Calculated Revenue | 1,611,156,975 | 334,032,455 | 1,458,147,238 | 327,667,900 | 1,773,623,155 | 401,561,278 | 2,044,246,715 | 455,200,071 | 6,887,174,083 | 1,518,461,704 | 6,939,597,119 | 1,533,859,666 |
| Key Rate Pounds or Revenue | 3,131,318 | 428,603 | 2,407,752 | 358,760 | 2,925,150 | 447,910 | 1,223,224 | 189,516 | 9,687,444 | 1,424,789 | 9,392,390 | 1,387,591 |
| Calculated + Key Rate Revenue | NA | 334,461,058 | NA | 328,026,660 | NA | 402,009,188 | NA | 455,389,587 | NA | 1,519,886,493 | NA | 1,535,247,258 |
| Calculated + Key Rate Pounds | 802,986,674 | NA | 717,442,757 | NA | 836,687,437 | NA | 915,842,607 | NA | 3,272,959,474 | NA | 3,284,219,596 | NA |
| RPW Revenue | NA | 334,427,527 | NA | 333,535,199 | NA | 402,993,436 | NA | 456,906,447 | NA | 1,527,862,609 | NA | 1,543,447,385 |
| Revenue Adjustment Factor | NA | 0.999900 | NA | 1.016793 | NA | 1.002448 | NA | 1.003331 | NA | 1.005248 | NA | 1.005341 |
| Revenue % from Pound Rates | NA | 43.69% | NA | 42.52% | NA | 41.29% | NA | 39.81% | NA | 41.64% | NA | 41.50% |

# THIRD-CLASS
## Single Piece Rate 1/
## FY 1995

| RPW Data (000) | Total |
|---|---|
| Revenues | $152,317 |
| Pieces | 141,543 |
| Pounds | 44,168 |

| Postage Unit | Rev. Per Pc. | Sum of Postage Units (000) |
|---|---|---|
| Keys and Identification Devices | | |
| First Two Ounces | $0.96 | 1,447 |
| Each Additional Two Ounces | 0.53 | 5,015 |
| All Other (ounce increments) | | |
| Up to 1.0 | 0.31 | 53,782 |
| 2.0 | 0.54 | 14,647 |
| 3.0 | 0.77 | 6,088 |
| 4.0 | 1.00 | 5,573 |
| 5.0 | 1.23 | 3,066 |
| 6.0 | 1.33 | 6,606 |
| 7.0 | 1.60 | 4,432 |
| 8.0 | 1.54 | 7,918 |
| 9.0 | 1.88 | 2,824 |
| 10.0 | 1.81 | 7,037 |
| 11.0 | 2.20 | 2,237 |
| 12.0 | 2.27 | 8,405 |
| 13.0 | 2.54 | 2,754 |
| 14.0 | 2.40 | 7,598 |
| 15.0 | 2.56 | 2,626 |
| 16.0 | 2.40 | 4,565 |
| Total Single Pieces | | 141,607 |
| Nonstandard Pieces | | 980 |
| Letters | -- | 63,682 |
| Flats | -- | 41,115 |
| IPP's 2/ | -- | 35,766 |

1/ Distribution based on special weight study. Revenue calculated on this distribution 102% of RPW revenue.

2/ Includes Keys and Identification Devices.

Bulk Regular Rate
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Required Presort Total** | **$1,473,527** | **0.2500** | **5,893,560** | **0.1228** | **723,452** | **1.9640** |
| **Pound Rate Total** | **$366,847** | **0.4064** | **902,734** | **0.4389** | **396,250** | **7.0231** |
| No Destination Entry | $340,175 | 0.4030 | 844,080 | 0.4309 | 363,683 | 6.8938 |
| BMC Destination Entry | $23,671 | 0.4724 | 50,106 | 0.5810 | 29,114 | 9.2968 |
| SCF Destination Entry | $3,000 | 0.3509 | 8,549 | 0.4040 | 3,454 | 6.4634 |
| Flat Prebarcode | $29,951 | 0.3348 | 89,464 | 0.3665 | 32,786 | 5.8635 |
| **Minimum Rates Total** | **$1,106,680** | **0.2217** | **4,990,826** | **0.0656** | **327,202** | **1.0490** |
| **Nonletter Total** | **$235,910** | **0.2561** | **921,190** | **0.1138** | **104,866** | **1.8214** |
| No Destination Entry | $230,433 | 0.2566 | 898,157 | 0.1138 | 102,182 | 1.8203 |
| BMC Destination Entry | $3,134 | 0.2389 | 13,120 | 0.1160 | 1,523 | 1.8567 |
| SCF Destination Entry | $2,343 | 0.2363 | 9,913 | 0.1173 | 1,162 | 1.8761 |
| Flat Prebarcode | $11,375 | 0.2293 | 49,618 | 0.1234 | 6,121 | 1.9737 |
| Letter Total | $870,771 | 0.2140 | 4,069,636 | 0.0546 | 222,335 | 0.8741 |
| No Destination Entry | $839,533 | 0.2147 | 3,910,395 | 0.0542 | 212,124 | 0.8679 |
| BMC Destination Entry | $23,308 | 0.1956 | 119,180 | 0.0724 | 8,628 | 1.1582 |
| SCF Destination Entry | $7,930 | 0.1979 | 40,061 | 0.0395 | 1,584 | 0.6327 |
| No Automation Discount | $717,666 | 0.2174 | 3,300,481 | 0.0532 | 175,745 | 0.8520 |
| ZIP + 4 Discount | $11,060 | 0.2067 | 53,505 | 0.0563 | 3,010 | 0.9002 |
| Prebarcode Discount | $140,664 | 0.1966 | 715,650 | 0.0609 | 43,580 | 0.9743 |
| **3/5 Digit Presort Total** | **$4,485,896** | **0.1943** | **23,085,629** | **0.1441** | **3,327,091** | **2.3059** |
| **Pound Rate Total** | **$1,478,593** | **0.2766** | **5,345,136** | **0.3556** | **1,900,713** | **5.6895** |
| No Destination Entry | $587,426 | 0.3132 | 1,875,515 | 0.3822 | 716,730 | 6.1144 |
| BMC Desination Entry | $609,955 | 0.2552 | 2,390,367 | 0.3339 | 798,205 | 5.3428 |
| SCF Destination Entry | $281,212 | 0.2606 | 1,079,255 | 0.3574 | 385,778 | 5.7192 |
| Flat Prebarcode | $871,126 | 0.2477 | 3,517,520 | 0.3235 | 1,137,907 | 5.1760 |
| **Minimum Rates Total** | **$3,007,303** | **0.1695** | **17,740,493** | **0.0804** | **1,426,378** | **1.2864** |
| **Nonletter Total** | **$692,854** | **0.1871** | **3,702,775** | **0.1372** | **508,171** | **2.1958** |
| No Destination Entry | $342,498 | 0.1962 | 1,745,256 | 0.1205 | 210,351 | 1.9284 |
| BMC Destination Entry | $249,333 | 0.1792 | 1,391,547 | 0.1569 | 218,274 | 2.5097 |
| SCF Destination Entry | $101,022 | 0.1785 | 565,972 | 0.1405 | 79,546 | 2.2488 |
| Flat Prebarcode | $409,588 | 0.1797 | 2,279,474 | 0.1490 | 339,692 | 2.3844 |
| **Letter Total** | **$2,314,449** | **0.1649** | **14,037,717** | **0.0654** | **918,208** | **1.0466** |
| No Destination Entry | $1,429,334 | 0.1704 | 8,388,139 | 0.0572 | 479,640 | 0.9149 |
| BMC Destination Entry | $632,374 | 0.1557 | 4,062,089 | 0.0887 | 360,184 | 1.4187 |
| SCF Destination Entry | $252,741 | 0.1592 | 1,587,489 | 0.0494 | 78,384 | 0.7900 |
| No Automation Discount | $1,049,718 | 0.1738 | 6,041,475 | 0.0687 | 414,878 | 1.0987 |
| ZIP + 4 Discount | $42,033 | 0.1712 | 245,464 | 0.0478 | 11,727 | 0.7644 |
| 3D Barcode Discount | $303,342 | 0.1657 | 1,831,215 | 0.0647 | 118,538 | 1.0357 |
| 5D Barcode Discount | $919,356 | 0.1553 | 5,919,563 | 0.0630 | 373,065 | 1.0084 |

Bulk Regular Rate
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Carrier Route Presort Total** | **$4,308,192** | **0.1449** | **29,725,688** | **0.1456** | **4,326,896** | **2.3290** |
| **Non-Sequenced Total** | **$2,845,179** | **0.1514** | **18,788,647** | **0.1411** | **2,650,624** | **2.2572** |
| Pound Rate Total | $920,905 | 0.2062 | 4,466,741 | 0.3208 | 1,432,991 | 5.1330 |
| No Destination Entry | $83,212 | 0.2177 | 382,280 | 0.3041 | 116,257 | 4.8658 |
| BMC Destination Entry | $266,420 | 0.1964 | 1,356,813 | 0.2977 | 403,887 | 4.7628 |
| SCF Destination Entry | $543,113 | 0.2093 | 2,594,584 | 0.3338 | 866,042 | 5.3406 |
| DU Destination Entry | $28,160 | 0.2116 | 133,065 | 0.3517 | 46,805 | 5.6279 |
| **Minimum Rates Total** | **$1,924,274** | **0.1344** | **14,321,906** | **0.0850** | **1,217,633** | **1.3603** |
| **Nonletter Total** | **$547,147** | **0.1405** | **3,893,463** | **0.1287** | **501,093** | **2.0592** |
| No Destination Entry | $81,440 | 0.1543 | 527,682 | 0.1047 | 55,263 | 1.6756 |
| BMC Destination Entry | $163,038 | 0.1423 | 1,145,825 | 0.1436 | 164,543 | 2.2976 |
| SCF Destination Entry | $284,708 | 0.1366 | 2,083,939 | 0.1280 | 266,812 | 2.0485 |
| DU Destination Entry | $17,961 | 0.1320 | 136,017 | 0.1064 | 14,475 | 1.7027 |
| Letter Total | $1,377,127 | 0.1321 | 10,428,443 | 0.0687 | 716,540 | 1.0994 |
| No Destination Entry | $361,878 | 0.1444 | 2,505,777 | 0.0497 | 124,553 | 0.7953 |
| BMC Destination Entry | $551,055 | 0.1310 | 4,207,627 | 0.0870 | 365,897 | 1.3914 |
| SCF Destination Entry | $430,246 | 0.1253 | 3,433,269 | 0.0634 | 217,724 | 1.0147 |
| DU Destination Entry | $33,949 | 0.1205 | 281,770 | 0.0297 | 8,366 | 0.4750 |
| **125 Pc. Sequenced Total** | **$99,676** | **0.1575** | **632,797** | **0.1959** | **123,953** | **3.1341** |
| **Pound Rate Total** | **$45,285** | **0.2074** | **218,370** | **0.3444** | **75,201** | **5.5100** |
| No Destination Entry | $639 | 0.2491 | 2,565 | 0.3666 | 940 | 5.8662 |
| BMC Destination Entry | $157 | 0.1806 | 872 | 0.2995 | 261 | 4.7925 |
| SCF Destination Entry | $23,777 | 0.2115 | 112,398 | 0.3468 | 38,976 | 5.5483 |
| DU Destination Entry | $20,712 | 0.2020 | 102,535 | 0.3416 | 35,024 | 5.4653 |
| **Minimum Rate Total** | **$54,391** | **0.1312** | **414,427** | **0.1176** | **48,751** | **1.8822** |
| No Destination Entry | $1,352 | 0.1503 | 8,996 | 0.0904 | 813 | 1.4456 |
| BMC Destination Entry | $2,460 | 0.1367 | 17,997 | 0.0953 | 1,714 | 1.5242 |
| SCF Destination Entry | $36,553 | 0.1314 | 278,233 | 0.1223 | 34,022 | 1.9564 |
| DU Destination Entry | $14,026 | 0.1284 | 109,201 | 0.1117 | 12,202 | 1.7879 |
| **Saturation Total** | **$1,363,337** | **0.1323** | **10,304,244** | **0.1506** | **1,552,319** | **2.4104** |
| Pound Rate Total | $402,334 | 0.1707 | 2,356,581 | 0.3010 | 709,407 | 4.8165 |
| No Destination Entry | $27,220 | 0.1938 | 140,477 | 0.2871 | 40,330 | 4.5935 |
| BMC Destination Entry | $803 | 0.1869 | 4,295 | 0.3117 | 1,339 | 4.9868 |
| SCF Destination Entry | $75,962 | 0.1704 | 445,856 | 0.2955 | 131,740 | 4.7276 |
| DU Destination Entry | $298,349 | 0.1689 | 1,765,953 | 0.3035 | 535,998 | 4.8563 |
| **Minimum Rates Total** | **$961,003** | **0.1209** | **7,947,662** | **0.1061** | **842,913** | **1.6969** |
| **Nonletter Total** | **$681,232** | **0.1211** | **5,625,272** | **0.1229** | **691,581** | **1.9671** |
| No Destination Entry | $85,701 | 0.1411 | 607,303 | 0.0985 | 59,794 | 1.5753 |
| BMC Destination Entry | $35,546 | 0.1266 | 280,743 | 0.0749 | 21,014 | 1.1976 |
| SCF Destination Entry | $261,950 | 0.1204 | 2,176,026 | 0.1148 | 249,802 | 1.8368 |
| DU Destination Entry | $298,036 | 0.1164 | 2,561,200 | 0.1409 | 360,970 | 2.2550 |

Bulk Regular Rate
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Letter Total** | **$279,771** | **0.1205** | **2,322,390** | **0.0652** | **151,332** | **1.0426** |
| No Destination Entry | $48,255 | 0.1366 | 353,186 | 0.0547 | 19,320 | 0.8752 |
| BMC Destination Entry | $17,205 | 0.1238 | 139,013 | 0.0592 | 8,229 | 0.9471 |
| SCF Destination Entry | $171,400 | 0.1181 | 1,451,477 | 0.0700 | 101,616 | 1.1201 |
| DU Destination Entry | $42,911 | 0.1133 | 378,714 | 0.0585 | 22,167 | 0.9365 |

Bulk Nonprofit
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Required Presort Total** | **$394,191** | **0.1280** | **3,078,740** | **0.0674** | **207,516** | **1.0784** |
| **Pound Rate Total** | **$37,855** | **0.2427** | **155,977** | **0.3709** | **57,857** | **5.9350** |
| No Destination Entry | $37,469 | 0.2431 | 154,121 | 0.3711 | 57,197 | 5.9379 |
| BMC Desination Entry | $156 | 0.2277 | 686 | 0.3969 | 272 | 6.3501 |
| SCF Destination Entry | $229 | 0.1962 | 1,169 | 0.3316 | 388 | 5.3055 |
| Flat Prebarcode | $1,139 | 0.2101 | 5,420 | 0.3557 | 1,928 | 5.6911 |
| **Minimum Rates Total** | **$356,336** | **0.1219** | **2,922,763** | **0.0512** | **149,659** | **0.8193** |
| **Nonletter Total** | **$57,765** | **0.1669** | **346,018** | **0.1058** | **36,605** | **1.6926** |
| No Destination Entry | $56,669 | 0.1673 | 338,722 | 0.1061 | 35,944 | 1.6979 |
| BMC Destination Entry | $316 | 0.1521 | 2,075 | 0.0950 | 197 | 1.5196 |
| SCF Destination Entry | $781 | 0.1496 | 5,220 | 0.0887 | 463 | 1.4191 |
| Flat Prebarcode | $1,753 | 0.1421 | 12,337 | 0.1115 | 1,376 | 1.7840 |
| **Letter Total** | **$298,571** | **0.1159** | **2,576,746** | **0.0439** | **113,054** | **0.7020** |
| No Destination Entry | $289,979 | 0.1164 | 2,490,754 | 0.0441 | 109,902 | 0.7060 |
| BMC Destination Entry | $2,585 | 0.0996 | 25,952 | 0.0443 | 1,150 | 0.7091 |
| SCF Destination Entry | $6,007 | 0.1001 | 60,040 | 0.0334 | 2,002 | 0.5336 |
| No Automation Discount | $265,838 | 0.1178 | 2,255,852 | 0.0430 | 96,940 | 0.6876 |
| ZIP + 4 Discount | $6,067 | 0.1100 | 55,148 | 0.0532 | 2,935 | 0.8514 |
| Prebarcode Discount | $26,666 | 0.1003 | 265,746 | 0.0496 | 13,179 | 0.7935 |
| **3/5 Digit Presort Total** | **$650,457** | **0.1057** | **6,152,066** | **0.0667** | **410,373** | **1.0673** |
| **Pound Rate Total** | **$54,627** | **0.1915** | **285,315** | **0.3207** | **91,506** | **5.1315** |
| No Destination Entry | $40,499 | 0.1959 | 206,776 | 0.3155 | 65,246 | 5.0486 |
| BMC Desination Entry | $6,944 | 0.1821 | 38,133 | 0.3368 | 12,844 | 5.3892 |
| SCF Destination Entry | $7,184 | 0.1778 | 40,406 | 0.3320 | 13,417 | 5.3127 |
| Flat Prebarcode | $20,786 | 0.1741 | 119,393 | 0.3045 | 36,349 | 4.8712 |
| **Minimum Rates Total** | **$595,830** | **0.1016** | **5,866,752** | **0.0544** | **318,867** | **0.8696** |
| **Nonletter Total** | **$126,907** | **0.1421** | **892,952** | **0.1071** | **95,641** | **1.7137** |
| No Destination Entry | $87,421 | 0.1470 | 594,676 | 0.1086 | 64,599 | 1.7381 |
| BMC Destination Entry | $15,573 | 0.1303 | 119,565 | 0.1198 | 14,320 | 1.9163 |
| SCF Destination Entry | $23,913 | 0.1338 | 178,711 | 0.0936 | 16,721 | 1.4970 |
| Flat Prebarcode | $48,023 | 0.1326 | 362,147 | 0.1126 | 40,777 | 1.8016 |
| **Letter Total** | **$468,923** | **0.0943** | **4,973,800** | **0.0449** | **223,226** | **0.7181** |
| No Destination Entry | $329,799 | 0.0986 | 3,345,684 | 0.0462 | 154,623 | 0.7395 |
| BMC Destination Entry | $55,463 | 0.0842 | 658,863 | 0.0522 | 34,366 | 0.8346 |
| SCF Destination Entry | $83,661 | 0.0863 | 969,253 | 0.0353 | 34,236 | 0.5652 |
| No Automation Discount | $283,106 | 0.0992 | 2,853,678 | 0.0399 | 113,737 | 0.6377 |
| ZIP + 4 Discount | $13,629 | 0.0987 | 138,092 | 0.0434 | 5,994 | 0.6945 |
| 3D Barcode Discount | $49,149 | 0.0938 | 523,951 | 0.0559 | 29,295 | 0.8946 |
| 5D Barcode Discount | $123,040 | 0.0844 | 1,458,080 | 0.0509 | 74,201 | 0.8142 |

Bulk Nonprofit
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Carrier Route Presort Total** | **$287,391** | **0.0947** | **3,034,868** | **0.0641** | **194,441** | **1.0251** |
| **Non-Sequenced Total** | **$192,655** | **0.0795** | **2,424,008** | **0.0604** | **146,327** | **0.9659** |
| **Pound Rate Total** | **$11,458** | **0.1469** | **78,013** | **0.3020** | **23,563** | **4.8326** |
| No Destination Entry | $3,096 | 0.1597 | 19,387 | 0.2917 | 5,656 | 4.6679 |
| BMC Destination Entry | $3,153 | 0.1392 | 22,654 | 0.2866 | 6,493 | 4.5859 |
| SCF Destination Entry | $5,006 | 0.1457 | 34,368 | 0.3187 | 10,955 | 5.1000 |
| DU Destination Entry | $203 | 0.1265 | 1,604 | 0.2862 | 459 | 4.5796 |
| **Minimum Rates Total** | **$181,197** | **0.0772** | **2,345,995** | **0.0523** | **122,764** | **0.8373** |
| **Nonletter Total** | **$43,460** | **0.1116** | **389,425** | **0.1009** | **39,275** | **1.6137** |
| No Destination Entry | $18,433 | 0.1211 | 152,182 | 0.1032 | 15,703 | 1.6510 |
| BMC Destination Entry | $8,673 | 0.1100 | 78,853 | 0.1188 | 9,368 | 1.9009 |
| SCF Destination Entry | $13,787 | 0.1041 | 132,471 | 0.0889 | 11,776 | 1.4223 |
| DU Destination Entry | $2,566 | 0.0990 | 25,919 | 0.0937 | 2,428 | 1.4991 |
| **Letter Total** | **$137,737** | **0.0704** | **1,956,570** | **0.0427** | **83,489** | **0.6827** |
| No Destination Entry | $46,788 | 0.0806 | 580,222 | 0.0452 | 26,201 | 0.7225 |
| BMC Destination Entry | $54,080 | 0.0690 | 783,546 | 0.0429 | 33,648 | 0.6871 |
| SCF Destination Entry | $30,387 | 0.0631 | 481,819 | 0.0418 | 20,155 | 0.6693 |
| DU Destination Entry | $6,482 | 0.0584 | 110,983 | 0.0314 | 3,485 | 0.5024 |
| **125 Pc. Sequenced Total** | **$484** | **0.1087** | **4,452** | **0.1158** | **516** | **1.8530** |
| **Pound Rate Total** | **$75** | **0.1364** | **552** | **0.2800** | **155** | **4.4805** |
| No Destination Entry | $24 | 0.1644 | 148 | 0.3039 | 45 | 4.8629 |
| BMC Destination Entry | $4 | 0.2559 | 14 | 0.5797 | 8 | 9.2748 |
| SCF Destination Entry | $39 | 0.1170 | 333 | 0.2451 | 82 | 3.9224 |
| DU Destination Entry | $8 | 0.1482 | 57 | 2.8701 | 20 | 45.9213 |
| **Minimum Rate Total** | **$409** | **0.1048** | **3,900** | **0.0926** | **361** | **1.4810** |
| No Destination Entry | $53 | 0.1204 | 444 | 0.1098 | 49 | 1.7560 |
| BMC Destination Entry | $60 | 0.1078 | 556 | 0.0454 | 25 | 0.7267 |
| SCF Destination Entry | $256 | 0.1026 | 2,499 | 0.0994 | 248 | 1.5909 |
| DU Destination Entry | $39 | 0.0973 | 400 | 0.0961 | 38 | 1.5377 |
| **Saturation Total** | **$94,252** | **0.1554** | **606,408** | **0.0785** | **47,598** | **1.2559** |
| **Pound Rate Total** | **$4,476** | **0.1236** | **36,200** | **0.2808** | **10,166** | **4.4931** |
| No Destination Entry | $367 | 0.1415 | 2,591 | 0.2682 | 695 | 4.2918 |
| BMC Destination Entry | $47 | 0.1461 | 323 | 0.3225 | 104 | 5.1593 |
| SCF Destination Entry | $2,567 | 0.1220 | 21,043 | 0.2744 | 5,774 | 4.3902 |
| DU Destination Entry | $1,495 | 0.1221 | 12,243 | 0.2934 | 3,592 | 4.6948 |
| **Minimum Rates Total** | **$89,776** | **0.1574** | **570,208** | **0.0656** | **37,433** | **1.0504** |
| **Nonletter Total** | **$14,348** | **0.0974** | **147,261** | **0.1139** | **16,766** | **1.8216** |
| No Destination Entry | $1,658 | 0.1149 | 14,427 | 0.0962 | 1,388 | 1.5394 |
| BMC Destination Entry | $112 | 0.1024 | 1,095 | 0.0823 | 90 | 1.3166 |
| SCF Destination Entry | $8,149 | 0.0972 | 83,809 | 0.1126 | 9,439 | 1.8020 |
| DU Destination Entry | $4,429 | 0.0924 | 47,930 | 0.1220 | 5,849 | 1.9524 |

Bulk Nonprofit
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Letter Total** | **$75,427** | **0.1783** | **422,947** | **0.0489** | **20,667** | **0.7818** |
| No Destination Entry | $54,989 | 0.7581 | 72,537 | 0.0472 | 3,427 | 0.7558 |
| BMC Destination Entry | $1,018 | 0.0660 | 15,423 | 0.0272 | 420 | 0.4357 |
| SCF Destination Entry | $10,659 | 0.0604 | 176,349 | 0.0573 | 10,109 | 0.9172 |
| DU Destination Entry | $8,761 | 0.0552 | 158,638 | 0.0423 | 6,711 | 0.6769 |

Bulk Regular Rate
Summaries
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Total Bulk Rate Regular** | **$10,267,615** | **0.1749** | **58,704,877** | **0.1427** | **8,377,439** | **2.2833** |
| Pound Rate Total | $3,213,964 | 0.2418 | 13,289,563 | 0.3397 | 4,514,562 | 5.4353 |
| Minimum Rates Total | $7,053,651 | 0.1553 | 45,415,314 | 0.0851 | 3,862,877 | 1.3609 |
| Nonletter Total | $2,211,533 | 0.1519 | 14,557,128 | 0.1274 | 1,854,462 | 2.0383 |
| Letter Total | $4,842,118 | 0.1569 | 30,858,186 | 0.0651 | 2,008,415 | 1.0414 |
| BMC Destination Entry | $2,578,459 | 0.1699 | 15,179,595 | 0.1570 | 2,382,811 | 2.5116 |
| SCF Destination Entry | $2,475,956 | 0.1560 | 15,867,021 | 0.1548 | 2,456,643 | 2.4772 |
| DU Destination Entry | $754,105 | 0.1379 | 5,468,456 | 0.1895 | 1,036,006 | 3.0312 |
| ZIP + 4 Discount | $53,092 | 0.1776 | 298,969 | 0.0493 | 14,737 | 0.7887 |
| Letter Prebarcode Discount | $1,363,362 | 0.1610 | 8,466,428 | 0.0632 | 535,183 | 1.0114 |
| Flat Prebarcode Discount | $1,322,040 | 0.2227 | 5,936,076 | 0.2555 | 1,516,505 | 4.0876 |
| **Required Presort Total** | **$1,473,527** | **0.2500** | **5,893,560** | **0.1228** | **723,452** | **1.9640** |
| Pound Rate Total | $366,847 | 0.4064 | 902,734 | 0.4389 | 396,250 | 7.0231 |
| Minimum Rates Total | $1,106,680 | 0.2217 | 4,990,826 | 0.0656 | 327,202 | 1.0490 |
| Nonletter Total | $235,910 | 0.2561 | 921,190 | 0.1138 | 104,866 | 1.8214 |
| Letter Total | $870,771 | 0.2140 | 4,069,636 | 0.0546 | 222,335 | 0.8741 |
| BMC Destination Entry | $50,113 | 0.2747 | 182,406 | 0.2153 | 39,264 | 3.4441 |
| SCF Destination Entry | $13,273 | 0.2268 | 58,523 | 0.1059 | 6,200 | 1.6951 |
| DU Destination Entry | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| ZIP + 4 Discount | $11,060 | 0.2067 | 53,505 | 0.0563 | 3,010 | 0.9002 |
| Letter Prebarcode Discount | $140,664 | 0.1966 | 715,650 | 0.0609 | 43,580 | 0.9743 |
| Flat Prebarcode Discount | $41,327 | 0.2971 | 139,081 | 0.2797 | 38,906 | 4.4758 |

Bulk Regular Rate
Summaries
GFY 1995

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **3/5 Digit Presort Total** | **$4,485,896** | **0.1943** | **23,085,629** | **0.1441** | **3,327,091** | **2.3059** |
| Pound Rate Total | $1,478,593 | 0.2766 | 5,345,136 | 0.3556 | 1,900,713 | 5.6895 |
| Minimum Rates Total | $3,007,303 | 0.1695 | 17,740,493 | 0.0804 | 1,426,378 | 1.2864 |
| Nonletter Total | $692,854 | 0.1871 | 3,702,775 | 0.1372 | 508,171 | 2.1958 |
| Letter Total | $2,314,449 | 0.1649 | 14,037,717 | 0.0654 | 918,208 | 1.0466 |
| BMC Destination Entry | $1,491,663 | 0.1902 | 7,844,003 | 0.1755 | 1,376,662 | 2.8081 |
| SCF Destination Entry | $634,975 | 0.1964 | 3,232,716 | 0.1682 | 543,709 | 2.6910 |
| DU Destination Entry | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| ZIP + 4 Discount | $42,033 | 0.1712 | 245,464 | 0.0478 | 11,727 | 0.7644 |
| Letter Prebarcode Discount | $1,222,698 | 0.1578 | 7,750,778 | 0.0634 | 491,603 | 1.0148 |
| Flat Prebarcode Discount | $1,280,713 | 0.2209 | 5,796,994 | 0.2549 | 1,477,599 | 4.0782 |
| **Carrier Route Presort Total** | **$4,308,192** | **0.1449** | **29,725,688** | **0.1456** | **4,326,896** | **2.3290** |
| Pound Rate Total | $1,368,524 | 0.1943 | 7,041,692 | 0.3149 | 2,217,599 | 5.0388 |
| Minimum Rates Total | $2,939,668 | 0.1296 | 22,683,996 | 0.0930 | 2,109,297 | 1.4878 |
| Nonletter Total | $1,282,770 | 0.1291 | 9,933,163 | 0.1250 | 1,241,425 | 1.9996 |
| Letter Total | $1,656,898 | 0.1299 | 12,750,833 | 0.0681 | 867,872 | 1.0890 |
| BMC Destination Entry | $1,036,683 | 0.1449 | 7,153,185 | 0.1352 | 966,885 | 2.1627 |
| SCF Destination Entry | $1,827,708 | 0.1453 | 12,575,781 | 0.1516 | 1,906,734 | 2.4259 |
| DU Destination Entry | $754,105 | 0.1379 | 5,468,456 | 0.1895 | 1,036,006 | 3.0312 |
| ZIP + 4 Discount | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| Prebarcode Discount | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| 125 Pc. Sequenced Total | $99,676 | 0.1575 | 632,797 | 0.1959 | 123,953 | 3.1341 |
| Saturation Total | $1,363,337 | 0.1323 | 10,304,244 | 0.1506 | 1,552,319 | 2.4104 |

Bulk Nonprofit
Summaries
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Total Bulk Rate Nonprofit** | **$1,332,040** | **0.1086** | **12,265,675** | **0.0662** | **812,330** | **1.0596** |
| Pound Rate Total | $108,492 | 0.1951 | 556,057 | 0.3295 | 183,247 | 5.2727 |
| Minimum Rates Total | $1,223,548 | 0.1045 | 11,709,618 | 0.0537 | 629,083 | 0.8596 |
| Nonletter Total | $242,890 | 0.1365 | 1,779,555 | 0.1060 | 188,647 | 1.6961 |
| Letter Total | $980,658 | 0.0988 | 9,930,063 | 0.0444 | 440,436 | 0.7097 |
| BMC Destination Entry | $148,183 | 0.0848 | 1,747,739 | 0.0648 | 113,307 | 1.0373 |
| SCF Destination Entry | $192,626 | 0.0881 | 2,187,491 | 0.0621 | 135,765 | 0.9930 |
| DU Destination Entry | $23,984 | 0.0670 | 357,775 | 0.0631 | 22,583 | 1.0099 |
| ZIP + 4 Discount | $19,696 | 0.1019 | 193,240 | 0.0462 | 8,929 | 0.7393 |
| Letter Prebarcode Discount | $198,854 | 0.0885 | 2,247,776 | 0.0519 | 116,675 | 0.8305 |
| Flat Prebarcode Discount | $71,700 | 0.1436 | 499,298 | 0.1611 | 80,430 | 2.5774 |
| **Required Presort Total** | **$394,191** | **0.1280** | **3,078,740** | **0.0674** | **207,516** | **1.0784** |
| Pound Rate Total | $37,855 | 0.2427 | 155,977 | 0.3709 | 57,857 | 5.9350 |
| Minimum Rates Total | $356,336 | 0.1219 | 2,922,763 | 0.0512 | 149,659 | 0.8193 |
| Nonletter Total | $57,765 | 0.1669 | 346,018 | 0.1058 | 36,605 | 1.6926 |
| Letter Total | $298,571 | 0.1159 | 2,576,746 | 0.0439 | 113,054 | 0.7020 |
| BMC Destination Entry | $3,057 | 0.1065 | 28,714 | 0.0564 | 1,620 | 0.9025 |
| SCF Destination Entry | $7,018 | 0.1056 | 66,430 | 0.0429 | 2,853 | 0.6872 |
| DU Destination Entry | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| ZIP + 4 Discount | $6,067 | 0.1100 | 55,148 | 0.0532 | 2,935 | 0.8514 |
| Letter Prebarcode Discount | $26,666 | 0.1003 | 265,746 | 0.0496 | 13,179 | 0.7935 |
| Flat Prebarcode Discount | $2,892 | 0.1628 | 17,757 | 0.1860 | 3,304 | 2.9766 |

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **3/5 Digit Presort Total** | **$650,457** | **0.1057** | **6,152,066** | **0.0667** | **410,373** | **1.0673** |
| Pound Rate Total | $54,627 | 0.1915 | 285,315 | 0.3207 | 91,506 | 5.1315 |
| Minimum Rates Total | $595,830 | 0.1016 | 5,866,752 | 0.0544 | 318,867 | 0.8696 |
| Nonletter Total | $126,907 | 0.1421 | 892,952 | 0.1071 | 95,641 | 1.7137 |
| Letter Total | $468,923 | 0.0943 | 4,973,800 | 0.0449 | 223,226 | 0.7181 |
| BMC Destination Entry | $77,980 | 0.0955 | 816,561 | 0.0754 | 61,531 | 1.2057 |
| SCF Destination Entry | $114,758 | 0.0966 | 1,188,370 | 0.0542 | 64,374 | 0.8667 |
| DU Destination Entry | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| ZIP + 4 Discount | $13,629 | 0.0987 | 138,092 | 0.0434 | 5,994 | 0.6945 |
| Letter Prebarcode Discount | $172,189 | 0.0869 | 1,982,030 | 0.0522 | 103,495 | 0.8355 |
| Flat Prebarcode Discount | $68,809 | 0.1429 | 481,540 | 0.1602 | 77,126 | 2.5627 |
| **Carrier Route Presort Total** | **$287,391** | **0.0947** | **3,034,868** | **0.0641** | **194,441** | **1.0251** |
| Pound Rate Total | $16,010 | 0.1395 | 114,765 | 0.2952 | 33,883 | 4.7238 |
| Minimum Rates Total | $271,381 | 0.0929 | 2,920,103 | 0.0550 | 160,558 | 0.8797 |
| Nonletter Total | $58,217 | 0.1077 | 540,585 | 0.1043 | 56,402 | 1.6694 |
| Letter Total | $213,164 | 0.0896 | 2,379,518 | 0.0438 | 104,156 | 0.7004 |
| BMC Destination Entry | $67,146 | 0.0744 | 902,464 | 0.0556 | 50,157 | 0.8892 |
| SCF Destination Entry | $70,851 | 0.0760 | 932,691 | 0.0735 | 68,538 | 1.1757 |
| DU Destination Entry | $23,984 | 0.0670 | 357,775 | 0.0631 | 22,583 | 1.0099 |
| ZIP + 4 Discount | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| Prebarcode Discount | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| 125 Pc. Sequenced Total | $484 | 0.1087 | 4,452 | 0.1158 | 516 | 1.8530 |
| Saturation Total | $94,252 | 0.1554 | 606,408 | 0.0785 | 47,598 | 1.2559 |

Bulk Rate Third Class
Summaries
GFY 1995
(000)

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **Total Bulk Rate Third Class** | **$11,599,655** | **0.1634** | **70,970,551** | **0.1295** | **9,189,769** | **2.0718** |
| Pound Rate Total | $3,322,456 | 0.2400 | 13,845,619 | 0.3393 | 4,697,809 | 5.4288 |
| Minimum Rates Total | $8,277,199 | 0.1449 | 57,124,932 | 0.0786 | 4,491,960 | 1.2581 |
| Nonletter Total | $2,454,423 | 0.1502 | 16,336,683 | 0.1251 | 2,043,109 | 2.0010 |
| Letter Total | $5,822,776 | 0.1428 | 40,788,249 | 0.0600 | 2,448,851 | 0.9606 |
| BMC Destination Entry | $2,726,642 | 0.1611 | 16,927,333 | 0.1475 | 2,496,119 | 2.3594 |
| SCF Destination Entry | $2,668,582 | 0.1478 | 18,054,512 | 0.1436 | 2,592,408 | 2.2974 |
| DU Destination Entry | $778,090 | 0.1335 | 5,826,231 | 0.1817 | 1,058,589 | 2.9071 |
| ZIP + 4 Discount | $72,788 | 0.1479 | 492,209 | 0.0481 | 23,666 | 0.7693 |
| Letter Prebarcode Discount | $1,562,216 | 0.1458 | 10,714,204 | 0.0608 | 651,857 | 0.9734 |
| Flat Prebarcode Discount | $1,393,740 | 0.2166 | 6,435,373 | 0.2481 | 1,596,935 | 3.9704 |
| **Required Presort Total** | **$1,867,719** | **0.2082** | **8,972,300** | **0.1038** | **930,968** | **1.6602** |
| Pound Rate Total | $404,702 | 0.3823 | 1,058,711 | 0.4289 | 454,108 | 6.8628 |
| Minimum Rates Total | $1,463,017 | 0.1849 | 7,913,589 | 0.0603 | 476,861 | 0.9641 |
| Nonletter Total | $293,675 | 0.2317 | 1,267,207 | 0.1116 | 141,471 | 1.7862 |
| Letter Total | $1,169,342 | 0.1759 | 6,646,382 | 0.0505 | 335,390 | 0.8074 |
| BMC Destination Entry | $53,170 | 0.2518 | 211,120 | 0.1937 | 40,883 | 3.0984 |
| SCF Destination Entry | $20,290 | 0.1624 | 124,953 | 0.0725 | 9,053 | 1.1593 |
| DU Destination Entry | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| ZIP + 4 Discount | $17,127 | 0.1576 | 108,653 | 0.0547 | 5,945 | 0.8754 |
| Letter Prebarcode Discount | $167,329 | 0.1705 | 981,396 | 0.0578 | 56,759 | 0.9254 |
| Flat Prebarcode Discount | $44,218 | 0.2819 | 156,839 | 0.2691 | 42,210 | 4.3061 |

Bulk Rate Third Class
Summaries
GFY 1995

| Mail Category | Revenue | Revenue Per Piece | Pieces | Weight Per Pc (lbs) | Pounds | Weight Per Pc (oz) |
|---|---|---|---|---|---|---|
| **3/5 Digit Presort Total** | **$5,136,353** | **0.1757** | **29,237,695** | **0.1278** | **3,737,464** | **2.0453** |
| Pound Rate Total | $1,533,220 | 0.2723 | 5,630,451 | 0.3538 | 1,992,219 | 5.6613 |
| Minimum Rates Total | $3,603,133 | 0.1526 | 23,607,244 | 0.0739 | 1,745,245 | 1.1829 |
| Nonletter Total | $819,761 | 0.1784 | 4,595,727 | 0.1314 | 603,811 | 2.1022 |
| Letter Total | $2,783,372 | 0.1464 | 19,011,517 | 0.0600 | 1,141,434 | 0.9606 |
| BMC Destination Entry | $1,569,643 | 0.1812 | 8,660,564 | 0.1661 | 1,438,193 | 2.6570 |
| SCF Destination Entry | $749,733 | 0.1696 | 4,421,086 | 0.1375 | 608,083 | 2.2007 |
| DU Destination Entry | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| ZIP + 4 Discount | $55,661 | 0.1451 | 383,556 | 0.0462 | 17,721 | 0.7392 |
| Letter Prebarcode Discount | $1,394,887 | 0.1433 | 9,732,809 | 0.0611 | 595,098 | 0.9783 |
| Flat Prebarcode Discount | $1,349,522 | 0.2149 | 6,278,534 | 0.2476 | 1,554,725 | 3.9620 |
| **Carrier Route Presort Total** | **$4,595,583** | **0.1403** | **32,760,556** | **0.1380** | **4,521,337** | **2.2082** |
| Pound Rate Total | $1,384,533 | 0.1935 | 7,156,457 | 0.3146 | 2,251,482 | 5.0337 |
| Minimum Rates Total | $3,211,049 | 0.1254 | 25,604,099 | 0.0887 | 2,269,855 | 1.4184 |
| Nonletter Total | $1,340,987 | 0.1280 | 10,473,748 | 0.1239 | 1,297,827 | 1.9826 |
| Letter Total | $1,870,062 | 0.1236 | 15,130,350 | 0.0642 | 972,028 | 1.0279 |
| BMC Destination Entry | $1,103,830 | 0.1370 | 8,055,650 | 0.1263 | 1,017,042 | 2.0200 |
| SCF Destination Entry | $1,898,559 | 0.1405 | 13,508,473 | 0.1462 | 1,975,272 | 2.3396 |
| DU Destination Entry | $778,090 | 0.1335 | 5,826,231 | 0.1817 | 1,058,589 | 2.9071 |
| ZIP + 4 Discount | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| Prebarcode Discount | $0 | 0.0000 | 0 | 0.0000 | 0 | 0.0000 |
| 125 Pc. Sequenced Total | $100,160 | 0.1572 | 637,249 | 0.1953 | 124,468 | 3.1251 |
| Saturation Total | $1,457,589 | 0.1336 | 10,910,652 | 0.1466 | 1,599,918 | 2.3462 |

Fourth-Class Parcel Post
Intra-BMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 2 | 2,243,606 | 14,727,511 | 1,715,357 | 254,992 | 30,421 | | | | 18,971,887 |
| 3 | 838,911 | 8,076,176 | 1,264,567 | 254,298 | 12,836 | | | | 10,446,788 |
| 4 | 571,911 | 4,642,224 | 533,399 | 85,100 | 7,140 | | | | 5,839,774 |
| 5 | 253,238 | 2,655,699 | 295,637 | 49,315 | 3,814 | | | | 3,257,703 |
| 6 | 121,520 | 1,809,868 | 258,854 | 40,727 | 1,259 | | | | 2,232,228 |
| 7 | 117,456 | 1,221,221 | 213,434 | 61,282 | 2,573 | | | | 1,615,966 |
| 8 | 49,256 | 849,502 | 82,389 | 34,485 | 433 | | | | 1,016,065 |
| 9 | 29,106 | 658,262 | 58,203 | 34,903 | 356 | | | | 780,830 |
| 10 | 23,901 | 459,140 | 72,400 | 11,394 | 1,519 | | | | 568,354 |
| 11 | 27,797 | 401,901 | 50,205 | 5,682 | 1,373 | | | | 486,958 |
| 12 | 29,256 | 304,396 | 76,822 | 5,512 | 426 | | | | 416,412 |
| 13 | 20,531 | 220,203 | 22,141 | 7,105 | 444 | | | | 270,424 |
| 14 | 8,176 | 210,690 | 52,011 | 14,888 | 368 | | | | 286,133 |
| 15 | 21,566 | 120,237 | 19,492 | 2,011 | 1,789 | | | | 165,095 |
| 16 | 71,279 | 288,491 | 23,689 | 20,838 | 0 | | | | 404,297 |
| 17 | 15,472 | 165,614 | 52,241 | 1,957 | 235 | | | | 235,519 |
| 18 | 9,005 | 118,432 | 27,707 | 4,456 | 14,071 | | | | 173,671 |
| 19 | 25,413 | 204,642 | 17,829 | 997 | 0 | | | | 248,881 |
| 20 | 3,268 | 55,746 | 16,091 | 7,710 | 4,346 | | | | 87,161 |
| 21 | 5,302 | 66,114 | 46,058 | 3,603 | 1,305 | | | | 122,382 |
| 22 | 7,958 | 46,117 | 18,049 | 1,623 | 4,071 | | | | 77,818 |
| 23 | 2,372 | 140,311 | 12,934 | 341 | 3,961 | | | | 159,919 |
| 24 | 3,830 | 101,476 | 38,117 | 6,017 | 123 | | | | 149,563 |
| 25 | 3,550 | 102,676 | 4,851 | 712 | 0 | | | | 111,789 |
| 26 | 4,155 | 107,983 | 6,987 | 87,649 | 0 | | | | 206,774 |
| 27 | 2,599 | 39,793 | 7,812 | 25 | 0 | | | | 50,229 |
| 28 | 2,658 | 56,991 | 6,273 | 4,215 | 0 | | | | 70,137 |
| 29 | 7,340 | 34,405 | 6,110 | 1,616 | 0 | | | | 49,471 |
| 30 | 8,850 | 69,167 | 15,806 | 536 | 0 | | | | 94,359 |
| 31 | 3,605 | 33,246 | 10,926 | 2,199 | 158 | | | | 50,134 |
| 32 | 2,776 | 35,916 | 5,235 | 1,493 | 163 | | | | 45,583 |
| 33 | 1,266 | 65,924 | 3,494 | 313 | 0 | | | | 70,997 |
| 34 | 978 | 37,638 | 3,927 | 207 | 0 | | | | 42,750 |
| 35 | 3,702 | 22,575 | 2,949 | 374 | 0 | | | | 29,600 |
| 36 | 702 | 12,538 | 1,014 | 268 | 0 | | | | 14,522 |
| 37 | 543 | 13,166 | 3,721 | 990 | 0 | | | | 18,420 |
| 38 | 435 | 23,621 | 2,237 | 148 | 374 | | | | 26,815 |
| 39 | 97 | 10,646 | 3,921 | 0 | 110 | | | | 14,774 |
| 40 | 364 | 9,335 | 513 | 179 | 0 | | | | 10,391 |

Fourth-Class Parcel Post
Intra-BMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 41 | 197 | 29,206 | 9,818 | 655 | 0 | | | | 39,876 |
| 42 | 1,325 | 8,720 | 2,467 | 148 | 0 | | | | 12,660 |
| 43 | 246 | 11,132 | 986 | 0 | 0 | | | | 12,364 |
| 44 | 0 | 25,252 | 3,383 | 0 | 0 | | | | 28,635 |
| 45 | 409 | 15,596 | 1,472 | 372 | 0 | | | | 17,849 |
| 46 | 926 | 2,696 | 854 | 0 | 0 | | | | 4,476 |
| 47 | 137 | 10,425 | 2,494 | 25 | 0 | | | | 13,081 |
| 48 | 431 | 4,153 | 704 | 0 | 187 | | | | 5,475 |
| 49 | 3,332 | 25,282 | 1,281 | 0 | 0 | | | | 29,895 |
| 50 | 0 | 30,474 | 3,959 | 0 | 0 | | | | 34,433 |
| 51 | 423 | 20,751 | 2,934 | 0 | 0 | | | | 24,108 |
| 52 | 0 | 2,177 | 790 | 0 | 0 | | | | 2,967 |
| 53 | 0 | 4,947 | 3,760 | 0 | 0 | | | | 8,707 |
| 54 | 246 | 3,025 | 5,435 | 104 | 0 | | | | 8,810 |
| 55 | 713 | 11,979 | 13,998 | 0 | 0 | | | | 26,690 |
| 56 | 155 | 1,328 | 439 | 0 | 0 | | | | 1,922 |
| 57 | 289 | 312 | 1,121 | 0 | 0 | | | | 1,722 |
| 58 | 0 | 831 | 0 | 0 | 0 | | | | 831 |
| 59 | 471 | 111 | 25 | 94 | 0 | | | | 701 |
| 60 | 43 | 223 | 158 | 0 | 0 | | | | 424 |
| 61 | 2 | 111 | 0 | 0 | 0 | | | | 113 |
| 62 | 94 | 866 | 0 | 0 | 930 | | | | 1,890 |
| 63 | 277 | 5,997 | 0 | 0 | 0 | | | | 6,274 |
| 64 | 43 | 0 | 0 | 0 | 0 | | | | 43 |
| 65 | 338 | 1,096 | 3,097 | 0 | 0 | | | | 4,531 |
| 66 | 26 | 9,568 | 4,537 | 0 | 0 | | | | 14,131 |
| 67 | 0 | 246 | 157 | 0 | 0 | | | | 403 |
| 68 | 928 | 62 | 0 | 0 | 0 | | | | 990 |
| 69 | 0 | 123 | 1,096 | 0 | 0 | | | | 1,219 |
| 70 | 0 | 0 | 0 | 0 | 0 | | | | 0 |
| Total | 4,554,801 | 38,446,282 | 5,118,367 | 1,011,558 | 94,785 | 0 | 0 | 0 | 49,225,793 |

Note: Excludes 1,807,033 Alaska Bypass pieces and 2,445,773 OMAS pieces.

Fourth-Class Parcel Post
Inter-BMC Piece Distribution
Government Fiscal Year 1995
Percent of Inter-BMC Nonmachinable Pieces = 9.52515%

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 2 | 0 | 1,963,172 | 3,891,223 | 6,168,866 | 5,927,903 | 2,501,370 | 1,949,146 | 2,881,719 | 25,283,399 |
| 3 | 0 | 1,492,798 | 2,678,638 | 4,490,076 | 4,496,862 | 1,947,999 | 1,135,008 | 1,831,303 | 18,072,684 |
| 4 | 0 | 594,096 | 1,468,391 | 2,547,440 | 2,372,309 | 896,577 | 565,850 | 1,001,526 | 9,446,189 |
| 5 | 0 | 406,030 | 885,698 | 1,547,774 | 1,459,333 | 666,808 | 369,287 | 567,913 | 5,902,843 |
| 6 | 0 | 337,153 | 612,918 | 895,616 | 1,019,530 | 485,794 | 249,035 | 306,151 | 3,906,197 |
| 7 | 0 | 189,096 | 372,155 | 674,034 | 1,058,828 | 387,953 | 284,644 | 219,812 | 3,186,522 |
| 8 | 0 | 242,128 | 332,430 | 661,662 | 711,161 | 331,483 | 154,296 | 175,185 | 2,608,345 |
| 9 | 0 | 92,075 | 313,439 | 391,076 | 475,404 | 235,770 | 122,971 | 174,547 | 1,805,282 |
| 10 | 0 | 109,590 | 212,311 | 320,457 | 324,171 | 191,341 | 67,408 | 81,358 | 1,306,636 |
| 11 | 0 | 49,039 | 340,110 | 306,137 | 382,927 | 157,639 | 99,405 | 85,856 | 1,421,113 |
| 12 | 0 | 74,212 | 270,035 | 274,603 | 235,886 | 101,550 | 91,664 | 76,262 | 1,124,212 |
| 13 | 0 | 50,065 | 77,122 | 118,197 | 188,723 | 56,467 | 52,849 | 62,740 | 606,163 |
| 14 | 0 | 78,932 | 55,748 | 159,510 | 181,779 | 60,006 | 41,631 | 35,320 | 612,926 |
| 15 | 0 | 30,212 | 73,011 | 120,927 | 101,456 | 58,102 | 75,010 | 56,890 | 515,608 |
| 16 | 0 | 36,454 | 48,527 | 127,838 | 72,780 | 57,533 | 32,682 | 30,428 | 406,242 |
| 17 | 0 | 22,974 | 52,295 | 150,311 | 76,335 | 126,208 | 33,157 | 44,195 | 505,475 |
| 18 | 0 | 9,689 | 22,353 | 87,241 | 75,555 | 57,568 | 21,067 | 20,321 | 293,794 |
| 19 | 0 | 16,571 | 27,924 | 55,401 | 67,196 | 64,516 | 26,181 | 22,001 | 279,790 |
| 20 | 0 | 12,170 | 29,593 | 102,159 | 56,940 | 59,516 | 18,919 | 37,215 | 316,512 |
| 21 | 0 | 15,666 | 38,255 | 45,907 | 92,757 | 85,001 | 19,296 | 20,920 | 317,802 |
| 22 | 0 | 10,391 | 14,055 | 46,089 | 52,345 | 28,427 | 17,556 | 40,992 | 209,855 |
| 23 | 0 | 23,901 | 25,829 | 32,453 | 39,471 | 12,413 | 21,723 | 25,485 | 181,275 |
| 24 | 0 | 4,327 | 28,644 | 20,862 | 49,421 | 45,027 | 9,341 | 18,244 | 175,866 |
| 25 | 0 | 14,588 | 26,912 | 16,506 | 26,294 | 13,494 | 10,342 | 13,154 | 121,290 |
| 26 | 0 | 11,161 | 25,648 | 18,101 | 29,422 | 22,874 | 14,100 | 18,936 | 140,242 |
| 27 | 0 | 3,163 | 4,427 | 18,388 | 27,552 | 14,219 | 19,536 | 19,745 | 107,030 |
| 28 | 0 | 20,840 | 22,402 | 18,217 | 131,002 | 6,837 | 53,401 | 13,037 | 265,736 |
| 29 | 0 | 5,676 | 45,807 | 9,766 | 32,778 | 6,908 | 19,628 | 45,145 | 165,708 |
| 30 | 0 | 35,815 | 6,745 | 30,384 | 19,526 | 6,205 | 10,678 | 16,097 | 125,450 |
| 31 | 0 | 6,391 | 8,139 | 27,624 | 10,682 | 8,592 | 12,237 | 11,733 | 85,398 |
| 32 | 0 | 2,922 | 13,560 | 12,149 | 48,188 | 11,421 | 7,372 | 12,069 | 107,681 |
| 33 | 0 | 6,751 | 4,278 | 12,483 | 5,817 | 7,353 | 9,816 | 8,775 | 55,273 |
| 34 | 0 | 3,483 | 2,177 | 15,063 | 11,044 | 10,476 | 29,271 | 24,392 | 95,906 |
| 35 | 0 | 846 | 8,879 | 18,560 | 4,708 | 4,432 | 1,481 | 17,624 | 56,530 |
| 36 | 0 | 5,050 | 4,844 | 15,306 | 29,628 | 24,627 | 28,402 | 8,938 | 116,795 |
| 37 | 0 | 3,981 | 3,074 | 2,516 | 12,008 | 4,519 | 1,903 | 16,109 | 44,110 |
| 38 | 0 | 4,212 | 5,291 | 4,180 | 9,616 | 12,040 | 2,729 | 27,494 | 65,562 |
| 39 | 0 | 1,890 | 3,531 | 5,675 | 8,832 | 4,115 | 8,942 | 6,631 | 39,616 |
| 40 | 0 | 746 | 14,545 | 10,647 | 10,162 | 5,427 | 1,707 | 9,812 | 53,046 |

Fourth-Class Parcel Post
Inter-BMC Piece Distribution
Government Fiscal Year 1995
Percent of Inter-BMC Nonmachinable Pieces = 9.52515%

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 41 | 0 | 3,022 | 5,109 | 12,135 | 25,632 | 1,089 | 3,094 | 13,255 | 63,336 |
| 42 | 0 | 0 | 2,120 | 24,709 | 1,468 | 9,969 | 376 | 9,017 | 47,659 |
| 43 | 0 | 33 | 545 | 2,253 | 2,320 | 27,003 | 3,161 | 5,657 | 40,972 |
| 44 | 0 | 681 | 2,426 | 7,348 | 19,933 | 698 | 14,364 | 3,102 | 48,552 |
| 45 | 0 | 330 | 143 | 17,646 | 3,092 | 1,391 | 2,533 | 3,648 | 28,783 |
| 46 | 0 | 151 | 3,374 | 793 | 2,169 | 11,636 | 369 | 4,078 | 22,570 |
| 47 | 0 | 564 | 1,682 | 5,042 | 4,600 | 5,146 | 407 | 4,682 | 22,123 |
| 48 | 0 | 397 | 2,277 | 2,018 | 11,666 | 2,738 | 1,713 | 23,112 | 43,921 |
| 49 | 0 | 0 | 1,677 | 688 | 4,811 | 399 | 883 | 5,065 | 13,523 |
| 50 | 0 | 0 | 434 | 848 | 2,661 | 65 | 1,067 | 2,390 | 7,465 |
| 51 | 0 | 54 | 616 | 94 | 3,918 | 3,085 | 4,878 | 4,289 | 16,934 |
| 52 | 0 | 1,613 | 4,364 | 3,907 | 1,165 | 2,392 | 4,612 | 3,238 | 21,291 |
| 53 | 0 | 0 | 12,015 | 3,055 | 1,416 | 2,271 | 3,563 | 4,238 | 26,558 |
| 54 | 0 | 0 | 3,062 | 124 | 955 | 2,055 | 529 | 3,977 | 10,702 |
| 55 | 0 | 0 | 290 | 902 | 2,605 | 173 | 2,138 | 1,727 | 7,835 |
| 56 | 0 | 433 | 8,492 | 0 | 1,361 | 23,284 | 208 | 12,194 | 45,972 |
| 57 | 0 | 397 | 0 | 78 | 4,262 | 982 | 1,552 | 220 | 7,491 |
| 58 | 0 | 0 | 49 | 0 | 450 | 173 | 1,106 | 8,532 | 10,310 |
| 59 | 0 | 0 | 2,217 | 1,490 | 161 | 94 | 2,479 | 0 | 6,441 |
| 60 | 0 | 0 | 266 | 0 | 908 | 3,956 | 321 | 460 | 5,911 |
| 61 | 0 | 0 | 0 | 0 | 78 | 260 | 0 | 4,049 | 4,387 |
| 62 | 0 | 0 | 314 | 158 | 2,880 | 2,024 | 572 | 490 | 6,438 |
| 63 | 0 | 0 | 5,956 | 0 | 0 | 25 | 834 | 2,097 | 8,912 |
| 64 | 0 | 0 | 0 | 44 | 9,735 | 5,044 | 270 | 984 | 16,077 |
| 65 | 0 | 0 | 449 | 0 | 4,787 | 0 | 1,051 | 2,954 | 9,241 |
| 66 | 0 | 0 | 0 | 562 | 744 | 0 | 1,572 | 633 | 3,511 |
| 67 | 0 | 0 | 0 | 0 | 152 | 0 | 0 | 374 | 526 |
| 68 | 0 | 0 | 3,349 | 0 | 313 | 811 | 187 | 424 | 5,084 |
| 69 | 0 | 0 | 1,572 | 0 | 3,291 | 0 | 0 | 2,705 | 7,568 |
| 70 | 0 | 0 | 0 | 43 | 54 | 177 | 76 | 3,187 | 3,537 |
| Total | 0 | 5,995,931 | 12,133,761 | 19,664,138 | 20,053,918 | 8,885,547 | 5,743,586 | 8,216,852 | 80,693,733 |

Note: Excludes 1,807,033 Alaska Bypass pieces and 2,445,773 OMAS pieces.

Fourth-Class Parcel Post
Combined Intra-BMC/Inter-BMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 2 | 2243606 | 16690683 | 5606580 | 6423858 | 5958324 | 2501370 | 1949146 | 2881719 | 44255286 |
| 3 | 838911 | 9568974 | 3943205 | 4744374 | 4509698 | 1947999 | 1135008 | 1831303 | 28519472 |
| 4 | 571911 | 5236320 | 2001790 | 2632540 | 2379449 | 896577 | 565850 | 1001526 | 15285963 |
| 5 | 253238 | 3061729 | 1181335 | 1597089 | 1463147 | 666808 | 369287 | 567913 | 9160546 |
| 6 | 121520 | 2147021 | 871772 | 936343 | 1020789 | 485794 | 249035 | 306151 | 6138425 |
| 7 | 117456 | 1410317 | 585589 | 735316 | 1061401 | 387953 | 284644 | 219812 | 4802488 |
| 8 | 49256 | 1091630 | 414819 | 696147 | 711594 | 331483 | 154296 | 175185 | 3624410 |
| 9 | 29106 | 750337 | 371642 | 425979 | 475760 | 235770 | 122971 | 174547 | 2586112 |
| 10 | 23901 | 568730 | 284711 | 331851 | 325690 | 191341 | 67408 | 81358 | 1874990 |
| 11 | 27797 | 450940 | 390315 | 311819 | 384300 | 157639 | 99405 | 85856 | 1908071 |
| 12 | 29256 | 378608 | 346857 | 280115 | 236312 | 101550 | 91664 | 76262 | 1540624 |
| 13 | 20531 | 270268 | 99263 | 125302 | 189167 | 56467 | 52849 | 62740 | 876587 |
| 14 | 8176 | 289622 | 107759 | 174398 | 182147 | 60006 | 41631 | 35320 | 899059 |
| 15 | 21566 | 150449 | 92503 | 122938 | 103245 | 58102 | 75010 | 56890 | 680703 |
| 16 | 71279 | 324945 | 72216 | 148676 | 72780 | 57533 | 32682 | 30428 | 810539 |
| 17 | 15472 | 188588 | 104536 | 152268 | 76570 | 126208 | 33157 | 44195 | 740994 |
| 18 | 9005 | 128121 | 50060 | 91697 | 89626 | 57568 | 21067 | 20321 | 467465 |
| 19 | 25413 | 221213 | 45753 | 56398 | 67196 | 64516 | 26181 | 22001 | 528671 |
| 20 | 3268 | 67916 | 45684 | 109869 | 61286 | 59516 | 18919 | 37215 | 403673 |
| 21 | 5302 | 81780 | 84313 | 49510 | 94062 | 85001 | 19296 | 20920 | 440184 |
| 22 | 7958 | 56508 | 32104 | 47712 | 56416 | 28427 | 17556 | 40992 | 287673 |
| 23 | 2372 | 164212 | 38763 | 32794 | 43432 | 12413 | 21723 | 25485 | 341194 |
| 24 | 3830 | 105803 | 66761 | 26879 | 49544 | 45027 | 9341 | 18244 | 325429 |
| 25 | 3550 | 117264 | 31763 | 17218 | 26294 | 13494 | 10342 | 13154 | 233079 |
| 26 | 4155 | 119144 | 32635 | 105750 | 29422 | 22874 | 14100 | 18936 | 347016 |
| 27 | 2599 | 42956 | 12239 | 18413 | 27552 | 14219 | 19536 | 19745 | 157259 |
| 28 | 2658 | 77831 | 28675 | 22432 | 131002 | 6837 | 53401 | 13037 | 335873 |
| 29 | 7340 | 40081 | 51917 | 11382 | 32778 | 6908 | 19628 | 45145 | 215179 |
| 30 | 8850 | 104982 | 22551 | 30920 | 19526 | 6205 | 10678 | 16097 | 219809 |
| 31 | 3605 | 39637 | 19065 | 29823 | 10840 | 8592 | 12237 | 11733 | 135532 |
| 32 | 2776 | 38838 | 18795 | 13642 | 48351 | 11421 | 7372 | 12069 | 153264 |
| 33 | 1266 | 72675 | 7772 | 12796 | 5817 | 7353 | 9816 | 8775 | 126270 |
| 34 | 978 | 41121 | 6104 | 15270 | 11044 | 10476 | 29271 | 24392 | 138656 |
| 35 | 3702 | 23421 | 11828 | 18934 | 4708 | 4432 | 1481 | 17624 | 86130 |
| 36 | 702 | 17588 | 5858 | 15574 | 29628 | 24627 | 28402 | 8938 | 131317 |
| 37 | 543 | 17147 | 6795 | 3506 | 12008 | 4519 | 1903 | 16109 | 62530 |
| 38 | 435 | 27833 | 7528 | 4328 | 9990 | 12040 | 2729 | 27494 | 92377 |
| 39 | 97 | 12536 | 7452 | 5675 | 8942 | 4115 | 8942 | 6631 | 54390 |
| 40 | 364 | 10081 | 15058 | 10826 | 10162 | 5427 | 1707 | 9812 | 63437 |

Fourth-Class Parcel Post
Combined Intra-BMC/Inter-BMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 41 | 197 | 32228 | 14927 | 12790 | 25632 | 1089 | 3094 | 13255 | 103212 |
| 42 | 1325 | 8720 | 4587 | 24857 | 1468 | 9969 | 376 | 9017 | 60319 |
| 43 | 246 | 11165 | 1531 | 2253 | 2320 | 27003 | 3161 | 5657 | 53336 |
| 44 | 0 | 25933 | 5809 | 7348 | 19933 | 698 | 14364 | 3102 | 77187 |
| 45 | 409 | 15926 | 1615 | 18018 | 3092 | 1391 | 2533 | 3648 | 46632 |
| 46 | 926 | 2847 | 4228 | 793 | 2169 | 11636 | 369 | 4078 | 27046 |
| 47 | 137 | 10989 | 4176 | 5067 | 4600 | 5146 | 407 | 4682 | 35204 |
| 48 | 431 | 4550 | 2981 | 2018 | 11853 | 2738 | 1713 | 23112 | 49396 |
| 49 | 3332 | 25282 | 2958 | 688 | 4811 | 399 | 883 | 5065 | 43418 |
| 50 | 0 | 30474 | 4393 | 848 | 2661 | 65 | 1067 | 2390 | 41898 |
| 51 | 423 | 20805 | 3550 | 94 | 3918 | 3085 | 4878 | 4289 | 41042 |
| 52 | 0 | 3790 | 5154 | 3907 | 1165 | 2392 | 4612 | 3238 | 24258 |
| 53 | 0 | 4947 | 15775 | 3055 | 1416 | 2271 | 3563 | 4238 | 35265 |
| 54 | 246 | 3025 | 8497 | 228 | 955 | 2055 | 529 | 3977 | 19512 |
| 55 | 713 | 11979 | 14288 | 902 | 2605 | 173 | 2138 | 1727 | 34525 |
| 56 | 155 | 1761 | 8931 | 0 | 1361 | 23284 | 208 | 12194 | 47894 |
| 57 | 289 | 709 | 1121 | 78 | 4262 | 982 | 1552 | 220 | 9213 |
| 58 | 0 | 831 | 49 | 0 | 450 | 173 | 1106 | 8532 | 11141 |
| 59 | 471 | 111 | 2242 | 1584 | 161 | 94 | 2479 | 0 | 7142 |
| 60 | 43 | 223 | 424 | 0 | 908 | 3956 | 321 | 460 | 6335 |
| 61 | 2 | 111 | 0 | 0 | 78 | 260 | 0 | 4049 | 4500 |
| 62 | 94 | 866 | 314 | 158 | 3810 | 2024 | 572 | 490 | 8328 |
| 63 | 277 | 5997 | 5956 | 0 | 0 | 25 | 834 | 2097 | 15186 |
| 64 | 43 | 0 | 0 | 44 | 9735 | 5044 | 270 | 984 | 16120 |
| 65 | 338 | 1096 | 3546 | 0 | 4787 | 0 | 1051 | 2954 | 13772 |
| 66 | 26 | 9568 | 4537 | 562 | 744 | 0 | 1572 | 633 | 17642 |
| 67 | 0 | 246 | 157 | 0 | 152 | 0 | 0 | 374 | 929 |
| 68 | 928 | 62 | 3349 | 0 | 313 | 811 | 187 | 424 | 6074 |
| 69 | 0 | 123 | 2668 | 0 | 3291 | 0 | 0 | 2705 | 8787 |
| 70 | 0 | 0 | 0 | 43 | 54 | 177 | 76 | 3187 | 3537 |
| Total | 4554801 | 44442213 | 17252128 | 20675696 | 20148703 | 8885547 | 5743586 | 8216852 | 129919526 |

Note: Excludes 1,807,033 Alaska Bypass pieces and 2,445,773 OMAS pieces.

Fourth-Class Parcel Post
Destination-BMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 2 | 0 | 15,442,479 | 2,131,084 | 516,956 | 8,579 | 0 | 0 | 0 | 18,099,098 |
| 3 | 0 | 17,025,453 | 2,435,103 | 486,086 | 3,108 | 0 | 0 | 0 | 19,949,750 |
| 4 | 0 | 11,480,991 | 1,801,875 | 365,444 | 1,647 | 0 | 0 | 0 | 13,649,957 |
| 5 | 0 | 6,829,093 | 979,957 | 202,969 | 3,506 | 0 | 0 | 0 | 8,015,525 |
| 6 | 0 | 5,087,800 | 773,330 | 189,215 | 0 | 0 | 0 | 0 | 6,050,345 |
| 7 | 0 | 3,559,589 | 505,452 | 170,117 | 1,773 | 0 | 0 | 0 | 4,236,931 |
| 8 | 0 | 2,519,183 | 431,781 | 33,392 | 1,262 | 0 | 0 | 0 | 2,985,618 |
| 9 | 0 | 1,543,401 | 326,884 | 39,839 | 165 | 0 | 0 | 0 | 1,910,289 |
| 10 | 0 | 1,113,916 | 179,262 | 76,027 | 0 | 0 | 0 | 0 | 1,369,205 |
| 11 | 0 | 985,665 | 231,128 | 32,445 | 0 | 0 | 0 | 0 | 1,249,238 |
| 12 | 0 | 951,966 | 161,536 | 31,877 | 433 | 0 | 0 | 0 | 1,145,812 |
| 13 | 0 | 743,311 | 159,081 | 12,030 | 790 | 0 | 0 | 0 | 915,212 |
| 14 | 0 | 618,355 | 59,579 | 17,827 | 213 | 0 | 0 | 0 | 695,974 |
| 15 | 0 | 311,715 | 66,558 | 2,769 | 0 | 0 | 0 | 0 | 381,042 |
| 16 | 0 | 309,130 | 14,158 | 32,767 | 0 | 0 | 0 | 0 | 356,055 |
| 17 | 0 | 219,681 | 56,728 | 1,260 | 0 | 0 | 0 | 0 | 277,669 |
| 18 | 0 | 157,126 | 43,124 | 10,204 | 94 | 0 | 0 | 0 | 210,548 |
| 19 | 0 | 124,522 | 8,179 | 5,491 | 0 | 0 | 0 | 0 | 138,192 |
| 20 | 0 | 122,404 | 15,739 | 7,909 | 433 | 0 | 0 | 0 | 146,485 |
| 21 | 0 | 157,159 | 13,794 | 1,034 | 0 | 0 | 0 | 0 | 171,987 |
| 22 | 0 | 94,843 | 41,666 | 0 | 0 | 0 | 0 | 0 | 136,509 |
| 23 | 0 | 214,744 | 12,915 | 496 | 0 | 0 | 0 | 0 | 228,155 |
| 24 | 0 | 120,317 | 15,006 | 2,121 | 0 | 0 | 0 | 0 | 137,444 |
| 25 | 0 | 140,989 | 27,245 | 0 | 0 | 0 | 0 | 0 | 168,234 |
| 26 | 0 | 78,250 | 4,392 | 1,499 | 0 | 0 | 0 | 0 | 84,141 |
| 27 | 0 | 58,337 | 2,491 | 2,882 | 0 | 0 | 0 | 0 | 63,710 |
| 28 | 0 | 62,428 | 19,569 | 716 | 0 | 0 | 0 | 0 | 82,713 |
| 29 | 0 | 45,046 | 14,422 | 2,098 | 0 | 0 | 0 | 0 | 61,566 |
| 30 | 0 | 20,084 | 593 | 62 | 0 | 0 | 0 | 0 | 20,739 |
| 31 | 0 | 20,524 | 5,233 | 0 | 0 | 0 | 0 | 0 | 25,757 |
| 32 | 0 | 45,587 | 8,788 | 961 | 0 | 0 | 0 | 0 | 55,336 |
| 33 | 0 | 44,139 | 4,575 | 0 | 0 | 0 | 0 | 0 | 48,714 |
| 34 | 0 | 43,836 | 0 | 530 | 0 | 0 | 0 | 0 | 44,366 |
| 35 | 0 | 10,243 | 12,846 | 0 | 0 | 0 | 0 | 0 | 23,089 |
| 36 | 0 | 26,904 | 5,037 | 1,108 | 0 | 0 | 0 | 0 | 33,049 |
| 37 | 0 | 32,317 | 993 | 1,034 | 0 | 0 | 0 | 0 | 34,344 |
| 38 | 0 | 13,654 | 3,495 | 0 | 0 | 0 | 0 | 0 | 17,149 |
| 39 | 0 | 53,009 | 8,409 | 658 | 0 | 0 | 0 | 0 | 62,076 |
| 40 | 0 | 58,539 | 7,049 | 0 | 0 | 0 | 0 | 0 | 65,588 |

Fourth-Class Parcel Post
Destination-BMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 41 | 0 | 41,373 | 6,199 | 0 | 0 | 0 | 0 | 0 | 47,572 |
| 42 | 0 | 72,437 | 2,427 | 0 | 0 | 0 | 0 | 0 | 74,864 |
| 43 | 0 | 6,231 | 12,941 | 0 | 0 | 0 | 0 | 0 | 19,172 |
| 44 | 0 | 61,981 | 2,021 | 496 | 0 | 0 | 0 | 0 | 64,498 |
| 45 | 0 | 15,931 | 10,738 | 0 | 0 | 0 | 0 | 0 | 26,669 |
| 46 | 0 | 58,643 | 11,109 | 2,299 | 0 | 0 | 0 | 0 | 72,051 |
| 47 | 0 | 14,262 | 4,662 | 0 | 0 | 0 | 0 | 0 | 18,924 |
| 48 | 0 | 10,024 | 3,926 | 0 | 0 | 0 | 0 | 0 | 13,950 |
| 49 | 0 | 3,304 | 2,473 | 0 | 0 | 0 | 0 | 0 | 5,777 |
| 50 | 0 | 13,800 | 3,488 | 0 | 0 | 0 | 0 | 0 | 17,288 |
| 51 | 0 | 18,366 | 7,049 | 3,369 | 0 | 0 | 0 | 0 | 28,784 |
| 52 | 0 | 6,647 | 0 | 0 | 0 | 0 | 0 | 0 | 6,647 |
| 53 | 0 | 6,180 | 0 | 0 | 0 | 0 | 0 | 0 | 6,180 |
| 54 | 0 | 13,446 | 0 | 0 | 0 | 0 | 0 | 0 | 13,446 |
| 55 | 0 | 8,941 | 0 | 0 | 0 | 0 | 0 | 0 | 8,941 |
| 56 | 0 | 11,044 | 53,270 | 0 | 0 | 0 | 0 | 0 | 64,314 |
| 57 | 0 | 6,426 | 0 | 0 | 0 | 0 | 0 | 0 | 6,426 |
| 58 | 0 | 182 | 0 | 0 | 0 | 0 | 0 | 0 | 182 |
| 59 | 0 | 2,955 | 25 | 0 | 0 | 0 | 0 | 0 | 2,980 |
| 60 | 0 | 7,045 | 906 | 0 | 0 | 0 | 0 | 0 | 7,951 |
| 61 | 0 | 7,079 | 0 | 0 | 0 | 0 | 0 | 0 | 7,079 |
| 62 | 0 | 15,958 | 0 | 0 | 0 | 0 | 0 | 0 | 15,958 |
| 63 | 0 | 1,407 | 731 | 0 | 0 | 0 | 0 | 0 | 2,138 |
| 64 | 0 | 1,882 | 2,473 | 0 | 0 | 0 | 0 | 0 | 4,355 |
| 65 | 0 | 504 | 0 | 0 | 0 | 0 | 0 | 0 | 504 |
| 66 | 0 | 2,372 | 0 | 0 | 0 | 0 | 0 | 0 | 2,372 |
| 67 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 68 | 0 | 0 | 372 | 0 | 0 | 0 | 0 | 0 | 372 |
| 69 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70 | 0 | 521 | 0 | 0 | 0 | 0 | 0 | 0 | 521 |
| Total | 0 | 70,895,670 | 10,713,866 | 2,255,987 | 22,003 | 0 | 0 | 0 | 83,887,526 |

Note: Excludes 1,807,033 Alaska Bypass pieces and 2,445,773 OMAS pieces.

Fourth-Class Parcel Post
Combined Intra-BMC/Inter-BMC/DBMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 2 | 2243606 | 32133162 | 7737664 | 6940814 | 5966903 | 2501370 | 1949146 | 2881719 | 62354384 |
| 3 | 838911 | 26594427 | 6378308 | 5230460 | 4512806 | 1947999 | 1135008 | 1831303 | 48469222 |
| 4 | 571911 | 16717311 | 3803665 | 2997984 | 2381096 | 896577 | 565850 | 1001526 | 28935920 |
| 5 | 253238 | 9890822 | 2161292 | 1800058 | 1466653 | 666808 | 369287 | 567913 | 17176071 |
| 6 | 121520 | 7234821 | 1645102 | 1125558 | 1020789 | 485794 | 249035 | 306151 | 12188770 |
| 7 | 117456 | 4969906 | 1091041 | 905433 | 1063174 | 387953 | 284644 | 219812 | 9039419 |
| 8 | 49256 | 3610813 | 846600 | 729539 | 712856 | 331483 | 154296 | 175185 | 6610028 |
| 9 | 29106 | 2293738 | 698526 | 465818 | 475925 | 235770 | 122971 | 174547 | 4496401 |
| 10 | 23901 | 1682646 | 463973 | 407878 | 325690 | 191341 | 67408 | 81358 | 3244195 |
| 11 | 27797 | 1436605 | 621443 | 344264 | 384300 | 157639 | 99405 | 85856 | 3157309 |
| 12 | 29256 | 1330574 | 508393 | 311992 | 236745 | 101550 | 91664 | 76262 | 2686436 |
| 13 | 20531 | 1013579 | 258344 | 137332 | 189957 | 56467 | 52849 | 62740 | 1791799 |
| 14 | 8176 | 907977 | 167338 | 192225 | 182360 | 60006 | 41631 | 35320 | 1595033 |
| 15 | 21566 | 462164 | 159061 | 125707 | 103245 | 58102 | 75010 | 56890 | 1061745 |
| 16 | 71279 | 634075 | 86374 | 181443 | 72780 | 57533 | 32682 | 30428 | 1166594 |
| 17 | 15472 | 408269 | 161264 | 153528 | 76570 | 126208 | 33157 | 44195 | 1018663 |
| 18 | 9005 | 285247 | 93184 | 101901 | 89720 | 57568 | 21067 | 20321 | 678013 |
| 19 | 25413 | 345735 | 53932 | 61889 | 67196 | 64516 | 26181 | 22001 | 666863 |
| 20 | 3268 | 190320 | 61423 | 117778 | 61719 | 59516 | 18919 | 37215 | 550158 |
| 21 | 5302 | 238939 | 98107 | 50544 | 94062 | 85001 | 19296 | 20920 | 612171 |
| 22 | 7958 | 151351 | 73770 | 47712 | 56416 | 28427 | 17556 | 40992 | 424182 |
| 23 | 2372 | 378956 | 51678 | 33290 | 43432 | 12413 | 21723 | 25485 | 569349 |
| 24 | 3830 | 226120 | 81767 | 29000 | 49544 | 45027 | 9341 | 18244 | 462873 |
| 25 | 3550 | 258253 | 59008 | 17218 | 26294 | 13494 | 10342 | 13154 | 401313 |
| 26 | 4155 | 197394 | 37027 | 107249 | 29422 | 22874 | 14100 | 18936 | 431157 |
| 27 | 2599 | 101293 | 14730 | 21295 | 27552 | 14219 | 19536 | 19745 | 220969 |
| 28 | 2658 | 140259 | 48244 | 23148 | 131002 | 6837 | 53401 | 13037 | 418586 |
| 29 | 7340 | 85127 | 66339 | 13480 | 32778 | 6908 | 19628 | 45145 | 276745 |
| 30 | 8850 | 125066 | 23144 | 30982 | 19526 | 6205 | 10678 | 16097 | 240548 |
| 31 | 3605 | 60161 | 24298 | 29823 | 10840 | 8592 | 12237 | 11733 | 161289 |
| 32 | 2776 | 84425 | 27583 | 14603 | 48351 | 11421 | 7372 | 12069 | 208600 |
| 33 | 1266 | 116814 | 12347 | 12796 | 5817 | 7353 | 9816 | 8775 | 174984 |
| 34 | 978 | 84957 | 6104 | 15800 | 11044 | 10476 | 29271 | 24392 | 183022 |
| 35 | 3702 | 33664 | 24674 | 18934 | 4708 | 4432 | 1481 | 17624 | 109219 |
| 36 | 702 | 44492 | 10895 | 16682 | 29628 | 24627 | 28402 | 8938 | 164366 |
| 37 | 543 | 49464 | 7788 | 4540 | 12008 | 4519 | 1903 | 16109 | 96874 |
| 38 | 435 | 41487 | 11023 | 4328 | 9990 | 12040 | 2729 | 27494 | 109526 |
| 39 | 97 | 65545 | 15861 | 6333 | 8942 | 4115 | 8942 | 6631 | 116466 |
| 40 | 364 | 68620 | 22107 | 10826 | 10162 | 5427 | 1707 | 9812 | 129025 |

Fourth-Class Parcel Post
Combined Intra-BMC/Inter-BMC/DBMC Piece Distribution

Government Fiscal Year 1995

| Weight (Pounds) | Local | Zones 1 & 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 41 | 197 | 73601 | 21126 | 12790 | 25632 | 1089 | 3094 | 13255 | 150784 |
| 42 | 1325 | 81157 | 7014 | 24857 | 1468 | 9969 | 376 | 9017 | 135183 |
| 43 | 246 | 17396 | 14472 | 2253 | 2320 | 27003 | 3161 | 5657 | 72508 |
| 44 | 0 | 87914 | 7830 | 7844 | 19933 | 698 | 14364 | 3102 | 141685 |
| 45 | 409 | 31857 | 12353 | 18018 | 3092 | 1391 | 2533 | 3648 | 73301 |
| 46 | 926 | 61490 | 15337 | 3092 | 2169 | 11636 | 369 | 4078 | 99097 |
| 47 | 137 | 25251 | 8838 | 5067 | 4600 | 5146 | 407 | 4682 | 54128 |
| 48 | 431 | 14574 | 6907 | 2018 | 11853 | 2738 | 1713 | 23112 | 63346 |
| 49 | 3332 | 28586 | 5431 | 688 | 4811 | 399 | 883 | 5065 | 49195 |
| 50 | 0 | 44274 | 7881 | 848 | 2661 | 65 | 1067 | 2390 | 59186 |
| 51 | 423 | 39171 | 10599 | 3463 | 3918 | 3085 | 4878 | 4289 | 69826 |
| 52 | 0 | 10437 | 5154 | 3907 | 1165 | 2392 | 4612 | 3238 | 30905 |
| 53 | 0 | 11127 | 15775 | 3055 | 1416 | 2271 | 3563 | 4238 | 41445 |
| 54 | 246 | 16471 | 8497 | 228 | 955 | 2055 | 529 | 3977 | 32958 |
| 55 | 713 | 20920 | 14288 | 902 | 2605 | 173 | 2138 | 1727 | 43466 |
| 56 | 155 | 12805 | 62201 | 0 | 1361 | 23284 | 208 | 12194 | 112208 |
| 57 | 289 | 7135 | 1121 | 78 | 4262 | 982 | 1552 | 220 | 15639 |
| 58 | 0 | 1013 | 49 | 0 | 450 | 173 | 1106 | 8532 | 11323 |
| 59 | 471 | 3066 | 2267 | 1584 | 161 | 94 | 2479 | 0 | 10122 |
| 60 | 43 | 7268 | 1330 | 0 | 908 | 3956 | 321 | 460 | 14286 |
| 61 | 2 | 7190 | 0 | 0 | 78 | 260 | 0 | 4049 | 11579 |
| 62 | 94 | 16824 | 314 | 158 | 3810 | 2024 | 572 | 490 | 24286 |
| 63 | 277 | 7404 | 6687 | 0 | 0 | 25 | 834 | 2097 | 17324 |
| 64 | 43 | 1882 | 2473 | 44 | 9735 | 5044 | 270 | 984 | 20475 |
| 65 | 338 | 1600 | 3546 | 0 | 4787 | 0 | 1051 | 2954 | 14276 |
| 66 | 26 | 11940 | 4537 | 562 | 744 | 0 | 1572 | 633 | 20014 |
| 67 | 0 | 246 | 157 | 0 | 152 | 0 | 0 | 374 | 929 |
| 68 | 928 | 62 | 3721 | 0 | 313 | 811 | 187 | 424 | 6446 |
| 69 | 0 | 123 | 2668 | 0 | 3291 | 0 | 0 | 2705 | 8787 |
| 70 | 0 | 521 | 0 | 43 | 54 | 177 | 76 | 3187 | 4058 |
| Total | 4554801 | 115337883 | 27965994 | 22931683 | 20170706 | 8885547 | 5743586 | 8216852 | 213807052 |

Note: Excludes 1,807,033 Alaska Bypass pieces and 2,445,773 OMAS pieces.

# FOURTH-CLASS MAIL
## Bulk Rate Bound Printed Matter
## FY 1995

RPW Data

| | |
|---|---|
| Revenue (excluding fees) | $ 346,197,243 |
| Pieces | 431,403,824 |
| Pounds | 1,048,426,970 |

| | Pieces 1/ | | | | |
|---|---|---|---|---|---|
| Zone | Basic | Carrier Route | Bulk Total | Pounds | Revenue |
| Local | 40,907,483 | 18,075,314 | 58,982,797 | 157,751,726 | $31,273,128 |
| 1 & 2 | 146,494,662 | 73,620,764 | 220,115,426 | 539,125,120 | 169,436,632 |
| 3 | 37,099,305 | 19,871,023 | 56,970,329 | 135,582,677 | 47,016,432 |
| 4 | 26,008,053 | 12,987,310 | 38,995,363 | 88,313,871 | 35,099,694 |
| 5 | 18,596,430 | 8,538,258 | 27,134,688 | 57,459,047 | 27,165,360 |
| 6 | 6,790,464 | 3,277,378 | 10,067,842 | 19,379,321 | 10,936,273 |
| 7 | 5,231,680 | 2,544,836 | 7,776,515 | 15,616,708 | 9,695,276 |
| 8 | 7,420,783 | 3,775,531 | 11,196,313 | 22,592,035 | 15,285,254 |
| Total | 288,548,859 | 142,690,413 | 431,239,272 | 1,035,820,504 | $345,908,049 |

1/ Distribution of pieces and weight estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 100.083604 percent.
Total fees for single-piece and bulk bound printed matter combined are $679,392 for fiscal year 1995.

FOURTH-CLASS MAIL
Single Piece Bound Printed Matter
FY 1995

| RPW Data | |
|---|---|
| Revenue (excluding fees) | $ 65,315,340 |
| Pieces | 39,467,822 |
| Pounds | 97,797,829 |

| Weight (Pounds) | Pieces 1/ Local | Zones 1&2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | Zone 8 | Total |
|---|---|---|---|---|---|---|---|---|---|
| 1.0 - 1.5 | 379,035 | 2,282,044 | 900,548 | 1,009,205 | 1,498,343 | 899,292 | 340,279 | 684,893 | 7,993,640 |
| 1.5 - 2.0 | 261,652 | 2,301,914 | 1,937,613 | 2,940,060 | 3,456,412 | 903,578 | 1,047,564 | 1,288,429 | 14,137,222 |
| 2.0 - 2.5 | 156,300 | 648,476 | 296,964 | 1,017,239 | 1,067,994 | 364,580 | 390,699 | 560,359 | 4,502,610 |
| 2.5 - 3.0 | 97,655 | 827,662 | 761,531 | 795,391 | 1,196,737 | 274,833 | 254,698 | 291,521 | 4,500,028 |
| 3.0 - 3.5 | 75,706 | 651,091 | 417,533 | 965,386 | 692,830 | 208,803 | 203,468 | 414,142 | 3,628,958 |
| 3.5 - 4.0 | 43,033 | 391,736 | 117,285 | 199,450 | 274,009 | 73,330 | 39,668 | 62,904 | 1,201,414 |
| 4.0 - 4.5 | 30,375 | 165,733 | 80,946 | 258,417 | 91,437 | 46,088 | 6,422 | 55,367 | 734,786 |
| 4.5 - 5.0 | 29,991 | 107,844 | 35,016 | 71,654 | 136,806 | 31,240 | 7,434 | 56,059 | 476,044 |
| 5.0 - 6.0 | 73,539 | 514,506 | 146,320 | 352,503 | 112,645 | 88,232 | 87,696 | 100,144 | 1,475,584 |
| 6.0 - 7.0 | 1,988 | 31,060 | 32,333 | 27,195 | 69,782 | 9,879 | 19,802 | 26,607 | 218,647 |
| 7.0 - 8.0 | 26,387 | 67,501 | 22,507 | 75,401 | 41,668 | 24,081 | 16,204 | 19,941 | 293,691 |
| 8.0 - 9.0 | 9,599 | 43,699 | 14,014 | 76,468 | 37,559 | 6,447 | 7,428 | 37,642 | 232,856 |
| 9.0 - 10.0 | 15,010 | 25,004 | 8,240 | 8,534 | 1,625 | 3,367 | 2,800 | 7,761 | 72,340 |
| Total | 1,200,269 | 8,058,270 | 4,770,852 | 7,796,903 | 8,677,845 | 2,933,752 | 2,424,160 | 3,605,770 | 39,467,822 |

1/ Distribution of pieces estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 97.751585 percent.
Total fees for single-piece and presort bound printed matter combined are $679,392 for FY 1995.

# FOURTH-CLASS MAIL
## Single Piece Special Rate Fourth Class
## FY 1995

| RPW Data | |
|---|---|
| Revenue (excluding fees) | $ 307,904,647 |
| Pieces | 180,572,729 |
| Pounds | 297,386,323 |

| | Billing Determinants 1/ | | | |
|---|---|---|---|---|
| | Pieces | Postage Pounds | Rates | Revenue |
| First Pound | 94,425,754 | 180,572,729 | $1.05/$1.24 | $ 214,940,936 |
| Second through Seventh Pounds | 81,784,220 | 177,767,848 | $0.43/$0.50 | 85,319,804 |
| Eighth Pound and over | 4,362,754 | 36,199,435 | $0.25/$0.31 | 10,592,093 |
| Total | 180,572,728 | 394,540,012 | | $ 310,852,833 |

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 99.051582 percent.
Total fees for single-piece and presort special rate fourth combined are $829,500 for fiscal year 1995.

FOURTH-CLASS MAIL
Presort Special Rate Fourth Class
FY 1995

| RPW Data | |
|---|---|
| Revenue (excluding fees) | $ 52,276,091 |
| Pieces | 37,188,047 |
| Pounds | 48,870,866 |

| | Billing Determinants 1/ | | | |
|---|---|---|---|---|
| | Pieces | Postage Pounds | Rates | Revenue |
| First Pound | 21,069,079 | | | |
| Presort Level A (5-digit) | -- | 5,156,060 | $0.59/$0.70 | $ 3,480,623 |
| Presort Level B (BMC) | -- | 32,031,987 | $0.88/$1.04 | 31,871,033 |
| Second through Seventh Pounds | 15,810,198 | 27,894,654 | $0.43/$0.50 | 13,434,078 |
| Eighth Pound and over | 308,772 | 2,693,358 | $0.25/$0.31 | 724,584 |
| Total | 37,188,049 | 67,776,059 | | $ 49,510,318 |

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report.
Revenue as calculated should be adjusted to RPW revenue by multiplying by 105.586255 percent.
Total fees for single-piece and presort special rate fourth combined are $829,500 for fiscal year 1995.

# FOURTH-CLASS MAIL
## Library Rate
## FY 1995

| RPW Data | |
|---|---|
| Revenue (excluding fees) | $46,686,394 |
| Pieces | 29,499,911 |
| Pounds | 71,633,201 |
| Fees | $77,078 |

| | Billing Determinants 1/ | | | |
|---|---|---|---|---|
| | Pieces | Postage Pounds | Rates | Revenue |
| First Pound | 13,021,578 | 29,499,911 | 0.66/$1.12 | $28,914,522 |
| Second through Seventh Pounds | 14,438,332 | 38,806,879 | 0.24/$0.41 | 13,991,408 |
| Eighth Pound and over | 2,040,001 | 17,884,566 | 0.12/$0.21 | 3,261,160 |
| Total | 29,499,911 | 86,191,355 | | $46,167,091 |

1/ Distribution of pieces and postage pounds estimated on the basis of a special weight report. Revenue as calculated should be adjusted to RPW revenue by multiplying by 101.124834 percent.

# CERTIFIED MAIL
## GOVERNMENT FISCAL YEAR 1995
## BILLING DETERMINANT

| Basic Fee | Fee | Transactions | Reported Revenues |
|---|---|---|---|
| Regular | $1.00/$1.10 | 266,431,398 | $286,718,027 |
| USPS | ---- | 1,119,717 | ---- |
| **Return Receipts 1/** | | | |
| With Basic | ---- | 212,290,930 | 231,293,199 |
| USPS | ---- | 738,617 | ---- |
| **Restricted Delivery 2/** | | | |
| With Basic | ---- | 3,442,244 | 9,198,114 |
| Total | | 267,551,115 3/ | $527,209,340 |

1/ See K-8 for detail by fee category.
2/ See K-7 for detail by fee category.
3/ Includes basic transactions only.

# COLLECT-ON-DELIVERY
## GOVERNMENT FISCAL YEAR 1995

| Value up to | Fee | Transactions |
|---|---|---|
| $50 | $2.50/$3.50 | 2,765,514 |
| $100 | $3.25/$4.50 | 1,616,824 |
| $200 | $4.00/$5.50 | 713,041 |
| $300 | $4.75/$6.50 | 144,415 |
| $400 | $5.50/$7.50 | 43,860 |
| $500 | $6.50/$8.50 | 26,189 |
| $600 | $7.00/$9.50 | 16,698 |
| Total | | 5,326,541 |
| Revenues from fees | | $20,796,585 |
| Registered COD: | | |
| Transactions | $2.50/$3.50 | 3,152 |
| Revenues | | $10,363 |
| Notice of Nondelivery: | | |
| Transactions | $2.10/$2.80 | 2,402 |
| Revenues | | $6,221 |
| Alteration of Charge, etc.: | | |
| Transactions | $2.10/$2.80 | 0 |
| Revenues | | $0 |
| Restricted Delivery | | |
| Transactions | $2.50/$2.75 | 0 |
| Revenues | | $0 |
| Total Revenues | | $20,813,169 |
| Total Transactions | | 5,329,693 |

# INSURED MAIL
## GOVERNMENT FISCAL YEAR 1995

| | Value up to: | Fee | Transactions |
|---|---|---|---|
| Domestic: | | | |
| | $ 50 | $0.75 | 12,199,132 |
| | 100 | 1.60 | 8,299,536 |
| | 200 | $2.40/$2.50 | 3,876,234 |
| | 300 | $3.50/$3.40 | 1,614,254 |
| | 400 | $4.60/$4.30 | 595,169 |
| | 500 | $5.40/$5.20 | 636,368 |
| | 600 | $6.20/$6.10 | 796,934 |
| | Subtotal | | 28,017,627 |
| International: | $ 50 | $0.75 | 47,444 |
| Canada | 100 | 1.60 | 53,741 |
| | 200 | $2.40/$2.50 | 26,219 |
| | 300 | $3.50/$3.40 | 21,773 |
| | 400 | $4.60/$4.30 | 8,613 |
| | 500 | $5.40/$5.20 | 17,841 |
| | 600 | $6.20/$6.10 | 15,076 |
| | Subtotal | | 190,707 |
| | $ 50 | $1.60 | 181,780 |
| Other | 100 | $2.40/$2.50 | 185,205 |
| | 200 | $3.50/$3.40 | 148,536 |
| | 300 | $4.60/$4.30 | 61,290 |
| | 400 | $5.40/$5.20 | 28,220 |
| | 500 | $6.20/$6.10 | 66,603 |
| | 600 | 6.60 | 10,677 |
| | 700 | 6.90 | 249 |
| | 800 | 7.20 | 702 |
| | 900 | 7.50 | 12,432 |
| | 1,000 | 7.80 | 0 |
| | 1,100 | 8.10 | 0 |
| | 1,200 | 8.40 | 1,651 |
| | Subtotal | | 697,345 |
| | Total International | | 888,052 |
| | Total Domestic and International | | 28,905,679 |

| | Fee | Transactions |
|---|---|---|
| Restricted Delivery | $2.50/$2.75 | 0 |
| Return Receipts | $1.00/$1.10 | 701,151 |
| | $1.35/$1.50 | 5,594 |
| | $6.00/$6.60 | 0 |
| International | $1.00/$1.10 | 0 |
| Total Revenue (including return receipts and restricted delivery) | | $51,845,842 |

# MONEY ORDERS
## GOVERNMENT FISCAL YEAR 1995

| | Fee | Transactions | Revenues |
|---|---|---|---|
| APO/FPO | $0.25/$0.30 | 4,210,720 1/ | $1,212,015 |
| Domestic | $0.75/$0.85 | 195,099,917 | 246,056,385 2/ |
| International | $3.00 | 2,513,758 | 7,541,274 |
| TOTAL | | 201,824,395 | $254,809,674 |
| Average Revenue Per Transaction | | $1.262532 | |

1/ Based on ratio of APO/FPO money order transactions to total money order transactions in R94-1.

2/ Includes revenue in addition to the transaction revenue (outstanding money orders, interest on outstanding money orders, and gains/losses on foreign exchanges.

# REGISTRY MAIL
## GOVERNMENT FISCAL YEAR 1995

| Value Up To | Without Postal Insurance | | With Postal Insurance | |
|---|---|---|---|---|
| Domestic | Fee | Transactions | Fee | Transactions |
| $ 100 | $4.40/$4.85 | 4,288,175 | $4.50/$4.95 | 1,833,085 |
| 500 | $4.70/$5.20 | 164,539 | $4.85/$5.40 | 1,647,655 |
| 1,000 | $5.05/$5.55 | 67,226 | $5.25/$5.85 | 991,820 |
| 2,000 | $5.40/$5.90 | 67,849 | $5.70/$6.30 | 905,272 |
| 3,000 | $5.75/$6.25 | 39,324 | $6.15/$6.75 | 471,547 |
| 4,000 | $6.10/$6.60 | 46,279 | $6.60/$7.20 | 257,577 |
| 5,000 | $6.45/$6.95 | 30,656 | $7.05/$7.65 | 232,473 |
| 6,000 | $6.80/$7.30 | 19,275 | $7.50/$8.10 | 136,483 |
| 7,000 | $7.15/$7.65 | 28,981 | $7.95/$8.55 | 99,118 |
| 8,000 | $7.50/$8.00 | 11,880 | $8.40/$9.00 | 111,157 |
| 9,000 | $7.85/$8.35 | 2,928 | $8.85/$9.45 | 36,329 |
| 10,000 | $8.20/$8.70 | 11,510 | $9.30/$9.90 | 120,375 |
| 11,000 | $8.55/$9.05 | 651 | $9.75/$10.35 | 50,272 |
| 12,000 | $8.90/$9.40 | 1,230 | $10.20/$10.80 | 29,199 |
| 13,000 | $9.25/$9.75 | 1,533 | $10.65/$11.25 | 25,637 |
| 14,000 | $9.60/$10.10 | 7,295 | $11.10/$11.70 | 18,735 |
| 15,000 | $9.95/$10.45 | 7,703 | $11.55/$12.15 | 31,303 |
| 16,000 | $10.30/$10.80 | 2,928 | $12.00/$12.60 | 28,583 |
| 17,000 | $10.65/$11.15 | 254 | $12.45/$13.05 | 22,986 |
| 18,000 | $11.00/$11.50 | 1,798 | $12.90/$13.50 | 21,047 |
| 19,000 | $11.35/$11.85 | 291 | $13.35/$13.95 | 13,352 |
| 20,000 | $11.70/$12.20 | 5,108 | $13.80/$14.40 | 45,298 |
| 21,000 | $12.05/$12.55 | 1,996 | $14.25/$14.85 | 11,664 |
| 22,000 | $12.40/$12.90 | 2,900 | $14.70/$15.30 | 10,602 |
| 23,000 | $12.75/$13.25 | 829 | $15.15/$15.75 | 12,984 |
| 24,000 | $13.10/$13.60 | 1,432 | $15.60/$16.20 | 8,285 |
| 25,000 | $13.45/$13.95 | 4,301 | $16.05/$16.65 | 87,573 |
| Subtotal | | 4,818,871 | | 7,260,411 |
| Handling Charges | | | | |
| Ea. Add. $1,000 Up to $1 Mill. | $0.35 | 54,838 | $0.35/$0.45 | 101,304 |

1/ Transactions are included in the basic transactions.

| International | Fees | Transactions |
|---|---|---|
| $ 100 | $4.50/$4.95 | 8,208,511 |
| 500 | $4.85/$5.40 | 44,917 |
| 1,000 | $5.25/$5.85 | 11,534 |
| Subtotal | | 8,264,962 |
| USPS | --- | 13,322,653 |
| Restricted Delivery | $2.50/$2.75 | 255,816 |
| Return Receipts | $1.00/$1.10 | 3,258,689 |
| | $1.35/$1.50 | 62,387 |
| | $6.00/$6.60 | 0 |
| International | $1.00/$1.10 | 1,280,932 |
| USPS | --- | 0 |

| Revenues | |
|---|---|
| Domestic Fees | $68,633,736 |
| International Fees | 39,037,397 |
| Handling Charges | 4,136,626 |
| Return Receipts | 4,966,144 |
| Restricted Delivery | 686,791 |
| TOTAL | $117,460,694 |

| Summary Basic Transactions | |
|---|---|
| Domestic | 12,079,282 |
| International | 8,264,962 |
| Handling Charges | 156,142 |
| Total Without USPS | 20,344,244 |
| Total With USPS | 33,666,897 |

# RETURN RECEIPTS
## GOVERNMENT FISCAL YEAR 1995

| Service | | Fee 1/ | Transactions | Reported Revenues 2/ |
|---|---|---|---|---|
| Certified Mail | | $1.00/$1.10 | 207,762,027 | $223,708,407 |
| | | $1.35/$1.50 | 4,313,652 | 6,222,873 |
| | | $6.00/$6.60 | 215,251 | 1,361,919 |
| | Total | | 212,290,930 | 231,293,199 |
| Insurance | | $1.00/$1.10 | 701,995 | 751,922 |
| | | $1.35/$1.50 | 5,594 | 8,092 |
| | | $6.00/$6.60 | 0 | 0 |
| | Total | | 707,589 | 760,014 |
| Registry | | $1.00/$1.10 | 4,539,621 | 4,875,025 |
| | | $1.35/$1.50 | 62,387 | 91,119 |
| | | $6.00/$6.60 | 0 | 0 |
| | Total | | 4,602,008 | 4,966,144 |
| Merchandise | | $1.10/$1.20 | 2,770,652 | 3,521,838 |
| | | $1.50/$1.65 | 19,624,757 | 29,554,243 |
| | Total | | 22,395,409 | 33,076,081 |
| USPS | | ---- | 738,617 | ---- |
| Grand Total | | | 240,734,553 | $270,095,438 |

1/ Requested at time of mailing (before January 1,1995):
Showing to whom and date delivered – $1.00 ($1.10 for merchandise)
Showing to whom, date and address delivered – $1.35 ($1.50 for merchandise)
Requested after mailing: Showing to whom and date delivered – – – – –$6.00
Requested at time of mailing (after January 1,1995):
Showing to whom and date delivered – $1.10 ($1.20 for merchandise)
Showing to whom, date and address delivered – $1.50 ($1.60 for merchandise)
Requested after mailing: Showing to whom and date delivered – – – – –$6.60

2/ Revenues are reported with individual special service as indicated.

SPECIAL DELIVERY
GOVERNMENT FISCAL YEAR 1995

| Class of Mail | Fee | Transactions |
|---|---|---|
| First–Class & Priority | | |
| Not over 2 lbs. | $7.65/$9.95 | 244,255 |
| Over 2 lbs. but not over 10 lbs. | $7.95/$10.35 | 14,038 |
| Over 10 lbs. | $8.55/$11.15 | 1,444 |
| Subtotal | – | 259,737 |
| Other Classes | | |
| Not over 2 lbs. | $8.05/$10.45 | 9,773 |
| Over 2 lbs. but not over 10 lbs. | $8.65/$11.25 | 6,976 |
| Over 10 lbs. | $9.30/$12.10 | 1,362 |
| Subtotal | – | 18,111 |
| Total Domestic | | 277,848 |
| Surface & Air LC & Air Parcels | | |
| Not over 2 lbs. | $7.65/$9.95 | 3,749 |
| Over 2 lbs. | $7.95/$10.35 | 0 |
| Subtotal | – | 3,749 |
| Surface AO & Parcels | | |
| Not over 2 lbs. | $8.05/$10.45 | 11,283 |
| Over 2 lbs. | $8.65/$11.25 | 5,921 |
| Subtotal | – | 17,204 |
| Total International | | 20,953 |
| USPS | – | 582,380 |
| Other Agencies | – | 5,769 |
| Grand Total Transactions | | 886,950 |
| Revenues | | |
| Domestic | – | $2,718,245 |
| International | – | 131,352 |
| Total | | $2,849,597 |

Stamped Envelopes - 1995 Government Fiscal Year

| Style | Size | Total No. of Units (Box of 500) | Total No. of Units (Box of 50) | Units of 500 Sold At: Box Lot of 500 Price | Box Lot of 50 Price | Single Envelope Price | Unit Price | Revenues |
|---|---|---|---|---|---|---|---|---|
| Printed | | | | | | | | |
| Regular: | 6 3/4 | 48,131.5 | | 48,131.5 | | | $11.40 | $548,699 |
| | 10 | 80,474.5 | | 80,474.5 | | | 15.00 | 1,207,117 |
| Window: | 6 3/4 | 14,024.5 | | 14,024.5 | | | 12.00 | 168,294 |
| | 10 | 237,521.1 | | 237,521.1 | | | 16.00 | 3,800,338 |
| Household | | | | | | | | |
| Regular: | 6 3/4 | | 32,452 | | 3,245.2 | | $2.70 | $876,199 |
| | 10 | | 135,857 | | 13,585.7 | | 2.90 | 3,939,855 |
| Window: | 6 3/4 | | 1,013 | | 101.3 | | 2.80 | 28,359 |
| | 10 | | 9,999 | | 999.9 | | 3.00 | 299,977 |
| Precanceled | | | | | | | | |
| Regular: | 6 3/4 | 490.8 | | 490.8 | | | $11.40 | $5,595 |
| | 10 | 176,471.7 | | 176,471.7 | | | 15.00 | 2,647,076 |
| Window: | 6 3/4 | 22.9 | | 22.9 | | | 12.00 | 275 |
| | 10 | 392.0 | | 392.0 | | | 16.00 | 6,272 |
| Savings Bond | | 764.3 | | 764.3 | | | 13.50 | 10,318 |
| Total Printed | | 558,293.3 | 179,320.9 | 558,293.3 | 17,932.1 | | | $13,538,374 |
| Plain | | | | | | | | |
| Regular: | 6 3/4 | 292,425.2 | | 133,023.5 | | 159,401.8 | 7.40/25.00 | $4,969,418 |
| | 10 | 576,867.2 | | 417,465.4 | | 159,401.8 | 11.00/25.00 | 8,577,164 |
| Banded | | 20,058.8 | | | | 20,058.8 | 25.00/25.00 | 501,470 |
| Window: | 6 3/4 | 68,657.5 | | 68,657.5 | | | 8.00 | 549,260 |
| | 10 | 118,761.8 | | 118,761.8 | | | 12.00 | 1,425,142 |
| Double Window: | 10 | 0.0 | | 0.0 | | | 13.50 | 0 |
| Precanceled | | | | | | | | |
| Regular: | 6 3/4 | 5,137.9 | | 5,137.9 | | | 7.40 | $38,021 |
| | 10 | 11,437.4 | | 11,437.4 | | | 11.00 | 125,811 |
| Window: | 6 3/4 | 3,424.2 | | 3,424.2 | | | 8.00 | 27,394 |
| | 10 | 4,751.1 | | 4,751.1 | | | 12.00 | 57,013 |
| Savings Bond | | 0.0 | | 0.0 | | | | 0 |
| Total Plain | | 1,101,521.2 | | 762,658.8 | | 338,862.4 | | $16,270,693 |
| Total Printed & Plain | | 1,659,814.5 | 179,320.9 | 1,320,952.1 | 17,932.1 | 338,862.4 | | $29,809,067 |
| Refunds on printed envelopes | | | | | | | | ($140,875) |
| Net Revenue | | | | | | | | $29,668,192 |

| Summary | Envelopes | Revenues |
|---|---|---|
| Printed | 288,112,697 | $13,397,498 |
| Plain Box Lots | 381,329,413 | 7,799,134 |
| Single Sales | 169,431,189 | 8,471,559 |
| Total | 838,873,299 | $29,668,192 |

# ADDRESS CORRECTION
## GOVERNMENT FISCAL YEAR 1995

| CLASS OF MAIL | | TRANSACTIONS 1/ |
|---|---|---|
| First-Class | Manual | 101,863,745 |
| | Automated | 2,845,740 |
| Priority | Manual | 251,596 |
| | Automated | 0 |
| Second-Class | Manual | 19,831,211 |
| | Automated | 42,050,675 |
| Third-Class | | |
| Single Piece | Manual | 4,520,986 |
| | Automated | 4,369,920 |
| Bulk | Manual | 59,403,537 |
| | Automated | 57,418,600 |
| Total | | 125,713,043 |
| Fourth-Class | | |
| Parcel Post | Manual | 375,997 |
| | Automated | 54,847 |
| Bound Printed Matter | Manual | 1,045,342 |
| | Automated | 152,486 |
| Special Rate | Manual | 249,362 |
| | Automated | 36,375 |
| Library Rate | Manual | 2,951,514 |
| | Automated | 430,542 |
| Total | | 4,865,922 |
| Grand Total | | 297,421,933 |

1/ Manual transactions are based on reported revenues. Automated transactions are from National Address Information Center reports.

**Business Reply Mail**
**Government Fiscal Year 1995**

| Mail Class | Quarter I | Quarter II | Quarter III | Quarter IV | TOTAL |
|---|---|---|---|---|---|
| | | | **REVENUES** | | |
| Advance Account: | | | | | |
| First Class-Prebarcoded | $2,116,226 | $3,770,869 | $3,095,288 | $4,264,535 | $13,246,918 |
| First Class-Other | 7,494,502 | 12,275,257 | 13,755,424 | 17,516,751 | 51,041,934 |
| Priority | 67,297 | 120,695 | 66,785 | 170,657 | 425,434 |
| Subtotal | 9,678,025 | 16,166,821 | 16,917,497 | 21,951,943 | 64,714,286 |
| Non-Advance Account: | | | | | |
| First Class | 7,557,442 | 5,523,864 | 5,599,041 | 7,715,612 | 26,395,959 |
| Priority | 34,606 | 80,844 | 40,337 | 78,916 | 234,703 |
| Subtotal | 7,592,048 | 5,604,708 | 5,639,378 | 7,794,528 | 26,630,662 |
| Total Fee Revenue | $17,270,073 | $21,771,529 | $22,556,875 | $29,746,471 | $91,344,948 |
| Permits: Account 43334 | 3,836,543 | 7,153,573 | 3,769,000 | 3,961,060 | 18,720,176 |
| Account Fee: Account 43335 | 5,967,925 | 10,643,997 | 4,920,719 | 5,070,855 | 26,603,496 |
| Total Permit Revenue | 9,804,468 | 17,797,569 | 8,689,719 | 9,031,916 | 45,323,672 |
| Total Revenues | $27,074,541 | $39,569,098 | $31,246,594 | $38,778,387 | $136,668,620 |
| | | | **PIECES** | | |
| Advance Account: | | | | | |
| First Class-Prebarcoded | 105,811,314 | 188,543,450 | 154,764,389 | 213,226,752 | 662,345,905 |
| First Class-Other | 83,272,245 | 125,414,905 | 137,545,749 | 175,162,481 | 521,395,380 |
| Priority | 747,747 | 1,217,992 | 667,853 | 1,706,567 | 4,340,159 |
| Subtotal | 189,831,306 | 315,176,347 | 292,977,991 | 390,095,800 | 1,188,081,444 |
| Non-Advance Account: | | | | | |
| First Class | 18,893,604 | 12,701,631 | 12,724,255 | 17,535,480 | 61,854,970 |
| Priority | 86,514 | 187,954 | 91,677 | 179,354 | 545,499 |
| Subtotal | 18,980,118 | 12,889,585 | 12,815,932 | 17,714,834 | 62,400,469 |
| Total Pieces | 208,811,424 | 328,065,932 | 305,793,923 | 407,810,634 | 1,250,481,913 |
| | | | **SUMMARY STATISTICS** | | |
| Advance Account Pieces as Percent of Total | 90.91% | 96.07% | 95.81% | 95.66% | 95.01% |
| Total Permits Paid | 51,154 | 87,055 | 44,341 | 46,601 | 229,151 |
| Advance Account Permits Paid | 32,259 | 53,370 | 24,004 | 24,736 | 134,369 |
| Advance Account Revenue | $15,645,950 | $26,810,818 | $21,838,216 | $27,022,798 | $91,317,782 |
| Non-Advance Account Revenue | $11,428,591 | $12,758,281 | $9,408,378 | $11,755,588 | $45,350,838 |
| Total Revenue | $27,074,541 | $39,569,098 | $31,246,594 | $38,778,387 | $136,668,620 |

# CERTIFICATES OF MAILING
## GOVERNMENT FISCAL YEAR 1995

| Mail Class and Type of Certificate | Fee | Revenues | Transactions | 1/ |
|---|---|---|---|---|
| **First-Class** | | | | |
| Basic | $0.50/$.55 | $1,858,366 | 3,461,019 | |
| Firm Mailing Book | $0.20 | 1,462,557 | 7,312,785 | |
| Bulk: First 1,000 pcs. | $2.50/$2.75 | 656,807 | 104,754 | 2/ |
| Each add'l 1,000 pcs. | $0.30/$.35 | 311,393 | 1,152,293 | 2/ |
| Total | | $4,289,123 | 12,030,851 | |
| **Priority** | | | | |
| Basic | $0.50/$.55 | $79,667 | 148,372 | |
| Firm Mailing Book | $0.20 | 271 | 1,355 | |
| Bulk: First 1,000 pcs. | $2.50/$2.75 | 1,277 | 204 | 2/ |
| Each add'l 1,000 pcs. | $0.30/$.35 | 605 | 2,240 | 2/ |
| Total | | $81,820 | 152,171 | |
| **Third Class** | | | | |
| Basic | $0.50/$.55 | $5,918 | 11,022 | |
| Firm Mailing Book | $0.20 | 0 | 0 | |
| Bulk: First 1,000 pcs. | $2.50/$2.75 | 0 | 0 | 2/ |
| Each add'l 1,000 pcs. | $0.30/$.35 | 0 | 0 | 2/ |
| Total | | $5,918 | 11,022 | |
| **Fourth Class** | | | | |
| Basic | $0.50/$.55 | $35,671 | 66,434 | |
| Firm Mailing Book | $0.20 | 1,727 | 8,635 | |
| Total | | $37,398 | 75,069 | |
| **International** | | | | |
| Basic | $0.50/$.55 | $10,227 | 19,047 | |
| Firm Mailing Book | $0.20 | 353 | 657 | |
| Bulk: First 1,000 pcs. | $2.50/$2.75 | 3,392 | 541 | 2/ |
| Each add'l 1,000 pcs. | $0.30/$.35 | 1,608 | 5,951 | 2/ |
| Total | | $15,580 | 26,196 | |
| **Summary** | | | | |
| Basic | $0.50/$.55 | $1,989,849 | 3,705,893 | |
| Firm Mailing Book | $0.20 | 1,464,908 | 7,323,432 | |
| Bulk: First 1,000 pcs. | $2.50/$2.75 | 661,476 | 105,499 | |
| Each add'l 1,000 pcs. | $0.30/$.35 | 313,607 | 1,160,484 | |
| Total | | $4,429,840 | 12,295,308 | |

1/ Based on revenues.
2/ Assumes the same average mailing of 12,000 pieces used in Docket Nos. R77, R80, R84, R87, R90, and R94-1.

# PARCEL AIRLIFT
## GOVERNMENT FISCAL YEAR 1995

| | Pieces | Revenues |
|---|---|---|
| 2 lbs. or less | 43,086 | $15,838 |
| 2 lbs. to 3 lbs. | 8,961 | 6,623 |
| 3 lbs. to 4 lbs. | 24,362 | 26,213 |
| Over 4 lbs. | 78,188 | 117,553 |
| Total | 154,597 | $166,227 |
| Average Revenue Per Piece (cents) | 107.5 | |

# SECOND–CLASS APPLICATIONS
## GOVERNMENT FISCAL YEAR 1995

| | FEE | Number of Applications | Revenues |
|---|---|---|---|
| Original Entry | $275/$305 | 1,344 | $400,223 |
| Re–Entry | $45/$50 | 8,917 | $435,019 |
| Additional Entry | $75/$85 | 295 | $24,380 |
| News Agent Registry | $45/$50 | 331 | $16,141 |
| | | 10,888 | $875,764 |

SPECIAL HANDLING
GOVERNMENT FISCAL YEAR 1995

| Mail Category | Fee | Transactions | Revenues |
|---|---|---|---|
| THIRD CLASS | | | |
| Single Piece | $1.80/$5.40 | 47,354 | $172,034 |
| FOURTH CLASS | | | |
| Parcel Post | | | |
| 10 lbs. and less | $1.80/$5.40 | 96,589 | $434,879 |
| More than 10 lbs. | $2.50/$7.50 | 30,119 | 188,474 |
| Total | --- | 126,708 | $623,353 |
| Special Rate | | | |
| 10 lbs. and less | $1.80/$5.40 | 33,898 | $152,622 |
| More than 10 lbs. | $2.50/$7.50 | 1,720 | 10,764 |
| Total | --- | 35,618 | $163,385 |
| Bound Printed Matter | | | |
| 10 lbs. and less | $1.80/$5.40 | 82 | $371 |
| More than 10 lbs. | $2.50/$7.50 | 0 | 0 |
| Total | --- | 82 | $371 |
| Library Rate | | | |
| 10 lbs. and less | $1.80/$5.40 | 9,827 | $44,245 |
| More than 10 lbs. | $2.50/$7.50 | 2,047 | 12,808 |
| Total | --- | 11,874 | $57,053 |
| Total Fourth Class | --- | 174,282 | $844,162 |
| INTERNATIONAL | | | |
| 10 lbs. and less | $1.80/$5.40 | 1,386 | $5,037 |
| More than 10 lbs. | $2.50/$7.50 | 2,841 | 14,336 |
| Total | --- | 4,228 | $19,373 |
| Total to Mail Classes | | 225,863 | $1,035,569 |
| USPS | --- | 14,274 | N/A |
| Grand Total | --- | 240,137 | $1,035,569 |

N/A - not applicable

# THIRD-CLASS BULK PERMIT FEE
## GOVERNMENT FISCAL YEAR 1995

| | |
|---|---|
| CRA Data | $53,693,556 |
| Estimated Permits: | |
| Regular | 218,678 |
| Nonprofit | 433,494 |
| Total 1/ | 652,172 |

1/ Based on revenues divided by the permit fee.

# DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
## 1995 GOVERNMENT FISCAL YEAR

| Class of Mail and Service | Revenues |
|---|---|
| First-Class Mail | |
| Address Correction | $46,693,645 |
| Business Reply Mail | 136,008,483 |
| Certificates of Mailing | 4,289,123 |
| Presort Permit Fee | 4,843,614 |
| TOTAL FIRST-CLASS | $191,834,865 |
| Priority Mail | |
| Address Correction (Form 3547) | $113,924 |
| Business Reply Mail | 660,137 |
| Certificates of Mailing | 81,820 |
| TOTAL PRIORITY | $855,881 |
| Second-Class Mail | |
| Address Correction | $17,389,823 |
| Application Fees | 875,764 |
| TOTAL SECOND-CLASS | $18,265,587 |
| Third-Class Mail | |
| Single Piece | |
| Address Correction (Form 3547 and automated) | $62,532 |
| Address Correction (Form 3579) | 7,029 |
| Special Handling | 172,034 |
| Certificates of Mailing | 11,022 |
| Total Single Piece | $252,617 |
| Bulk | |
| Address Correction (Form 3547 and automated) | $31,353,825 |
| Address Correction (Form 3579) | 3,524,401 |
| Bulk Permit Fee | 53,693,556 |
| Certificates of Mailing | 0 |
| Total Bulk | $88,571,782 |
| TOTAL THIRD CLASS | $88,824,399 |

DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
1995 GOVERNMENT FISCAL YEAR

| Class of Mail and Service | Revenues |
|---|---|
| Fourth-Class Mail | |
| Parcel Post | |
| Address Correction (Form 3547 and automated) | $214,653 |
| Address Correction (Form 3579) | 2,458 |
| Certificates of Mailing | 17,485 |
| Special Handling | 623,353 |
| Parcel Airlift | 166,227 |
| Total Parcel Post | $1,024,177 |
| Bound Printed Matter | |
| Address Correction (Form 3547 and automated) | $463,515 |
| Address Correction (Form 3579) | 5,309 |
| Certificates of Mailing | 37,757 |
| Special Handling | 371 |
| Total Bound Printed Matter | $506,952 |
| Special Rate | |
| Address Correction (Form 3547 and automated) | $214,358 |
| Address Correction (Form 3579) | 2,455 |
| Certificates of Mailing | 17,461 |
| Presort Permit Fee | 73,509 |
| Special Handling | 163,385 |
| Total Special Rate | $471,169 |
| Library Rate | |
| Address Correction (Form 3547 and automated) | $29,039 |
| Address Correction (Form 3579) | 333 |
| Certificates of Mailing | 2,365 |
| Special Handling | 57,053 |
| Total Library Rate | $88,790 |
| TOTAL FOURTH CLASS | $2,091,087 |
| International | |
| Certificates of Mailing | $15,580 |
| Miscellaneous | 7,543,423 |
| Special Handling | 19,373 |
| Total International | $7,578,376 |
| GRAND TOTAL | $309,450,196 |

DOMESTIC MAIL FEES AND MISCELLANEOUS REVENUES
1995 GOVERNMENT FISCAL YEAR

| Class of Mail and Service | Revenues |
|---|---|
| SUMMARY BY SERVICE | |
| Address Correction (Forms 3547 & 3579 and automated) | $100,077,299 |
| Business Reply Mail | 136,668,620 |
| Certificates of Mailing | 4,472,614 |
| First-Class Presort Permit Fee | 4,843,614 |
| Fourth-Class Special Rate Presort Permit Fee | 73,509 |
| Miscellaneous International | 7,543,423 |
| Parcel Airlift (PAL fees) | 166,227 |
| Second-Class Application Fees | 875,764 |
| Special Handling | 1,035,569 |
| Third-Class Bulk Permit Fee | 53,693,556 |
| TOTAL | $309,450,196 |

OTHER INCOME
GOVERNMENT FISCAL YEAR 1995

N-1-2-3-4

| | | Total |
|---|---|---|
| N-1 | Furnishing Address Changes to Election Boards and Registration Commissions | $1,425,281 |
| N-2 | Correction and ZIP Coding of Mailing Lists | $761,148 |
| N-3 | Meter Setting Fee | $4,261 |
| N-4 | Permit Imprint Fee | $8,605,686 |