

USPS Preliminary Financial Information (Unaudited)

SEPTEMBER 2009

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Operating Revenue:										
Mail and Services Revenue	\$4,960	\$6,191	\$5,845	-19.9%	-15.1%	\$67,979	\$76,052	\$74,768	-10.6%	-9.1%
Government Appropriations	(\$10)	\$24	\$49	-139.7%	-119.4%	\$111	\$142	\$164	-21.6%	-32.0%
Total Operating Revenue	\$4,950	\$6,215	\$5,894	-20.3%	-16.0%	\$68,090	\$76,194	\$74,932	-10.6%	-9.1%
Operating Expenses:										
Personnel Compensation and Benefits	\$1,124	\$5,233	\$4,846	-78.5%	-76.8%	\$56,544	\$60,931	\$60,993	-7.2%	-7.3%
Transportation	\$455	\$631	\$551	-27.8%	-17.3%	\$6,026	\$7,682	\$6,961	-21.6%	-13.4%
Supplies and Services	\$189	\$248	\$291	-23.8%	-35.2%	\$2,321	\$2,806	\$2,595	-17.3%	-10.6%
Other Expenses	\$691	\$731	\$704	-5.5%	-1.9%	\$6,939	\$7,733	\$7,189	-10.3%	-3.5%
Total Operating Expenses	\$2,459	\$6,843	\$6,392	-64.1%	-61.5%	\$71,830	\$79,152	\$77,738	-9.2%	-7.6%
Net Operating Income	\$2,491	(\$628)	(\$498)			(\$3,740)	(\$2,958)	(\$2,806)		
Interest Income	\$2	\$2	\$5	-2.4%	-52.8%	\$26	\$26	\$36	-1.0%	-28.4%
Interest Expense	\$11	\$7	\$3	62.9%	NM	\$80	\$68	\$36	-17.0%	NM
Net Income/Loss	\$2,482	(\$633)	(\$496)			(\$3,794)	(\$3,000)	(\$2,806)		

Other Operating Statistics:

Mail Volume: (Millions)	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Total Mailing Services Volume	14,259	15,536	15,787	-8.2%	-9.7%	175,677	192,878	201,128	-8.9%	-12.7%
Total Shipping Services Volume	110	131	115	-16.6%	-3.7%	1,381	1,648	1,575	-16.2%	-12.3%
Total Mail Volume	14,369	15,667	15,902	-8.3%	-9.6%	177,058	194,526	202,703	-9.0%	-12.7%
Total Workhours (Millions)	100	102	110	-2.3%	-9.0%	1,258	1,259	1,373	-0.1%	-8.4%
Total Career Employees						623,128				
Total Non-Career Employees						88,954				

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Percentages calculated using actual numbers.

Mail Volume and Mail Revenue

SEPTEMBER 2009

(Thousands)

	Current Period			Year-to-Date		
	Actual	SPLY	%SPLY Var	Actual	SPLY	%SPLY Var
Mailing Services:						
<i>First Class:</i>						
Volume*	6,406,779	6,725,434	-4.7%	83,770,100	91,696,737	-8.6%
Revenue	\$2,788,055	\$2,809,351	-0.8%	\$35,872,756	\$38,179,320	-6.0%
<i>Periodicals:</i>						
Volume*	611,457	695,241	-12.1%	7,953,715	8,605,227	-7.6%
Revenue	\$168,721	\$193,929	-13.1%	\$2,038,144	\$2,294,857	-11.2%
<i>Standard Mail:</i>						
Volume*	7,143,608	8,262,577	-13.5%	82,706,211	99,084,155	-16.5%
Revenue	\$1,521,252	\$1,716,979	-11.4%	\$17,364,099	\$20,586,292	-15.7%
<i>Package Services:</i>						
Volume*	53,624	61,342	-12.6%	730,309	846,225	-13.7%
Revenue	\$126,959	\$142,525	-10.9%	\$1,682,651	\$1,845,495	-8.8%
Total Mailing Services:						
Volume*	14,258,687	15,787,238	-9.7%	175,677,241	201,128,003	-12.7%
Revenue	\$4,893,065	\$5,263,832	-7.0%	\$59,983,804	\$66,586,515	-9.9%
Total Shipping Services:						
Volume*	110,228	114,474	-3.7%	1,380,561	1,574,923	-12.3%
Revenue	\$657,165	\$631,649	4.0%	\$8,132,417	\$8,381,705	-3.0%
Postal Service Totals						
Volume*	14,368,915	15,901,712	-9.6%	177,057,802	202,702,926	-12.7%
Revenue	\$5,550,230	\$5,895,480	-5.9%	\$68,116,221	\$74,968,220	-9.1%

* Note: The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

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USPS Preliminary Expenses (Unaudited)
SEPTEMBER 2009
(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Personnel Compensation and Benefits:										
Salaries & Benefits										
City Delivery	\$1,390	\$1,348	\$1,431	3.1%	-2.8%	\$17,096	\$16,383	\$17,276	4.3%	-1.0%
Mail Processing	\$792	\$734	\$881	7.9%	-10.0%	\$10,151	\$9,251	\$10,933	9.7%	-7.2%
Customer Services and Retail	\$563	\$548	\$632	2.8%	-10.9%	\$7,170	\$6,866	\$7,727	4.4%	-7.2%
Rural Delivery	\$481	\$490	\$493	-1.7%	-2.4%	\$5,943	\$5,868	\$5,940	1.3%	0.0%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	\$832	\$1,307	\$885	-36.4%	-6.1%	\$10,030	\$13,340	\$10,143	-24.8%	-1.1%
Total Salaries & Benefits	\$4,058	\$4,427	\$4,322	-8.3%	-6.1%	\$50,390	\$51,708	\$52,019	-2.5%	-3.1%
Other Personnel Related Expenses										
Retiree Health Benefits	-3,378	\$628	\$624	NM	NM	\$3,390	\$7,429	\$7,432	-54.4%	-54.4%
Worker's Compensation	\$169	\$115	(\$140)	47.0%	NM	\$2,223	\$1,364	\$1,227	63.0%	81.1%
All Other Personnel Related Expenses	\$275	\$63	\$40	NM	NM	\$541	\$430	\$316	25.8%	71.2%
Total Other Personnel Related Expenses	-2,934	\$806	\$524	NM	NM	\$6,154	\$9,223	\$8,975	-33.3%	-31.4%
Total Personnel Compensation and Benefits	\$1,124	\$5,233	\$4,846	-78.5%	-76.8%	\$56,544	\$60,931	\$60,994	-7.2%	-7.3%
Non-Personnel Expenses:										
Transportation	\$455	\$631	\$551	-27.8%	-17.3%	\$6,026	\$7,681	\$6,961	-21.6%	-13.4%
Supplies and Services	\$189	\$248	\$291	-23.8%	-35.2%	\$2,321	\$2,806	\$2,595	-17.3%	-10.6%
Depreciation and Amortization	\$204	\$200	\$203	2.4%	0.7%	\$2,270	\$2,347	\$2,319	-3.3%	-2.1%
Rent and Utilities	\$151	\$185	\$161	-18.8%	-5.7%	\$1,778	\$1,945	\$1,779	-8.6%	0.0%
Vehicle Maintenance Service	\$68	\$99	\$83	-31.1%	-18.6%	\$760	\$1,021	\$926	-25.5%	-18.0%
Information Technology	\$73	\$52	\$69	40.1%	4.7%	\$464	\$535	\$425	-13.2%	9.3%
Rural Carrier Equipment Maintenance Allowance	\$39	\$45	\$49	-13.1%	-20.0%	\$510	\$566	\$544	-9.9%	-6.3%
Other	\$156	\$150	\$139	2.7%	11.9%	\$1,157	\$1,320	\$1,195	-12.3%	-3.1%
Total Non-Personnel Expenses	\$1,335	\$1,610	\$1,546	-17.0%	-13.7%	\$15,286	\$18,221	\$16,744	-16.1%	-8.7%
Total Operating Expenses	\$2,459	\$6,843	\$6,392	-64.1%	-61.5%	\$71,830	\$79,152	\$77,738	-9.2%	-7.6%
Interest Expense	\$11	\$7	\$3	62.5%	NM	\$80	\$68	\$36	17.0%	119.7%
Total Expenses	\$2,470	\$6,850	\$6,395	-63.9%	-61.4%	\$71,910	\$79,220	\$77,774	-9.2%	-7.5%

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USPS Preliminary Workhours (Unaudited)

SEPTEMBER 2009

(Thousands)

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	Actual	Plan	SPLY	%Plan Var	%SPLY Var	Actual	Plan	SPLY	%Plan Var	%SPLY Var
Workhours										
City Delivery	34,205	33,580	36,340	1.9%	-5.9%	424,683	414,315	452,288	2.5%	-6.1%
Mail Processing	19,167	19,582	22,587	-2.1%	-15.1%	251,200	246,284	293,108	2.0%	-14.3%
Customer Services & Retail	14,780	15,390	17,071	-4.0%	-13.4%	190,749	194,299	217,236	-1.8%	-12.2%
Rural Delivery	14,528	15,328	15,328	-5.2%	-5.2%	181,090	185,637	189,950	-2.4%	-4.7%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	17,039	18,195	18,307	-6.4%	-6.9%	210,303	218,824	220,772	-3.9%	-4.7%
Total Workhours	99,719	102,075	109,633	-2.3%	-9.0%	1,258,025	1,259,359	1,373,354	-0.1%	-8.4%

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