

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, DC 20268-0001

Rate and Service Changes to Implement )  
Baseline Negotiated Service Agreement )                   Docket No. MC2007-1  
With Bank of America Corporation                    )

**ANSWER OF BAC WITNESS JONES TO  
OCA INTERROGATORY OCA/BAC-T1-4-5**

Bank of America Corporation ("BAC") submits the answer of BAC witness Richard D. Jones to OCA interrogatories OCA/BAC-T1-4-5, submitted by the OCA on March 9, 2007. Each question is followed by Mr. Jones' answer.

Respectfully submitted,

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*Counsel for Bank of America Corporation*

March 23, 2007

**OCA/BAC-T1-4.** Please refer to your testimony at pages 11 and 12, “B. Operational Commitments Specified in NSA.”

- a. Please state whether Bank of America Corporation (BAC) currently participates in, or utilizes, any of the following:
  - i. Four-State Barcodes on letter-rated First-Class Mail and Standard Mail;
  - ii. Four-State Barcodes on Courtesy Reply Mail, Business Reply Mail, and Qualified Business Reply Mail;
  - iii. OneCode ACS markings on letter-rated First-Class Mail and Standard Mail;
  - iv. *PostalOne!*
  - v. Seamless Acceptance
  - vi. Electronic information in lieu of physical return of letter-rated First-Class Mail and Standard Mail that is UAA; and,
  - vii. FAST system.
- b. For each of i. – vii., in part a. of this interrogatory, please estimate the percentage of Schedule A First-Class Mail that was processed through or used any of the programs, services, or systems listed in part a., above, in 2006.
- c. For each of i. – vii., in part a. of this interrogatory, please estimate the percentage of Schedule B First-Class Mail that was processed through or used any of the programs, services, or systems listed in part a., above, in 2006.
- d. For each of i. – vii., in part a. of this interrogatory, please estimate the percentage of Standard Mail that was processed through or used any of the programs, services, or systems listed in part a., above, in 2006.

**RESPONSE:**

a.i. Bank of America does not currently use Four-State Barcodes on letter-rated First-Class Mail and Standard Mail.

a.ii. Bank of America does not currently use Four-State Barcodes on Courtesy Reply Mail, Business Reply Mail, or Qualified Business Reply Mail.

a.iii. Bank of America does not currently use OneCode ACS markings on letter-

rated First-Class Mail or Standard Mail.

a.iv. Bank of America does not currently use *PostalOne!*, although some of our vendors use this service.

a.v. Bank of America does not currently use Seamless Acceptance.

a.vi. Bank of America does not currently accept electronic information in lieu of physical return of letter-rated First-Class Mail and Standard Mail that is UAA.

a.vii. Bank of America does not currently use FAST system, although some of our vendors use this service.

b. For mail entered by BAC itself, the percentages equal zero. We have surveyed our vendors to obtain information about their practices with our mail. About 43 percent of our Schedule A First-Class Mail is entered through the *PostalOne!* transportation assignment feature by our vendors but none is entered with the *PostalOne!* payment feature. None of our Schedule A First-Class Mail is entered through FAST because the system is used only for dropshipped or destination entered mail, and the Postal Service does not yet offer dropshipping or destination entry discounts for First-Class Mail.

c. For mail entered by BAC itself, the percentages equal zero. We have surveyed our vendors to obtain information about their practices with our mail. About 32 percent of our Schedule B First-Class Mail is entered through the *PostalOne!* transportation assignment feature by our vendors, and about 26 percent is entered using the *PostalOne!* payment feature. None is entered through FAST because the

system is used only for dropshipped or destination entered mail and the Postal Service does not yet offer dropshipping or destination entry discounts for First Class Mail.

d. For mail entered by BAC itself, the percentages equal zero. We have surveyed our vendors to obtain information about their practices with our mail. About 86 percent of our Standard Mail is entered by our vendors using FAST. About 75 percent of our Standard Mail is entered through the PostalOne! transportation assignment by our vendors, and about 40 percent is entered using the PostalOne! payment feature.

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**OCA/BAC-T1-5.** Please refer to your testimony at page 7, Table 1, the last column, which provides Calendar Year 2006 estimated volumes for First-Class Mail and Standard Mail. Please provide actual volumes for 2006.

**RESPONSE:** Data on actual volumes of First-Class Mail and Standard Mail in calendar year 2006 are not yet available. We will provide them as soon as they are available.