

BEFORE THE
POSTAL REGULATORY COMMISSION
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Postal Regulatory Commission
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REVIEW OF NONPOSTAL SERVICES

Docket No. MC2008-1 (Phase II)

NOTICE OF THE UNITED STATES POSTAL SERVICE FILING OF AMENDED
PAGES OF THE SUPPLEMENTAL SWORN STATEMENT OF GARY A. THURO
(March 20, 2008)

The Postal Service is filing amended pages to the Supplemental Sworn Statement of Gary A Thuro. The amendment affects pages 1-3 of the statement and they are attached. The changes occur in the following parts of the statement:

On page one, Section II, the third line now reads: "As explained below, three of the five licenses are not exclusively mailing and shipping supplies..."

On pages two and three, the description of the Clover license has been changed to reflect that the Clover license was amended on March 1, 2009 to limit the license articles to postage meter cartridges and supplies.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Richard T. Cooper
Chief Counsel, Business & Finance Law

475 L'Enfant Plaza West, S.W.
Washington, D.C. 20260-1135
(202) 268-3089, Fax -5418

Nan K. McKenzie

AUTOBIOGRAPHICAL SKETCH

My name is Gary A. Thuro. Since 2005 I have been the Manager of Licensing as part of the Mailing and Shipping Services organization. My full Autobiographical Sketch appears in my November 17, 2008 Statement in the first phase of this proceeding.

I. PURPOSE AND SCOPE OF SUPPLEMENTAL TESTIMONY

The purpose of my supplemental statement is to respond to the Commission's Order No. 168, with further information regarding licensing programs for products related to Postal Service operations generally, as well as the specific meter ink cartridge licensed product.

II. LICENSES FOR MAILING AND SHIPPING PRODUCTS

The Postal Service currently has five licensees that place the postal brand on mailing and shipping supplies. The first such license was granted to LePage's 2000, Inc. on January 14, 2005. As explained below, three of the five licenses are not exclusively for mailing and shipping supplies, in that they also allow the licensee to place the postal brand on other items, such as stationery and paper goods, and gifts and novelties. The Postal Service categorizes its licenses for internal management purposes, and some licenses fit into more than one category. The category "mailing and shipping supplies" consists of products related to core postal activities such as addressing, packing, protecting, weighing, affixing postage on, or otherwise preparing mail.

The five licenses that include mailing and shipping supply products are described below. Each license grants the rights to use the licensed property on types of items (the "Licensed Articles"). The license also specifies what "Licensed Property" the Postal Service is allowing the licensee to use. For the sake of

completeness, I have identified the type of the potential Licensed Articles for each of the five licenses, whether or not they are mailing and shipping supplies.

LePage's 2000, Inc.

The LePage's 2000 license involves postal branding of mailing supplies available through non-postal retail outlets. It is similar to the ReadyPost product line available in postal outlets, in that it offers mailing supplies to be used in preparing items for entry into the mailstream. The Licensed Articles include mail preparation items such as boxes, padded envelopes, bubble-wrap, tape, packing materials, packing tape/tape guns, and return mailing labels. The Licensed Articles also include moving supplies such as mattress covers, furniture corner protectors and moving boxes. The Licensed Articles are only offered in non-postal locations. The Licensed Property is the Postal Service Corporate Signature. The initiation for the license was January 14, 2005, and the expiration date is January 15, 2017.

Clover Technologies Group

Originally, Clover Technologies Group had a license with the Postal Service to brand remanufactured inkjet, laser toner cartridges and postage meter cartridges and supplies, and office and desk accessories. At Clover's request, the parties amended the license on March 1, 2009 and the licensed articles are now limited to postage meter cartridges and postage meter supplies. Clover no longer has a license to sell Postal Service branded inkjet and laser toner cartridges and office and desk accessories.

Clover has a contract with Pinpoint LLC which manufactures the postage meter cartridges with the postal brand. Pinpoint's managing member, Randall Hooker, has provide a number of sworn statements in this proceeding.

We have categorized the postage meter cartridges and supplies as Mailing and Shipping Supplies. The Licensed Property is the Postal Service

Corporate Signature. The initiation date for the license was November 1, 2007, and the expiration date is March 31, 2011. I am aware of at least one situation in which a large volume customer has entered into a contract with a dealer whose product offerings will include both Pitney Bowes' and the postal-branded meter cartridges.

Measurement Limited

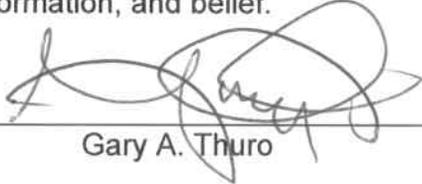
The Measurement Limited license is for the provision of postal-branded mechanical and electronic mailing scales, which are intended to be used for determining the proper postage for items entered into the mailstream. The Licensed Articles are scales and are categorized as Mailing and Shipping Supplies. The license articles are sold through both postal and non-postal retail channels. The Licensed Property is the Postal Service Corporate Signature and stamp images. The initiation date for the license was July 15, 2007, and the expiration date is December 31, 2010.

U.S. Stamp and Sign

The U.S. Stamp and Sign license covers a variety of items associated with the use of the mails. The Licensed Articles for this license are under three Categories. Under the Mailing and Shipping Supplies category, the Licensed Articles are stampers and stamp pads, embossers, and mail preparation items such as bottle moisteners. Under the Gifts/Novelties & Decorative Accessories category, the Licensed Articles are plaques, signs, and frames, having a postal theme. Under the Home Furniture/Garden/Hardware category, the Licensed Articles are address markers/numbers for homeowners to use to identify the address of their residence. The Licensed Articles are sold through both postal and non-postal retail channels. The Licensed Property is the Postal Service Corporate Signature and stamp images. The initiation date for the license was July 15, 2006 and the expiration date is September 30, 2009.

Declaration

I declare, under penalty of perjury, that the foregoing statement is true and accurate to the best of my knowledge, information, and belief.



Gary A. Thuro